FORM CLIENT BRIEF

PRODUCT

EVEN

Client's Name	: Pak Nizar		
Company	: PT. Pertamina Lubricants		
Job's Name	: Event IIMS		
Meeting Date	: 11 April 2017		
AE's Name	: Ауи		
Delivered to	: EVENT, SM		

Focus Product	: Booth Pertamina		
	1. Tercapainya target penjualan saat event IIMS denga		
Product Problem /	2. Memiliki Database konsumen		
Condition	3. Membutuhkan sdm yang multi tasking		
	3. SPG flyering & menawarkan produk pelumas pertan		
	1. Selling product		
Salutions / Objective	2. Kebutuhan man power dibedakan antara weekday		
Solutions / Objective	3. Program penjualan dari pertamina		
	4. Seragam kaos dari pertamina		
Taract Market	SES:	Age:	
Target Market	Occupation: Konsumen IIMS		
Date & Time	: 27 April sd 7 Me	: 27 April sd 7 Mei 2017	
Job's Location	: Jakarta Internatioal Expo		

		Output Needed from Internal		
OP	x PCE	□ Concept/Visual	x Timeline	
D/L			12-Apr-17	



Signature of AE Date: 12 April 2017 an periode 11 hari (150 product/ prs) nina dan weekend Sex: o Gambar kerja