



Welcome to PhoneNow



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Visual types



☐ Off ☒ On Suggest a type

Data

+ Add data

Key Performance Indicators

1. Increase tech support capacity for Fiber optic customers and lower tech tickets per customer to 0.5.
2. Increase sale of 1 and 2 year contracts by 5% each
3. Yearly Increase of automatic payments



Churn Dashboard



- Demographics
- Customer Account Information
- Services



Customer Risk Analysis



- Internet Service
- Type of Contract
- Payment Method



Churn Dashboard



1869

Customer at Risk

2173

of Tech Tickets

\$2.86M

Yearly Charges

885

of Admin tickets

\$139.13K

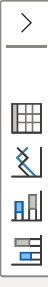
Sum of MonthlyCharges



Build a visual



Visual types

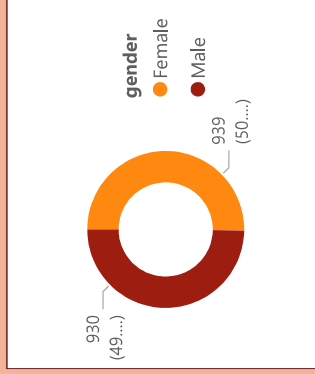


Off Suggest a type

Data

+ Add data

Demographics

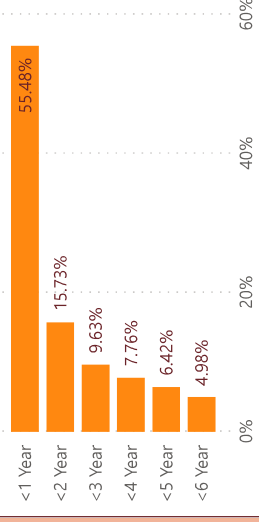


25%
Senior Citizen

36%
Partner

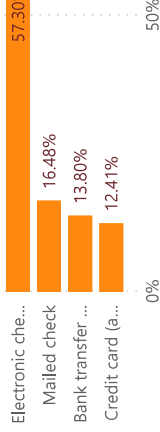
17%
Dependents

Subscription Time



Customer Account Information

Payment Method



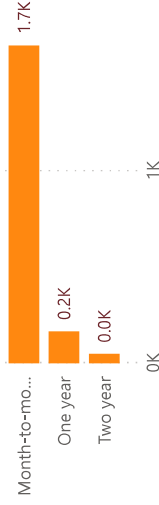
Paperless Billing



Average Charges

\$74.44
Monthly
\$1,531.80
Total

Types of Contract



Customer Account Information

91%
% of Phone service

44%
% of Streaming Mov...

44%
% of Streaming TV

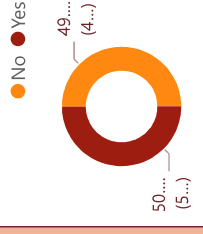
17%
% of Tech Support

28%
% of Online backup

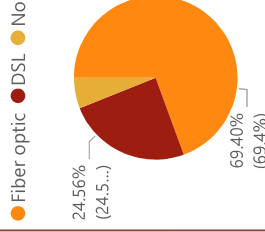
16%
% of Online security

29%
% of Device protection

Multiple Lines



Internet Service



Customer Risk Analysis



Churn

- ☐ No
☐ Yes

Internet Service

- ☐ DSL
☐ Fiber optic
☐ No

Months Subscribed

0 72

Contract Type

- ☐ Month-to-month
☐ One year
☐ Two year



7043

Total Customers

26.5%

Churn Rate %

\$16.06M

Yearly Charges

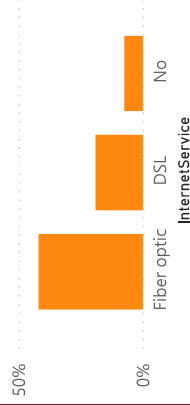
3632

Admin Tickets

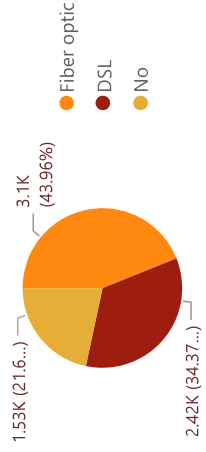
2955

Tech Tickets

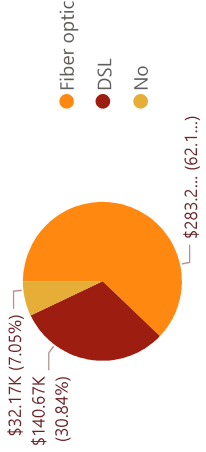
Churn rate by Internet Service



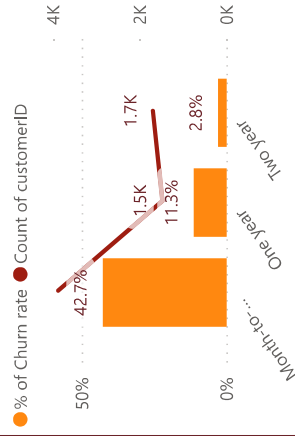
Count of Customers by Internet Service



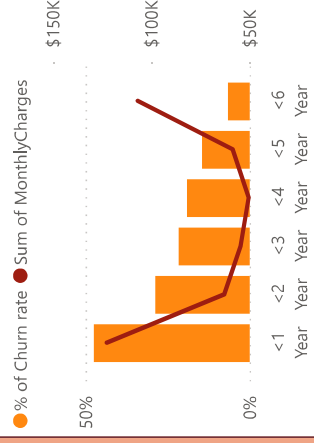
Sum of Monthly Charges



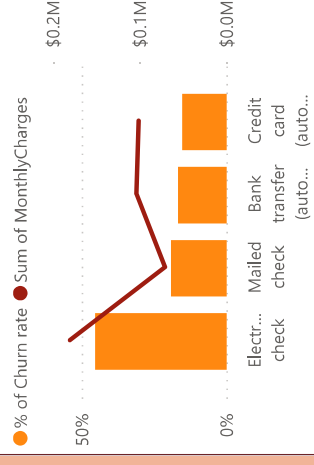
Type of Contract



Years of Contract



Churn by Payment Method



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Visual types



Suggest a type

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