## **Personalize Connections**



## **Beer Education**

Take the opportunity to ease office decision making.
Office managers care deeply about beer choice; help them discover the best beer for their office.



## **Maintain Relationships**

Your users love you! Let customers connect to Crafty by informing them of the people behind the company. Reward loyalty, and help users manage preferences.



## **Leverage Language**

Use a personal touch to humanize Crafty, on the website and on all external communication. People not only love you, but they love the Crafty tone of voice.