Nairobi Coffee Exchange

Sales Summary per Month by Grade

As at end of September, 2015

2014/2015 Season

Date By		Bags	Weight	Min	Max	VALUE	Avg
Month	Grade	Bought	Bought	PRICE	PRICE	US Dollar	PRICE
October 2014							
	AA	5,718	353,311	152	376	2,195,559.76	310.71
	AB	18,739	1,138,731	146	287	5,794,253.52	254.42
	С	9,270	569,617	97	263	2,644,382.22	232.12
	E	41	2,560	211	243	12,000.28	234.38
	HE	388	24,621	55	233	81,213.96	164.93
	МН	3,013	183,637	101	182	537,588.70	146.37
	ML	913	56,569	60	127	108,438.72	95.85
	РВ	1,766	111,487	153	277	548,632.54	246.05
	SB	17	955	63	80	1,276.74	66.85
	Т	1,564	97,243	30	232	298,603.02	153.53
	TT	1,122	70,238	96	264	322,712.44	229.73
	UG	163	9,951	120	230	30,243.54	151.96
	UG1	2,062	126,490	96	247	546,260.02	215.93
	UG2	881	54,531	60	212	144,033.66	132.07
Month Total		45,657	2,799,941	30	376	13,265,199.12	236.88
November 2014							
11010111001 2014	AA	3,873	239,423	208	339	1,438,832.74	300.48
	AB	9,970	605,828	145	278	3,046,655.40	251.45
	C	4,488	276,388	108	251	1,273,471.66	230.38
	E	75	4,840	232	295	26,037.50	268.98
	HE	300	18,998	82	213	64,610.98	170.05
	MH	2,354	143,448	92	196	400,590.76	139.63
	ML	706	44,147	80	141	81,727.24	92.56
	PB	1,301	81,361	111	276	405,553.36	249.23
	SB	96	5,140	70	90	8,308.48	80.82
	SБ T		-			242,278.62	
		1,363	84,592	76	220	•	143.20
	TT UG	1,119	70,180	155	253	314,951.90	224.39
		55	3,350	127	230	11,891.88	177.49
	UG1	1,349	82,583	124	241	332,722.78	201.45
	UG2	612	38,124	81 75	220	109,738.06	143.92
Month Total	UG3	68 27,729	4,221 1,702,623	75 70	83 339	6,822.06 7,764,193.42	80.81 228.01
		21,129	1,702,023	70	339	7,704,193.42	220.01
December 2014							
	AA	6,425	394,549	200	418	2,333,718.76	295.75
	AB	13,939	845,086	150	277	4,101,879.38	242.69
	С	8,449	517,432	96	251	2,328,174.18	224.97
	E	3	203	209	209	848.54	209.00
	HE	102	6,463	74	198	20,075.76	155.31
	МН	2,019	123,355	88	185	325,732.34	132.03
	ML	853	52,717	75	122	89,873.38	85.24
	PB	1,366	85,071	181	270	410,688.60	241.38
	SB	27	1,466	41	80	2,225.28	75.90
	T	1,131	69,553	80	210	208,789.72	150.09
	TT	856	53,319	171	251	228,144.00	213.94

12 October 2015 Page 1 of 4

Date By Month	Grade	Bags Bought	Weight Bought	Min PRICE	Max PRICE	VALUE US Dollar	Avg PRICE
	UG	640	38,340	184	185	141,486.60	184.52
	UG1	1,703	104,082	102	220	406,908.18	195.47
	UG2	995	61,746	77	196	174,871.64	141.61
	UG3	11	704	167	167	2,351.36	167.00
Month Total		38,519	2,354,086	41	418	10,775,767.72	228.87
January 2015							
-	AA	8,164	497,711	118	486	2,899,413.22	291.27
	AB	19,723	1,194,270	116	400	5,608,204.82	234.80
	С	6,681	409,628	80	251	1,688,255.60	206.07
	E	166	10,318	238	325	59,847.54	290.02
	HE	444	27,483	81	210	97,035.50	176.54
	MH	1,554	94,430	113	143	239,968.94	127.06
	ML	590	36,402	79	118	62,762.74	86.21
	PB	2,318	143,132	86	348	659,943.78	230.54
	SB	64	3,705	75	116	5,947.00	80.26
	T	2,239	137,329	77	214	400,185.84	145.70
	TT	1,972	122,800	80	253	490,096.72	199.55
	UG1	1,413	86,004	77	221	307,523.70	178.78
	UG2	506	31,433	78	168	74,104.24	117.88
	UG3	6	397	80	80	635.20	80.00
Month Total		45,840	2,795,042	75	486	12,593,924.84	225.29
February 2015							
	AA	24,104	1,465,780	150	675	9,847,060.28	335.90
	AB	34,497	2,091,181	91	501	10,957,646.34	262.00
	С	8,886	545,598	75	267	2,276,361.54	208.61
	E	109	6,742	270	346	41,019.92	304.21
	HE	446	27,456	83	188	84,637.22	154.13
	MH	1,548	94,266	91	129	225,346.60	119.53
	ML	515	31,584	74	122	62,552.92	99.03
	PB	3,747	232,961	166	401	1,211,088.86	259.93
	SB	33	1,697	73	79	2,557.78	75.36
	T	877	54,410	61	199	157,209.46	144.47
	TT	1,338	83,259	91	236	339,248.34	203.73
	UG	53	3,290	100	178	9,728.88	147.86
	UG1	2,556	156,197	95	221	553,276.80	177.11
	UG2	706	43,674	79	174	105,458.18	120.73
Month Total		79,415	4,838,095	61	675	25,873,193.12	267.39
March 2015							
	AA	19,711	1,200,435	90	438	6,459,484.04	269.05
	AB	36,122	2,187,856	91	354	9,718,660.98	222.10
	С	10,806	665,481	91	236	2,497,470.42	187.64
	E	326	20,195	231	283	105,370.20	260.88
	HE	453	28,199	48	160	75,764.24	134.34
	MH	7,516	456,031	81	143	964,041.28	105.70
	ML	2,234	137,773	65	106	234,647.88	85.16
	РВ	3,810	241,815	126	314	1,061,151.72	219.41
	RH	28	1,731	90	90	3,115.80	90.00
	SB	59	3,015	62	70	4,007.80	66.46
	Т	1,546	95,515	68	187	233,154.08	122.05
	TT	2,806	174,266	86	274	648,520.08	186.07

12 October 2015 Page 2 of 4

Date By Month	Grade	Bags Bought	Weight Bought	Min PRICE	Max PRICE	VALUE US Dollar	Avg PRICE
1,10,10,10	UG1	4,468	272,140	80	204	776,793.76	142.72
	UG2	1,247	77,098	59	149	156,840.82	101.72
	UG3	44	2,819	85	116	5,561.86	98.65
Month Total	003	91,266	5,569,918	48	438	22,963,593.72	206.14
		31,200	0,000,010	-10	400	22,000,000.72	200111
April 2015							
	AA	9,366	572,461	93	321	2,729,275.86	238.38
	AB	14,382	873,350	86	273	3,618,536.88	207.16
	С	5,832	359,964	79	225	1,285,747.98	178.59
	E	252	15,601	241	302	85,522.74	274.09
	HE	778	48,023	69	185	137,537.96	143.20
	МН	12,586	762,165	87	138	1,551,990.46	101.81
	ML	3,385	208,499	60	101	308,929.14	74.08
	РВ	3,291	204,762	92	265	854,570.84	208.67
	SB	159	8,787	46	78	10,696.08	60.86
	Т	1,710	105,100	60	181	243,039.70	115.62
	TT	1,582	98,152	86	222	358,605.74	182.68
	UG	140	8,563	87	191	22,734.04	132.75
	UG1	4,973	302,898	32	209	842,152.60	139.02
	UG2	2,261	139,094	30	163	278,248.34	100.02
	UG3	92	5,647	51	83	8,013.40	70.95
Month Total		60,789	3,713,066	30	321	12,335,601.76	166.11
May 2015							
-	AA	5,948	365,085	100	313	1,674,080.16	229.27
	AB	9,460	576,694	78	277	2,359,539.80	204.57
	С	3,592	223,014	60	221	745,145.94	167.06
	E	273	17,029	185	277	83,409.28	244.90
	HE	1,166	71,880	34	164	189,891.68	132.09
	МН	13,825	835,980	57	139	1,602,742.60	95.86
	ML	2,897	178,562	15	132	243,291.74	68.13
	РВ	1,887	118,921	86	249	456,212.82	191.81
	SB	223	13,632	31	76	13,533.60	49.64
	Т	1,399	86,355	22	168	207,808.86	120.32
	TT	1,821	113,435	30	215	369,455.28	162.85
	UG	375	23,052	51	220	68,478.62	148.53
	UG1	4,388	267,691	49	236	739,803.20	138.18
	UG2	1,109	68,579	38	167	128,904.70	93.98
	UG3	104	6,554	37	140	9,336.62	71.23
Month Total		48,467	2,966,463	15	313	8,891,634.90	149.87
July 2015							
July 2010	AA	3,653	224,806	140	262	990,054.94	220.20
	AB	10,751	653,867	81	234	2,599,972.16	198.82
	С	8,337	510,550	79	214	1,749,154.78	171.30
	E	32	2,102	182	263	10,392.86	247.21
	HE	230	14,273	31	143	35,589.76	124.68
	MH	1,274	78,188	63	118	149,261.22	95.45
	ML	932	57,142	45	80	73,182.36	64.04
	ML PB	1,213	75,355	45 80	228	275,033.08	182.49
	SB	220	13,058	40	220 81	15,579.88	59.66
	ъь T	2,810	170,827	54	158	320,800.70	93.90
	TT	2,810 1,193	73,387	54 89	191	234,667.86	159.88
	UG				209	77,264.00	149.15
	UG	424	25,902	59	209	11,204.00	149.13

12 October 2015 Page 3 of 4

Date By		Bags	Weight	Min	Max	VALUE	Avg
Month	Grade	Bought	Bought	PRICE	PRICE	US Dollar	PRICE
	UG1	1,656	101,806	51	188	280,228.36	137.63
	UG2	1,227	76,231	51	157	172,049.14	112.85
	UG3	132	8,047	58	114	13,338.48	82.88
Month Total		34,084	2,085,541	31	263	6,996,569.58	167.74
August 2015							
	AA	3,415	211,673	131	335	970,233.12	229.18
	AB	14,037	853,283	81	267	3,592,371.86	210.50
	С	10,914	665,824	81	257	2,372,598.32	178.17
	E	64	4,022	202	254	18,699.70	232.47
	HE	459	28,290	46	160	74,692.30	132.01
	МН	591	35,809	81	111	68,359.18	95.45
	ML	263	16,145	55	82	19,283.32	59.72
	РВ	1,221	76,341	80	231	310,105.30	203.11
	SB	174	9,330	38	70	10,841.04	58.10
	Т	2,897	176,003	47	176	410,342.22	116.57
	TT	1,127	70,253	81	233	230,872.34	164.31
	UG	348	21,082	99	192	71,585.30	169.78
	UG1	2,595	158,751	81	206	493,282.06	155.36
	UG2	2,121	129,113	59	152	324,228.42	125.56
Month Total		40,226	2,455,919	38	335	8,967,494.48	182.57
September 2015							
	AA	4,206	261,846	77	277	1,195,136.52	228.21
	AB	17,625	1,075,479	76	261	4,608,337.34	214.25
	С	15,950	973,455	74	208	3,344,448.28	171.78
	E	24	1,671	189	290	8,010.84	239.70
	HE	696	42,310	36	142	98,593.22	116.51
	МН	1,297	79,009	55	136	148,092.60	93.72
	ML	826	50,684	51	109	64,242.82	63.38
	РВ	1,566	98,167	76	273	405,263.68	206.42
	SB	55	3,362	50	60	3,868.82	57.54
	T	4,838	292,603	50	171	649,470.58	110.98
	TT	1,970	122,804	75	229	373,991.46	152.27
	UG	21	1,271	112	115	2,886.64	113.56
	UG1	4,234	258,934	54	201	715,502.12	138.16
	UG2	3,455	211,290	41	160	461,346.20	109.17
	UG3	11	587	75	75	880.50	75.00
Month Total	-	56,774	3,473,472	36	290	12,080,071.62	173.89
Grand Total:		568,766	34,754,166			142,507,244.28	205.02

12 October 2015 Page 4 of 4