Christy Daniel

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EDUCATION

Wadia College of Engineering (Pune University)

Pune, India

Bachelors in Engineering, Electronics & Telecommunication

CGPA: 8.92

Kamal Nayan Bajaj Jr.College

Pune, India

Science Branch

12th Grade: 76.6 %

Dr. DY Patil Public School

Pune, India

School

10th Grade: 87.4 %

WORK EXPERIENCE

AIMIL LTD. Pune, India

Technical Sales Engineer

August 2024 - Present

- Working on products in RF and electrical domains for reputed OEMs such as SAFRAN, BIRD, BOONTON, VIAVI, IKONIX, PREEN POWER, KEPCO and GWinstek (PRODIGIT)
- Handling Pune and Goa region for T&M business development
- Preparing business strategies to increase Sales
- Lead generation to develop funnel for achieving assigned targets
- Participation in client interactions and business shows for brand marketing
- Develop relationships with existing and new customers
- Works on proposals, tenders negotiations, finalisation and execution of orders
- Assisted team for GeM platform and vendor registration

PROJECTS

Low Power Generic Reversible BCD adder and Subtractors on Artix-7 FPGA

Final Year | VLSI

- Won International Symposium SYNERGY 2024 (Best Paper Award)
- Won 2nd Prize among 358 projects all over India in IETE National Level Competition
- Won appreciation award among 77 projects all over Maharashtra in MIT Technophilia 2024

Centralised Accessible Health Database system using IoT for children

Third Year | ML

• Created a digital Health Card for infants replacing traditional Health Card

Device Based Model using Tensorflow Lite on Raspberry Pi

Third Year | IoT

• Image & Object detection using Raspberry Pi 4 using camera & sensors

Lane Assist Car Second Year | IoT

• LKAS system on a car model using Arduino Uno

Digital Polling System

First Year | Python

• Designed a software model for replacing traditional voting system during elections

CERTIFICATIONS

Google Cloud Big Data & ML fundamentals
Google Foundation of Cyber Security
Enhancing Soft Skills & Personality
Entrepreneurship & IP strategy
NPTEL

ACHIEVEMENTS & LEADERSHIP

- Mr. MESWCOE 2024 Most prestigious award of college
- Engineers Connect Club Founder & Ex-President
- National Service Scheme (NSS) Worked for NSS for 3 years and got awarded on Republic Day 2024
- **SPPU Honour Run Marathon** Ran 10km Marathon in just 58 minutes

SKILLS

- MS-Office
- Power Bi & Microsoft Excel
- LaTeX
- Problem Solving & Creative
- Team Leader & Orator

INTERESTS

- Gym (Fitness)
- Singing
- Photography
- Travel

LANGUAGES

- English
- Hindi
- Marathi
- Malayalam