## **MADHOUSE HP ANALYTICS**



Unleash the Power of Data at Madhouse: HP Analytics - Revolutionizing Inventory Management and Forecasting!

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### **DATA PIPELINE**

# PREPROCESS

- Data cleaning (e.g.: dro NAs for both sales and inventory NAs)
- Feature extraction (e.g yearweek => year and week)

## 02

## EXPLORATORY DATA ANALYSIS

- Understand and analyse data patterns (like for each product, segment etc.)
- Exploring vendorcorrelations per productand period



- To identify potential new groupings due to the product categories/segment not being as representative
- Applied both K-Means & Gaussian Mixture Models



### **DATA PIPELINE**

# **04**TRANSFORMATION

- Apply transformation (log) for both sales and inventory units to deal with skewed distribution (outliers)

## 05

#### **DATA IMPUTATION**

- Firstly, tested basic imputation methods (mean, median)
- Then, used KNN to impute missing values where either sales or inventory were null

## 06

## VENDOR & CLUSTER AGGREGATION

- Aggregate (sum) sales & inventory for all vendors per product & week
- Aggregate (median) per cluster as well

## **DATA PIPELINE**

## 07

#### TIME SERIES FORECASTING

- Converted data to a time-series dataset (indexing on date, i.e. x-axis and sales/inventory on y-axis)
- Train and validation split before testing on provided test data for the next 13 weeks
- Analyze trend, seasonality and overall pattern for each (cluster, sales/inventory)
- Applied two levels of differencing to deal with trends and any existing seasonality
- Used ADF test to confirm stationarity of time-series
- Checked ACF and PACF plots for identifying order of MA and AR
- Used Auto-ARIMA to loop through many combinations of ARIMA orders, and identify best model by reducing

#### AIC and BIC

- Predicted validation set and calculated RMSE
- Aggregated RMSEs over all clusters and sales/inventory to obtain our model's final RMSE

### **WEB APPLICATION**











