RICHARD LUCAS

LEADER IN BUSINESS ANALYTICS & PROJECT MANAGEMENT

2188 Forest Pond Drive, Hebron, KY 41048



PROFESSIONAL EXPERIENCE

Industrial & Design Engineer Advanced Handling Systems, LLC

₩ June 2018 - Present

Cincinnati. OH

- Plan & Design efficient fulfillment centers to meet future demand while minimizing cost and maximizing system throughput.
- Primary statistical and data collection, cleansing, and database contact.
- Develop labor models, productivity standards, ROI models, and occasionally standard operating procedures.
- Communicate, negotiate, and align on facility design; as well as maintain meticulous records on project state.

Promotional Planner & Category Manager The Kroger Co. – Meat & Seafood Merchandising

August 2011 - June 2018

♀ Cincinnati, OH

- Develop, communicate, and maintain promotional strategies that achieve weekly sales and gross budgets.
- Accurately forecast weekly sales, gross profit, and promotional product needs.
- Leverage market (IRI) data and customer loyalty data to optimize annual assortment decisions.
- Accountable for over \$20 Million in sales per week.

Systems Analyst

The Kroger Co. - Retail Operations

August 2009 - August 2011

♥ Cincinnati, OH

- Designed, developed, and launched enterprise replenishment reporting.
- Completed in-depth analyses for on-shelf availability leading to improved in-stock rates directly linked to increased sales.
- Partnered with Information Services to enhance ordering efficiencies and fix system "bugs".
- Lead ordering and replenishing process change efforts.

Store Manager

The Kroger Co. - Central Division

- ♥ Fort Wayne, IN
- Manage efficient, well-organized, friendly, and safe facilities with over a hundred employees.
- Dealt with customer queries and complaints.
- Managed store budgets; involving evaluating and updating store strategy to meet annual budgets.
- Recruited and trained store staff.

EDUCATION

M.Sc. in Statistics University of Cincinnati

December 2019

♀ Cincinnati. OH

M.Sc. in Applied Mathematics

Purdue University

♀ Fort Wayne, IN

B.Sc. in Mathematics Indiana University

♥ Bloomington, IN

STRENGTHS

Customer Focused

Detail Oriented

Strong Communication Skills

Reliable

Leader & Motivator

Project Timelines

Statistical Analysis

Data Modeling

Forecasting

Data Management

Data Visualization

SOFTWARE

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Business Objects

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Microsoft Excel

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Python

ETFX



MOST PROUD OF



Mentoring & training team members Helping and seeing folks succeed is my greatest pleasure at work.



Converting data into actionable insights that lead to direct sales/profit increases