

1991-2016



25 Years

PARCON
INDIA PRIVATE LIMITED

SALE 14-12

NORTH INDIA CTC & ALL DUST (WITH PVT SALES GUWAHATI)

	2019-20					2018-19					VARIANCE					
BROKER	QNTY (M.KG)	BROKER %	AVG	VALUE (In Cr. Rs)	VALUE %	QNTY (M.KG)	BROKER %	AVG	VALUE (In Cr. Rs)	VALUE %	QNTY (M.KG)	AVG	BROKER %	VALUE (In Cr. Rs)	VALU E %	% INC/DEC OVER LAST YR IN VAL
PARCON (INDIA) PVT. LTD	94.28	20.38	141.36	1332.79	20.30	88.23	19.64	145.27	1281.74	19.34	6.05	-3.90	0.74	51.06	0.96	3.98
J. THOMAS & CO. PRIVATE LTD.	151.35	32.72	151.73	2296.46	34.98	162.44	36.16	156.92	2549.00	38.46	-11.09	-5.19	-3.43	-252.53	-3.48	-9.91
CONTEMPORARY BROKERS PVT LTD.	62.27	13.46	143.04	890.66	13.57	56.70	12.62	147.40	835.83	12.61	5.56	-4.36	0.84	54.83	0.96	6.56
TEA BROKERS(GUWAHATI) PVT. LTD	13.73	2.97	131.97	181.22	2.76	10.12	2.25	140.62	142.37	2.15	3.61	-8.65	0.72	38.85	0.61	27.29
EASTERN TEA BROKERS PVT. LTD	1.72	0.37	157.10	27.03	0.41	0.00	0.00	214.29	0.03	0.00	1.72	-57.19	0.37	27.00	0.41	97830.56
ASSAM TEA BROKERS PVT. LTD.	19.79	4.28	151.26	299.30	4.56	20.35	4.53	157.30	320.08	4.83	-0.56	-6.04	-0.25	-20.78	-0.27	-6.49
ASSOCIATED BROKERS PVT. LTD.	41.80	9.04	133.96	560.02	8.53	35.36	7.87	137.03	484.54	7.31	6.44	-3.07	1.17	75.48	1.22	15.58
PARAMOUNT TEA MARKETING (P)LTD	39.98	8.64	133.86	535.11	8.15	40.04	8.91	141.54	566.70	8.55	-0.06	-7.68	-0.27	-31.59	-0.40	-5.57
TEA CHAMPAGNE	17.81	3.85	116.57	207.62	3.16	15.27	3.40	123.74	188.90	2.85	2.55	-7.17	0.45	18.72	0.31	9.91
CARE TEA	5.58	1.21	127.22	71.03	1.08	5.46	1.22	132.78	72.53	1.09	0.12	-5.56	-0.01	-1.50	-0.01	-2.07
NORTH BENGAL	0.00	0.00	0.00	0.00	0.00	0.08	0.02	123.25	1.01	0.02	-0.08	-123.25	-0.02	-1.01	-0.02	-100.00
SUDHIR CHATTERJEE	8.92	1.93	120.66	107.67	1.64	9.35	2.08	124.29	116.24	1.75	-0.43	-3.63	-0.15	-8.57	-0.11	-7.37
GOOD POINT	5.30	1.15	105.16	55.70	0.85	5.85	1.30	116.96	68.47	1.03	-0.56	-11.80	-0.16	-12.77	-0.18	-18.64
TOTAL	462.54	100.00	141.93	6564.62	100.00	449.27	100.00	147.52	6627.42	100.00	13.27	-5.59		-62.81		-0.95

ORTHODOX (KOLKATA & GUWAHATI COMBINED)

	2019-20					2018-19					VARIANCE					
BROKER	QNTY (M.KG)	BROKER %	AVG	VALUE (In Cr. Rs)	VALUE %	QNTY (M.KG)	BROKER %	AVG	VALUE (In Cr. Rs)	VALUE %	QNTY (M.KG)	AVG	BROKER %	VALUE (In Cr. Rs)	VALU E %	% INC/DEC OVER LAST YR IN VAL
PARCON (INDIA) PVT. LTD	6.09	13.97	202.60	123.43	13.76	4.19	14.67	199.47	83.58	14.08	1.90	3.13	-0.70	39.85	-0.32	47.68
J. THOMAS & CO. PRIVATE LTD.	32.03	73.47	210.98	675.80	75.32	19.69	68.96	215.85	425.09	71.61	12.34	-4.87	4.51	250.70	3.71	58.98
CONTEMPORARY BROKERS PVT LTD.	1.44	3.31	139.02	20.08	2.24	1.34	4.70	177.67	23.85	4.02	0.10	-38.64	-1.39	-3.77	-1.78	-15.82
ASSAM TEA BROKERS PVT. LTD.	1.42	3.26	169.66	24.08	2.68	1.31	4.59	174.68	22.90	3.86	0.11	-5.02	-1.33	1.18	-1.17	5.16
ASSOCIATED BROKERS PVT. LTD.	0.66	1.51	222.69	14.66	1.63	0.44	1.54	188.20	8.30	1.40	0.22	34.49	-0.03	6.37	0.24	76.75
PARAMOUNT TEA MARKETING (P)LTD	1.62	3.72	212.39	34.40	3.83	1.52	5.33	189.79	28.91	4.87	0.10	22.60	-1.62	5.49	-1.04	18.98
TEA BROKERS(GUWAHATI) PVT. LTD	0.33	0.76	144.50	4.78	0.53	0.06	0.20	174.53	0.99	0.17	0.27	-30.02	0.56	3.80	0.37	384.39
EASTERN TEA BROKERS PVT. LTD	0.00	0.00		0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	#DIV/0!
TOTAL	43.60	100.0	205.80	897.22	100.00	28.56	100.0	207.86	593.62	100.00	15.04	-2.06		303.61		51.15

1991-2016



25 Years

PARCON
INDIA PRIVATE LIMITED

SALE 14-12

DARJEELING (KOLKATA)

	2019-20					2018-19					VARIANCE					
BROKER	QNTY (M.KG)	BROKER %	AVG	VALUE (In Cr. Rs)	VALUE %	QNTY (M.KG)	BROKER %	AVG	VALUE (In Cr. Rs)	VALUE %	QNTY (M.KG)	AVG	BROKER %	VALUE (In Cr. Rs)	VALU E %	% INC/DEC OVER LAST YR IN VAL
PARCON (INDIA) PVT. LTD																
J. THOMAS & CO. PRIVATE LTD.	1.78	91.86	321.29	57.09	90.81	1.42	92.23	416.51	59.31	91.73	0.35	-95.21	-0.37	-2.22	-0.92	-3.75
CONTEMPORARY BROKERS PVT LTD.	0.16	8.14	367.07	5.78	9.19	0.12	7.77	446.11	5.35	8.27	0.04	-79.05	0.37	0.43	0.92	8.01
TOTAL	1.93	100.0	325.02	62.86	100.00	1.54	100.0	418.81	64.66	100.00	0.39	-93.79		-1.79		-2.78

NORTH INDIA CTC, ALL DUST ,ORTHODOX & DARJEELING COMBINED

	2019-20					2018-19					VARIANCE					
BROKER	QNTY (M.KG)	BROKER %	AVG	VALUE (In Cr. Rs)	VALUE %	QNTY (M.KG)	BROKER %	AVG	VALUE (In Cr. Rs)	VALUE %	QNTY (M.KG)	AVG	BROKER %	VALUE (In Cr. Rs)	VALU E %	% INC/DEC OVER LAST YR IN VAL
PARCON (INDIA) PVT. LTD	100.37	19.76	145.08	1456.22	19.35	92.42	19.28	147.72	1365.31	18.74	7.95	-2.65	0.48	90.90	0.61	6.66
J. THOMAS & CO. PRIVATE LTD.	185.16	36.44	163.60	3029.34	40.26	183.56	38.29	165.26	3033.40	41.64	1.61	-1.65	-1.85	-4.06	-1.38	-0.13
CONTEMPORARY BROKERS PVT LTD.	63.87	12.57	143.50	916.52	12.18	58.17	12.13	148.72	865.03	11.87	5.70	-5.21	0.44	51.49	0.31	5.95
TEA BROKERS(GUWAHATI) PVT. LTD	14.06	2.77	132.27	186.01	2.47	10.18	2.12	140.81	143.36	1.97	3.88	-8.54	0.64	42.65	0.50	29.75
EASTERN TEA BROKERS PVT. LTD	1.72	0.34	157.10	27.03	0.36	0.00	0.00	214.29	0.03	0.00	1.72	-57.19	0.34	27.00	0.36	97830.56
ASSAM TEA BROKERS PVT. LTD.	21.21	4.17	152.49	323.38	4.30	21.66	4.52	158.35	342.98	4.71	-0.45	-5.86	-0.34	-19.60	-0.41	-5.71
ASSOCIATED BROKERS PVT. LTD.	42.46	8.36	135.34	574.68	7.64	35.80	7.47	137.66	492.84	6.76	6.66	-2.32	0.89	81.84	0.87	16.61
PARAMOUNT TEA MARKETING (P)LTD	41.60	8.19	136.92	569.51	7.57	41.56	8.67	143.31	595.61	8.18	0.03	-6.39	-0.48	-26.10	-0.61	-4.38
TEA CHAMPAGNE	17.81	3.51	116.57	207.62	2.76	15.27	3.18	123.74	188.90	2.59	2.55	-7.17	0.32	18.72	0.17	9.91
CARE TEA	5.58	1.10	127.22	71.03	0.94	5.46	1.14	132.78	72.53	1.00	0.12	-5.56	-0.04	-1.50	-0.05	-2.07
NORTH BENGAL	0.00	0.00	0.00	0.00	0.00	0.08	0.02	123.25	1.01	0.01	-0.08	-123.25	-0.02	-1.01	-0.01	-100.00
SUDHIR CHATTERJEE	8.92	1.76	120.66	107.67	1.43	9.35	1.95	124.29	116.24	1.60	-0.43	-3.63	-0.19	-8.57	-0.16	-7.37
GOOD POINT	5.30	1.04	105.16	55.70	0.74	5.85	1.22	116.96	68.47	0.94	-0.56	-11.80	-0.18	-12.77	-0.20	-18.64
TOTAL	508.07	100.0	148.10	7524.71	100.00	479.37	100.00	151.99	7285.70	100.00	28.70	-3.88		239.01		3.28