Sarah: Hello Kevin, this is Sarah from Tommy Bahama. How are you today?

Kevin: Hi Sarah, I'm doing well, thank you. I hope you're doing great too.

Sarah: Absolutely, thanks for asking. Now, how can I assist you further today?

Kevin: We're excited about the jackets, and I've got some specific design ideas I'd like to discuss.

Sarah: That's fantastic! I'm eager to hear your ideas. What are you thinking?

Kevin: Well, we want these jackets to be lively and fun, something that our employees would love to wear. I'm thinking a light pink and light blue color scheme. Something bright and colorful.

Sarah: Sounds like a vibrant choice! Light pink and light blue are excellent colors for creating a lively and fun look. Anything else specific you have in mind?

Kevin: Definitely. We want the LlamaIndex logo to be prominently featured on the jackets. Our logo is a llama, so we'd like that to be the central design element. Maybe make it playful and eye-catching.

Sarah: Got it, Kevin. A playful llama design prominently featured on the jackets with a vibrant color palette. Anything else you'd like to add?

Kevin: Well, we were thinking of adding some fun elements like cactus or mountain graphics – something that ties back to our brand's identity and adds a touch of whimsy.

Sarah: Great suggestions, Kevin! The cactus and mountain graphics will add a unique touch to the design, making it even more personalized for LlamaIndex.

Kevin: Perfect. I think that should cover the main design aspects.

Sarah: Now, I wanted to discuss your request for a lower price. After our last conversation, I spoke with my manager, and we would be able to offer an additional 20% discount if you increase the order to 1000 jackets. This would bring the price down to $160 per jacket. How does that sound?

Kevin: That's a tempting offer, Sarah. I'm open to the idea of increasing the order to 1000 jackets, but I'd like to see some mock designs first before making a final decision.

Sarah: Completely understandable, Kevin. I'll ensure our design team gets to work on those mock designs promptly. Once they're ready, we can schedule another call to go over them together.

Kevin: That works for me, Sarah. Let's schedule that follow-up call for next week once the designs are ready.

Sarah: Absolutely, Kevin. How about we aim for next Thursday at 2:30 PM? Does that time work for you?

Kevin: Thursday at 2:30 PM is perfect. I'll make sure to mark it on my calendar.

Sarah: Great! I'll send you a calendar invite shortly. In the meantime, if you have any other questions or if there's anything else I can assist you with, feel free to reach out.

Kevin: Thanks, Sarah. I appreciate your help and flexibility. Looking forward to seeing those designs.

Sarah: Likewise, Kevin. I'm excited about this collaboration. Have a great day!

Kevin: You too, Sarah. Take care.