

Rhys Harris, Sales Engineer

I'm a creative Systems/Sales Engineer that is CCNP & DevNet certified, who has worked on countless technical projects and deals of varying sizes. Always looking to acquire new skills.

Employment History

Associate Systems Engineer at Cisco, Commercial London

July 2020 – Present

- Cisco is a massive global technology company specialising in networking, software, security, collaboration, and applications.
- In my 1st year, Team London achieved a record-breaking year on revenue & growth
- As a Commercial Systems Engineer, I craft close relationships and build deep trust with our larger customers, closing large deals across a wide range of technologies
- I understand our larger customer's requirements and current estate and work closely with them to build a new technical solution, ensuring customer success

Apprentice Systems Engineer at Cisco

July 2018 – Present

- Before moving to Commercial, I advised Cisco's Small Business customers
- I built technical solutions and relationships with our partners.

Cross-Functional Apprentice at Cisco

July 2017 – Present

- Gaining a wide understanding of the business, I worked in multiple organisations
- These included Customer Experience, Technical Labs, and Global Engineering

Sales Assistant at Currys PC World

April 2015 – May 2017

- Currys PC World is a retail and online shop selling home electronics and appliances
- I ensured satisfaction in-store by helping to sell additional services and advising
- I frequently won awards for most services sold and most training completed

Education

BSc (Hons) – Digital and Tech Solutions, University of Roehampton

September 2017 – October 2020

- I was awarded a First-Class Honours classification (final percentage: 75%).
- While working full time on my Cisco Degree Apprenticeship, I completed this BSc via training provider QA, accredited by the University of Roehampton
- I also achieved First classifications in increasingly relevant modules such as Cyber Security, Software Defined Networking, Unified Communications, Cloud and Hybrid Infrastructure, Developing Technical Strategy, and more

Certifications

CCNA Routing and Switching – Cisco Certification

March 2018 – August 2023

CCNP Routing and Switching – Cisco Certification

February 2020 – August 2023

DevNet Associate – Cisco Certification

March 2020 – August 2023

Multi-Cloud Network Associate – Aviatrix Certification (ACE)

March 2020 – August 2023

Links

[Personal Website \(rhys.uk\)](https://rhys.uk)

[LinkedIn Profile](#)

[Twitter Account](#)

Skills & Interests

Skills

- Computer Networking, Cyber Security, Collaboration and Unified Communications
- Application Monitoring, Python, Cloud and Cloud Security
- Pre-sales (RFP/I/Q, proofs of concept, partnering with internal teams/engineering)
- Communication, building relationships, presenting to an audience (C-Suite)
- Certified Mental Health First Aider, alongside Physical First Aid
- Creative tools such as Photoshop, Illustrator, After Effects, Final Cut, and Premiere

Interests

- Travelling, awful jokes, sustainability
- Sport (Formula 1 and Football), video games, go-karting
- Creative projects (web/UI design, branding, and graphic/motion design)
- Fun coding projects (websites, back-end solutions)