

Editorial

Public Policy in the Platform Society

Victoria Nash, Jonathan Bright, Helen Margetts, and Vili Lehdonvirta

This editorial introduces the articles in our Special Issue (9:3–4) of Policy & Internet on "The Platform Society," arising from the journal's IPP2016 conference held at the University of Oxford on September 22–23, 2016. The editorial provides an outline of existing academic research on online platforms; discusses platform labor, platform governance, and platform politics as three key research themes; and discusses the implications for public policy and future research directions.

KEY WORDS: platforms, public policy, Internet, labor, politics, governance, gig economy

We live in the era of the "platform society." We get up in the morning and read our news or catch up with friends on social media platforms. Our journey to work may involve a platform-enabled lift in a stranger's car or a shared-use bike. We purchase everything from books to dishwasher filters, and now even groceries via Amazon, never thinking to consider where the actual seller is located or who they employ, for how long, while other Fortune 500 businesses use online platforms to buy labor, piecemeal from across the globe (Corporaal & Lehdonvirta, 2017). Even our interactions with government are increasingly undertaken online via centralized platforms that promise to deliver a wide range of services with a seamless, customer-focused experience while providing competition in areas such as the provision of identity services.

There is a compelling neoliberal logic to such online platforms directly connecting crowds of buyers and sellers, or friends and social relations, or governments and citizens: they promise faster and more efficient transactions, better customer targeting, greater transparency and more perfect competition in prices, wages, and quality. Yet at the same time, the emergence of the platform society has created problems, largely as a result of the way social processes have been extracted from traditional (often nationally constrained) regulatory frameworks. For example, many governments are now grappling with platform-focused questions such as how to limit the oversupply of guest accommodation in their cities, or how to ensure that cab services offer fair and transparent pricing

Editorial 369

to all regardless of location or identity. Other policy concerns, such as the need for just labor practices in the gig economy are being driven by those workers for whom the economic benefits of this particular innovation have proved disappointing (Graham, Hjorth, & Lehdonvirta, 2017). Meanwhile, attempts to limit hate speech and fake news run up against rights to free speech and equal participation in many social media platforms, with no easy means of resolving these often competing aims.

The growing public focus on the implications of the platform society is mirrored in an increasing body of academic research on the subject. Platform studies initially emerged from studies of video games and argued for analysis of the technical architecture of the computing system on which games were played, in order to provide new insight into the way that different platforms (such as Atari and Nintendo) shaped the gaming experience (Bogost & Montfort, 2009). More recently, infrastructure studies have been put forward as another useful framework for analyzing the use and implications of online platforms that are effectively serving as shared public infrastructure (Plantin, Lagoze, Edwards, & Sandvig, 2016). However, neither field has a monopoly on the study of platforms and (as reflected in this collection of articles) the array of academic disciplines studying these phenomena is now keeping pace with the rapidly growing array of digital services that are described as "platforms."

This last point is more contentious than it initially seems. What exactly is a platform? We all think we know one when we see it, but what are its fundamental features, and how do these features shape what can be done with or on platforms? As Tarleton Gillespie (2010) has noted, the various (nondigital) meanings of the word bring different connotations that are frequently elided in public discourse to make our use of the term inherently political. Instead of understanding the term in its purist, computational sense (something that can be coded on or for), Gillespie (2010) argues that we increasingly think of online platforms as providing open spaces for speech or service delivery, a neutral host where users provide the content—an interpretation which perhaps serves the companies rather well as they seek to navigate both regulatory pressures and competing demands from different user groups. Indeed, the definition of what companies like Uber or Deliveroo are has become a matter for legal debate, as drivers and riders go to court to demand employment rights.

Andersson Schwarz (2017) makes an even stronger point in this Special Issue. Users may see digital platforms as technologies that enable us to share, communicate, or transact freely, but in reality they are governing systems that control, interact, and accumulate. Indeed, platforms are increasingly being forced to make governance decisions whether they want to or not (consider Twitter's suspension of more than half a million users for allegedly posting extremist content). The governance model they embody is one where different settings, requirements, or exclusions can all be enabled with the flick of a switch. Such insights matter, first, because they improve our understanding of the risks and opportunities inherent in the platform society, but perhaps more importantly

370 Policy & Internet, 9:4

because they enable us to make better normative judgments of how to manage the platform society for the public good.

These questions were at the heart of our last "Internet, Politics and Policy" conference held in 2016, with a theme of "The Platform Society." Organized across three tracks (platform labor, platform governance, and platform politics), the conference heard from papers drawn from a range of disciplines including political science, economics, sociology, communication studies, law, computational social science, geography, and education. The papers covered issues ranging from legal liability and human rights to digital currencies, government control of news agendas, and user behavior in large-scale education platforms. Some of the best of these conference papers have now now published in this double Special Issue of *Policy & Internet*. These articles cover a broad range of topics, however they also can be grouped into what we believe are three major themes that run through studies of these platforms. Considering them together may, we hope, be helpful in structuring further analysis of "the platform society."

The first theme concerns the nature of the platform society, and (perhaps unsurprisingly given Gillespie's observations), the evaluation of its claims to connection and openness. As can be seen in all the articles here, a key feature of the platforms studied is their purported capacity to link different groups, individuals, and organizations, either with each other, or with goods and services. This propensity for connection and openness in turn generates rich grounds for research: do all users have the same opportunity to connect or transact; what data can we collect to expose patterns of transaction or interaction; are these platforms really as open and democratic as they seem? In this Special Issue, this theme is picked up by Rosenblat, Levy, Barocas, and Hwang (2017), who study the case of Uber's customer rating system, arguing that "biased consumer ratings" may lead to workplace discrimination and hence very uneven opportunities for drivers. It is also tackled by Garcia, Mavrodiev, Casati, and Schweitzer (2017), who present a ground-breaking study of popularity and social influence on Twitter, showing how attention is distributed unevenly around the platform, and what the consequences of this are for activity and influence. Finally, it is a theme picked up by Rathnayake and Winter (2017), who address the debate on whether social media benefit only extroverted, open minded individuals (arguing provocatively that the platforms in fact benefit multiple types of people).

The second theme, flowing on from the first, concerns the operationalization of the platform society. Given the initial concerns of platform studies it is perhaps unsurprising that much of the research on this theme aims to investigate the coding or design decisions shaping the ways in which platforms can be used. More specifically, given the focus on platforms' capacity to connect outlined above, how do these design and coding decisions shape platform openness? How do they influence our interactions or transactions and do they do so transparently or covertly? In this collection, Aragón, Gómez, and Kaltenbrunner (2017) examine how different methods of presenting the same conversations on the same platform can result in radically different outcomes in terms of the quality of deliberation. Esau, Friess, and Eilders (2017) address a similar question but with a cross-

Editorial 371

platform study, arguing that comments on news forums show much higher levels of deliberation than comments on Facebook news pages. Finally, Jürgens and Stark (2017) address the power of default content settings to influence topic selection on Reddit, showing just how important these settings are in shaping user behavior.

The third and last theme unites and responds to the first two, raising empirical and normative questions of regulability (Lessig, 2006), namely the extent to which platforms can be regulated, and if so how this can best be achieved. The rhetoric of the platform society promises openness and connection, while the design and coding of these platforms, and the human decisions and values behind these, affects their capacity to deliver these goods. Markets have traditionally been regulated by the state to protect worker and consumer rights, to reduce negative externalities, and to raise taxes. But the platform society provides many challenges to this model. The potential of the gig economy to provide paid work for many who have previously been excluded from employment is often held up as a great opportunity; likewise, the chance for tourists to stay in a comfy local flat rather than an impersonal hotel. From this perspective, platforms such as TaskRabbit or AirBnB are regulatory innovators, using their own governance resources to shape the matrix of opportunities available to society. But others see platforms like these as regulatory avoiders, companies set up to work around long-standing rules and regulations without providing alternative protections, and then benefiting from the cost savings. In this collection in particular, Zeng, Chan, and Fu (2017) contribute to this debate by evaluating the effectiveness of rumor management strategies on Sina Weibo (showing that both rebuttal and removal strategies lead, ironically, to increased discussion of the rumor itself). Jørgensen (2017), meanwhile, focuses more specifically on the individuals behind these technical decisions, elucidating what senior executives at platform companies understand by human rights, and how they seek to apply this in their business practices. Finally, Andersson Schwarz (2017) takes a broader look at the forms of government which can be found in the digital platform model, seeking to present a concept of "platform logic" as a broad way of understanding decision making in these systems.

The three themes outlined above highlight fundamental questions about the promises and perils of the platform society. They also help us to see how articles such as those published here help to answer those questions, and what still needs to be done in further research. But while there are many opportunities for intellectually ambitious and practically valuable research in this area, there are also obvious problems. The sheer scale of the research subject is undeniably a barrier. It will be hard enough to analyze the full societal implications of a single platform in one country at one moment in time; understanding the operation and interaction of multiple platforms across different jurisdictions, while they all-the-while adapt and update their code, is a tough ask. Perhaps more fundamentally though, we are observing a significant cultural, political, and economic shift which may yet subvert the very practice of empirical research. As activities previously conducted in public (news circulation, advertising, provision of taxi or hotel services) move onto privately owned platforms, opportunities for data

372 Policy & Internet, 9:4

collection and analysis diminish (Margetts, John, Hale, & Yasseri, 2016). Other newer activities that have developed with these digital platforms may only be measured and analyzed by those with internal access to proprietary data. Without access to this data, it may prove impossible to conduct rigorous academic research into many aspects of life in the platform society.

As a journal dedicated to furthering the understanding of public policy issues arising in the Internet era, it is helpful to conclude our introductory analysis by considering the policy implications emerging from the articles that follow. Three merit particular attention. First, the point that considerations of social justice, equality, and nondiscrimination become more—not less—important in a society where goods, services, and other more intangible resources such as societal respect, reputation, or information are distributed algorithmically. Second, that regulability does not necessarily mean regulation according to existing rules and standards or enforcement through traditional institutions. If society is to benefit from the opportunities provided by platform innovation, it is particularly important that regulation is not driven by the vested interests of those industries or institutions which have most to lose, but rather by fresh assessments of what constitute the public good (Benkler, 2003). Finally, and with this recommendation in mind, we can reflect once more on the value-laden metaphor of "the platform." The assumptions of openness, connection, opportunity, and neutrality that accompany the term in public discourse should be subjected to quiet critical reflection. Does the marketization of personal data or reputation deliver benefits to all? To the many? Or the few? Does the new efficiency of government as a platform improve citizen-state relations, and is this an advance for democracy? Questions such as these cannot be answered in a single journal issue, let alone a single article. But each article published here from the IPP2016 conference reminds us that as Pasquale (2016) has argued elsewhere, the neoliberal narratives of platform capitalism are and should continue to be subject to empirical as well as analytical and normative tests.

Victoria Nash, Ph.D., Deputy Director, Oxford Internet Institute, University of Oxford, Oxford, UK.

Jonathan Bright, Ph.D., Research Fellow, Oxford Internet Institute, University of Oxford, Oxford, UK [jonathan.bright@oii.ox.ac.uk].

Helen Margetts, Ph.D., Director, Oxford Internet Institute, University of Oxford, Oxford, UK.

Vili Lehdonvirta, Ph.D., Associate Professor, Oxford Internet Institute, University of Oxford, Oxford, UK.

Notes

- 1. https://www.theguardian.com/uk-news/2017/jul/12/extremists-driven-off-facebook-and-twitter-targeting-smaller-firms
- 2. http://ipp.oii.ox.ac.uk/2016/

References

373

- Andersson Schwarz, J. 2017. "Platform Logic: An Interdisciplinary Approach to the Platform-Based Economy." *Policy & Internet* 9 (4). http://onlinelibrary.wiley.com/doi/10.1002/poi3.159/abstract.
- Aragón, P., V. Gómez, and A. Kaltenbrunner. 2017. "Detecting Platform Effects in Online Discussions." Policy & Internet.
- Benkler, Y. 2003. "Freedom in the Commons: Towards a Political Economy of Information." Duke Law Journal 52: 1245–76.
- Bogost I., and N. Montfort. 2009. "Platform Studies: Frequently Questioned Answers." Presented at the After Media—Embodiment and Context Digital Arts and Culture 2009, Arts Computation Engineering, University of California, December 12–15, Irvine, CA. http://escholarship.org/uc/item/01r0k9br.
- Corporaal, G.F., and V. Lehdonvirta. 2017. *Platform Sourcing: How Fortune 500 Firms are Adopting Online Freelancing Platforms*. Oxford Internet Institute: Oxford. https://www.oii.ox.ac.uk/publications/platform-sourcing.pdf.
- Esau, K., D. Friess, and C. Eilders. 2017. "Design Matters! An Empirical Analysis of Online Deliberation on Different News Platforms." *Policy & Internet* 9 (3): 321–42. http://onlinelibrary.wiley.com/doi/10.1002/poi3.154/abstract.
- Garcia, D., P. Mavrodiev, D. Casati, and F. Schweitzer. 2017. "Understanding Popularity, Reputation, and Social Influence in the Twitter Society." *Policy & Internet* 9 (3): 343–64. http://onlinelibrary.wiley.com/doi/10.1002/poi3.151/abstract.
- Gillespie, T. 2010. "The Politics of Platforms." New Media and Society. 12 (3): 347-64.
- Graham, M., I. Hjorth, and V. Lehdonvirta. 2017. "Digital Labour and Development: Impacts of Global Digital Labour Platforms and the Gig Economy on Worker Livelihoods." *Transfer: European Review of Labour and Research* 23 (2): 135–62.
- Jørgensen, R.F. 2017. "What Platforms Mean When They Talk About Human Rights." *Policy & Internet* 9 (3): 280–96. http://onlinelibrary.wiley.com/doi/10.1002/poi3.152/abstract.
- Jürgens, P., and B. Stark. 2017. "The Power of Default on Reddit: A General Model to Measure the Influence of Information Intermediaries." *Policy & Internet* 9 (4).
- Lessig, L. 2006. Code Version 2.0. New York: Basic Books.
- Margetts, H., P. John, S. Hale, and T. Yasseri. 2016. *Political Turbulence. How Social Media Shape Collective Action*. Oxford: Princeton University Press.
- Pasquale, F. 2016. "Two Narratives of Platform Capitalism." Yale Law Review 35 (1): 309-19.
- Plantin, J.-C., C. Lagoze, P.N. Edwards, and C. Sandvig. 2016. "Infrastructure Studies Meet Platform Studies in the Age of Google and Facebook." *New Media & Society*. [Epub ahead of print]. https://doi.org/10.1177/1461444816661553
- Rathnayake, C., and J.S. Winter. 2017. "Examining the Link Between Social Media Uses and Gratifications, and Political Tolerance and Dogmatism." *Policy & Internet* 9 (4). http://onlinelibrary.wiley.com/doi/10.1002/poi3.157/abstract.
- Rosenblat, A., K.E.C. Levy, S. Barocas, and T. Hwang. 2017. "Discriminating Tastes: Uber's Customer Ratings as Vehicles for Workplace Discrimination." *Policy & Internet* 9 (3): 256–79. http://onlinelibrary.wiley.com/doi/10.1002/poi3.153/abstract.
- Zeng, J., C.-h. Chan, and K.-w. Fu. 2017. "How Social Media Construct 'Truth' Around Crisis Events: Weibo's Rumor Management Strategies After the 2015 Tianjin Blasts." *Policy & Internet* 9 (3): 297–320. http://onlinelibrary.wiley.com/doi/10.1002/poi3.155/abstract.