

# RICHARD H. BEEM JR.

916 Volunteer Boulevard, Room 721A, Knoxville, TN 37916  
rbeem1@vols.utk.edu | +1 215 915 2822 | richardbeem.com | United States citizen

## EDUCATION

---

**Ph.D. Economics**, *The University of Tennessee*, 2022 (expected)

Dissertation committee: Donald Bruce (chair), Matthew Harris, Maria Padilla-Romo, LeAnn Luna

Dissertation topic: Three Essays on the Determinants of Business Activity and Entrepreneurship

Research interests: Public finance, labor economics, urban and regional economics

**M.A. Economics**, *The University of Tennessee*, 2018

**B.S. Economics and Finance**, *West Chester University of Pennsylvania*, 2013 (summa cum laude)

## TECHNICAL SKILLS

---

Stata, LaTeX, EViews, AREMOS (IHS MARKIT), RIS (FDIC), Microsoft Office

## EMPLOYMENT

---

Graduate Research Assistant, *Boyd Center for Business and Economic Research (BCBER)*, 2019 – Present

Graduate Teaching Assistant, *Department of Economics, The University of Tennessee*, 2017 – 2019

Regional Economist, *IHS Markit*, 2014 – 2017

Economic Research Fellow, *Division of Insurance and Research, Federal Deposit Insurance Corporation*, 2014

## RESEARCH

---

[1] “Failure to Launch: Measuring the Impact of Sales Tax Nexus Standards on Business Activity”

Joint work with Don Bruce, Accepted at the *Journal of Public Economics*

[2] “Broadband Internet and Business Activity”

Working paper, presented at the 2020 SEA, 2021 EEA, and 2021 CEA annual meetings, presenting at the 2021 IIPF annual meeting

[3] “Business Dynamism in the 21<sup>st</sup> Century: Origins of the Slowdown”

Work in progress

[4] “All About That Base: State Corporate Tax Bases and Business Activity”

Work in progress

## BCBER POLICY REPORTS

---

[1] “How Will Expanding Broadband Internet Access Benefit Knox County, TN?” 2021, with Lawrence Kessler, Alex Norwood, William Fox, and Brittany Permaul

[2] “The Entrepreneurial Resurgence: Business Formation During the COVID-19 Pandemic” 2021

[3] “Economic Report to the Governor” 2021, with Lawrence Kessler, Donald Bruce, Celeste Carruthers, William Fox, Enda Hargaden, Vickie Cunningham, and Alex Norwood

[4] “Connect Knox: Greater Knoxville Economic Report Card” 2019, with Donald Bruce and Timothy Kuhn

## IN THE PRESS

---

- [1] “Lost Mom and Pop Shops. A Flood of Startups. How COVID Changed Small Business in the South”  
By Cassandra Stephenson, *The Tennessean (Knox News)*, 2021
- [2] “Job Growth Over Six Years Puts Asheville in Elite Echelon”  
By Mike Cronin, *Citizen Times*, 2016

## TEACHING AT THE UNIVERSITY OF TENNESSEE

---

ECON 313: Intermediate Macroeconomics, Primary Instructor, Fall 2021 (anticipated)  
ECON 213: Principles of Macroeconomics, Primary Instructor, Summer 2020  
ECON 213: Principles of Macroeconomics, Teaching Assistant, Spring 2019  
ECON 211: Principles of Microeconomics, Teaching Assistant, Fall 2018  
ECON 201: Introductory Economics, Teaching Assistant, Spring 2018  
ECON 305: Markets, Ethics, and Capitalism, Teaching Assistant, Fall 2017

## CONFERENCES AND PRESENTATIONS

---

International Institute of Public Finance Annual Congress (*presenting virtually*), 2021  
Canadian Economic Association Annual Meeting (*presented virtually*), 2021  
Eastern Economic Association Annual Meeting (*presented virtually*), 2021  
UTK Economics Department Brown Bag Workshop (*presented in Knoxville, TN*), 2021  
Southern Economic Association Annual Meeting (*presented virtually*), 2020  
National Tax Association Annual Meeting (*attended virtually*), 2020  
UTK Economics Department Brown Bag Workshop (*presented in Knoxville, TN*), 2020  
Federation of Tax Administrators Revenue Estimating Conference (*attended virtually*), 2020  
National Tax Association Spring Symposium (*attended virtually*), 2020  
National Tax Association Annual Meeting (*presented in Tampa, FL*), 2019  
UTK Economics Department Brown Bag Workshop (*presented in Knoxville, TN*), 2019  
Brookings Conference: Greater Philadelphia Export Plan (*attended in Philadelphia, PA*), 2016  
Philadelphia Federal Reserve Policy Forum: The New Normal (*attended in Philadelphia, PA*), 2015  
Eastern Economic Association Annual Meeting (*presented in Boston, MA*), 2014

## REFEREE

---

Perspectives on Undergraduate Research Mentoring (1x), Public Finance Review (1x),  
Economic Inquiry (1x), Economics of Education Review (1x)

## DISTINGUISHED ACCOLADES

---

Boyd Center Graduate Dissertation Fellowship, *Boyd Center for Business and Economic Research*, 2021  
Outstanding Doctoral Student Research Award, *Haslam College of Business*, 2021  
Boyd Center Supplementary Fellowship, *Boyd Center for Business and Economic Research*, 2021  
J. Fred and Wilma Holly Award for Excellence in Research, *The University of Tennessee*, 2019  
J. Fred and Wilma Holly Graduate Fellowship, *The University of Tennessee*, 2017 – 2019  
Graduate Student Senate, *The University of Tennessee*, 2017 – 2021  
National Society of Collegiate Scholars, *Temple University*, 2016  
Drum Corps International World Champion, *Cadets Drum and Bugle Corps*, 2011  
Eagle Scout, *BSA Troop 210*, 2007

## **CONSULTING WORK**

---

City of Philadelphia Revenue Forecast, *IHS Markit*, 2015, 2016, 2017

City of Philadelphia Economic Report to the Budget Director, *IHS Markit*, 2015, 2016, 2017

Department of Energy Regional Economic Indicators, *IHS Markit*, 2017

## **CERTIFICATIONS**

---

edX Macroeconomic Forecasting, *International Monetary Fund*, 2017

EViews Advanced Econometrics, *IHS Markit*, 2015

EViews Time Series Analysis, *IHS Markit*, 2015

EViews Basic, *IHS Markit*, 2015

Advanced Tutor (Level II), *College Reading and Learning Association*, 2013