

Curriculum Vitae: Leandro Jorge Pereira Sousa

Personal information:

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COMPETENCES

- Flexible
- Results driven
- Solution and business oriented
- Excellent judgment skills
- Excellent communication skills
- Team oriented
- Innovative
- Lead by example
- Expert in building teams and developing people
- Highly organized
- Accountable
- Proactive
- Strong work ethics
- Honesty
- Self -taught

EMPLOYMENT HISTORY

PANELA DE BARRO REFEIÇÕES LDA
Import Director & New business developer
Luanda Angola
From October 2013 up to October 2015.

FINANCE, ADMINISTRATIVE AND LOGISTIC DIRECTOR **2011 - 2013**
Luanda Fashion Center Distribuicao S/A (Group VMD Participacoes S/A) – Luanda, Angola

Responsible for financial and administrative management and integration of purchasing, importation and logistics areas.

IMPORT GOODS MANAGER **2010 - 2011**
Caminhões Metro-Shacman do Brasil – Sao Paulo, Brazil

Responsible for contract management of the key truck supplier, SHAANXI, located in China, and for equipment suppliers of civil construction and spare parts.

Responsible for obtaining RADAR, in charge of customs inspections and customs brokers, being core contact person for governmental issues (i.e. IBAMA, DENATRAN, MINISTÉRIO DAS CIDADES, etc).

PURCHASE, LOGISTIC AND IMPORTATION MANAGER **2010**
Panela De Barro Refeições e Serviços, LDA – Luanda, Angola

Responsible for management of the distribution center, local purchases, importation procedures for food and machinery and logistic processes for five restaurants and customers industrial canteens for Norberto Odebrecht e da Petrobrás construction sites.

PURCHASE AND IMPORTATION MANAGER **2007 - 2009**
Metroeuropa-Engenharia e Construções S.A. ANGOLA – Brazil e Angola

Responsible for purchase and importation areas (35 direct reports), handling purchases and importation orders of diverse goods, vehicles and heavy machinery for road and bridge

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constructions for different locations at Angola.

Responsible for local purchases (new and spare parts) and inventory management, being also in charge of inspection program and due diligence towards main institutional suppliers (cement, iron and asphalt) and establishment of communication channel with ports, airports and governmental authorities.

CONSULTANT AND SHIPMENT COORDINATOR

2008

Metroeuropa-Engenharia e Construções S.A. ANGOLA – Sao Paulo, Brazil

Responsible for overall improvement of importation process at São Caetano do Sul affiliate, identifying and resolving issues related to delays of purchased and exported goods to Angola.

Responsible for synergy between Metro-Europa e CASSOL companies, improving packaging quality control and space management, and reducing freight costs.

DIRECTOR AND BUSINESS PARTNER

1997 - 2007

Taiwan Brasil Trading Ltda – Rio de Janeiro, Brazil

Entrepreneur in charge of commercial representation of international Taiwanese company MORRISON ENTERPRISES CORPORATION (www.morrison.com.tw), with core competency on manufacturing of disposable plastics, at Brazil and Latin American countries.

GENERAL MANAGER

2005 - 2007

Fort Flex Comercial Ltda – Vitoria, Brazil

Responsible for complete business restructure of the commercial and industrial processes, for establishment of reliable accounting and tax procedures and for dispute resolution.

FINANCE AND ADMINISTRATIVE MANAGER

1995 - 1997

Freight Forwarder Agency AMON & WILSON DA COSTA LEITE- Rio de Janeiro, Brazil

Responsible for management of importation, financial and administrative business processes of imported goods from EU for pharmaceutical companies established in Brazil.

DIRECTOR AND BUSINESS PARTNER

1993 - 1995

STS Indústria, Comércio e Serviços Ltda – Rio de Janeiro, Brazil

Responsible for management of administrative processes focused on feasibility studies for manufacturing, packaging and supply of wood pallets to diverse industries, leading 45 employees.

Responsible for establishment and management of sugar and alcohol exportation processes.

CUSTOMS CONTROLLER

1991 - 1995

Pallet-Rio Indústria e Comércio Ltda – Rio de Janeiro, Brazil

Responsible for customs processes related to goods receipt, storage and transportation to ports and airports.

OPERACIONAL SUPERINTENDENT

1984 - 1991

Distribuidora de Comestíveis Disco SA (Supermarket and trading) - Rio de Janeiro, Brazil

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Responsible for implementation of export goods department and establishment of associate business process on logistics and finance areas. Responsible for sale and purchase contract analysis for all exported goods.

Execution of contract management for goods exported to Angola (5 million dollars), for freight, boarding of 100 containers per month from diverse ports in Brazil, control and issuing of required documentation (*Commercial Invoice, Packing List, Quality and Quantity Certificate*), leading a team of 60 employees.

EDUCATION

Faculdades da Associação Educacional Plinio Leite - Rio de Janeiro 1980 - 1984

Bachelor of Education (teaching) on Business Administration, Accounting and Economics

Technical Courses

Import, Export and Logistics procedures

Documentation for credit, import and export of goods

Supply Chain Management (SMC)

LANGUAGES

Portuguese (language native), English fluent e Spanish (advanced knowledge).

COMPUTER SKILLS

Microsoft Office, Excel, Word, Internet and Mozilla.

INTERESTS

Reading, movies, TV, football and enjoy free time with family and friends.

INTERNATIONAL EXPERIENCES

Angola (expat), Portugal, Italy, Taiwan and United States.

Rio de Janeiro, Nov 17th, 2015