Ryan Webster

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Experienced Team Leader Now In Software Development

A highly skilled professional with a background in managing and leading teams, seeking to leverage my technical skills in a Software Engineering position. Proficient in TypeScript, JavaScript, Python, Express.js, React, PostgreSQL, and full stack development.

EXPERIENCE

Saleo - Full Stack Developer (Typescript): 11/2023-present
- Developed and maintained robust full-stack solutions using TypeScript, enhancing multiple codebases with production-grade code that ensured scalable full-stack solutions and optimized user experience across client platforms
- Engineered API interception and custom code injection into client's frontends for streamlined sales demos, elevating demo flexibility and client engagement
- Authored and deployed multiple AWS Lambda functions for capturing and analyzing customer metrics, enabling data-driven decisions to refine product and marketing strategies

MindSing - Contract Front End Developer: 8/2023-10/2023
- Efficiently managed and updated JIRA tickets, tracking project phases, from inception through to successful delivery, enhancing project visibility and team coordination
- Spearheaded frontend development for the company's three largest clients, meeting stringent design requirements, and leveraging CSS and React.js for scalable and high-performance solutions.
- Engaged in code reviews, daily stand ups, and project kickoff meetings, contributing valuable insights that improved code quality and alignmed projects with client expectations.
- Collaborated closely with project leadership, ensuring projects met timelines and client expectations, resulting in enhanced client satisfaction and stronger business relationships

App Academy - Cohort Instructional Lead: 12/2021-4/2023
- Managed cohorts of up to 150 at a time (~400 in all) and lead them through the entire 24 week course, contributing to ~$2.5 million in annual revenue
- Answered students' technical and conceptual questions using active learning techniques to deepen understanding and highlight skills and techniques necessary for success in and after the course
- Planned and delivered lectures on curriculum material included in each learning module – Node, Git, JavaScript, DS&A, OOP, TDD, HTML/ CSS, Express, AJAX, PostgreSQL, React/Redux, Python, Flask, SQLAlchemy, Docker

- Online Instructional Assistant: 7/2021 - 12/2021
- Provided in-depth lectures on topics such as data flow, React, Heroku, Data Structures & Algorithms, and OOP
- Advised 10-15 students per cohort , totaling ~85 through final projects, providing code review, design feedback, and debugging assistance during development
- Graded a wide range of full stack apps based on CRUD functionality, UX/UI, user authentication, and error handling
- Assisted module instructor in planning, implementing, and delivering student-facing materials and lectures

Homefix Custom Remodeling - Sales Executive: 10/2018 - 3/2020
- Sold exterior home products, exceeding $500k in sales in 2019 (top 10% in company) & closed largest residential deal in company's 29 year history ($148k)
- Won multiple "Rep of the Month" awards for the highest net sales in region
- Developed and maintained relationships with customers & creatively solved budget challenges to get the best renovation plan
- Oversaw successful completion of projects as the primary contact for both the customer and construction team

East Coast Baseball Club LLC - Founder, CEO, and President: *11/2012 - 10/2018*
- Grew company from 2 to 10 teams over 6 years, with 125 players aged 10-16, producing over $850k of annual revenue through tireless business development and utilization of new technical advancements
- Won 13 regional tournaments and 1 National Tournament at ESPN Wide World of Sports, with 33 former players going to compete in the NCAA and 2 drafted into MLB's minor league system
- Oversaw end to end business process, from client acquisition, marketing, and financial responsibilities, to hiring and mentoring of a staff as large as 22, and successfully sold the company in 2018

EDUCATION

App Academy - A competitive (~3% acceptance rate), immersive 1000+ hour software development course with focus on full-stack web applications (2020-2021)

Williams College, Williamstown, MA - *BA: Economics*, 4 year varsity catcher & NESCAC Conference Champion

SKILLS

AWS, Back End, CSS3, Docker, Express.js, Flask, Front End, Full Stack, Git, Heroku, HTML5, JavaScript, Node.js, PostgreSQL, Pug, Python, React, Redux, SQL, TypeScript

Diplomacy, Managing Multiple Stakeholders, Multi-tasking, Project Management, Resource Allocation, Team Player, Team Leadership