



## Project overview

Assumption of responsibility for operation and support based on clear SLAs oriented to different requirements and with

- 7x24-hour monitoring
- 1st and 2nd level diagnostics support
- Remote access via teleservice
- Customer help desk
- On-site hardware and software maintenance
- Patch, update and version management
- Weekly health checks
- Prompt reporting

## User benefits

- Simple procurement and rapid delivery of additionally required storage capacities with little administrative overhead
- Guarantee of reliable IT operation thanks to qualified around-the-clock management of the storage infrastructure
- High availability of online storage and backup thanks to remote monitoring of operation and on-site services
- Lower, transparent costs with a business model based on fixed prices



### The benefit

#### Flexibility at fixed prices

Storage on demand from Fujitsu gives GESIS mbH a wide range of advantages and delivers a future-proof storage solution for Salzgitter AG's IT.

»We reduce the cost and work involved in running and supporting the storage infrastructure,« is one of the primary benefits. »We are far more flexible when it comes to procurement and swift provision of additionally required storage capacities,« is another. And: »Fixed prices mean we can plan more reliably, increase transparency and reduce our administrative overhead,« is a third important advantage.

#### Liquidity-friendly financing

Another benefit comes from Siemens Finance's innovative financing model, under which procurement of the storage volume and provision of all related infrastructures and services are funded throughout the agreement's term. »That increases our liquidity and reduces the strain on our fixed assets,« says Jörg Meyer, head of Basic Technology at GESIS, describing the arguments in favor of this approach.

### Built-in future-proofness

Last but not least, GESIS mbH also achieves a great deal of future security from its storage partnership with Fujitsu. »Fujitsu is not just an expert service provider, it is also a powerful vendor of information and storage technology,« states Günter König. »This ensures that we have ongoing access to innovation and that the infrastructure is continuously improved.«

### Contact

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