



Vikram Singh

Sales Professional

Motivated Sales Associate and independent worker with high energy and great communication skill. Reliable and friendly professional able to work with little oversight and collaborate in team environments.

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WORK EXPERIENCE

Sr.Operation Manager

Vay Travels Tech

01/2018 – 08/2018

Achievements/Tasks

- Respond to all urgent incidents reported by field staff partners or operation officers
- Update tour costing and ensure trips are running to budget and profitability
- Making purchase orders to book all operations services as requested from sales and reservations departments
- Apply and manage cost control ,quality and level and facilitate solutions

Sales Executive

Kehar Travel ventures Pvt ltd

09/2018 – 11/2019

Achievements/Tasks

- Sales of Travel and Tourism packages
- Able to identify and develop new business opportunities
- Good time management skills
- Excellent skills in marketing and business development
- Ambitious and highly motivated to meet the demands of the job

Business Development Manager

Travel Hawks LLP

11/2019 – 02/2020

Achievements/Tasks

- Monitor travel industry trends, develop and execute strategies within the region Provide assistance to Business Office with travel related projects
- Identify synergies within Travel Services Teams for improvements in performance, price, value and service
- Provide assistance to Business Office with travel related projects
- Present proposals and recommendations to management on cost savings initiatives and improved service related to Travel

SKILLS

SEO

Teamwork

Decision Making

Sales & Marketing

Research & Strategy

Emotional Intelligence

Google Analytics

LANGUAGES

Hindi



English



German



INTERESTS

Travelling and Watching movies

Playing Snooker in Leisure time

EDUCATION

MBA

Bharati Vidyapeeth Institute of Management,
New Delhi

04/2013 – 06/2015

Courses

- (Finance & Marketing)

BBA

R.N.I.S

04/2009 – 08/2012

Courses

- Business Administration