

# ALEXANDER ONE

Home Disaster Prevention Platform

Multi-peril detection + automatic shutoff in <3 seconds

PERGOLUXX CONSTRUCTION LLC

## The Problem

**\$50 Billion**

Annual US property damage from preventable home disasters

**\$13B**

Water damage claims annually

**\$11.3B**

Fire damage annually

**\$2.4B**

Gas leak incidents

**93%**

Of water damage is preventable

## Current Solutions Are Too Slow

Existing smart home devices respond in 30-60 seconds. By then, the damage is done.

Company	Coverage	Response Time	Auto Shutoff
Flo by Moen	Water only	30-60 seconds	Water only
Ting (Whisker Labs)	Electrical only	Detection only	No
Nest Protect	Smoke/CO only	Detection only	No
Ring	Security only	N/A	No

These single-peril solutions detect problems AFTER they happen.

# Alexander One: Prevent, Don't Just Detect

Multi-peril detection + automatic shutoff in under 3 seconds

Hazard Detected	Response
Water leak	Valve closes in 800ms
Gas leak	Supply cut + emergency alert
Fire/thermal anomaly	Graduated warnings + auto shutoff
Foundation shift	0.001° tilt detection + alert
HVAC degradation	Predictive failure alert

# Head-to-Head Comparison

Feature	Flo	Ting	Meshify	Notion	Alexander One
Water Detection	Yes	No	Yes	Yes	Yes
Fire/Thermal	No	Yes	No	No	Yes
Gas Detection	No	No	No	No	Yes
Foundation/Tilt	No	No	No	No	Yes
Auto Shutoff	Water only	No	No	No	Water + Gas
Response Time	30-60s	Detection	Detection	Detection	<3 seconds

## Market Opportunity

**\$3.67B**

Smart Home Insurance Tech (2023)

**\$30B**

Projected by 2033

**18.25%**

CAGR (2024-2030)

**140M**

US Homes

65% of US homes will have IoT devices by end of 2025

# Market Validation

Insurance companies are desperate for loss prevention tech:

**96%**

Claim reduction with Flo (water only)

**80%**

Fire prevention with Ting (electrical only)

**\$1.2B**

State Farm invested in ADT

**1M+**

Ting sensors deployed by State Farm



Alexander One covers multiple perils = greater claim reduction

# Exit Precedents

Company	Exit Value	Acquirer	Product
Ring	\$1.15 Billion	Amazon	Video doorbell
Nest	\$3.2 Billion	Google	Thermostat + smoke detector
Vivint	\$2.8 Billion	NRG Energy	Home security
Flo	Acquired	Moen	Water leak + shutoff

Ring sold for \$1.15B with ONE product. Alexander One covers 5 hazards.

# Two Products, Two Patents

101 patent claims protecting two distinct revenue streams

## PRODUCT 1: STOVE SAFETY

### Patent 63/934,524

Smart Home + Energy Storage  
Coordination  
20 claims | Filed Dec 9, 2025

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**Target:** Homeowners, Landlords, Property  
Managers

**Revenue:** Direct Sales (D2C)

## PRODUCT 2: ALEXANDER ONE

### Patent 63/948,182

AI-Powered Multi-Peril Hazard  
Detection  
81 claims | Filed Dec 24, 2025

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**Target:** Homeowners, Insurance Partners

**Revenue:** Direct Sales (D2C) +  
Licensing

# Technology

Working prototype - compiled firmware, tested sensors

## Hardware Stack

- ESP32-S3 microcontroller
- MLX90614 thermal sensor
- MQ-6 gas detection
- MQ-2 smoke detection
- PIR motion sensing
- MQTT cloud connectivity

## Performance

- Response time: <3 seconds
- Valve close: 800ms
- Tilt detection: 0.001°
- Firmware: 508 lines
- Gross margins: 44-74%

# Revenue Model: Two Cash Products

## STOVE SAFETY

**Hardware** \$199-299/unit

**Customers** Homeowners, Landlords, Property Mgrs

**Channel** Amazon, Home Depot, Direct

**Margins** 44-60%

**IMMEDIATE CASH FLOW**

## ALEXANDER ONE

**Hardware** \$500-800/system

**Subscription** \$15-25/month

**Customers** Homeowners, Insurance Partners

**Margins** 60-74%

**RECURRING REVENUE**

Future upside: OEM licensing to Samsung, LG, Whirlpool (\$72-180M potential)

## The Ask

# \$500K Seed

Working prototypes (both patents)	\$150K
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UL/FCC/ETL certification	\$75K
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OEM demo units	\$100K
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Travel - Samsung, LG, Whirlpool	\$50K
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Patent prosecution	\$25K
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Legal, ops, runway	\$100K
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# ALEXANDER ONE

Prevent home disasters before they happen

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2 Patents Filed | 101 Claims | Working Prototype | <3 Second Response