# **Richard Walter**

Sr. Technical Account Manager | richardwalter515@gmail.com | (336) 264-4558

## GitHub:

github.com/richardwalter515

#### LinkedIn:

https://www.linkedin.com/in/richard-walter-0bb141121/

# **SELECT WEB DEVELOPMENT PROJECTS**

**React Portfolio** <a href="https://richardwalter515.github.io/react-portfolio/">https://richardwalter515.github.io/react-portfolio/</a>
Utilized React JS to create a visually appealing and practical portfolio.
Repository: <a href="https://aithub.com/richardwalter515/react-portfolio">https://aithub.com/richardwalter515/react-portfolio</a>

GameKnight <a href="https://game-knight-app.herokuapp.com/">https://game-knight-app.herokuapp.com/</a>

A full-stack game application I built to address a need my friends had during a game night. We've used this to help us roll dice and keep score. Repository: https://qithub.com/richardwalter515/qame-knight

#### **EXPERIENCE**

# **Pendo.io,** NC — Sr. Technical Account Manager

APRIL 2022 - PRESENT

- Provides technical guidance to our strategic and enterprise customers, including implementing our low code solution, creating custom aggregations with our API, writing bespoke code solutions, and documenting success.
- Regularly travels onsite to work directly with customers leading technical enablement sessions, implementations, and strategic initiative consultations.
- Mentors and trains newer team members.
- Promoted to Senior TAM for consistently strong customer relationships, team leadership initiatives, and cross-department collaboration resulting in significant customer growth and expansion of the TAM engagement on renewals.

# **Pendo.io,** NC — Technical Success Engineer

MAY 2021 - APRIL 2022

- 100% Customer Satisfaction (CSAT) rating for the entire tenure on the team.
- Salesforce Integration SME

# **Stiletto Entertainment**, CA — *Merchandise Manager*

JUNE 2014 - JULY 2016

 Managed the merchandise team for the Barry Manilow One Last Time! Tour, completing 67 concerts across the US.

## **EDUCATION**

**University of North Carolina Chapel Hill** —2020–2021 *Certificate in Full Stack Web Development* 

New York University — 2017-2019

Masters Degree

• Class Vice President

**UNC Chapel Hill** — 2010–2014 BA in Communications

## **TOOLS FAMILIAR WITH**

ChatGPT monday.com Pendo Salesforce JIRA Postman/ APIs MS Office Suite Google products Confluence VS Code

#### **SKILLS**

Quick to learn new concepts, languages, and technologies. Excellent time management skills. Strong writer with aptitude for technical writing/documentation.

## **ADDITIONAL PROJECTS**

Documentation Editor and Co-Founder - Helped spearhead a project to create new documentation focused on best-practices for using our tools, and served as documentation editor when the project went live.

Onboarding Lead - One of the leaders on the team responsible for improving and updating onboarding material as well as ensuring new hires are paired with a mentor and that onboarding is going smoothly.

#### **LANGUAGES**

React, HTML, CSS, JavaScript, NodeJS, JQuery, mySQL, MongoDB, Python, JSON