

How Much Work To Do Before Selling A House in Washington DC

People who are considering selling their house in Washington DC often ask how much work they should do before getting ready to sell their house. It is a complex question that involves a little bit of explanation. Let's take a look at the answer.

Cleaning Is A Must

The minimum amount of work needed by any house is cleaning. Going through all of the motions of cleaning your house like normal is an essential step. But you need to go above and beyond that. Cleaning every little nook and cranny and making things look polished is important.

You should also remove any knick knacks or personal items that prevent people from envisioning themselves in your home. It will be really hard to sell a home that people can't see themselves belonging in.

Consider hiring a cleaner that specializes in move in/move out cleaning of apartments. They are familiar with the amount of work that is required to perfect a house for sale. And don't forget the garden! Your garden should be in tip top shape to increase the curb appeal.

Anything Necessary Should Be Done

If your home has any necessary repairs they should be done. If you want to get the full value of your house it needs to be in a completely usable state. That means leaks need to be fixed, loose steps should be patched, and the like. A house that is lacking in basic repairs will only be able to fetch so much money.

Consider fixing all of those little issues with your home that make it your home. A new owner will find their own small problems that they will have to deal with.

Make sure that you take a moment to determine whether a repair is necessary or if it is just a nicety. For example, you don't need to have a door's hinges oiled but you do need to have broken doors replaced.

Small Stuff Is Great

Going above and beyond by performing small home improvements can do wonders. Consider small home improvement projects such as kitchen remodels or bathroom remodels. You can increase the money you can make from your home by doing this. Make sure to find a balance between cost of projects and the return you can expect. You don't want to spend more improving then what you will get back.

If you are looking to sell the house quickly and have the time, small improvement projects will help you to sell your home quickly. It can avoid long periods of time on the market.

How Much Do You Want To Make From Your Home?

Considering exactly how much money you want to make from your home is an important part of deciding which step you want to take on the list here. Do you want to settle for the least amount?

Make a fair price? Or maybe you want to make more than it is worth now.

Also consider how fast you want to sell your house vs the amount of time you have to work on it.

A house in great condition will often sell quicker than a house that is poorly taken care of.

Cash for homes companies for example will offer fair price for a house in any stage of repair. Just don't expect a lot of money if the home needs a lot of work.

- *More Reading: [Is Redlining Still A Practice Today](#)*

Disclosures

Some states require that you disclose if you know certain parts of your home are in disrepair before you make a sale. Inspectors that are required by mortgage companies will also be alert to any potential problems with your home.

Should you decide to [sell your home in Washington DC](#) with work still needed, make sure that you make it known. People will not want to pay you a fair price if they learn that your home needs work further down the road rather than upfront.

Selling a home is a big step in life. You have lived there and it is often hard to part with it.

Taking the steps listed above will make sure that you get the amount your home is worth. You have to decide how much work you want to put in though.