

## KOLKATA (New Season Teas only)

## BROKER WISE BUSINESS PERCENTAGE FOR ORTHODOX

		FOR SALE	12		UPTO SALE 12				
BROKER	Sold Qty	Avg Pr	%	Out %	Sold Qty	Avg Pr	%	Out %	
PC	12,325	98.44	7%	43%	5,470,156	206.21	14%	25%	
JT	118,909	159.79	65%	18%	29,338,728	214.79	74%	18%	
СТ	32,149	115.48	17%	13%	1,347,064	135.82	3%	19%	
AB	622	150.28	0%	0%	658,211	222.67	2%	20%	
AT	6,885	87.43	4%	60%	1,144,999	174.72	3%	31%	
PT	4,955	145.48	3%	51%	1,320,618	220.50	3%	28%	
ТВ	8,022	101.99	4%	0%	109,631	118.84	0%	10%	
Total	183,867	142.28	100%	23%	39,389,407	209.79	100%	20%	

## COMPARED WITH LAST YEAR AND INCLUDING SALE 12

	2019-20				2018-19				VARIANCE		
BROKER	Sold Qty	Avg Pr	%	Out %	Sold Qty	Avg Pr	%	Out %	Sold Qty	% on qty	Avg Pr
PC	5,470,156	206.21	14%	25%	3,990,900	200.26	15%	25%	1,479,256	37.07	5.94
JT	29,338,728	214.79	74%	18%	18,949,242	217.00	70%	20%	10,389,487	54.83	-2.21
СТ	1,347,064	135.82	3%	19%	1,239,014	177.40	5%	17%	108,050	8.72	-41.58
AB	658,211	222.67	2%	20%	440,774	188.20	2%	18%	217,437	49.33	34.47
AT	1,144,999	174.72	3%	31%	1,133,946	178.35	4%	27%	11,053	0.97	-3.63
PT	1,320,618	220.50	3%	28%	1,508,007	190.13	6%	35%	-187,389	-12.43	30.37
ТВ	109,631	118.84	0%	10%							
Total	39,389,407	209.79	100%	20%	27,261,883	209.19	100%	22%	12,127,524	44.49	0.60