🚀 Solving the RAISE Problem

Enterprise AI Transformation in 90 Days

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🎙️ Today's Agenda (15 Minutes)

1. **The Nightmare**: The RAISE Problem keeping CTOs awake 😴

2. **The Failure**: Why traditional training is broken 📉

3. **The Solution**: The Delivery Pilot Method 🛠️

4. **The Proof**: Real results from the field 📊

5. **Next Steps**: Your 90-day roadmap 🗺️

🧑‍💻 Who is Rifat Erdem Sahin?

- **Founder & CEO**: Delivery Pilot

- **Experience**: 15+ years (Goldman Sachs, Microsoft, IBM)

- **Clearance**: UK SC & NATO Cleared 🔒

- **Community**: Top 1% of GitHub Contributors globally 🌍

- **Mission**: Helping enterprises survive the speed of AI.

🛑 The Core Problem: RAISE

Rapid

AI

Increases

Skills

Expectations

" *"Technology moves exponentially. Corporate training moves linearly."* "

⚡ The Speed Mismatch

- **Instagram**: 2.5 years to reach 100M users.

- **ChatGPT**: **2 months** to reach 100M users. 🚀

The Gap:

Corporate training cycles take **6-12 months**. By the time you train for version X, version Z is already out.

🎲 The Shift: "Vibe Programming"

We have moved from **Deterministic** to **Non-Deterministic**.

- **Old World (Deterministic)**: Input X ➡️ Always Output Y.
- **New World (AI/Vibe)**: Input X ➡️ Output Y... or maybe Z? 🤷

The Challenge: Teams need a new mindset, not just new tools.

💵 The Real Cost of Skills Gaps

According to LinkedIn Learning, **92% of execs** worry about skills gaps.

- ❌ Projects delayed by **6-12 months**
- ❌ Millions lost in failed initiatives
- ❌ Security vulnerabilities (Shadow AI)
- ❌ Disengaged, overwhelmed teams

📉 **Why Traditional Solutions Fail**

1. **The Theory Trap** 📚
   - Watching videos ≠ building secure enterprise AI.

2. **The Consulting Conundrum** 👔
   - Big firms sell *hours* and PPTs, not capabilities.
   - 18-month roadmaps are obsolete by month 3.

3. **The Scale Problem** ⚖️
   - In-house training is inconsistent and slow.

🛠️ **The Delivery Pilot Solution**

We don't sell theory. We sell **Capability**.

1. 🔍 **Assess (Day 1)**
   - 48-question deep dive. Real readiness scores.
2. 🎓 **Train (Days 2-6)**
   - Hands-on workshops. Git-based deliverables.
3. 🚀 **Implement (Day 7+)**
   - Deployment support. Real code in production.

💎 What Makes Us Different?

- **Git-Based Deliverables**: You leave with working code. 💻

- **Top 10 Focus**: RAG, Vibe Programming, Explainable AI, GDPR. No fluff.

- **Practitioner Led**: We are builders, not just talkers.

- **Partner Network**: Scalable expertise globally. 🌍

🎥 Founder-Led Trust

We build in public.

- **YouTube Channel**: Weekly tutorials & insights.
- **Goal**: 10,000 subscribers in 12 months.
- **Philosophy**: Trust isn't bought; it's earned through code and content.

🏷️ Transparent Pricing

No hidden fees. No "Contact us for a quote" games.

- **Individual Assessment**: **$50** (One-time)

- **Enterprise Workshops**: **£500** / consultant / day

- **Full Transformation**: Starts at **£25,000** (Fixed deliverables)

📊 Real Results: Case Study

Mid-size Financial Services Company

Challenge: 50 devs, stalled AI projects, security fears.

Outcomes after 90 Days:

- ☑ First production AI feature deployed
- ☑ Team confidence up **300%**
- ☑ Moved from "Stalled" to "Shipped"

📈 **Aggregated Impact (50+ Customers)**

- **40%** Reduction in project cycle time ⏱️

- **85%** Implementation success rate 🏆

- **90 Days** To become AI-Capable (vs 18 months)

🎯 Call to Action

Don't let the gap widen.

1. **Individuals**: Take the $50 assessment today.

2. **Teams**: Book a 5-day workshop.

3. **Consultants**: Join our Partner Network.

👉 **Visit: deliverypilot.net**

🏁 Final Thought

The question isn't **if** you will transform.
It's whether you'll do it **before or after** your competition.

Let's Fix the RAISE Problem Together.

📧 Contact us at *deliverypilot.net*
📺 Subscribe on YouTube