

# RICHARD LEGLER

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## EDUCATION

### BABSON COLLEGE, F.W. OLIN GRADUATE SCHOOL OF BUSINESS

M.S. in Business Analytics Candidate

Cumulative GPA: **4.00/4.00**

Relevant Courses: Communications with Data, Machine Learning for Business, Programming for Business Analytics, Entrepreneurship/Analytics and Strategy of the Firm, Modern Econometrics for Business, Marketing Analytics

Wellesley, MA

Expected December 2024

### NORTHWESTERN UNIVERSITY

B.S. in Industrial Engineering & Management Sciences

Kellogg Certificate Program for Undergraduates in Managerial Analytics

Cumulative GPA: 3.65/4.00 | GMAT: 710/800 | SAT: 1470/1600

Relevant Courses: Optimization, Statistical Learning, Game Theory, Discrete Event System Simulation, Analytics for Strategy, Organizational Behavior, Financial Engineering, Competitive Strategy

Evanston, IL

June 2021

## EXPERIENCE

### Hyannis Harbor Hawks

#### Baseball Operations Data Analyst Intern

Hyannis, MA

May 2024 - August 2024

- Created and maintained [R Shiny application](#) for advanced scouting of 240+ batters and 320+ pitchers across 200+ games from 64,000+ pitches of Trackman data utilizing visualizations to identify trends, strengths and weaknesses of opposing players
- Generated and relayed 17 pitcher scouting reports per game to players and coaches, including starter and reliever usage trees, pitch shapes and location heat maps, statistics by location in strike zone, exit velocity and launch angle data
- Developed and communicated hitter scouting reports to pitching coaches, covering swing decisions and results, heat maps of strike zone and batted ball results of 13 opposing hitters before and during 41 matches
- Evaluated players to aid in 30-man roster management, while providing coaches with optimal batting order recommendations

### Advancy

#### Junior Consultant

New York, NY

July 2021 - June 2023

- Identified client objectives, collected, and synthesized relevant data to solve complex business issues for clients in the chemical and life sciences industries and created client facing PowerPoint presentations
- Provided research and support as member of project team analyzing business issues related to due diligence for acquisition targets and developing insights for growth strategy projects
- Designed and conducted bottom-up and top-down quantitative analyses in Excel to support client's positioning and growth
- Sourced and conducted multiple, weekly subject matter expert interviews to gain insight into target's industry

## LEADERSHIP

### Babson College Curling Team

#### Founder, President, Captain

Wellesley, MA

October 2023 - Present

- Founded curling team and recruited 4 new players to field a complete team to compete on the College Curling circuit
- Organized travel and logistics to 5 tournaments across the Northeast United States for the entire team
- Led team in first year of existence to 4 quarterfinals and 1 semifinal appearance across tournaments, with a 17th place standing in the United States (11th in the Northeast region)
- Voted by peers as a First Team All-American in recognition of individual performances across the 2023-24 season

### Cobble Hill Farm Education & Rescue Center

#### Financial Modeling, Member, Volunteer

Williamstown, MA

May 2022 - Present

- Managed expenses including cataloguing and categorizing receipts, renovation, and upkeep costs
- Calculated projected revenues and costs to build a financial model for future of the organization in Excel before launch
- Assisted President and Board in creation of business strategy by analyzing expected spending through the first year of operation

### Northwestern University Alumni Admission Council

#### Boston Area Member

Boston, MA

July 2021 - Present

- Interviewed 10+ applicants for admission to Northwestern University per application cycle
- Submitted detailed reports on each applicant to be used as part of the admissions process for the university
- Performed admitted student outreach to help prepare new students for their transition to Northwestern's campus

## ADDITIONAL

**Computer:** Advanced in Microsoft Office | Proficient in R, SQL and Tableau | Novice in Python

**Language:** Fluent in French

**Interests:** Sabermetrics, Baseball, Curling, Hip-Hop and R&B Music, Photography, History & Geography