

Curriculum Vitae

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Anthony M Daniel

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➤ Career Objective:

- I would like to find myself a part of a fast growing, dynamic and professionally managed organization. I am also aiming for a career with challenging job profile revolving around all Sales & Marketing department of the organization. I wish to work in a professional environment to achieve the goals with full of challenges and considering the cost-benefit, effectiveness of the same.

➤ Academic Qualification:

- 10+2 pass from C.B.S.E. Board (2000)
- B. A PASS from Anna Malai University Chennai (Distance Learning). (2000 to 2003)

➤ Professional Qualification:

- Diploma in computer software from GNIIT from NIIT.
- Series 6 certified (NASD) (Diploma)
- Effective Time management certified
- Also had an opportunity to study series 7 and 63, for the process AMS (Asset Management Service).

➤ Working Experience:

- Worked with Airtel as Customer Care Executive for 1 year (January 2004 to February 2005)
- Worked with Genpact for 2+ years as a **Process Developer** (March 2005 to August 2007)
- Working with VK Global Publications from past 3 years, as a **Sales coordinator**. (May 2008 to July 2011)

- Worked with Frank Brother Publisher & Company Pvt. Ltd for 4 years as an **Asst. Sales Manager**. (August 2011 to June 2014) taken over by **Macmillan Publication**.
- Worked with Kaho Labs Educational Software as a **Business Development Manager** for 2 years, (Aug 2014 to Nov 2016)
- Worked with Jaunt Online Service Pvt. Ltd as **Manager Sales & Strategy** from January 2018 till June 2020.

➤ **Current Job Profile**

- Preparing sales presentations for upcoming products.
- Sampled Children books and Higher Secondary books.
- Creating presentations for all kinds of Sales workshops.
- Analyzing of Sales data.
- Conducting one on one session with Sales Team members.
- Taking care of daily reports and Sales target.
- Creating presentation for E-books.
- Explained marketing strategy of E-books to sales department.
- Working with colleges for books and Application for study portal.
- Taking care of Maharashtra, Lucknow, and Delhi NCR.

➤ **Personal Details:**

Date of Birth : 25th October 1984

Sex : Male

Nationality : Indian

Hobbies : Listening Music, Playing Guitar and Cooking.

Marital Status : Married

Language Known : Hindi, English, Tamil, Nepali and Learning French.

Date: 30/07/2020

Place: New Delhi

[Anthony M Daniel]