

1991-2016


**PARCON**  
INDIA PRIVATE LIMITED

25 Years

**KOLKATA (New Season Teas only)**
**BROKER WISE BUSINESS PERCENTAGE FOR ALL TEAS**

	FOR SALE 12				UPTO SALE 12			
BROKER	Sold Qty	Avg Pr	%	Out %	Sold Qty	Avg Pr	%	Out %
PC	49,004	88.90	7%	38%	26,645,515	161.22	16%	28%
JT	388,372	114.98	57%	27%	78,181,598	188.26	47%	26%
CT	83,639	94.46	12%	26%	17,362,885	148.02	10%	25%
AB	85,986	84.62	13%	2%	27,037,680	140.78	16%	28%
AT	29,173	97.76	4%	30%	10,792,091	169.96	6%	24%
SC	13,092	58.60	2%	11%	2,568,456	121.68	2%	21%
PT	18,238	101.83	3%	33%	3,745,392	168.42	2%	38%
TB	8,022	101.99	1%	0%	117,206	115.88	0%	13%
Total	675,526	104.34	100%	25%	166,450,822	169.31	100%	27%

**COMPARED WITH LAST YEAR AND INCLUDING SALE 12**

	2019-20				2018-19				VARIANCE		
BROKER	Sold Qty	Avg Pr	%	Out %	Sold Qty	Avg Pr	%	Out %	Sold Qty	% on qty	Avg Pr
PC	26,645,515	161.22	16%	28%	26,040,329	156.52	16%	25%	605,186	2.32	4.69
JT	78,181,598	188.26	47%	26%	78,368,675	183.04	47%	26%	-187,076	-0.24	5.22
CT	17,362,885	148.02	10%	25%	17,176,877	152.26	10%	23%	186,008	1.08	-4.24
AB	27,037,680	140.78	16%	28%	21,336,642	138.84	13%	21%	5,701,038	26.72	1.94
AT	10,792,091	169.96	6%	24%	11,458,678	170.86	7%	25%	-666,587	-5.82	-0.91
SC	2,568,456	121.68	2%	21%	3,148,764	121.38	2%	9%	-580,308	-18.43	0.30
PT	3,745,392	168.42	2%	38%	7,697,906	152.05	5%	35%	-3,952,514	-51.35	16.38
TB	117,206	115.88	0%	13%							
Total	166,450,822	169.31	100%	27%	165,227,870	166.49	100%	25%	1,222,952	0.74	2.82