

JOSHUA K. SWEENEY, JR.

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SUMMARY:

Experienced, results-oriented purchasing manager with both domestic and international vendor relationships. Interested in opportunity with company where aggressively reducing costs and improving profit margins are valued and rewarded.

EDUCATION:

Bachelor of Science in Physics and Mathematics, 2006
Kent State University, Kent, Ohio

RELEVANT SKILLS:

International Experience: Three years employment in Germany. Conversant in German.
Computer Skills: Microsoft Windows XP, Office 2005, QuickExpense, Champs (plant maintenance system).

EMPLOYMENT:

BARQUETTE COMPANY, INC.

Strongsville, Ohio

2011-Present

Barquette is a performance materials and industrial products manufacturer that achieved \$7 billion sales in 2011. The Performance Materials Division is a global supplier of specialty polymers/additives and consumer specialty products, achieving \$1.8 billion sales in 2011.

Purchasing Manager

Corporate Capital Equipment/MRO

June 2012-Present

- Managed and coordinated \$110 million in capital and MRO expenditures on global basis.
- Dotted line responsibility for 16 plant-purchasing agents with approval authority for purchases greater than \$100,000.
- Negotiated over 12 Design Build Contracts for manufacturing facilities in Belgium, India, and Malaysia.
- Average yearly savings resulted in seven percent of total expenditures.
- Launched and implemented MRO integrated supply project.

Senior Purchasing Agent

Corporate Capital Equipment

January 2011-June 2012

- Managed and coordinated \$75 million in capital expenditures on global basis.
- Supervised three senior buyers at corporate facility.
- Maintained and updated purchasing section of corporate policies and procedures manual.
- Saved \$2.3 million dollars in company expenses by implementing computer standardization program
- Developed, maintained, and managed supplier base.

YOKOHAMA RUBBER COMPANY

Montebello, California

2008-2010

Yokohama is an internationally recognized performance tire and technical products manufacturer.

Supervisor/Purchasing Agent

Corporate Raw Materials and Capital Equipment

- Purchased \$114 million in raw materials including textiles, wires, oils, lubes, and solvents.
- Negotiations during 1993 resulted in cost avoidances of 28% of total purchases.
- Supervised and trained current capital equipment buyer and customer service representatives.
- Supported five plant-purchasing groups.
- Performed forecasting, marketing analysis, inventory control, and just-in-time management.
- Specialized in purchase of custom designed equipment for all manufacturing processes.

CONTINENTAL INC.

Hanover, Germany

2006-2008

Continental is one of the world's major automotive components suppliers.

Buyer

Corporate Capital Equipment

- Selected for General Tire - Continental Tire Exchange Program as liaison for \$400 million Upgrade Expansion Project.
- Traveled extensively in Italy, France, Holland, Germany, and Czechoslovakia.