



PRINCE INDUSTRIES

A globally integrated
contract manufacturer of
**PRECISION MACHINED
AND FABRICATED PARTS**

Those Three Little Words

Quality, Delivery, and Cost. Okay, so maybe those *other* three little words. But in purchasing, these are make-or-break words—the difference between smooth-running production and being line down. Let's be honest, if a supplier doesn't perform in these three areas, they're not going to be around for long.

At Prince we produce high-quality parts. Our robust quality system (all facilities are ISO 9001-certified) ensures that PPAPs are right the first time. We typically maintain 98% or better on-time delivery (OTD), and keep our costs low with value engineering and alternative sourcing options.

What does this mean for you? More time to work on the things that really make a difference, instead of chasing parts all day and waiting for answers that never seem to come. Experience Prince Industries for yourself and discover how these "three little words" can make your work day go a lot smoother.



Multiple-Platform Capabilities

Our philosophy of offering multiple machining platforms allows us to produce a wide variety of parts for our customers. A partial list of our equipment includes:

MACHINED PARTS

- Stand-alone horizontal and vertical milling machines
- Five-machine FMS (Flexible Machining System) with four loading stations – allows us to run lower-volume parts cost-effectively (up to 500mm pallet)
- Mazak FMS with two loading stations (up to 630mm pallet)
- CNC Swiss-style turning machines (up to 38mm)
- Mazak Multiplex machines that do both milling and turning
- Finishing: centerless grinding, honing (diamond bore sizing), etc.

FAB PARTS

- Laser cutting up to ½" thickness
- CNC turret punch press
- Multi-axis press brakes (up to 200 ton, 12' bed)
- Welding (Tig, Mig, robotic)
- Powder coat paint line

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Value Engineering

The thing about having a lot of highly-skilled engineers around, is that they're, well, highly-skilled. The decades our engineers have spent setting up and running machines on the shop floor gives them an intuitive knowledge of functionality and design, including the discovery of innovative cost saving options. We're able to provide value engineering services at any stage of the product lifecycle, whether it's for an NPI project or a legacy product that's been around for years. Our services include:

- **Cost-driver analysis**
- **Form-fit-function review**
- **Manufacturability review**
- **Tolerance analysis**

Don't settle for suppliers who won't partner with you to reduce your supply chain costs. Choose Prince and see what value engineering can do for you.



Hassle-Free Supplier Experience

Some of our own customers don't think about us that often, and we love it. Why? Because when you get high-quality parts and they arrive on time, you don't have to call, you don't have to follow up, and you don't have to wait. With our proactive account management approach and excellent OTD performance, let us show you what a stress-free, totally forgettable experience feels like. And don't worry, if you do need us for some reason, we're just a phone call away.



Low-Cost Sourcing Option

Wouldn't it be great if we could charge you less, while giving you more? Oh--wait a minute--that's actually exactly what we do. Since 2003 we've been pleased to offer our customers a low-cost, international sourcing option through our wholly-owned facility in Shanghai, China. From the start, we built this facility to closely match the production capabilities of our US-based operations. Our Shanghai location offers the following advantages:

- **Low-cost structure**
- **Full-service quality lab**
- **US-based, English language account management in the Central time zone**
- **Dependable quality material and material certifications**

We are happy to ship your products directly from Shanghai to your facility, or warehouse your parts in Chicago. Ask us what your business can gain from our international sourcing options.



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