

Your Results

Compel

Compelling or Forcing

Compelling is the use of physical or emotional force, authority, or pressure to oblige or constrain one party to do something another party wants done.

A person cannot be compelled to *think* a certain way, however, they can be compelled to *act* according to the wishes of those with the most authority, power, or physical force.)

Compelling is like the use of certain drugs: In short-term emergencies they are sometimes called for, when nothing else will probably work. But in the long term, Compelling is caustic and rots out relationships and organizations.

When to use Compelling

- Infrequently
- When others are being threatened or are under attack.
- When rights are being violated
- When you have tacit or explicit authority to demand compliance
- when you can call in authority.
- When the other believes you will use your authority.
- When there is inadequate time to work through the differences.
- When and where all other means have failed
- When one is able to monitor performance.
- When performance is easily evaluated and can be evaluated promptly.
- On important, unpopular courses of action.