

**1. MARKET DESCRIPTION :****ORTHODOX :**

- FAIR DEMAND FOR NOMINAL WEIGHT ON OFFER.
- REMAINDER IRREGULAR FOLLOWING THE END SEASON QUALITY.
- MIDDLE EAST & CIS OPERATED WITH SOME SUPPORT FROM INTERNAL TRADE.

	WHOLE LEAF			BROKENS	FANNINGS
	1ST LINE	2ND LINE	GFOP		
BEST	NQ	NQ	NQ	NQ	NQ
GOOD	NQ	NQ	NQ	NQ	NQ
MEDIUM	NQ	NQ	NQ	NQ	NQ

2. TOTAL AUCTION WEIGHTED AVERAGE (`)

	2019-20			2018-19			UPTO SALE - 12		
	SALE 12	SALE 11	+/-	SALE 12	SALE 11	+/-	2019-20	2018-19	+/-
ORTHODOX	142.28	DROPPED		157.64	DROPPED		209.79	209.19	+0.60

3. QUANTITY OFFERED AND SOLD IN SALE - 12 (IN LAKH KGS)

	OFFERED	SOLD	OUT%	OUT%	OUT% UPTO SALE NO 12		
				S/12 2018-19	2019-20	2018-19	2017-18
ORTHODOX	2.40	1.84	23	28	20	22	24

4. CATEGORY WISE WEIGHTED AVERAGE - ORTHODOX (`)

	WHOLE LEAF	BROKENS	FANNINGS
SALE- 12/2019-20	173.76	140.50	85.51
SALE- 11/2019-20	DROPPED	DROPPED	DROPPED
SALE- 12/2018-19	195.04	168.70	108.60

5. CATEGORY WISE OFFERED & SOLD PERCENTAGE - ORTHODOX

	WHOLE LEAF	BROKENS	FANNINGS
OFFERED - S-12/2019-20	35	40	25
SOLD - S-12/2019-20	39	41	20

6. PRICE RANGE - ORTHODOX (FURTHER BREAK UP ON PAGE -2)

RANGE	2019-20		UPTO SALE - 12		
	SALE - 12	SALE - 11	2019-20	2018-19	2017-18
% OF TEA SELLING ABOVE ` 240.00	6.8	D R O P P E D	37.7	25.6	24.5
% OF TEA SELLING BETWEEN ` 200 - 239.99	17.9		24.5	41.0	43.7
% OF TEA SELLING BETWEEN ` 180 - 199.99	3.1		6.3	7.3	7.3
% OF TEA SELLING BETWEEN ` 150 - 179.99	14.2		10.0	9.6	9.1
% OF TEA SELLING BETWEEN ` 120 - 149.99	15.5		7.9	7.7	7.6
% OF TEA SELLING BETWEEN ` 100 - 119.99	11.7		4.8	5.6	5.3
% OF TEA SELLING BETWEEN ` 80 - 99.99	15.6		5.8	2.9	1.9
% OF TEA SELLING BELOW ` 80.00	15.0		2.9	0.3	0.7

7. FUTURE OFFERINGS (IN PACKAGES)

		2020		2019	
	SALE	QUANTITY	CL. DATE	QUANTITY	CL. DATE
KOLKATA	14	2439	16.03.2020	1888	15.03.2019

CURRENCY RATES: 1USD \$= ` 70.63 INR, 1GBP £= ` 92.51 INR, 1EUR €= ` 76.49 INR (SOURCE IN REUTERS.COM – 18th Mar 2020)

KOLKATA PRICE RANGE SALE 14 - 12

ASSAM

Price Range	2019-20	2018-19	2017-18
% OF TEA SELLING ABOVE ` 300.00	7.1	3.4	4.2
% OF TEA SELLING BETWEEN ` 290-299.99	3.5	1.0	0.8
% OF TEA SELLING BETWEEN ` 280-289.99	4.5	2.1	1.4
% OF TEA SELLING BETWEEN ` 270-279.99	5.4	3.5	2.3
% OF TEA SELLING BETWEEN ` 260-269.99	5.6	4.1	3.4
% OF TEA SELLING BETWEEN ` 250-259.99	6.1	5.0	5.3
% OF TEA SELLING BETWEEN ` 240-249.99	6.5	7.4	7.8
% OF TEA SELLING BETWEEN ` 230-239.99	7.1	10.0	10.4
% OF TEA SELLING BETWEEN ` 220-229.99	6.9	12.1	13.1
% OF TEA SELLING BETWEEN ` 210-219.99	5.6	10.8	11.7
% OF TEA SELLING BETWEEN ` 200-209.99	5.0	9.3	10.2
% OF TEA SELLING BETWEEN ` 190-199.99	3.1	4.0	3.9
% OF TEA SELLING BETWEEN ` 180-189.99	3.1	3.0	3.5
% OF TEA SELLING BETWEEN ` 170-179.99	3.4	3.4	3.3
% OF TEA SELLING BETWEEN ` 160-169.99	3.2	3.0	2.8
% OF TEA SELLING BETWEEN ` 150-159.99	3.2	2.7	2.2
% OF TEA SELLING BETWEEN ` 140-149.99	2.9	2.6	2.0
% OF TEA SELLING BETWEEN ` 130-139.99	2.4	2.4	2.0
% OF TEA SELLING BETWEEN ` 120-129.99	2.3	2.2	2.3
% OF TEA SELLING BETWEEN ` 110-119.99	2.1	2.1	2.3
% OF TEA SELLING BETWEEN ` 100-109.99	2.5	2.9	2.6
% OF TEA SELLING BELOW ` 100.00	8.4	3.0	2.5

1991-2016



25 Years