



1. MARKET DESCRIPTION :

- DEMAND CONTINUED TO BE GOOD AT IRREGULAR RATES.
- FEW EARLIER INVOICES WERE WELL COMPETED FOR.
- DUST FOLLOWED A SIMILAR TREND.
- PACKERS OPERATED WITH SUPPORT FROM INTERNALS AND EXPORTERS.

2. TOTAL AUCTION WEIGHTED AVERAGE (`)

	2019-20			2018-19			UPTO SALE - 11		
	SALE 11	SALE 10	+/-	SALE 11	SALE 10	+/-	2019-20	2018-19	2017-18
CTC	92.06	96.48	-4.42	108.01	115.71	-7.70	151.56	152.53	148.60
DUST	88.27	89.69	-1.42	106.02	115.95	-9.93	161.93	161.39	160.88
TOTAL	90.85	94.69	-3.84	107.51	115.79	-8.28	154.41	155.28	152.32

3. QUANTITY OFFERED AND SOLD IN SALE - 11 (IN LAKH KGS)

	OFFERED	SOLD	OUT%	OUT%	OUT% - UPTO S/11		
				S/11 2018-19	2019-20	2018-19	2017-18
CTC	6.55	5.47	16	23	29	27	30
DUST	3.55	2.58	27	25	26	21	16
TOTAL	10.10	8.05	20	24	28	25	26

4. CATEGORY WISE WEIGHTED AVERAGE - CTC LEAF & ALL DUST (`)

				SECONDARIES	
	BROKENS	FANNINGS	DUST	LEAF	DUST
SALE- 11/2019-20	95.79	106.70	114.80	73.86	69.22
SALE- 10/2019-20	100.73	104.80	109.80	78.63	71.89
SALE- 11/2018-19	109.11	112.20	113.24	101.41	93.89

5. CATEGORY WISE OFFERED & SOLD PERCENTAGE - CTC LEAF & ALL DUST

				SECONDARIES	
	BROKENS	FANNINGS	DUST	LEAF	DUST
OFFERED - S-11/2019-20	39	9	12	16	23
SOLD - S-11/2019-20	41	11	13	17	19

6. PRICE RANGE - CTC LEAF & ALL DUST (FURTHER BREAK UP ON PAGE -2)

RANGE	2019-20		UPTO SALE - 11		
	SALE - 11	SALE - 10	2019-20	2018-19	2017-18
A. % OF TEA SELLING ABOVE ` 200.00	0.3	0.8	22.2	17.0	18.4
B. % OF TEA SELLING BETWEEN ` 180 - 199.99	0.5	1.0	10.3	11.1	9.9
C. % OF TEA SELLING BETWEEN ` 160 - 179.99	2.3	4.9	11.3	13.3	12.3
D. % OF TEA SELLING BETWEEN ` 150 - 159.99	1.7	2.7	5.5	7.7	7.4
E. % OF TEA SELLING BETWEEN ` 140 - 149.99	2.3	2.4	5.8	8.4	7.8
F. % OF TEA SELLING BETWEEN ` 130 - 139.99	2.8	4.4	7.4	9.7	9.0
G. % OF TEA SELLING BETWEEN ` 120 - 129.99	8.3	6.7	8.6	12.8	8.7
H. % OF TEA SELLING BETWEEN ` 110 - 119.99	6.3	6.4	8.3	10.3	8.2
I. % OF TEA SELLING BETWEEN ` 100 - 109.99	11.7	7.9	7.3	6.4	7.4
J. % OF TEA SELLING BETWEEN ` 90 - 99.99	8.7	8.1	6.1	2.3	5.1
J. % OF TEA SELLING BETWEEN ` 70 - 89.99	30.4	29.8	5.0	0.9	5.5
L. % OF TEA SELLING BELOW ` 70.00	24.8	25.1	2.3	0.1	0.4

7. FUTURE OFFERINGS (IN PACKAGES)

	2019-20		2018-19		+/-
	FOR	UPTO	FOR	UPTO	UPTO
KOL S/12	486	47,08,407	2,523	47,12,537	-4,130
GUW S/12	4,918	53,97,893	13,128	48,29,945	+567948
SLG S/13	9,471	46,87,880	28,254	42,16,675	+471205

CURRENCY RATES: 1USD \$= ` 73.50 INR, 1GBP £= ` 94.95 INR, 1EUR €= ` 78.04 INR (SOURCE IN REUTERS.COM – 13th Mar 2020)

KOLKATA PRICE RANGE SALE 14-11

ASSAM ESTATE

Price Range	2019-20	2018-19	2017-18
% OF TEA SELLING ABOVE ` 240	11.2	5.5	7.0
% OF TEA SELLING BETWEEN ` 230-239.99	6.1	3.3	4.8
% OF TEA SELLING BETWEEN ` 220-229.99	6.3	5.8	7.6
% OF TEA SELLING BETWEEN ` 210-219.99	6.5	6.4	7.7
% OF TEA SELLING BETWEEN ` 200-209.99	7.0	8.2	7.5
% OF TEA SELLING BETWEEN ` 190-199.99	5.4	6.8	5.7
% OF TEA SELLING BETWEEN ` 180-189.99	6.8	7.7	6.0
% OF TEA SELLING BETWEEN ` 170-179.99	6.7	7.7	6.0
% OF TEA SELLING BETWEEN ` 160-169.99	5.8	7.4	6.9
% OF TEA SELLING BETWEEN ` 150-159.99	5.6	7.5	6.8
% OF TEA SELLING BETWEEN ` 140-149.99	5.7	6.7	7.1
% OF TEA SELLING BETWEEN ` 130-139.99	6.6	7.0	7.9
% OF TEA SELLING BETWEEN ` 120-129.99	6.1	8.9	6.7
% OF TEA SELLING BETWEEN ` 110-119.99	4.2	5.5	5.0
% OF TEA SELLING BETWEEN ` 100-109.99	3.0	3.7	3.4
% OF TEA SELLING BELOW ` 100	7.0	1.9	3.7

ASSAM BLF

Price Range	2019-20	2018-19	2017-18
% OF TEA SELLING ABOVE ` 180	12.0	12.6	12.0
% OF TEA SELLING BETWEEN ` 170-179.99	6.9	5.9	5.8
% OF TEA SELLING BETWEEN ` 160-169.99	7.3	8.9	9.0
% OF TEA SELLING BETWEEN ` 150-159.99	7.4	11.1	12.4
% OF TEA SELLING BETWEEN ` 140-149.99	8.6	14.1	13.1
% OF TEA SELLING BETWEEN ` 130-139.99	12.7	13.9	12.5
% OF TEA SELLING BETWEEN ` 120-129.99	14.1	14.2	12.0
% OF TEA SELLING BETWEEN ` 110-119.99	10.6	8.9	9.9
% OF TEA SELLING BETWEEN ` 100-109.99	7.5	7.0	6.6
% OF TEA SELLING BELOW ` 100	12.8	3.3	6.8

DOOARS/TERAI ESTATE

Price Range	2019-20	2018-19	2017-18
% OF TEA SELLING ABOVE ` 220	3.1	1.2	1.0
% OF TEA SELLING BETWEEN ` 210-219.99	3.4	2.5	1.4
% OF TEA SELLING BETWEEN ` 200-199.99	7.6	5.7	3.6
% OF TEA SELLING BETWEEN ` 190-199.99	11.4	9.4	9.4
% OF TEA SELLING BETWEEN ` 180-189.99	13.7	12.8	17.6
% OF TEA SELLING BETWEEN ` 170-179.99	11.5	13.1	18.3
% OF TEA SELLING BETWEEN ` 160-169.99	10.5	12.8	12.6
% OF TEA SELLING BETWEEN ` 150-159.99	10.2	11.5	13.6
% OF TEA SELLING BETWEEN ` 140-149.99	8.3	9.5	7.7
% OF TEA SELLING BETWEEN ` 130-139.99	7.3	7.0	7.0
% OF TEA SELLING BETWEEN ` 120-129.99	5.8	6.0	3.9
% OF TEA SELLING BELOW ` 120	7.2	8.6	3.8

DOOARS/TERAI BLF

Price Range	2019-20	2018-19	2017-18
% OF TEA SELLING ABOVE ` 140	5.8	7.0	2.6
% OF TEA SELLING BETWEEN ` 135-139.99	2.4	4.0	0.9
% OF TEA SELLING BETWEEN ` 130-134.99	3.3	6.5	1.6
% OF TEA SELLING BETWEEN ` 125-129.99	4.3	9.2	2.8
% OF TEA SELLING BETWEEN ` 120-124.99	6.8	13.9	4.8
% OF TEA SELLING BETWEEN ` 115-119.99	7.8	17.4	8.1
% OF TEA SELLING BETWEEN ` 110-114.99	9.6	13.6	10.3
% OF TEA SELLING BETWEEN ` 105-109.99	9.8	11.1	10.9
% OF TEA SELLING BETWEEN ` 100-104.99	10.9	7.3	12.6
% OF TEA SELLING BETWEEN ` 95-99.99	8.3	3.4	8.6
% OF TEA SELLING BETWEEN ` 90-94.99	16.2	3.6	11.9
% OF TEA SELLING BELOW ` 90	14.6	3.2	25.0

CACHAR/TRIPURA

Price Range	2019-20	2018-19	2017-18
% OF TEA SELLING ABOVE ` 180	6.1	3.8	3.6
% OF TEA SELLING BETWEEN ` 170-179.99	2.4	2.9	2.0
% OF TEA SELLING BETWEEN ` 160-169.99	3.9	5.0	3.0
% OF TEA SELLING BETWEEN ` 150-159.99	3.6	9.0	7.1
% OF TEA SELLING BETWEEN ` 140-149.99	5.6	15.8	15.0
% OF TEA SELLING BETWEEN ` 130-139.99	9.8	20.4	23.2
% OF TEA SELLING BETWEEN ` 120-129.99	17.8	22.8	21.8
% OF TEA SELLING BETWEEN ` 110-119.99	20.2	12.0	11.1
% OF TEA SELLING BETWEEN ` 100-109.99	14.3	5.2	7.4
% OF TEA SELLING BELOW ` 100	16.2	3.0	5.8