RISHABH SHUKLA
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WORK EXPERIENCE

DatamanUSA (2023 – Present)

IT Proposal Writer (2024 – Present)

- Successfully secured **state-wide contracts** for the **State of South Carolina** through winning proposals.
- Submitted over **25 proposals** for various **Government Clients**.
- Developed high-quality proposals, enhancing the company's success rate in government bidding.

Business Development Executive (2023 – 2024)

- Led efforts in securing **new partnerships in Florida with Government Departments**.
- Developed strategic sales proposals, increasing potential business opportunities.
- Strengthened relationships with clients, optimizing engagement strategies.

Freelancer (Upwork & Freelancer.com) | 2023 – Present

- Designed and developed a **professional website for a UAE-based client** using **HTML, CSS, JavaScript, GSAP Library, and PHP**.
- Hosted and managed the website on **Hostinger**, providing ongoing maintenance and improvements.
- Developed a **professional website for Inccept AI** using the **MERN stack**.

PROJECTS

Freelance & Personal Projects:

- **Professional Website for SRTechnicals** – Improved client conversions by **30%**.
- **Task Management System** (MERN Stack) – A full-fledged task management system for productivity.
- **Weather Wise** (Android App) – Built a **weather forecast application** using API integrations.
- **Voice Assistant Android App** – Built an **AI-powered Voice Assistant** using **Java & XML**, integrated **OpenAI API**.
- **HealthEase - Doctor Consultation App** – Built using **React Native, Firestore, and React Paper UI**.

Hackathon Participation:

- Recently applied for **Code Kshetra 2.0**, a hackathon organized by **Geek Room**.

TECHNICAL SKILLS

- **Frontend:** HTML, CSS, Tailwind CSS, JavaScript, React.js, React Native, Next.js
- **Backend:** Node.js, Express.js, PHP, Python, Java
- **Databases:** MongoDB, Firebase, MySQL
- **Tools & Platforms:** Git, GitHub, Android Studio (XML & Java), MS Office with VBA, Vercel, Netlify, Heroku
- **Other Skills:** Prompt Engineering, API Integrations, Web Hosting & Management

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CERTIFICATIONS & ACHIEVEMENTS

- **React JS Course Completion** – Udemy (Instructor: Maximilian Schwarzmüller)
- **Android Development Course Completion** – DigiCoders Technologies
- **Full Stack Development Certification** – 30DaysCoding (Instructed by Google & Amazon Employees)

EDUCATION

Diploma in Computer Science & Engineering
Government Polytechnic Mohammadi Kheri (2022 – 2025)

SOFT SKILLS

- Problem-solving, Leadership, Collaboration, Communication

OTHER DETAILS

- **Freelancing Platforms:** Upwork & Freelancer.com
- **Web Hosting Management:** Hostinger, Vercel, Netlify, Heroku

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Looking for opportunities as a Full-Stack Developer in a dynamic organization where I can leverage my technical expertise and problem-solving skills to build impactful solutions.