Richard Wang

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EDUCATION

Cornell Law School, Ithaca, NY
Juris Doctor, Expected May 2022

Washington University in St. Louis, St. Louis, MO
Bachelor of Arts in Political Science, Minor in Computer Science, December 2017
College Honors (GPA 3.83), Pi Sigma Alpha

University of Oxford, Oxford, England, Summer 2017
Study Abroad: Philosophy of Law

PROFESSIONAL EXPERIENCE

Microsoft Corporation, Redmond WA

Data Analyst & Researcher, M365 Commercial GTM (Murdoch Services)   Mar. – Jul. 2019
- Collaborated with business and product teams to anticipate analytic needs and answered product/business questions regarding Microsoft Office 365 E5.
- Extracted and manipulated aggregated data using logical queries to construct data metrics, statistics, and analyses used for trend analysis.
- Created Senior Management level reports and presentations focused on key performance metrics to drive actionable insights for new program initiatives with emphasis on creating easily-interpretable infographics.
- Researched product pricing for Microsoft Office 365 E5 competitors to support initiative to attract greater number of businesses using Microsoft products by highlighting costs saved if they were to transition products.
- Supported 30+ customer account teams in transitioning businesses from Skype to Teams by coordinating between multiple internal actors throughout the program and ensuring customers meet funding deadlines.

Operational Compensation Analyst, Worldwide Incentive Compensation (Team Red Dog)   Jul. – Nov. 2018
- Calculated compensation payments, analyzed quota inputs, implemented revenue & quota adjustments.
- Actively managed the ongoing link between sales quotas and territories, roles, and personnel information.
- Researched and validated revenue and quota data accuracy to ensure correct and equitable payouts.
- Performed ad-hoc and operational reporting & analysis; monitored variance of key metrics and trends.
- Updated and maintained data for over 1,300 participants and addressed concerns from field sellers.

Program Manager, Worldwide Incentive Compensation (Beyondsoft)   May – Aug. 2015
- Collaborated with over 100 Subsidiary payroll contacts to maintain the payroll calendar.
- Analyzed compensation records to identify, research, and reconcile payment dates discrepancies.
- Managed large amounts of data in Excel with complicated formulas, functions and pivot tables.
- Assisted the Policy Manager with annual incentive compensation policy updates.
- Published compensation query management performance metrics on weekly basis.
- Acted as administrator for query management system and resolved user queries and issues.
- Created process documentation and trained the succeeding employees.

Democratic National Committee, Washington D.C.   May – Aug. 2016
Data Services Intern, Technology Group
- Streamlined web-based data extraction, cleaning, and analysis for voter information and survey response.
- Performed extensive ad-hoc data query and compilation of historical voter tracking and polling data from a wide variety of disparate data sources; audited vote history data collection.
- Implemented query interface to validate voter data against cross-referenced official websites and SQL code to codify survey results based on parsed keyword analytics.
- Assisted the implementation and distribution of DNC voter information to Voter File Managers; included GPS coordinate mapping of polling locations and corresponding address validation for absentee voters.

SKILLS

- Proficient in Excel, MS Word, PowerPoint, Python, and SQL
- Interests: Swimming, hiking, watching movies, board games, and discovering new music.