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GitHub: https://github.com/rhx1138

EXPERIENCE

TWI, Inc. (Contractor) | Terre Haute, IN   **Feb 2019 – Present**

Front-end Web Developer
Worked as an independent contractor for TWI (Teaching the World International, Inc.) a nonprofit organization based in Chula Vista, CA. Overall responsibilities were building, updating and maintaining the front-end side of their website. Product branding, marketing and sales are also part of some recent projects. Web development utilized HTML, CSS, JavaScript and the Bootstrap framework.

- Implement websites, mobile applications, and landing pages from mockup to deployment.
- Develop UX and UI designs for clients to review; any additions are assessed for feasibility.
- A mobile-first approach is used in all website campaigns during the development process.
- Directly responsible for increasing sales by over 25% for key clients' online store account.
- Implemented new responsive website approach which increased mobile traffic by 15%.

Huáer Jie | Shenzhen, China   **Mar 2017 – Jan 2019**

Sales Team Lead
Along with managing a sales team of ten, also provided product support to the team during the sales process that included a needs analysis, sales demo and customized workshops for clients.

- Averaged over 100% sales target while on the sales team
- Liaised between sales & service teams to better execute B2B projects
- Developed curriculum corporate companies such as: Huawei, CITIC Securities, Jabil, Tencent, etc.

Freelancer | San Rafael, CA   **Apr 2016 – Jan 2017**

Static Website Designer
Freelance web designer developing simple static websites for customers. Responsible for seamless transition from mockups to implementing the code and adjusting to fit the clients' request.

- Optimized web pages for better performance; used simple design patterns and properly scaled images for better page loading speed.

Language Training Centers, Inc. | Indianapolis, IN   **Jan 2011 – Dec 2014**

Project Manager
Managed team of subcontractors for multiple language training and cross-cultural projects for our government client. Coordinated with external teams and vendors to complete projects within their estimated time allotment.

- Directly responsible for increasing revenue by 30% due to an increased win rate of federal contracts
- Located, selected and matched instructors with highly specialized language skills

EDUCATION & CERTIFICATIONS

Full Stack Development	Butler Executive Education, Indianapolis, IN
MA, International Policy Studies	Middlebury Institute of International Studies at Monterey, CA
BS, Graphic Design	Indiana State University, Terre Haute, IN