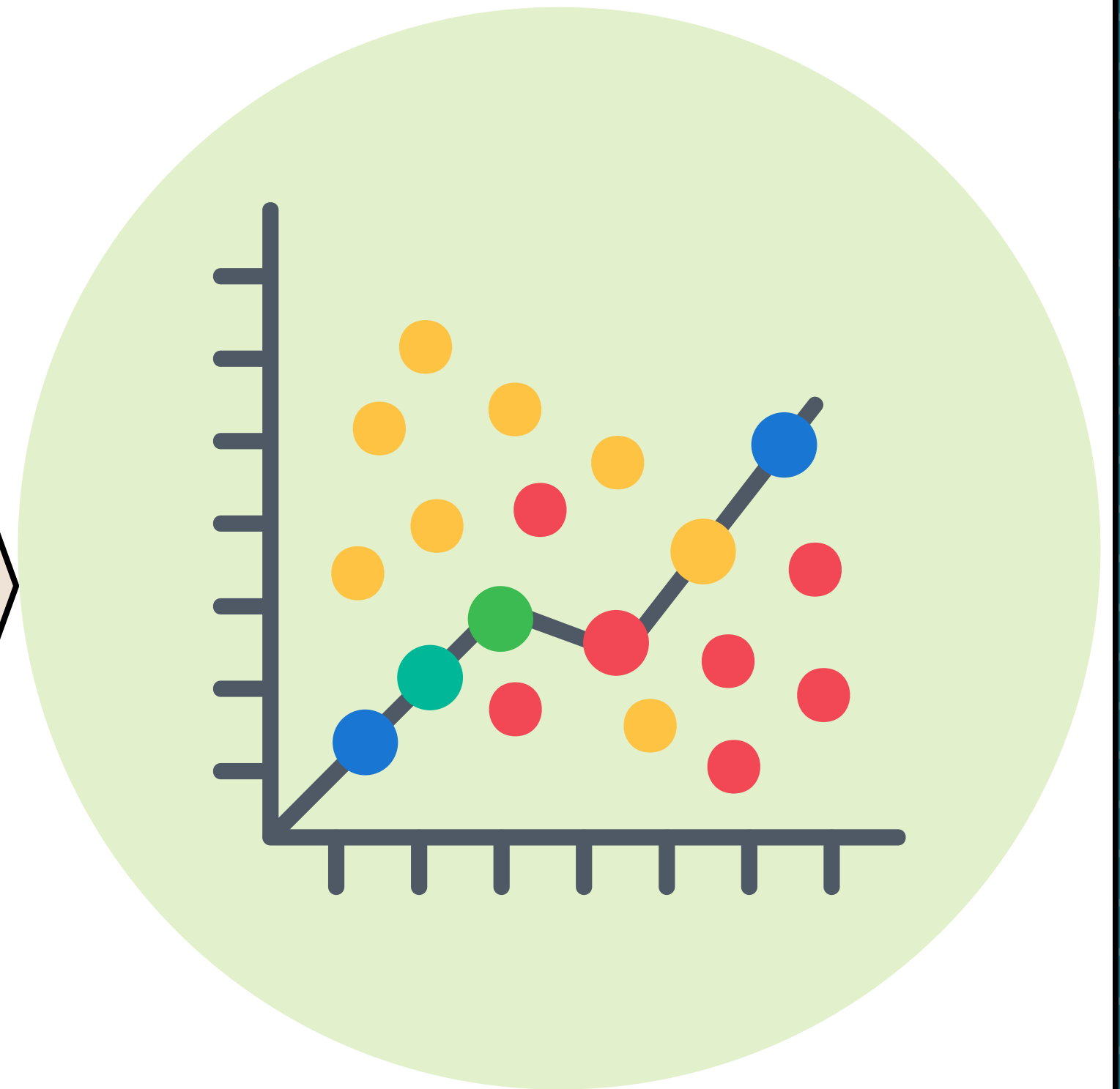




Linear Mixed Model

-by:
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-Data Scientist



Learning Outcomes

Modeling Hierarchical and Longitudinal Data with Linear Mixed Models

Leveraging statsmodels'
MixedLM in Python

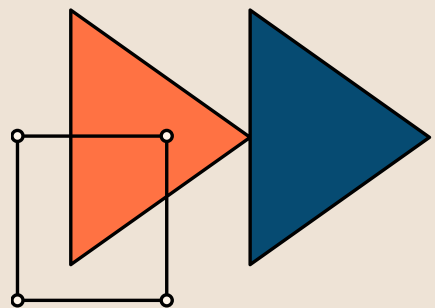
Plot graphs of
linear mixed model

Agenda

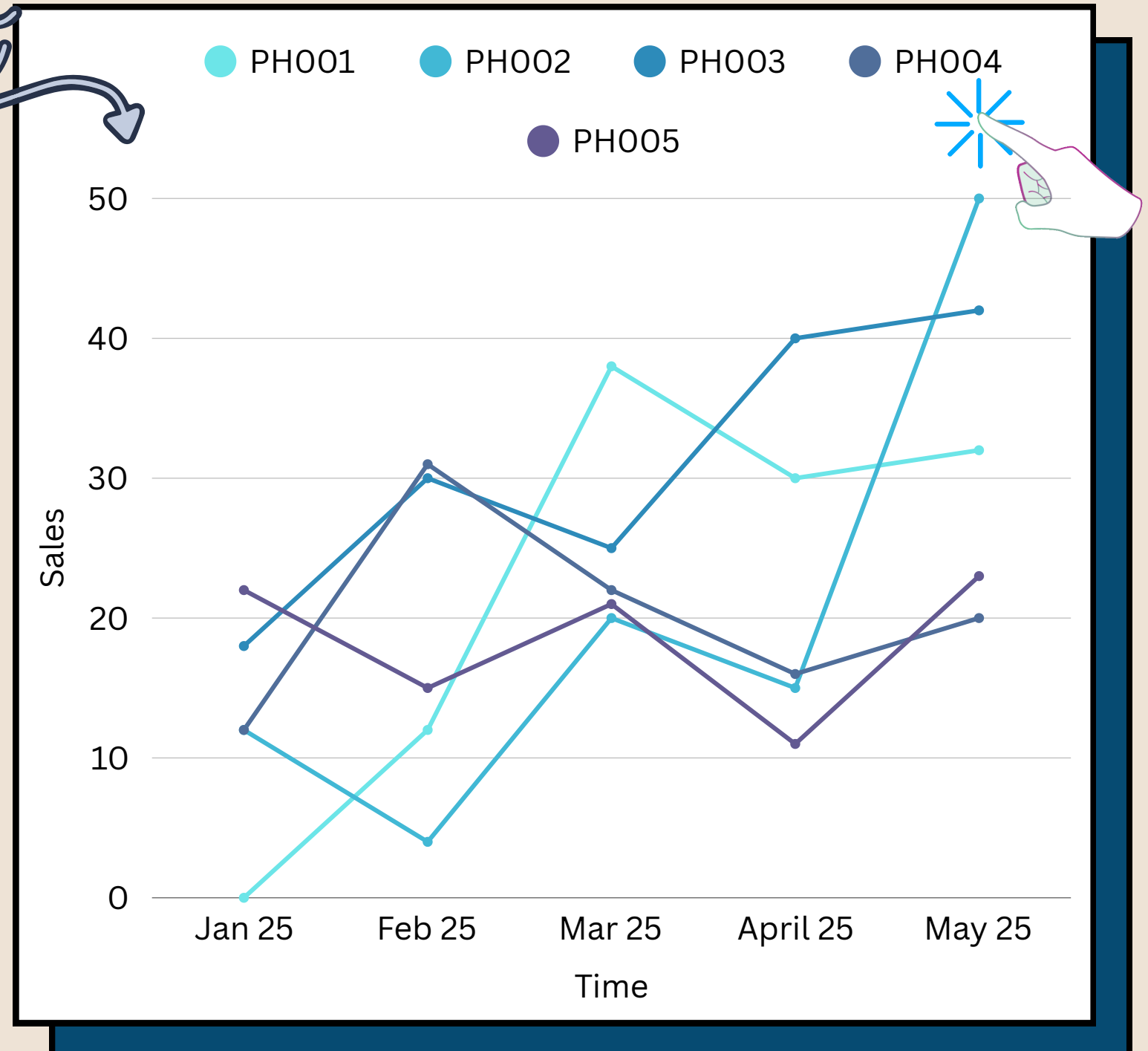
- Introduction to Hierarchical and Longitudinal Data
- Overview of Linear Mixed Models (LMMs)
- Implementing LMMs with statsmodels' MixedLM
- Model Diagnostics and Interpretation
- Case Study: Pharmacy's Promotion Impact on Sales
- Resources and Further Reading

Longitudinal Data

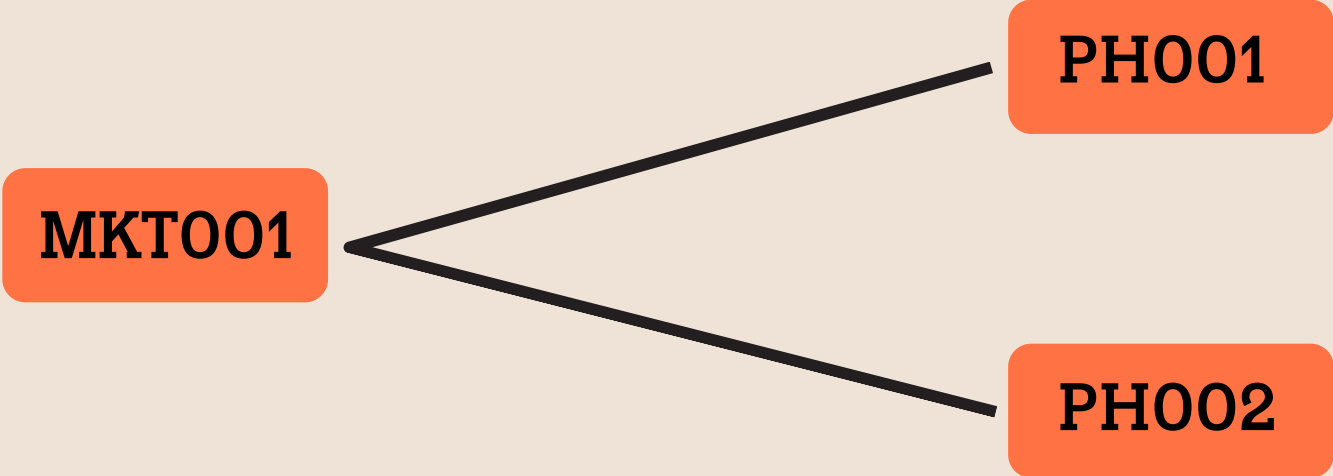
Longitudinal data involves repeated observations of the same subjects over time, allowing for the analysis of temporal changes within those subjects.



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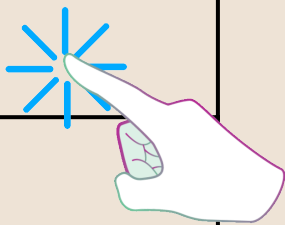


Hierarchical Data

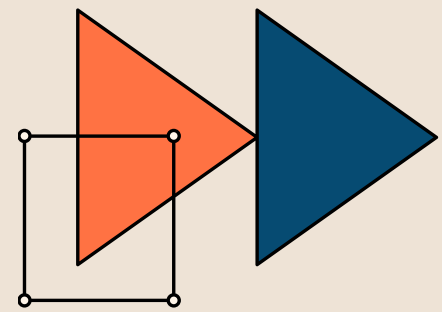


Hierarchical data is structured in a tree-like format, where each record (node) has a parent-child relationship. This model organizes data into multiple levels, resembling an organizational chart or directory structure.

<u>Market Code</u>	<u>Pharmacy Code</u>	<u>Month</u>	<u>Sales Amount (₹)</u>
<u>MKT001</u>	<u>PH001</u>	<u>Jan</u>	<u>1,200</u>
<u>MKT001</u>	<u>PH001</u>	<u>Feb</u>	<u>1,150</u>
<u>MKT001</u>	<u>PH002</u>	<u>Jan</u>	<u>1,100</u>
<u>MKT001</u>	<u>PH002</u>	<u>Feb</u>	<u>1,050</u>
<u>MKT002</u>	<u>PH003</u>	<u>Jan</u>	<u>1,300</u>
<u>MKT002</u>	<u>PH003</u>	<u>Feb</u>	<u>1,250</u>



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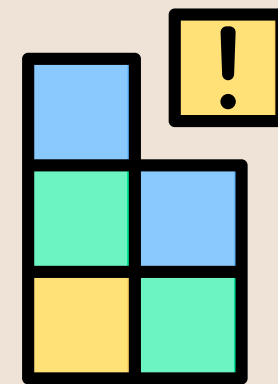
Limitations of Traditional Linear Models

1. Assumption of Linearity

- **Presumes** a straight-line relationship between variables.
- Fails to capture **complex, nonlinear patterns** in real-world data.

2. Sensitivity to Outliers

- **Outliers** can disproportionately **influence the regression line**.
- Leads to **skewed results** and reduced predictive accuracy.

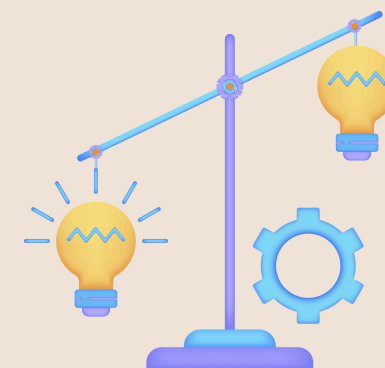
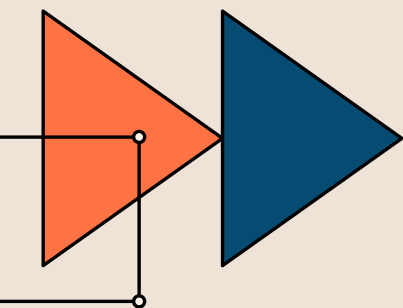


3. Homoscedasticity Requirement

- **Assumes constant variance** of errors across all levels of independent variables.

4. Assumption of Independence

- **Assumes** observations are **independent of each other**.
- Often violated in time-series or hierarchical data, leading to **biased estimates**.



Introduction to Linear Mixed Models (LMMs)

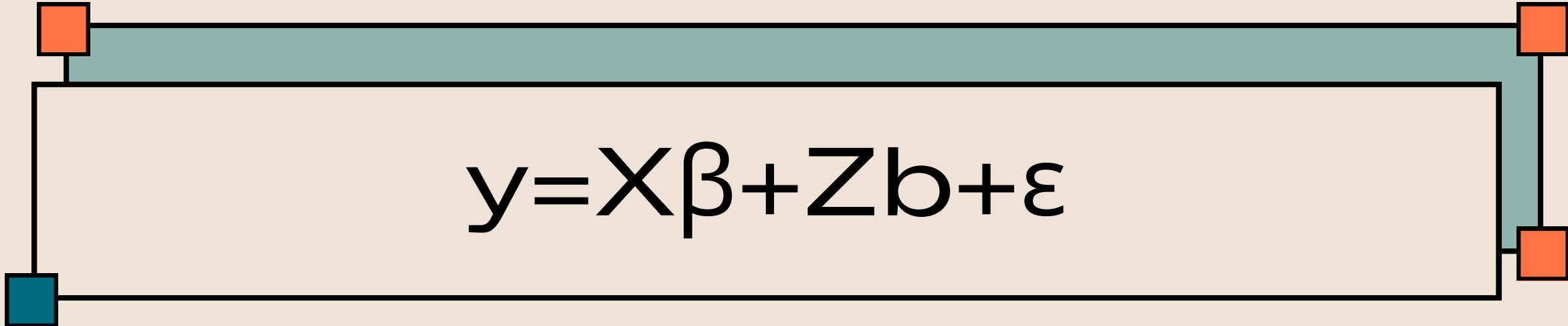
Linear Mixed Models are an extension of linear regression that incorporate both fixed and random effects. They are particularly useful for analyzing data with hierarchical or grouped structures, such as repeated measures or longitudinal studies.

Key Components:

- **Fixed Effects:** Parameters associated with the entire Data or Market Level (e.g., overall effect of drugs).
- **Random Effects:** Random variables associated with individual units or Pharmacy from a population (e.g., variability among different pharmacies).



Mathematical Formulation of Linear Mixed Models (LMMs)


$$y = X\beta + Zb + \varepsilon$$

- **Observed Response (y):** The dependent variable being modeled.
- **Fixed Effects ($X\beta$):** Represent the population-level effects, such as overall trends or treatment effects.
- **Random Effects (Zb):** Capture individual-specific deviations, accounting for variability across groups or subjects.
- **Residual Errors (ε):** Represent unexplained variability, assumed to be normally distributed.

Implementing Linear Mixed Models (LMMs) with statsmodels

```
import statsmodels.formula.api as smf
```

```
# Define and fit the Linear Mixed Model
```

```
model = smf.mixedlm("Sales ~ Adstock_Promotion + Lag1_Sales + Lag2_Sales",  
                    df_model, groups=df_model["PharmacyID"],  
                    re_formula="~Adstock_Promotion")  
result = model.fit()
```

```
# Output the model summary
```

```
print(result.summary())
```

**Sales, Adstock, Lag1, Lag2
are
Feature/Columns from
dataframe**

Implementing Linear Mixed Models (LMMs) with statsmodels

- **Intercept** (50.123): Baseline sales
- **Adstock_Promotion** (2.345): A one-unit increase in adstock-transformed
- **Lag1_Sales** (0.678): Previous sales positively influence
- **Group Var** (4.567): Variance in sales across pharmacies



Mixed Linear Model Regression Results

```
=====
Model:                MixedLM Dependent Variable: Sales
No. Observations: 1,200  Method:                REML
No. Groups:          100   Scale:                8.4321
Min. group size:     12   Log-Likelihood:    -3,456.789
Max. group size:     12   Converged:         Yes
Mean group size:     12.0

-----
                Coef.  Std.Err.    z    P>|z|  [0.025  0.975]
-----
Intercept          50.123    1.234   40.620  0.000   47.704   52.542
Adstock_Promotion   2.345    0.456    5.144  0.000    1.451    3.239
Lag1_Sales          0.678    0.089    7.618  0.000    0.503    0.853
Lag2_Sales          0.321    0.076    4.224  0.000    0.172    0.470
Group Var           4.567    0.789

=====
```

- **Observations:** 1,200
- **Groups:** 100 pharmacies
- **Scale** (8.4321): Residual variance, representing unexplained variability.
- **Log-Likelihood** (-3,456.789): Measure of model fit; higher values indicate better fit.
- **Converged:** Yes

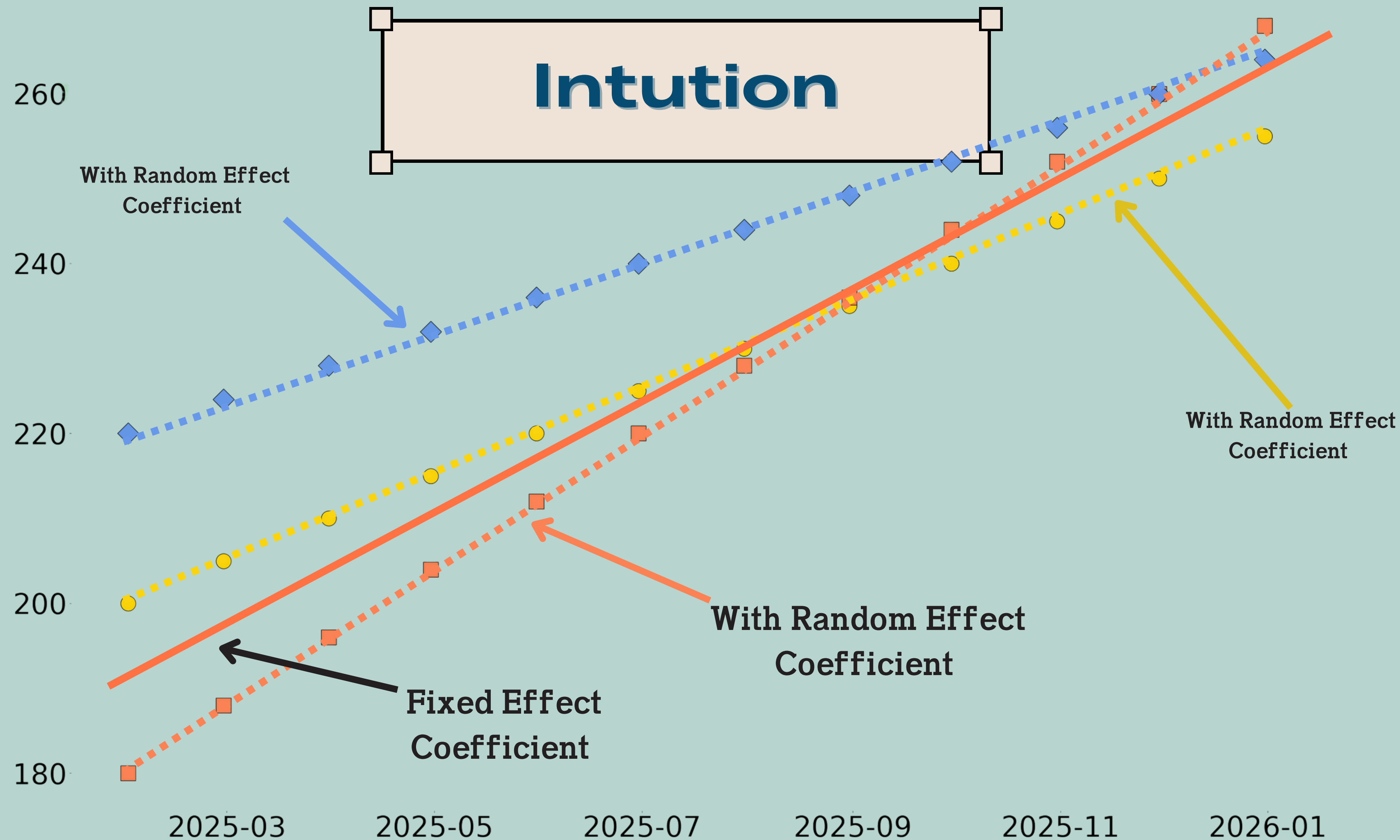
Implementing Linear Mixed Models (LMMs) with statsmodels

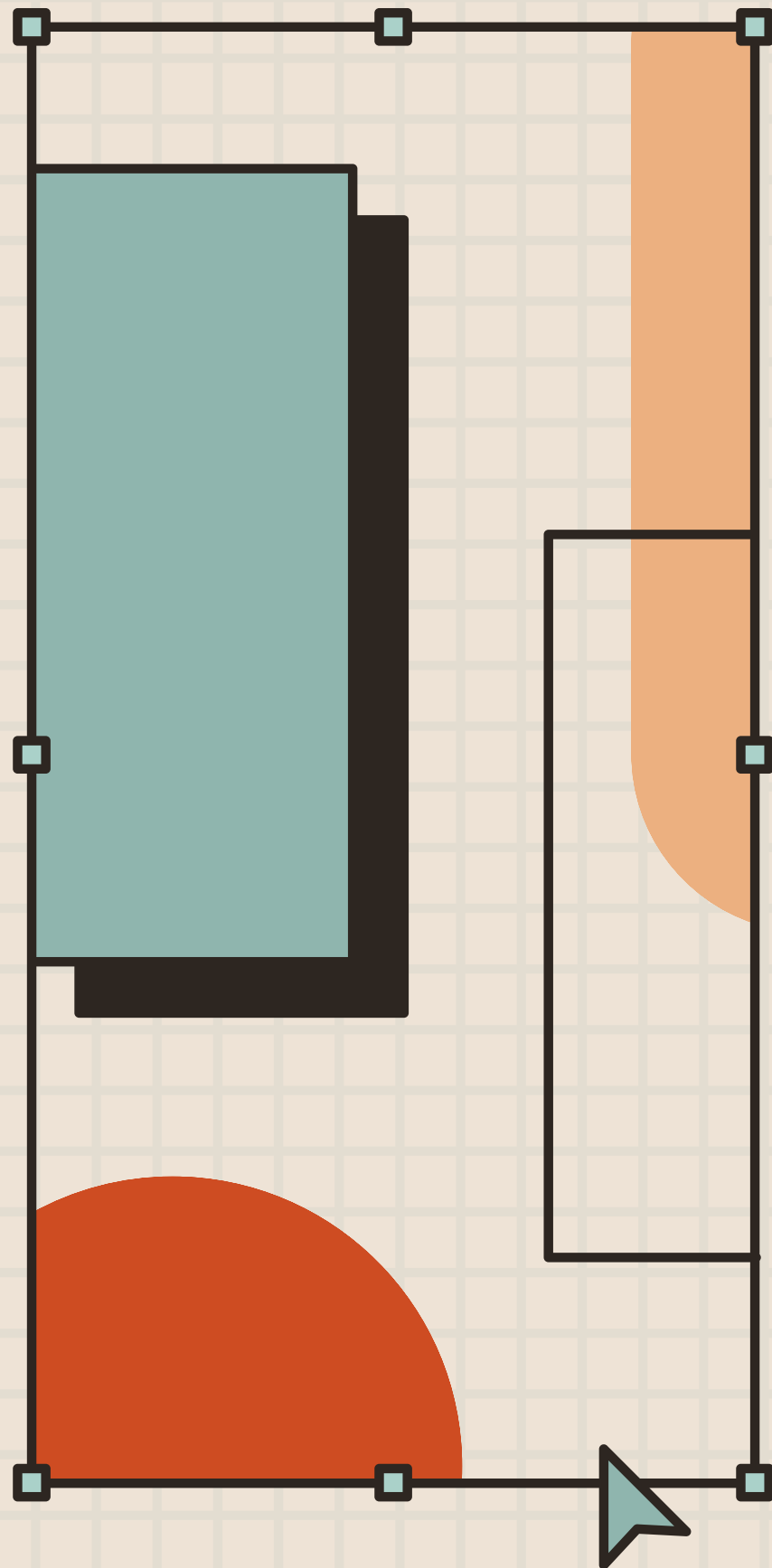
```
random_effects = result.random_effects
```

Output :-

```
{
  'Pharmacy_1': {'Intercept': 2.5, 'Adstock_Promotion': 0.3},
  'Pharmacy_2': {'Intercept': -1.2, 'Adstock_Promotion':
0.5}, ...
}
```

Intuition

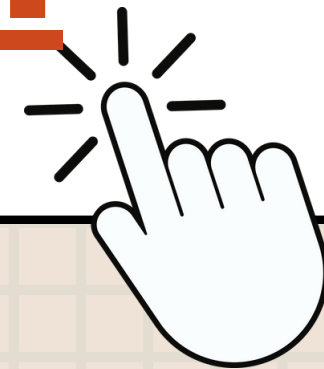




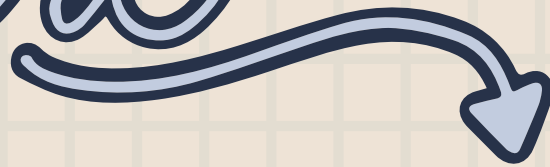
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Example for
MixedLM

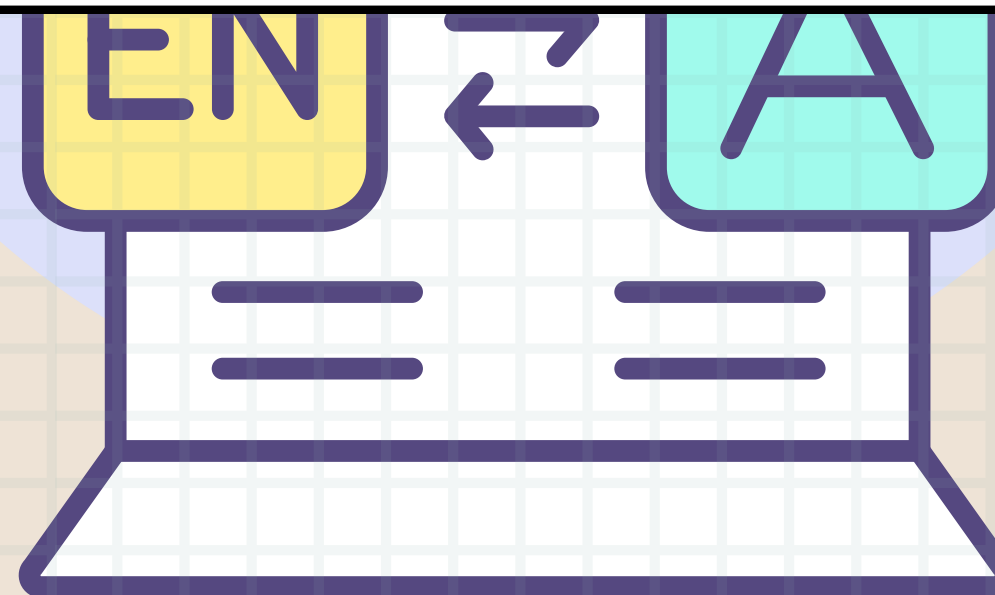


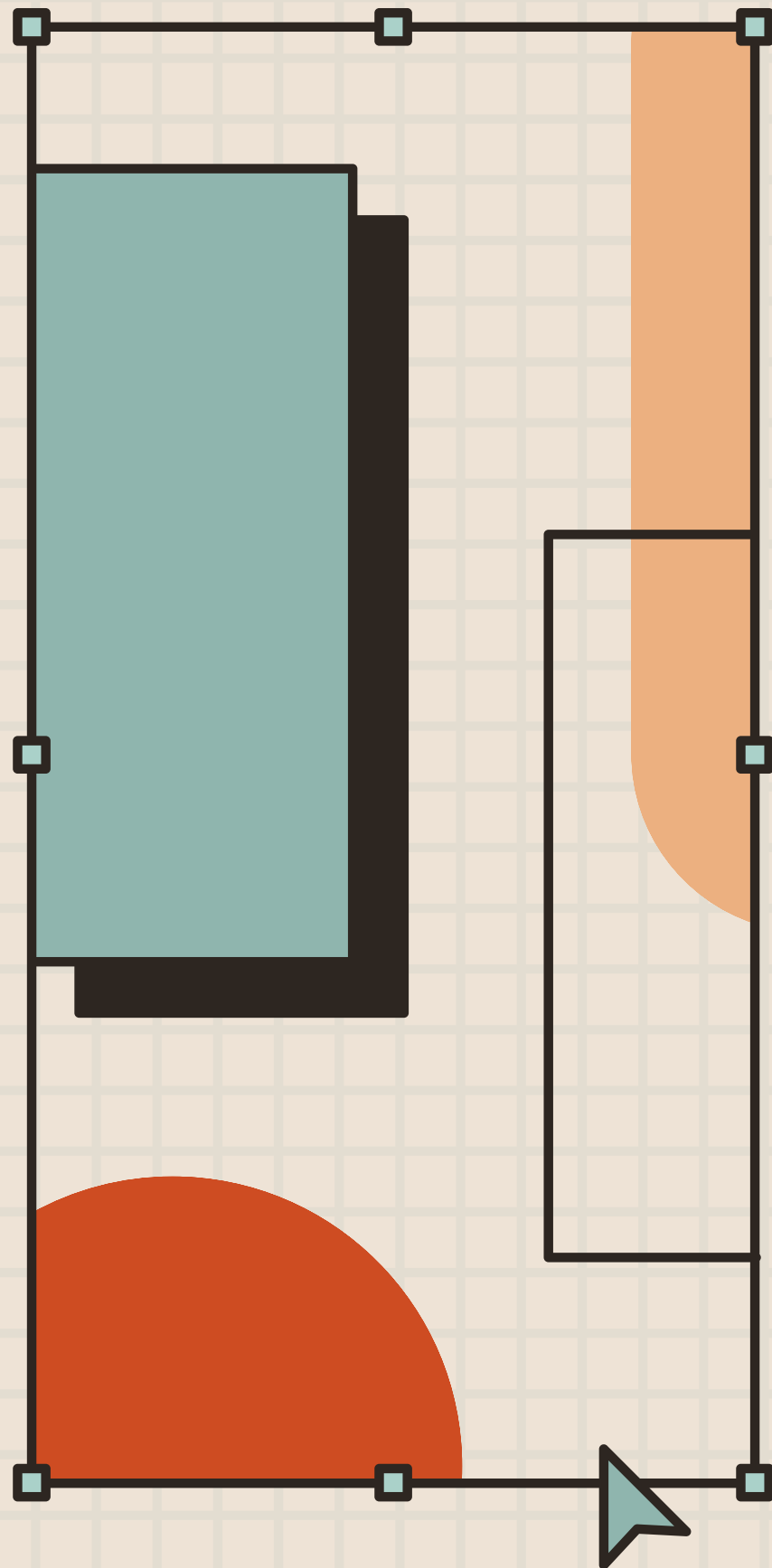
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Resources and Further Reading

- <https://stats.oarc.ucla.edu/introduction-to-linear-mixed-models/>
- [Statsmodels.regression.mixed_linear_model.MixedLM](https://statsmodels.org/regression/mixed_linear_model/MixedLM.html)
- https://github.com/statsmodels/regression/mixed_linear_model





**Any
Questions?**



The End