rhuang1@unc.edu (743) 888-4449 https://www.linkedin.com/in/rhuang11/

EDUCATION

The University of North Carolina at Chapel Hill – Chapel Hill, NC

July 2022 - Present

Bachelor of Science, Computer Science; Bachelor of Arts, Economics; Mathematics (minor)

- GPA 3.814
- Wealth Management Initiative, Finance Society, Economics Club, Carolina Analytics & Data Science Club

Guilford Technical Community College – Jamestown, NC

Aug 2020 - May 2022

Associate in Arts. Dual Enrollment

- GPA 3.92
- Summa Cum Laude, President's List, Dean's List

EXPERIENCE

The University of North Carolina at Greensboro - Greensboro, NC

August 2022 - Present

Research Assistant; Finance, Computer Science

- Demonstrated expertise in using Python for data cleaning and analysis in economic research in an academic setting
- Proficient in using Python libraries such as Pandas and NumPy for data manipulation and analysis
- Strong analytical and problem-solving skills, with the ability to effectively manipulate and analyze large datasets
- Strong understanding of financial and economic concepts
- Highly organized and detail-oriented, with the ability to work independently and as part of a team
- Committed to producing high-quality research that meets the standards of the academic community and the needs of clients

Blue Raven Solar - Greensboro, NC

May 2022 - August 2022

Door-to-Door Sales Representative

- Closed over 100 solar panel systems potential customers in 3 months, increasing local branch revenue by 7%
- Consistently exceeded sales quotas and ranked as a top performer in the rookie sales team
- Developed and implemented successful sales strategies, resulting in a 12% conversion rate
- Trained and mentored new sales representatives, improving team productivity by 20%
- Earned recognition for outstanding sales performance and customer service as a rookie
- Adapted to changing market trends and customer needs, resulting in a high customer retention rate

LEADERSHIP AND COMMUNITY INVOLVEMENT

Northwest Guilford Student Government – Greensboro, NC

August 2021 - June 2022

Secretary (Senior Class)

- Acted as a liaison between the senior class and the student council, effectively communicating class concerns and ideas
- Planned and coordinated events for the senior class, such as Homecoming, Prom, PTSO events, and sporting events

Leukemia and Lymphoma Society – Greensboro, NC

June 2021 - April 2022

Students of the Year Candidate (Team Leader)

- Successfully raised over \$10,000 for the Leukemia and Lymphoma Society as part of the Students of the Year fundraiser
- Implemented a comprehensive fundraising strategy, including outreach to potential donors and community events
- Collaborated with a team of peers to execute successful fundraising events, including a 5k run and bake sale
- Utilized social media and other marketing channels to promote fundraising efforts and engage with supporters
- Built relationships with donors and community members, fostering support for the Leukemia and Lymphoma Society's mission.

ADDITIONAL INFORMATION

- Fluent Mandarin
- 3+ Years' Experience with Python
- Intermediate Proficiency with HTML/CSS
- Basic Proficiency with SAS, R, MATLAB, Tableau, JavaScript, Linux, Database Management, and Machine Learning
- New Arrivals Institute, Camp Chaperone; ORYA Teen Leadership, Event Volunteer
- UNC Symphony Band, Basketball, Swimming, Cooking eastern Asian cuisine