CRM SALES DASHBOARD

Country: All

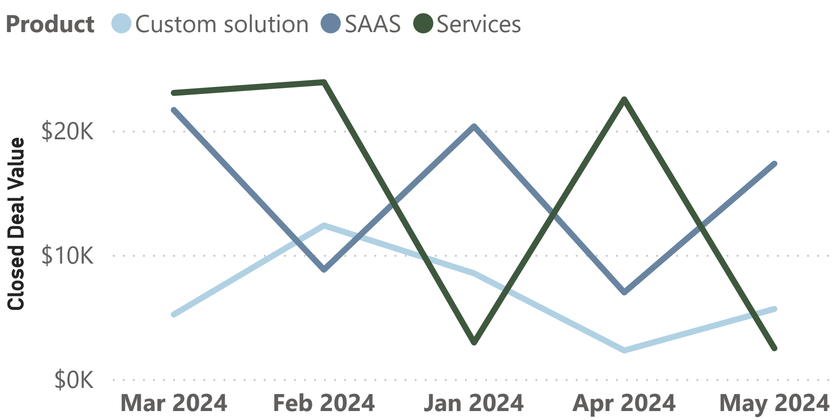
Industry: All

Organization size: All

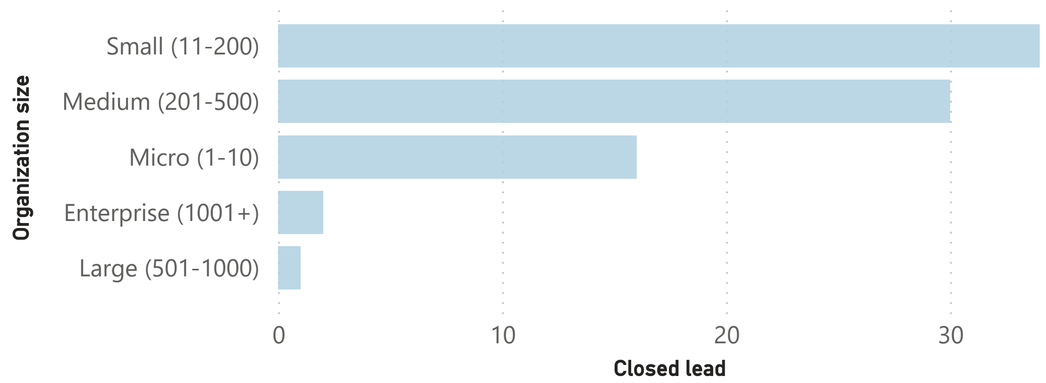
Owner: All

2.77	83	5.70	$183.96K	$2.76K	38
Deal Closure Rate	Closed lead	Conversion Rate	Closed Deal Value	Avg Deal Value	Avg Weeks to Close

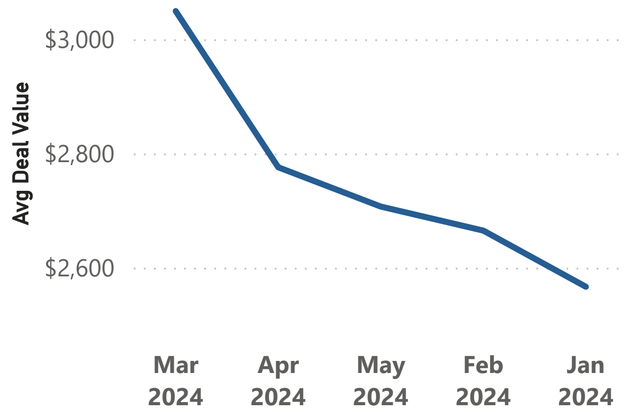
Closed Deal Value by Product



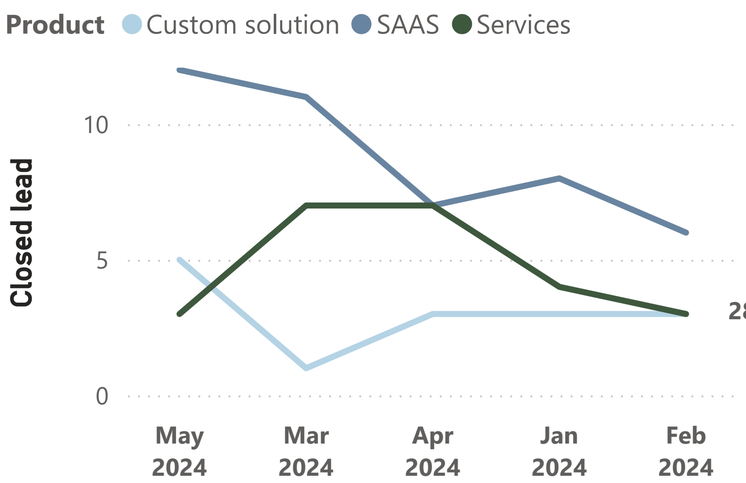
Lead Closed By Organization Size/ Owner/Industry

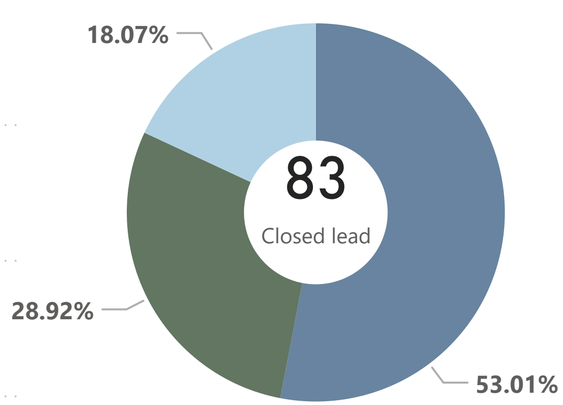


Avg Deal Value by MonthYear



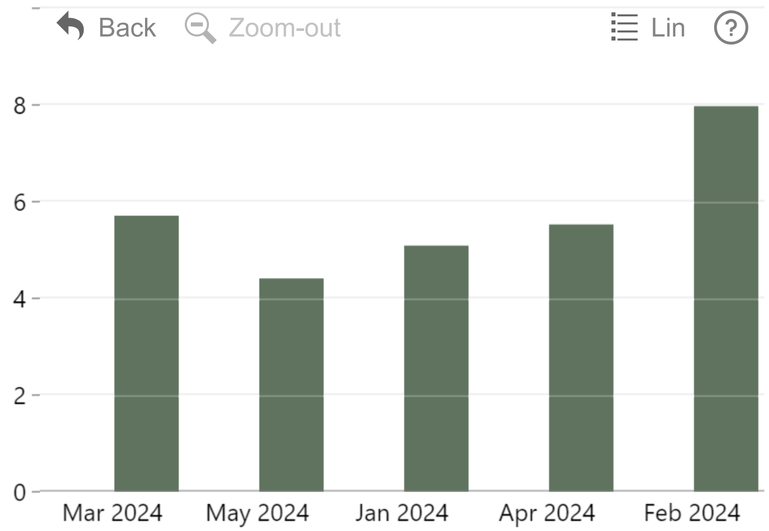
Closed Lead by Product



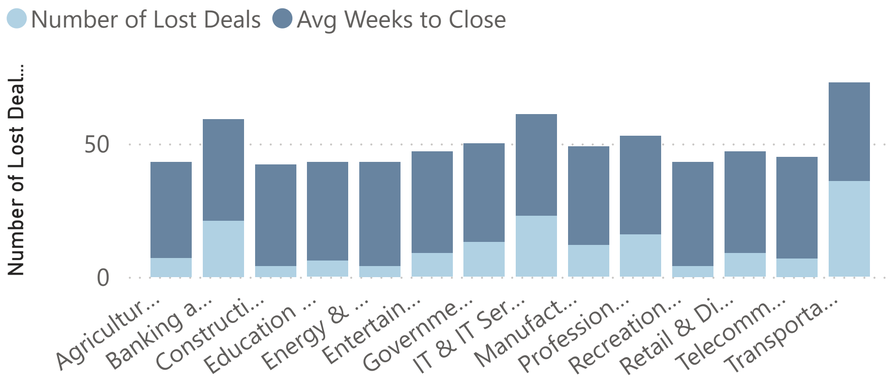


Owner	Closed lead	Closed Deal Value	Average Closed Deal Value	Avg Weeks to Close
David Wilson	4	$6,672	1668.00	39
Emily Johnson	8	$14,096	1762.00	38
Jessica Martinez	11	$17,598	1599.82	38
John Smith	13	$24,924	1917.23	38
Kevin Anderson	5	$11,196	2239.20	36
Laura Thompson	21	$48,693	2318.71	37
Michael Brown	13	$25,903	1992.54	37
Sarah Davis	8	$34,873	4359.13	38
Total	83	$183,955	2216.33	38

Stage Wise New lead and Conversion rate



Lost Deals & Avg Weeks to close by Industry / Country

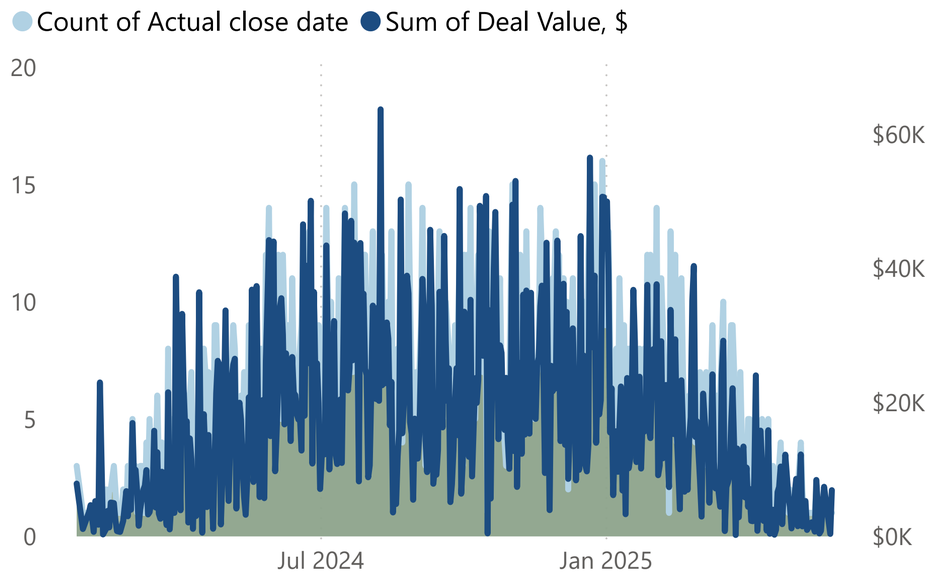
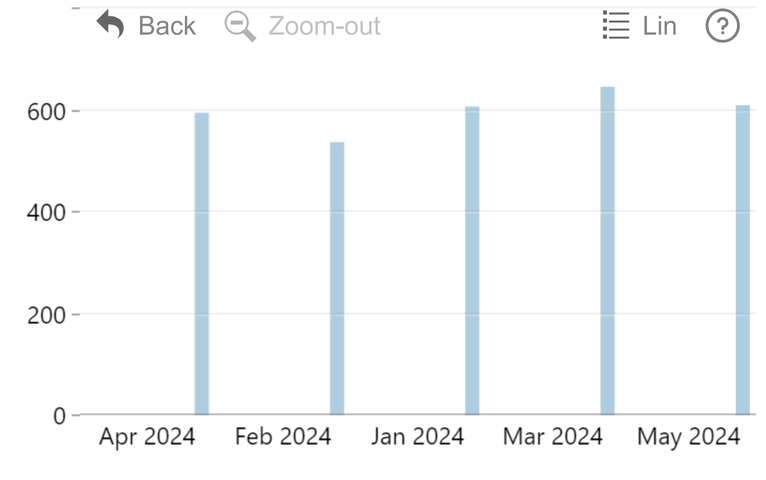


29.97
Forecast Accuracy

3.71M
Total Expected Revenue

Industry	Total Sales
Transportation & Logistics	1444515
IT & IT Services	1108355
Banking and Finance	1059886
Government Administration Healthcare	716982
Professional Services & Consulting	562732
Telecommunications	480654
Recreation & Sports	393324
Agriculture & Mining	386487
Manufacturing & Production	385792
Retail & Distribution	380640
Education & Science	372902
Entertainment & Media & Hospitality	356370
Energy & Utilities	329426
Construction & Engineering	297070
Total	8275135

Expected V/s Actual close date



Sales pipeline month-over-month