# **Richard Prentice**

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SUMMARY -----

Quick learner and methodical problem solver with a background in retail; eager to find solutions that are effective and efficient. Seeking a challenging environment to use my drive to develop and improve products and services.

Spring Boot, Java, PostgreSQL, HTML, CSS, JavaScript, Vue.js, Responsive Design, IntelliJ, Git, Unit Testing (JUnit), E/R diagrams, Integration Testing, Unix, PHP, Ruby — Adobe Photoshop, InDesign, Dreamweaver, Contribute, & Flash eBay, Amazon, Walmart, Facebook, and other e-commerce marketplaces

TECHNICAL EXPERIENCE

Vending Machine Application - Team of 3 students designed an object oriented virtual vending machine using Java (IntelliJ) that displays stock from a file and accepts input for depositing money and purchasing.

Tenmo Application - Team of 3 completing functionality of Venmo style app to send and receive funds using Java (IntelliJ), SpringBoot, Postgres, and Restful APIs.

Medical Scheduling - Team of 4 worked under a mock product owner to give patients and doctors the capability of registering, scheduling appointments and leaving reviews. Built using Java in IntelliJ, SpringBoot, Postgres, DBVisualizer, Postman, Vue, Javascript, HTML, & CSS.

EDUCATION ------

### **Tech Elevator. National Live Remote**

May 2022 - August 2022

Currently attending a 14-week full-stack coding bootcamp learning how to create dynamic web-based software systems using Java providing 700+ hours of development education and application.

### Lakeland Community College, Kirtland, OH

May 2011

Associate of Science

## PROFESSIONAL EXPERIENCE ------Big Lots Inc., Chardon, OH — Furniture Sales Manager

August 2020 - April 2022

- Initiated pilot program in 12 store district to create standards and implement training which improved customer service and increased sales and attachments
- Maintained continuous sales growth ranging 10 to 15% above plan by refocusing manager priorities to department client service
- Utilized mobile iOS devices and online office software to improve resource organization with signage and communication amongst management regarding priority tasking

### Crate & Barrel, Lyndhurst, OH — Furniture Sales Lead

May 2017 - August 2020

- Promoted to manage 60% of store business by mentoring and training 10 sales staff and department leads
- Led successful employee adoption of Design Studio & Crate Kids to handle increased traffic and sales
- Created new associate training programs and documentation to increase sales and quality assurance

### SPC Sports, Mentor, OH — Store Manager

May 2013 - May 2017

- Drove consistent 10% annual retail sales growth by hiring and training staff and applying service and merchandising standards
- Upgraded Quickbooks software for increased access and efficiency
- Extensive maintenance and setup of e-commerce stores for inventory maintenance, shipping, receiving, and order fulfillment

#### Q1, Columbus, OH — Front-end Web Developer

July 2008 - July 2009

- Improved browser compatibility on all company projects using CSS
- Maintained a dozen projects with regular client collaboration
- Learned Ruby on Rails framework to develop sales monitoring software