### PERSONAL INFORMATION

# Hripsime Toroyan



- 51/4 Davtashen, 0054 Erevan (Armenia)
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Date of birth 12/02/1995

#### WORK EXPERIENCE

# May 2018–Jul 2018 Re

# **Retention Specialist**

Telcell CJSC, Yerevan (Armenia)

- Working with big Data Base,
- Creating and sending E-mail, SMS and Viber campaigns for different types of segments,
- Working with developers, designers and copywriters

# May 2017-Apr 2018

# Jr. Retention Specialist

Digitain, LLC, Yerevan (Armenia)

- Targeting / Segmentation (working with big DB),
- Creating and sending E-mail and SMS campaigns for different types of targets,
- Creating landing pages for each campaign,
- Working with teams of Design, Copywriting, Front-End Development, Analytics

#### Oct 2016-Feb 2017

## **Commercial Department Specialist**

Grand Candy, LLC

- Import,
- Relations with foreign suppliers,
- Relations with logistics companies

#### Jul 2016-Sep 2016

#### Intern

Volt Ltd., Yerevan (Armenia)

- Marketing,
- Creative Services

# Feb 2016-Mar 2016

#### Intern

Rusal-Armenal CJSC, Erevan (Armenia)

- Internship in quality management,
- Quality control and management in each step of aluminium foil production process

# Sep 2016

# Volunteer

G2IA (Groupement Interprofessionnel International Arménien), Erevan (Armenia)

- Organisation of festival "Treasures of Odzun",
- Media,
- Tourist agencies



# Jun 2015–Oct 2015 Event Organiser

Dzmeruk Party Planner, Erevan (Armenia)

- Organisation of parties for children

# Oct 2015 Volunteer

The 31st session of the Conference of Foreign Ministers of Francophonie

#### **EDUCATION AND TRAINING**

## Sep 2018-Jan 2019

Armenian Code Academy (ACA)

JavaScript / React:

- JS fundamentals,
- HTML/CSS, Front-end development base concepts,
- DOM Manipulations,
- Asynchronous JS,
- Errors and Promises,
- OOP fundamentals,
- React base concepts

## 2016-2018

Armenian State University of Economics

Master's Degree in Marketing Research

## 2012-2016

French University of Armenia

Bachelor's Degree in *Management*:

- Business Administration,
- Finanace and Control,
- Accounting.

### PERSONAL SKILLS

### Mother tongue(s)

Armenian

# Foreign language(s)

UNDERSTANDING		SPEAKING		WRITING
Listening	Reading	Spoken interaction	Spoken production	
C2	C2	C2	C2	C2
C1	C1	B2	B2	C1
C2	C1	B2	B2	C1

Russian French English

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user Common European Framework of Reference for Languages

### Communication skills

- very good contact and persuasive skills gained during my experience in Digitain, Telcell and Grand Candy







- good contact skills with children gained through my experience in Dzmeruk Party Planner,
- good communication skills gained as volunteer in G2IA and during the 31st session of Conference of Foreign Ministers of Francophonie,

#### Organisational / managerial skills

- good task management and managerial skills gained as retention specialist in Digitain and Telcell, responsible for designers' and copywriters' tasks,
- good organisational skills gained as event organiser in Dzmeruk Party Planner and as responsible for Media in G2IA

#### Digital skills

	SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving	
Independent user	Basic user	Basic user	Basic user	Basic user	

#### Digital skills - Self-assessment grid

- good command of MS Office 2010,
- basic knowledge of Sublime Text 3,
- good knowledge of Visual Studio Code,
- beginner command of GIT version control system

#### ADDITIONAL INFORMATION

### Interests

- Yoga ,
- Video Games,
- DIY Crafts,
- HamaBeading,
- David Attenborough's films about nature,
- Cartoons

#### References

### Referee Contact Details:

- Edgar Davtyan, former Head of Commercial Department at Telcell CJSC, +374 55231088
- Mikayel Aznauryan, former Head of Marketing at Digitain LLC, +374 99818011