## Nairobi Coffee Exchange

## Sales Summary per Month by Grade

As at end of Sept 2017

2016/2017 Season

Cuada	Bags Rought	Weight Rought	Min PRICE	Max PRICE	VALUE US Dollar	Avg PRICE
Graae	Dought	Doughi	THEL	TRICE	CS Donai	THICL
	0.450	014100	444	051	1 105 000 00	070 11
						279.11
						251.54
						216.86
		,			•	253.87
						160.55
						111.20
						66.73
					255,390.48	237.82
	80	4,808	31	41	3,765.08	39.15
Т	1,009	62,816	20	186	130,882.82	104.18
TT	858	54,151	71	255	209,393.46	193.34
UG	388	23,732	52	219	67,480.34	142.17
UG1	1,040	64,037	92	233	209,300.54	163.42
UG2	707	43,439	41	174	92,464.26	106.43
UG3	28	1,797	56	57	2,040.06	56.76
	25,558	1,572,930	20	351	6,368,014.80	202.43
AA	8,051	493,898	118	350	2,889,274.38	292.50
AB	12,696	773,950	93	323	4,132,150.78	266.95
С	3,880	241,135	85	284	1,142,837.52	236.97
Е	100			287	32,344.94	249.46
	348			236	78,991.44	181.54
					•	119.60
						82.03
					•	259.29
						44.33
						130.12
						230.85
						130.55
						163.92
						99.80
						83.53
	38,598				<u> </u>	229.84
ΔΔ	7 730	471 633	170	443	2 729 859 64	289.41
						267.78
						241.44
		•				
						278.57
						139.54
МН	1,057	64,775	61	141	136,665.42	105.49
	ני/ ד	10 883	33	80	14,922.46	68 56
ML	173	10,883				
ML PB T	1,297 468	82,258 28,951	144 34	310 176	438,860.98 68,773.32	68.56 266.76 118.78
	UG UG1 UG2 UG3  AA AB C E HE MH ML PB SB T TT UG UG1 UG2 UG3  AA AB C E HE HE	Grade         Bought           AA         3,452           AB         8,536           C         3,419           E         56           HE         250           MH         3,734           ML         1,149           PB         852           SB         80           T         1,009           TT         858           UG         388           UG1         1,040           UG2         707           UG3         28           25,558           AA         8,051           AB         12,696           C         3,880           E         100           HE         348           MH         4,088           ML         1,410           PB         2,305           SB         29           T         1,252           TT         1,514           UG         180           UG1         1,761           UG2         951           UG3         33           38,598           AA         7,730	Grade         Bought         Bought           AA         3,452         214,123           AB         8,536         519,426           C         3,419         211,237           E         56         3,669           HE         250         15,516           MH         3,734         228,460           ML         1,149         72,026           PB         852         53,693           SB         80         4,808           T         1,009         62,816           TT         858         54,151           UG         388         23,732           UG1         1,040         64,037           UG2         707         43,439           UG3         28         1,797           25,558         1,572,930           AA         8,051         493,898           AB         12,696         773,950           C         3,880         241,135           E         100         6,483           HE         348         21,756           MH         4,088         250,974           ML         1,410         87,638	Grade         Bought         Bought         PRICE           AA         3,452         214,123         114           AB         8,536         519,426         65           C         3,419         211,237         60           E         56         3,669         217           HE         250         15,516         52           MH         3,734         228,460         46           ML         1,149         72,026         22           PB         852         53,693         96           SB         80         4,808         31           T         1,009         62,816         20           TT         858         54,151         71           UG         388         23,732         52           UG1         1,040         64,037         92           UG2         707         43,439         41           UG3         28         1,572,930         20           AA         8,051         493,898         118           AB         12,696         773,950         93           C         3,880         241,135         85           E	Grade         Bought         Bought         PRICE         PRICE           AA         3,452         214,123         114         351           AB         8,536         519,426         65         294           C         3,419         211,237         60         256           E         56         3,669         217         280           HE         250         15,516         52         174           MH         3,734         228,460         46         131           ML         1,149         72,026         22         95           PB         852         53,693         96         270           SB         80         4,808         31         41           T         1,009         62,816         20         186           TT         858         54,151         71         255           UG1         1,040         64,037         92         233           UG2         707         43,439         41         174           UG3         28         1,797         56         57           AB         12,696         773,950         93         323           <	Grade         Bought         Bought         PRICE         PRICE         US Dollar           AA         3,452         214,123         114         351         1,195,286.66         AB         8,536         519,426         65         294         2,613,168.60         C         3,419         211,237         60         256         916,185.00         E         56         3,669         217         280         18,628.86         HE         250         15,516         52         174         49,822.32         MH         3,734         228,460         46         131         508,083.32         ML         1,149         72,026         22         95         96,123.00         PB         852         53,693         96         270         255,390.48         SB         80         4,808         31         41         3,765.390.48         SB         80         4,808         31         41         3,765.390.48         SB         80         4,808         31         41         3,765.390.48         SB         SB         80         4,808         31         41         3,769.282.82         TT         85         54,151         71         255         209,390.54         UG         388         23,732         52         219

Date By		Bags	Weight	Min	Max	VALUE	Avg
Month	Grade	Bought	Bought	PRICE	PRICE	US Dollar	PRICE
	TT	472	29,636	52	265	129,405.32	218.32
	UG1	1,568	95,127	33	246	319,449.16	167.91
	UG2	229	14,437	23	169	26,846.68	92.98
Month Total		27,179	1,666,383	23	443	8,388,058.98	251.68
January 2017							
	AA	19,725	1,205,623	80	612	8,434,398.96	349.79
	AB	39,640	2,405,751	64	520	14,375,600.64	298.78
	С	13,001	798,625	50	335	3,845,505.24	240.76
	E	151	9,512	231	302	54,643.42	287.23
	HE	324	20,041	57	190	64,492.52	160.90
	MH	1,509	92,104	47	122	194,388.72	105.53
	ML	373	23,221	40	90	32,952.40	70.95
	PB	3,754	234,781	112	376	1,297,226.28	276.26
	T	2,072	127,690	40	209	294,118.50	115.17
	TT	1,449	90,144	105	300	402,434.62	223.22
	UG	13	844	165	229	2,993.84	177.36
	UG1	1,860	114,091	45	260	408,441.08	179.00
	UG2	1,031	64,010	40	178	113,587.46	88.73
	UG3	64	3,959	41	76	4,742.24	59.89
Month Total		84,966	5,190,396	40	612	29,525,525.92	284.42
February 2017							
1 001 11 11 11 11 11 11 11 11 11 11 11 1	AA	16,525	1,012,890	107	751	7,741,984.02	382.17
	AB	45,037	2,729,253	87	601	17,243,501.88	315.90
	C	22,796	1,394,688	60	310	7,109,212.06	254.87
	E	149	9,468	267	312	55,827.54	294.82
	HE	515	31,600	68	170	94,130.10	148.94
	MH	2,048	124,549	100	137	278,262.08	111.71
	ML	679	42,155	38	93	64,048.38	75.97
	PB	3,508	218,736	91	700	1,263,972.14	288.93
	SB	47	2,493	45	45	2,243.70	45.00
	T	2,663	163,432	44	200	416,722.02	127.49
	TT	1,881	115,932	100	301	534,075.62	230.34
	UG	215	13,037	160	191	43,363.28	166.31
	UG1	2,458	150,490	85	261	560,784.10	186.32
	UG2	1,169	71,908	50	165	162,924.34	113.29
Month Total		99,690	6,080,631	38	751	35,571,051.26	292.49
March 2017		•	· ·				
March 2017	A A	11 405	707 650	05	703	4,763,185.96	336.55
	AA AB	11,495	707,659	95 80	703 495	12,446,299.48	
		37,128	2,251,604				276.39
	C	23,546	1,438,379	50	308	6,544,399.80	227.49
	E	185	11,545	229	312	66,302.04	287.15
	HE	746	46,006	100	168	143,237.80	155.67
	MH	3,102	189,368	83	144	402,263.28	106.21
	ML	1,504	93,016	51 71	97 351	135,922.82	73.06
	PB	3,102	193,337	71	351	973,220.80	251.69
	SB	69	3,540	22	52	2,997.58	42.34
	T	3,629	222,567	31	232	452,507.52	101.66
	TT	2,289	141,047	61	283	559,576.68	198.37
	UG	252	15,334	74	164	38,951.76	127.01
	UG1	1,415	87,176	50	350	268,971.60	154.27
	UG2	914	56,516	30	320	108,217.96	95.74

Date By Month	Grade	Bags Bought	Weight Bought	Min PRICE	Max PRICE	VALUE US Dollar	Avg PRICE
11101111	UG3	45	2,906	45	70	3,655.88	62.90
Month Total	003	89,421	5,460,000	22	703	26,909,710.96	246.43
April 2017		,	, ,			, ,	
April 2017	AA	4,044	250,950	71	344	1,368,392.58	272.64
	AB	13,955	849,462	51	340	3,584,712.90	211.00
	C	9,819	601,230	41	277	1,891,343.58	157.29
	E	292	18,341	160	301	101,382.06	276.38
	HE	878	52,505	43	160	141,297.64	134.56
	MH	20,453	1,239,398	51	113	2,446,392.56	98.69
	ML	8,814	537,091	11	103	725,698.30	67.56
	PB	3,039	188,431	47	328	887,174.66	235.41
	SB	3,039 424		11	83	22,343.56	48.98
	T		22,811			•	
	TT	2,822	173,036	21	170	348,711.24	100.76 164.77
		1,367	85,811	31	270	282,785.18	
	UG	226	13,899	73	150	23,570.28	84.79
	UG1	4,746	290,649	40	238	864,143.20	148.66
	UG2	3,854	236,277	31	170	522,677.32	110.61
3.5 (1.75 ( )	UG3	45	2,927	31	76	2,521.80	43.08 <b>144.79</b>
Month Total		74,778	4,562,818	11	344	13,213,146.86	144.79
May 2017							
	AA	1,183	74,294	66	406	425,414.14	286.30
	AB	3,829	233,603	90	341	1,040,646.32	222.74
	С	1,786	110,670	22	256	388,599.46	175.57
	E	40	2,643	221	303	14,108.82	266.91
	HE	545	33,984	10	181	81,182.30	119.44
	МН	10,759	652,505	67	116	1,276,755.94	97.83
	ML	3,558	218,077	11	95	291,749.96	66.89
	РВ	819	51,339	60	342	240,776.46	234.50
	SB	201	11,638	15	65	9,599.28	41.24
	Т	569	35,572	10	151	57,379.00	80.65
	TT	699	43,402	21	270	153,547.24	176.89
	UG	223	13,729	30	241	33,392.12	121.61
	UG1	1,262	77,583	41	251	231,046.28	148.90
	UG2	1,128	69,704	23	158	129,115.20	92.62
	UG3	170	10,484	54	194	16,931.40	80.75
Month Total		26,771	1,639,227	10	406	4,390,243.92	133.91
July 2017							
,,	AA	672	41,985	140	410	249,382.72	296.99
	AB	2,522	154,509	61	319	828,852.88	268.22
	C	3,139	191,381	51	260	856,950.88	223.89
	E	33	2,150	261	281	11,780.30	273.96
	HE	137	8,485	41	139	16,513.22	97.31
	MH	1,003	61,625	81	135	130,902.46	106.21
	ML	491					
	ML PB	764	30,257 46,872	50 91	102 281	48,300.60 241,805.42	79.82 257.94
	SB	177	11,195	31	61	9,088.24	40.59
	T	838	52,170	52 61	144	105,695.70	101.30
	TT	1,294	79,163	61	277	375,924.20	237.44
	UG	206	12,668	76	241	36,650.84	144.66
	UG1	621	38,147	51	243	117,791.58	154.39
	UG2	495	30,537	31	241	49,536.46	81.11

Date By Month	Grade	Bags Bought	Weight Bought	Min PRICE	Max PRICE	VALUE US Dollar	Avg PRICE
11101111	UG3	20	1,295	51	97	2,116.06	81.70
Month Total		12,412	762,439	31	410	3,081,291.56	202.07
		,	. 02, .00	Ū.	110	0,001,201.00	
August 2017							
	AA	1,003	62,994	151	417	417,960.56	331.75
	AB	10,191	622,533	110	327	3,274,776.30	263.02
	С	16,686	1,014,191	21	280	4,582,828.86	225.94
	E	50	3,099	227	278	14,546.98	234.70
	HE	252	15,574	61	142	37,684.32	120.98
	МН	971	59,485	75	112	120,769.12	101.51
	ML	210	13,023	22	101	21,685.94	83.26
	РВ	621	39,453	81	296	191,686.20	242.93
	SB	39	2,142	53	69	2,658.36	62.05
	Т	3,045	189,838	56	179	429,864.02	113.22
	TT	1,102	67,982	77	287	239,948.00	176.48
	UG	13	832	211	211	3,511.04	211.00
	UG1	1,674	103,146	51	248	341,474.30	165.53
	UG2	2,036	123,468	39	162	243,725.20	98.70
	UG3	18	1,084	11	49	499.70	23.05
Month Total		37,911	2,318,844	11	417	9,923,618.90	213.98
September 2017	7						
•	AA	2,316	144,343	171	404	1,026,677.60	355.64
	AB	12,259	750,616	91	355	4,147,417.88	276.27
	С	13,757	838,124	64	275	3,732,980.14	222.70
	E	1	85	232	232	394.40	232.00
	HE	408	25,131	71	137	53,980.22	107.40
	МН	811	50,062	81	115	106,130.50	106.00
	ML	449	27,890	61	104	48,760.16	87.42
	РВ	1,326	82,122	110	338	441,718.64	268.94
	SB	231	11,767	31	66	12,710.26	54.01
	т	4,094	252,238	31	212	590,031.38	116.96
	TT	794	50,186	101	298	208,986.74	208.21
	UG	210	12,724	79	156	29,353.08	115.35
	UG1	1,557	96,500	77	246	287,279.30	148.85
	UG2	2,000	117,915	31	226	235,745.70	99.96
	UG3	74	4,834	31	71	6,208.40	64.22
Month Total		40,287	2,464,537	31	404	10,928,374.40	221.71
Grand Total:		557,571	34,092,094			159,211,177.74	233.50