

Sales Lead Retrieval

This is a system based on the latest
RFID technology.

Every attendee will have a RFID tag
with his/her badge.

Once the RFID has been scanned,
the attendee information will be
saved in the scanner. With an
optional printer, the information will
be printed in your booth
immediately.

All the information will be sent to
you via email immediately upon the
return of the scanner. All the data
can be copied to you USB memory
stick if you provide one.

The system runs on the battery, there
is no need for any power.

This is an actual hard copy printout from the scanner.

Record: 132
Name FRANK KAPZYNSKI
Title PRESIDENT
Company TORCHIDS UNLIMITED
Street XXX STAMEN WAY
City BEDFORD NY 1XXX3
Card * 2856
Entered 05-08-02 14:10:28

Answer:
Send Line Card
Set up Demo
Final Say

Record: 133
Name JOHN FREDERICK
Title SENIOR ENG
Company JJAVTIZ MFG
Street 887 LA PALMA DR.
City BIRD CITY XX XX731
Card No. 7823
ENTERED 05-08-02 14:10:32

Answer:
Have Salesman Call
Immediate Need
End User
Recommends

ALL THE XXXs HAVE BEEN PUT IN TO PROTECT THE
ATTENDEE.

Lead Qualifier Sheet

In addition to the demographic questions on the attendee registration form, this lead retrieving system comes with fifteen built-in qualifier questions. They are as follows:

- | | | |
|------------------------|-------------------|---------------------|
| 1. Send Line Card | 6. Provide Quote | 11. VAR |
| 2. Send Catalog | 7. Immediate Need | 12. OEM |
| 3. Send Detailed Quote | 8. Set up Demo | 13. Does Purchasing |
| 4. Send Sample | 9. End User | 14. Recommends |
| 5. Have Salesman Call | 10. Distributor | 15. Final Say |

This list could be customized to fit your individual needs. Please fill the following lines with the desired qualified questions and send with the order form on the front page. **Please print clearly!** There is no limitation on how many questions to be used, however, we recommend to limiting the number of questions to under 30.

☐ Replace the build-in list

☐ Add to the build-in list

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____
11. _____
12. _____
13. _____
14. _____
15. _____
16. _____
17. _____
18. _____

19. _____
20. _____
21. _____
22. _____
23. _____
24. _____
25. _____
26. _____
27. _____
28. _____
29. _____
30. _____
31. _____
32. _____
33. _____
34. _____
35. _____
36. _____



HECAREExpo 2011

Las Vegas, NV October 1-5, 2011

SALES TRACKING SCANNING SYSTEM

The \$ALES TRACKING SYSTEM uses the latest RFID technology. Your \$ales leads will be send to you by email immediately upon the return of the scanner.

Description	Quantity	Advance Price*	Regular Price	Subtotal
Sales Tracking System		\$290.00	\$320.00	
Customized Lead Qualifier Sheet (See back side for details)		\$50.00	\$70.00	
Optional Hand Held Printer**		\$50.00	\$70.00	
* The advance date is Sept 9, 2011. No Refund after Oct 2, 2011 ** The system works without the printer.			Total	

Name: _____ PH: _____ FX: _____ Booth _____

Company: _____ E-Mail: _____

Address: _____ City: _____ State: ____ ZIP: _____

Payment ☐ Amex ☐ MasterCard ☐ Visa ☐ Check payable to: **CompuTec Inc.**



Credit Card No. _____ Expiration _____

Cardholder Name: _____

Signature: _____ Date: _____

Send or Fax to: CompuTec Inc.

**3130 Andora Dr.
Ypsilanti, MI 48198**

**Ph: (734)929-4052
Fx: (734)929-2953**

The Lead Retrieval terminals are available for pickup on Oct 2, 2011 in registration area. The terminal should be returned to registration desk within one hour of the end of the show. Otherwise a charge of \$3000.00 will be applied to your company.