

# CHAMPAGNE: Learning Real-world Conversation from Large-Scale Web Videos

Seungju Han\*

♠ Seoul National University

Jack Hessel♡

♡ Allen Institute for Artificial Intelligence

Nouha Dziri♡

Diamonds

Yejin Choi♡◊

◊ University of Washington

Youngjae Yu♡♣

♣ Yonsei University

wade3han@snu.ac.kr

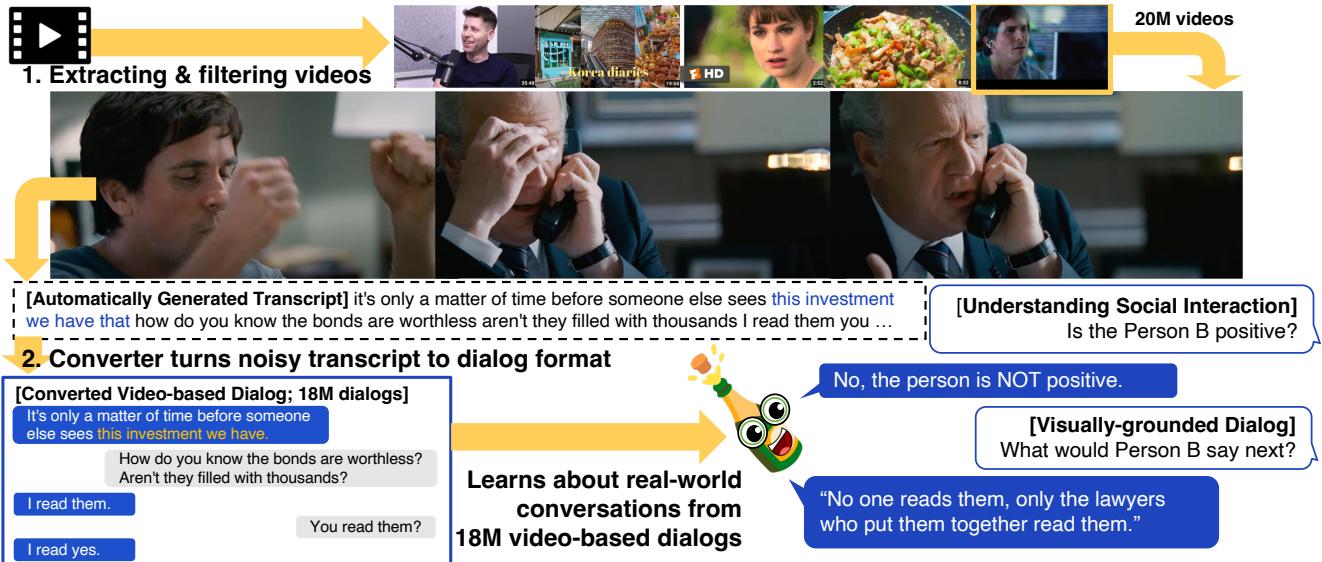


Figure 1: CHAMPAGNE is a generative model of real-world conversational frames trained on YTD-18M, a dataset of 18M video-based dialogues. YTD-18M is derived from public videos and their associated transcripts; a language model automatically grounds the conversation turns to the speakers. CHAMPAGNE attains state-of-the-art results on four competitive vision-language benchmarks after fine-tuning.

## Abstract

Visual information is central to conversation: body gestures and physical behaviour, for example, contribute to meaning that transcends words alone. To date, however, most neural conversational models are limited to just text. We introduce CHAMPAGNE, a generative model of conversations that can account for visual contexts. To train CHAMPAGNE, we collect and release YTD-18M, a large-scale corpus of 18M video-based dialogues. YTD-18M is constructed from web videos: crucial to our data collection pipeline is a pretrained language model that converts error-prone automatic transcripts to a cleaner dialogue format while maintaining meaning.

Human evaluation reveals that YTD-18M is more sensible and specific than prior resources (MMDialog [17], 1M

dialogues), while maintaining visual-groundedness. Experiments demonstrate that 1) CHAMPAGNE learns to conduct conversation from YTD-18M; and 2) when fine-tuned, it achieves state-of-the-art results on four vision-language tasks focused on real-world conversations. We release data, models, and code at <https://seungjuhan.me/champagne>.

## 1. Introduction

Conversation often relies on non-verbal cues: visual information like physical expressions, body gesture, or the surrounding environment are used by interlocutors to shape and understand meaning. Figure 1: the two conversation participants appear stressed (in the first image: one person strikes the desk with his fists; in the second, the other person is rubbing his face); but the tension is not apparent simply



Figure 2: Sample dialogues from two different datasets: (a) YTD-18M, and (b) the example from MMDialog presented in their paper [17]. According to the human evaluation results, our YTD-18M dataset has a good balance of both social interactions (left; 62%) and visually-grounded dialogue (right; 38%), in contrast, MMDialog only has 12% social interactions. In addition, MMDialog is derived from social media, resulting in examples that contain emojis or other social media-specific elements, while YTD-18M is derived from videos and thus genuinely capture real-life communications.

from the transcript, which refers mostly to financial topics. Other visual information suggests a broader context as well: that the conversation is taking place over the phone, that one person is older, and that one person is more formally dressed are all potentially important factors for understanding the conversation’s meaning, yet none are reflected in the transcript. Indeed, visual perception provides information that can help machines understand the world in ways that text alone cannot [6, 28, 11].

In this paper, we propose CHAMPAGNE<sup>1</sup>, a generative model of conversations that learns from a large-scale video corpus. CHAMPAGNE takes in video frames, a video title, and a dialogue context as input and returns a dialogue response as output. The model learns from videos about two *conversational frames*: 1) *Social Interaction*, where the conversation is observed from a 3rd-person perspective (*e.g.* movies or interviews; Figure 2, (a)-left); and 2) *Visually-grounded Dialogue*, where the conversation is observed from an embodied, first-person perspective (*e.g.* ego-centric videos or chit-chatting through messenger applications; Figure 2, (a)-right)).

To support training CHAMPAGNE, we collect and release a large-scale dataset, YTD-18M, which is the largest publicly available dataset for real-world conversation learning. YTD-18M is constructed from 20M YouTube videos: we use a language model to convert the noisy transcripts automatically generated by YouTube into well-formatted dialogues associated with video frames. Human evaluation shows that YTD-18M covers both social interaction and visually-grounded dialogue frames in balance, and surpasses the prior resource in terms of quality and scale (see §3.2).

After training, we demonstrate that CHAMPAGNE models generate high-quality next-turn utterances that account for visual contexts. Then, we conduct fine-tuning experi-

ments, finding that: 1) CHAMPAGNE exhibits strong performance on open-domain text-only conversation benchmarks (§4.1); 2) CHAMPAGNE outperforms existing SOTA models on two *social interaction* understanding benchmarks: CMU-MOSEI [62] and Visual Comet [38] (§4.2); 3) CHAMPAGNE outperforms SOTA models on two *visually-grounded dialogue* benchmarks: Visual Dialog [12] and Image Chat [50] (§4.3); and 4) ablations confirm the importance of various components of YTD-18M (§4.4), *e.g.* video frames.

In summary, our main contributions are:

1. YTD-18M, a large-scale dataset that contains 18M video-based dialogue that covers real-world conversational frames derived from 20M web videos.
2. CHAMPAGNE, a generative model that learns about real-world conversations from YTD-18M without any manual annotation.
3. Experiments and ablations that demonstrate learning from a large-scale video-based dialogue dataset improves model performance on various tasks related to conversation.

We publicly release code, the YTD-18M dataset, and CHAMPAGNE model checkpoints to facilitate future research on understanding real-world conversations from a visually-grounded perspective.

## 2. Related Work

Although recent language modeling advancements have enabled machines to engage in conversation and comprehend dialogue similar to humans [65, 47, 9, 3, 10, 16, 20], these efforts have largely been confined to textual contexts. In our work, we consider three real-world conversational frames: social interaction, visually-grounded dialogue, and

<sup>1</sup>ConversAtional Multimodal Prompted GeNerator.

open-domain text conversation. Social interaction involves conversations that incorporate visual cues and are observed from an external viewpoint (*i.e.*, third-person perspective). Examples of these conversations include speaker sentiment analysis in videos as proposed by CMU-MOSEI [62], and human-focused commonsense-based captioning as introduced by Visual Comet [38]. Visually-grounded dialogue, on the other hand, refers to conversations that involve visual contexts from the perspective of the agent, *i.e.*, from the first-person point of view. Visual Dialog [12], which involves answering questions about an image in a conversational setting, and Image Chat [50], a chit-chat grounded to the image, are examples of visually-grounded dialogue. Finally, open-domain text conversation refers to conversations that rely solely on textual contexts, and there have been multiple endeavors to teach machines to engage in natural communication on a wide range of topics [53, 13].

Text-only dialogue models have access to abundant training resources [25, 55, 16, 52, 5, 15], allowing them to generate natural responses based on conversational context. However, despite their striking conversational abilities they lack the capability to comprehend visual contexts. To address this shortcoming, several studies have proposed multi-modal dialogue models [51, 54]. Few large-scale datasets such as MMDialog [17] are available for conversations that are grounded on visual contexts, yet the scale of the dataset is quite smaller than those of text-only dialogue datasets, making it difficult to train such models at scale.

**Large Vision-Language Models.** Recent studies in vision-language research have shown that scaling the size of the model in conjunction with the dataset size can significantly enhance model performance across a range of tasks [40, 43]. Several frameworks have been introduced, including Unified-IO [33] and OFA [58], which propose a unified sequence-to-sequence model for modeling vision-language tasks. These frameworks demonstrate that a single model trained on a broad range of tasks can perform well on various tasks. Additionally, BLIP [30] presents a technique for pretraining models on noisy datasets for both vision-language understanding and generation tasks. The Flamingo model [4], trained on a large amount of noisy web data, demonstrates that it can adapt to tasks with few examples. While these models provide a general vision-language model, our research aims to enhance conversation capability by focusing on specifically learning about conversations.

### 3. Approach

#### 3.1. Dataset Collection: YTD-18M

In this section, we describe our pipeline to collect  YTD-18M, which is outlined in Figure 1.

**Extracting and Filtering Videos.** The data collection process starts with downloading public YouTube videos.

Each video is associated with a user-provided title, metadata, and a transcript generated by the YouTube’s internal Automatic Speech Recognition system. We then filter videos by applying several steps using the associated metadata, following the strategy from [64, 63]. In particular, we use Python *cld3* library, which uses a neural network for language identification, to filter out videos whose transcripts have a probability of being English less than 80%. We also discard videos that do not contain visual variation (*e.g.*, a video of podcast with a static thumbnail) or those lacking objects in the thumbnails according to an image classification model [48]. These steps resulted in the extraction of 20M videos.

We further process these 20M videos to build video segments. First, we build a list of segments by iterating through each video with a 60-second sliding window. Second, we filter out segments which have transcripts containing less than 30 words: short transcripts are unlikely to contain multiple conversation turns. Finally, we filter out transcripts that contain unsafe topics to ensure that the model does not learn harmful language. We utilize Rewire API [1] to detect toxic content in the transcripts. At the end of the filtering stage, we end up with 18M video segments.

**Converting Noisy Transcripts into Dialogues.** Although each video is equipped with its own transcript, they are usually not suitable to train a video-based dialogue model directly. For example, transcripts do not provide any delimitation between the interlocutors. A naive approach to address this problem is to use speaker diarization systems to determine “who spoke when” [56]. However, these systems suffer from low accuracy [39], thus perform poorly when turning a sequence of words to a well-structured dialogue.

Instead, we train a *converter* model to transform noisy transcripts into structured dialogues. Motivated by the in-context learning capabilities of GPT-3 models [7], we prompt GPT-3 with few-shot examples and ask the model to generate well-formatted dialogues given noisy transcripts. However, using GPT-3 to process millions of samples is computationally expensive. Therefore, we train a smaller model using denoised transcripts sampled from GPT-3. That is, we collect 40K input-output pairs from GPT-3 where the input is a noisy transcript and the output is the converted dialogue. Our *converter* is a Unified-IO [33] Base (241M params) fine-tuned on the generated pairs. We exclude video segments that have more than 150 words as the model cannot handle excessively long inputs. The pairs are divided into train and validation sets at a ratio of 99:1. The *converter* achieves a high accuracy of 90.1% on the validation set when using teacher-forcing to predict tokens, suggesting high-quality dialogue generation given noisy transcripts (*e.g.*, in Figure 1, Step 2).

**Converting Videos into Video-based Dialogues.** To ensure that each utterance in the obtained dialogue matches

Dataset	YTD-18M	MMDialog
Number of Dialog	<b>18M</b>	1M
Is the interlocutors of dialog <i>visible</i> ?		
Visible	<b>61.6%*</b>	11.5%
If <b>NOT</b> visible, then		
how <i>related</i> the dialog is to the image?	<b>2.589</b>	2.580
how <i>grounded</i> the dialog is to the image?	2.429	<b>2.463</b>
How <i>sensible</i> is the dialog?	<b>2.495</b>	2.479
How <i>specific</i> is the dialog?	<b>2.650*</b>	2.464
Is the data containing <i>explicit</i> content?		
Sexually Explicit	<b>0.5%*</b>	1.6%
Hatespeech	<b>0.3%*</b>	2.5%
Others	<b>0.3%*</b>	0.9%

Table 1: Human evaluation results on YTD-18M and MMDialog about the visual contexts and the quality of dialogues. YTD-18M covers more cases of social interactions, and dialogues exhibit better sensibleness and specificity compared to MMDialog. \* denotes statistically significance after independent two-sample t-test ( $p < 0.5$ ). Full breakdown of numbers are in Appendix B.

correctly with the corresponding video frames, we employ Dynamic Time Warping [36] to align the dialogues with the original noisy transcripts. After the alignment, we use the timing information in the original noisy transcripts to estimate the start time of each dialogue turn, which in turn helps extract the corresponding video frame and minimize alignment errors caused by the conversion process. Figure 2 shows some examples from YTD-18M. More details about collecting dataset can be found in Appendix A.

### 3.2. Dataset Analysis

To better understand our dataset, we conduct a human evaluation study comparing YTD-18M with MMDialog [17] — the largest dataset for visually-grounded dialogue. MMDialog is a dataset sourced from people’s interaction in social media. We randomly sample 500 examples from each dataset and ask three workers to assess each example for several factors. For more information regarding the human evaluation, please refer to the Appendix B.

**Dataset quality.** To compare the dialogue quality, we ask workers to assess examples using two criteria: sensibleness and specificity [3]. To be sensible, a dialogue should be reasonable, logical, and not confusing. Specific dialogue is one that is not dull or generic. Each human annotators rate the dialogue in specific aspect on a 3-point Likert scale, *e.g.* for sensibleness “1” being “Not Sensible” and “3” being “Sensible”. Evaluation results are shown in Table 1. On average, YTD-18M received higher scores than MMDialog across the axes of sensibleness and specificity. We suspect that MMDialog, which is derived from social media, may lack a natural conversation flow due to the non-consecutive nature of social media interactions.

**Social Interaction.** Given the prevalence of third-person point of view in web videos, we postulate that a substantial proportion of such videos feature social interactions. To

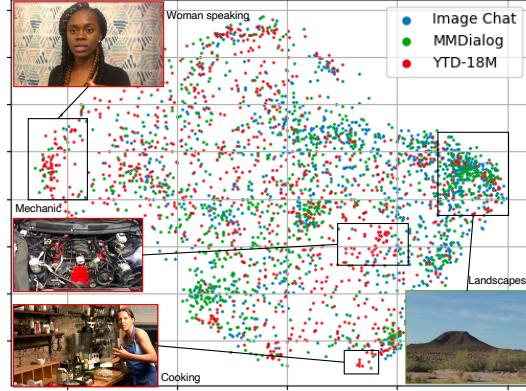


Figure 3: Visual feature distributions of YTD-18M and other visually-grounded dialogue datasets. Our YTD-18M includes a wide range of visual contexts, with a particular emphasis on frames in which a person is speaking, in contrast to the other datasets (shown in the upper left cluster).

investigate this claim, we enlisted the aid of workers to determine whether the conversation’s interlocutors were visible in the image frames and, if so, whether their body language was present. Our findings, presented in Table 1, indicate that our video-based dialogue dataset has a considerably higher proportion of visible interlocutors (61.6%) than MMDialog (11.5%). This discrepancy can be explained by the fact that it is uncommon for interlocutors in social media interactions to reveal their identities through images. Moreover, when interlocutors are visible, workers accurately identified facial expressions in 83.6% of cases, and tagged body posture in 64.7% of them. These results suggest that our dataset presents a valuable resource for exploring body language in communication.

**Visual Grounding.** Real-life conversations do not always have a direct relationship or grounding to images. Therefore, a higher degree of relevance between dialogues and images does not necessarily imply a higher quality dataset, although it offers more visual grounding opportunities for models to learn from. We ask workers to assess the degree of grounding between conversations and images on a 3-point Likert scale when interlocutors were not visible in the images. According to Table 1, YTD-18M exhibits grounding scores that are comparable to those of MMDialog, implying that models can acquire visual grounding knowledge from YTD-18M.

**Distribution of Visual Contexts.** In order to gain a better understanding of the visual representations encoded in YTD-18M from videos, we examine the distributions of visual features across three distinct datasets: Image Chat, MMDialog, and YTD-18M, that are grounded in dialogue. Similar to [32], we use CLIP ViT-L14 [40] trained on LAION-2B [49].<sup>2</sup> We utilize this model to extract embeddings, and the embeddings are then projected into a 2D fea-

<sup>2</sup>[32] conducted a similar study, but using ResNet50 ImageNet features.

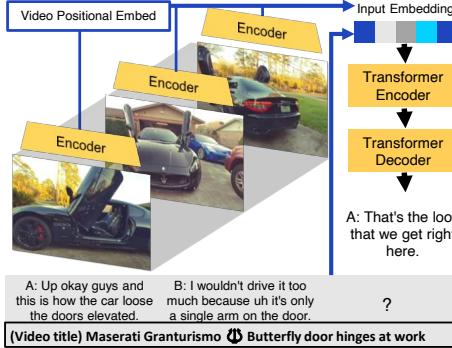


Figure 4: Training CHAMPAGNE on YTD-18M. The model takes a video title, a dialogue context, and image frames as an input and learns to predict the response.

ture space by way of UMAP [35]. In order to conduct our analysis, we randomly sample 1K images from each of the aforementioned datasets.

Figure 3 illustrates the results, indicating that the datasets share some similarities but differ in certain aspects. Notably, YTD-18M has a distinct distribution pattern from Image Chat and MMDialog, with a higher proportion of images featuring a person speaking, which is consistent with the previous discovery that YTD-18M emphasizes social interactions. Additionally, YTD-18M encompasses a broad range of diverse and specific topics, such as cooking or mechanics. Further information regarding the analysis of visual contexts can be found in the Appendix C.

**Content Safety.** We ask workers to identify whether the dialogues or images contain any potentially unsafe content, like sexually explicit material or hatespeech. As indicated in Table 1, our YTD-18M has fewer occurrences of sexually explicit content and hate speech when compared to MMDialog. We suspect that this discrepancy is due to the inclusion of safety filtering step in the data collection process for YTD-18M.

**Video Title as an Additional Feature.** We further ask the workers to rate the relevance of the video title to the dialogue on a 3-point Likert scale, ranging from 1 (Not Related) to 3 (Related). The results show that 65% of the videos have a title that is relevant to the dialogues, and 21% have titles that were somewhat related. This led us to utilize the video titles as prompts when training our model. Our qualitative findings (§4.1) suggest that CHAMPAGNE can be conditioned effectively by such prompts.

### 3.3. Model: CHAMPAGNE

CHAMPAGNE is a multimodal conversational agent that takes image frames, a prompt, and a dialogue context as an input and generates a response. The overview of training process is described in Figure 4. The collected YouTube titles for each video serve as prompts and are denoted as  $P$ . Finally, the vision-based dialogue is denoted as  $D =$



Figure 5: Validation perplexities during the training process of CHAMPAGNE models on YTD-18M.

$(P, I_1, T_1, \dots, I_n, T_n)$ , where  $I_i$  and  $T_i$  denote an image frame and the dialogue turn, respectively.

**Architecture.** The architecture used in CHAMPAGNE is based on the Unified-IO model proposed by [33]. This model is designed for vision-and-language tasks and operates as a sequence-to-sequence model. Although it can handle image and text inputs together, it is unable to handle multiple images. To address this limitation, we introduce *video position embeddings* that can be learned and incorporated into CHAMPAGNE. Specifically, CHAMPAGNE converts each frame of the video into a sequence of patch encodings using a visual encoder. It then adds video position embeddings to the patch encodings to capture temporal information of the video frames. The patch encodings from multiple image frames are averaged through mean pooling and fed into a Transformer encoder. Our experiments use three image frames per dialogue to train CHAMPAGNE.

**Training.** We initialize CHAMPAGNE training with the pretrained weight from Unified-IO model that is pretrained on collection of C4 [41], Wikipedia, ImageNet21K [45], and YFCC15M [40] with a denoising objective. Unified-IO model is trained in two stages, pre-training and the multi-task stage, and the weights from the pre-training stage, referred to as Unified-IO<sub>PT</sub><sup>3</sup>, are used to initialize the CHAMPAGNE model. We train the model using a next token prediction objective, which aims to maximize the likelihood of the target response  $T_k$  when taking multiple images  $I_{i \leq k}$ , dialogue context  $T_{i < k}$ , and the video title  $P$  as an input, i.e.,  $p_\theta(T_k | I_1, T_1, \dots, I_{k-1}, T_{k-1}, T_k, P)$ .

We present three versions of the model, BASE (241M), LARGE (776M), and XL (2.9B). We train models for 3 epochs on YTD-18M, and training CHAMPAGNE-XL takes approximately 3 days on TPU v3-256 on Google Cloud Virtual Machines with T5X framework [46]. More details about hyperparameters are in Appendix D.

## 4. Experiments

Figure 5 shows the training curves for CHAMPAGNE models that were trained on YTD-18M. We evaluate the

<sup>3</sup>We run a pilot study and find that the model initialized from Unified-IO<sub>PT</sub> weights perform better on downstream tasks compared to the model initialized from Unified-IO.



Figure 6: CHAMPAGNE-XL predicting next utterance when the visual and dialogue contexts are given from the unseen video.

Dataset	BST				ConvAI2				ED				WOW				WOI				IC		IC First Turn	
	PPL	Dist-3	PPL	Dist-3	PPL	Dist-3	PPL	Dist-3	PPL	Dist-3														
<i>Without Fine-tuning</i>																								
CHAMPAGNE-XL	34.1	0.417	34.2	0.371	32.8	0.544	31.2	0.705	34.8	0.641	50.5	0.213	69.9	0.135										
Reddit 2.7B [47]	20.0	0.390	24.2	0.286	14.0	0.418	24.3	0.458	23.5	0.473	40.9	0.152	66.3	0.011										
<i>Fine-tuned</i>																								
Multimodal Blender 2.7B [51]	<b>14.6</b>	0.418	13.8	0.300	<b>11.4</b>	0.306	<b>15.6</b>	0.527	19.8	0.522	24.0	0.200	25.9	0.193										
Unified- $\text{IO}_{PT}$ BASE	20.4	0.280	16.5	0.199	19.8	0.352	22.6	0.480	26.0	0.449	29.9	0.106	29.6	0.113										
Unified- $\text{IO}_{PT}$ LARGE	17.7	0.284	15.0	0.176	15.8	0.304	18.6	0.484	21.3	0.436	26.8	0.108	26.7	0.096										
Unified- $\text{IO}_{PT}$ XL	15.7	0.346	12.9	0.250	14.9	0.393	16.5	0.580	18.9	0.515	20.5	0.182	22.2	0.163										
CHAMPAGNE-BASE	19.1	0.395	15.2	0.361	19.0	0.421	21.3	0.651	24.1	0.584	27.2	0.174	27.4	0.220										
CHAMPAGNE-LARGE	16.9	0.390	13.6	0.353	18.6	0.454	18.5	0.665	21.7	0.590	22.9	0.205	23.6	0.256										
CHAMPAGNE-XL	15.1	<b>0.434</b>	<b>12.3</b>	<b>0.390</b>	16.2	<b>0.499</b>	16.1	<b>0.690</b>	<b>18.5</b>	<b>0.624</b>	<b>19.3</b>	<b>0.247</b>	<b>21.2</b>	<b>0.278</b>										

Table 2: Automatic evaluation results on open-domain text conversation benchmarks and Image Chat (IC). For fair comparison, all perplexities (PPL, ↓) are normalized to be in the space of GPT-2 tokenizer [60]. Dist-3 (↑) is calculated over corpus-level (Inter Dist-3). IC First Turn indicates the situation in which the model generates the response given image but no textual context from IC, which is to highlight model’s ability to ground on visual contexts. Note that Multimodal Blender 2.7B is a fine-tuned version of Reddit 2.7B.

sensibleness and specificity of the response generated by CHAMPAGNE models by computing perplexities [24] on the validation set of YTD-18M. Perplexity (PPL) has been shown to be a reliable indicator of these qualities [3]. The training curves in Figure 5 demonstrate that the models are capable of learning to generate appropriate next-turn utterances given visual and dialogue contexts, and that they generalize well to the validation set when trained on YTD-18M. A qualitative example of this successful generalization can be seen in Figure 6.

We next conduct experiments on a range of benchmarks that assess the model’s performance on real-world conversation tasks. Additional information about the benchmarks and the evaluation metrics used can be found in Appendix E.

#### 4.1. Open-domain Text Conversation

To investigate whether CHAMPAGNE models are capable of learning chit-chat skills from YTD-18M, we conduct automatic evaluations on open-domain text conversation benchmarks. These benchmarks assess the model’s ability to produce appropriate responses given a textual dialogue context in a conversational scenario. Specifically, we evaluate the model’s performance on five text-only benchmarks: BST [53], ConvAI2 [13], ED [44], WOW [14], and WOI [27]. We employ two metrics to evaluate the models: PPL and Dist-3 [29]. Dist-3 is a metric that has been shown to reflect the diversity and interestingness of the re-

sponse [19]. Results are shown in Table 2 (left).

Prior to fine-tuning, both Unified- $\text{IO}_{PT}$  XL and Unified- $\text{IO}_{XL}$  exhibited perplexities over 100, which suggests that these models generate unintelligible sentences. In contrast, CHAMPAGNE-XL achieved significantly lower perplexities on all benchmarks, indicating that the model has effectively learned chit-chatting capabilities from YTD-18M. Next, we fine-tune both Unified- $\text{IO}_{PT}$  and CHAMPAGNE on a mixture of dialogue benchmarks, with the multi-task training weight set to BST: ConvAI2: ED: WOW: WOI: IC = 1 : 3 : 3 : 3 : 3, following the approach described in [47]. After fine-tuning, CHAMPAGNE achieves significantly higher Dist-3 scores and lower PPL values than the same-sized Unified- $\text{IO}_{PT}$ , indicating that CHAMPAGNE has successfully learned about textual conversations from YTD-18M. Our experimental results further suggest that larger models tend to perform better overall, with CHAMPAGNE-XL reporting Dist-3 scores that surpassed those of other baselines on all benchmarks, demonstrating its ability to generate diverse and interesting responses. However, in terms of PPL, CHAMPAGNE-XL shows weaker performance on BST, ED, and WOW compared to the Multimodal Blender 2.7B. We conjecture that this may be due to the influence of the large text-based dialogue dataset (the Pushshift dataset [5]), which contains 3B Reddit comments. Indeed, the Reddit 2.7B model, the text-only model which is trained on the Pushshift dataset, performs better

Metric	Acc. (%) ( $\uparrow$ )	F1 ( $\uparrow$ )
UniMSE [22]	85.8	0.858
MAG-BERT [42]	84.7	0.845
Unified- $\text{IO}_{PT}$ BASE	70.1	0.780
Unified- $\text{IO}_{PT}$ LARGE	72.9	0.812
Unified- $\text{IO}_{PT}$ XL	81.5	0.869
CHAMPAGNE-BASE	82.3	0.879
CHAMPAGNE-LARGE	83.9	0.892
CHAMPAGNE-XL	<b>86.1</b>	<b>0.899</b>

Table 3: Evaluation results on test split of CMU-MOSEI sentiment analysis task.

Metric	CIDEr-D ( $\uparrow$ )		BLEU-4 ( $\uparrow$ )	
	Val	Test	Val	Test
Unified- $\text{IO}$ XL	0.212	-	0.073	-
SOTA on Public Leaderboard [2]	-	0.184	-	0.041
Unified- $\text{IO}_{PT}$ BASE	0.344	-	0.095	-
Unified- $\text{IO}_{PT}$ LARGE	0.356	-	0.098	-
Unified- $\text{IO}_{PT}$ XL	0.384	-	0.105	-
CHAMPAGNE-BASE	0.351	-	0.097	-
CHAMPAGNE-LARGE	0.369	0.322	0.102	0.080
CHAMPAGNE-XL	<b>0.399</b>	<b>0.354</b>	<b>0.109</b>	<b>0.092</b>

Table 4: Evaluation results on Visual Comet.

than CHAMPAGNE-XL without fine-tuning, suggesting that the Pushshift dataset has a distribution that is more similar to those of these benchmarks than YTD-18M. We expect that further improving the model’s performance on these benchmarks may require training CHAMPAGNE-XL on the Pushshift dataset in addition to fine-tuning it on these benchmarks.

## 4.2. Understanding Social Interactions

We evaluate the performance of three variants of CHAMPAGNE and Unified- $\text{IO}_{PT}$  on two benchmarks that measure social interactions: the sentiment analysis task in CMU-MOSEI [62] and Visual Comet [38]. Table 3 and Table 4 show the results on CMU-MOSEI and Visual Comet, respectively. Results show that fine-tuning CHAMPAGNE-XL on these benchmarks leads to the highest accuracy and F1 score among the baselines, including the state-of-the-art model (UniMSE) on CMU-MOSEI. Additionally, our model outperforms the state-of-the-art result on Visual Comet, both on the validation and test sets. Furthermore, the models fine-tuned from CHAMPAGNE consistently demonstrate significant improvements compared to the models fine-tuned from same-sized Unified- $\text{IO}_{PT}$  on both CMU-MOSEI and Visual Comet. This indicates that our model effectively learns meaningful representations about social interactions from YTD-18M.

## 4.3. Visually-grounded Dialogues

We run experiments on two visually-grounded dialogue benchmarks: Visual Dialog [12] and Image Chat [50]. Ta-

Metric	NDCG ( $\times 100$ ) ( $\uparrow$ )
<i>Zero-shot</i>	
Flamingo-80B	52.0
ESPER [61]	22.3
FROMAGe [26]	16.5
CHAMPAGNE-XL	25.5
<i>Fine-tuned</i>	
Flamingo-80B	61.8
AlignVD [8]	67.2
Unified- $\text{IO}_{PT}$ BASE	58.9
Unified- $\text{IO}_{PT}$ LARGE	60.3
Unified- $\text{IO}_{PT}$ XL	65.6
CHAMPAGNE-BASE	60.0
CHAMPAGNE-LARGE	62.5
CHAMPAGNE-XL	<b>68.2</b>

Table 5: Evaluation results on Visual Dialog valid set in finetuned and zero-shot settings. CHAMPAGNE-XL shows the best zero-shot performance except for Flamingo-80B, which has  $30\times$  more parameters, and CHAMPAGNE-XL achieves the state-of-the-art result on finetuned setting. For fair comparison, we report baselines that do not use additional dense annotations to finetune the model.

ble 5 presents the results of models on Visual Dialog in both zero-shot and fine-tuned settings. Similarly, Table 2 (right) shows the results of models fine-tuned on combination of dialogue datasets on Image Chat and Image Chat First Turn. Fine-tuning CHAMPAGNE on those benchmarks outperforms fine-tuning the same sized Unified- $\text{IO}_{PT}$  model on both tasks. This suggests that the model effectively learns from YTD-18M, and larger models tend to perform better. For Visual Dialog zero-shot setting, CHAMPAGNE-XL outperforms ESPER and FROMAGe in terms of NDCG [23]. In the fine-tuned setting, CHAMPAGNE-XL achieves the highest NDCG compared to Flamingo-80B and the state-of-the-art model (AlignVD). However, in the zero-shot setting, Flamingo-80B performs significantly better than CHAMPAGNE-XL, which might be due to Flamingo’s larger parameters and training data. Based on our scaling observations, we suspect that training Flamingo-80B or a similar sized model on YTD-18M could lead to further performance improvements. For Image Chat and Image Chat First Turn, CHAMPAGNE-XL shows the lowest PPL and highest Dist-3 scores among the baselines.

We additionally carry out a human evaluation to compare our best model with the baselines trained on Image Chat. We randomly choose 100 examples from both Image Chat and Image Chat First Turn. For each example, we asked three workers to rate the dialogue responses generated by the model on four aspects: (1) sensibleness, (2) specificity, (3) grounding to the image, and (4) relevance to the given style. The workers were presented with positive/negative options for each aspect. For instance, for the grounding aspect, they were asked to choose between ”Yes, the response is grounded to the image” or ”No, the response is not grounded to the image.” Our evaluation results, presented



(a) A conversation with the person

User: Hi, what are you doing now?  
Bot: I'm working on my computer. I'm a programmer.  
User: Where are you working now?  
Bot: I'm working at a restaurant. I'm in the kitchen.  
User: Are you alone?  
Bot: No, I'm with my girlfriend. We've been together for a while.

(b) A conversation between two people about the picture

User: Hi, what is the man doing in the picture?  
Bot: He's typing. He's typing on his laptop.  
User: Where is he now?  
Bot: He's in his office. He's working on a project.  
User: Is he alone?  
Bot: No, he's with his wife. They have three kids.

Figure 7: Examples of conversation based on unseen images from COCO [31] and prompts (colored in blue) between person and CHAMPAGNE-XL finetuned on mixture of dialogue benchmarks. The utterances with the prefix *Bot:* are generated by the model. (a) represents a conversational frame of social interaction (bot pretends to be the person in the picture), while (b) represents a conversational frame of visually-grounded dialogue (bot talks about the person in the picture).

Dataset	Image Chat					Image Chat First Turn				
	Metric	Sensible	Specific	Grounding	Style	Avg.	Sensible	Specific	Grounding	Style
Multimodal Blender 2.7B	81.3%	66.7%	<b>98.7%</b>	69.0%	78.9%	93.3%	70.0%	85.0%	82.3%	82.6%
Unified-IO <sub>PT</sub> XL	<b>84.7%</b>	88.3%	98.0%	84.3%	88.8%	92.0%	83.0%	87.7%	82.0%	86.3%
CHAMPAGNE-XL	82.7%	<b>93.7%</b> <sup>UM</sup>	<b>98.7%</b>	<b>90.0%</b> <sup>UM</sup>	<b>91.3%</b> <sup>UM</sup>	92.0%	<b>93.0%</b> <sup>UM</sup>	<b>90.1%</b> <sup>M</sup>	<b>88.3%</b> <sup>UM</sup>	<b>90.8%</b> <sup>UM</sup>

Table 6: Human evaluation results on Image Chat and Image Chat First Turn. *Grounding* denotes how well the generated response is grounded to the image, *Style* denotes how well the generated response reflects the given style, and *Avg.* denotes the average percent of results. We run independent two-sample t-tests, and we denote as <sup>M</sup> and <sup>U</sup> when CHAMPAGNE-XL is statistically significant ( $p < 0.05$ ) over Multimodal Blender 2.7B and Unified-IO<sub>PT</sub> XL, respectively.

Dataset	CMU-MOSEI		IC First Turn	
	Metric	Acc. (%)	PPL (↓)	Dist-3 (↑)
<b>CHAMPAGNE-LARGE</b> trained on:				
YTD-18M	<b>83.9</b>	<b>21.6</b>	<b>0.260</b>	
YTD-2M	83.2	28.3	0.190	
YTD-2M w/ single video frame	78.9	29.3	0.066	
YTD-2M w/o video frames	75.6	29.7	0.073	
YTD-2M w/o transcript to dialog	74.9	29.0	0.143	

Table 7: Ablation study on the test set of CMU-MOSEI and Image Chat First Turn to validate the effect of YTD-18M.

in Table 6, indicate that our model, CHAMPAGNE-XL, outperforms the baselines in terms of specificity, grounding, and style. As for sensibleness, our model shows comparable scores to the best results. More details on the human evaluation can be found in Appendix B. Lastly, Figure 7 presents some sample conversations between a human and our model. The figure demonstrates that the model can engage in conversations based on images and can be prompted to respond accordingly.

#### 4.4. Ablations

To investigate the impact of components in YTD-18M, we conduct ablation studies on CMU-MOSEI and Image Chat First Turn. Our evaluation of models on Image Chat First Turn only involves fine-tuning on Image Chat and excludes any text-only dialogue datasets.

**Number of Examples.** The performance drop in both tasks is evident when reducing the number of examples in YTD-18M from 18M to 2M, as seen in Table 7. These findings are consistent with previous works [21, 7] and highlight the benefits of learning from a larger dataset. Notably, the significance of the performance drop is greater in the visually-grounded dialogue task of Image Chat, underscoring the crucial role of the number of examples in such tasks.

**Video Frames.** To validate whether the models learn from visual contexts, we conduct two experiments. The first experiment involves training the model without video frames, while the second experiment utilizes only a single video frame for training. Table 7 presents the results of these experiments, which show a decrease in performance for both tasks. These findings support the idea that YTD-18M provides an opportunity for the model to learn visual grounding. Notably, the accuracy drop is more significant for CMU-MOSEI, where training with a single frame results in an accuracy drop from 83.2% to 78.9%, and training without video frames results in an even greater accuracy drop to 75.6%. This suggests that relying on visual cues is essential for understanding sentiment in social interaction. Furthermore, in Image Chat, there is a substantial drop in Dist-3, indicating that models trained without visual contexts may generate generic responses that are irrelevant to the images.

**Dialogue Format.** By comparing the model trained on the noisy transcript to the model trained on dialogue format, we aim to demonstrate how the latter can improve the machine’s ability to learn representations of conversation. In Table 7, we observe a decrease in performance for both tasks. Notably, on the CMU-MOSEI dataset, the accuracy drops from 83.2% to 74.9% without the dialogue conversion process. We speculate that the conversion process helps the dataset recover crucial speaker information that is missing from the noisy transcript. This information could prove beneficial for learning representations of social interaction.

## 5. Conclusion

We introduce YTD-18M, a large-scale video-based dialogue dataset and CHAMPAGNE, a model that learns about the real-world conversation from YTD-18M. Our experiments show that CHAMPAGNE exhibits strong perfor-

mance in various real-world conversation tasks, indicating that video-based dialogues can help models to learn about real-world conversations. We will release our data and model checkpoints for research purposes. In future work, we plan to explore the potential of utilizing auditory signals from videos to further enhance our understanding of real-world conversations.

## 6. Ethical Considerations

In this paper, we introduce a large-scale dataset derived from publicly available YouTube videos. With an emphasis on teaching machines about real-world conversation, our dataset includes frames that present the interlocutors. It might capture their facial expressions and body cues, however, may give rise to user privacy concerns. To mitigate this issue, we release only the video IDs instead of raw videos, following the prior works [64, 63]. It allows users to delete their video from YouTube, thereby excluding them from the dataset. To strengthen user privacy even further, future directions may include works such as anonymizing faces and speech from the videos, and deidentifying personal information from the transcripts.

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