

Dinesh Lalwani

Regional Sales Manager in Sultan Chand & Sons (P) Ltd

New Delhi, Delhi

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8586042552

Intend to build a career with leading corporate of hi-tech environment with committed & dedicated people, which will help me to explore myself fully and realize my potential. Willing to work as a key player in challenging & creative environment.

Work Experience

Area Sales Manager

Evergreen publication India limited - New Delhi, Delhi

April 2018 to Present

Sales of school books

Regional Sales Manager in Sultan Chand & Sons (P) Ltd

PROFESSIONAL EXPOURE

September 2012 to December 2017

Group Head - Business Development

Infocom Network Limited

June 2011 to June 2012

TradeIndia.Com)

- ❖ Worked with Indiamart.com as Senior Manager - New Client Acquisition from June, 2011 to June, 2012.
- ❖ Worked with My Mobile Infomedia (P) Ltd. as Manager Operations- Circulation from October 2006 to May, 2011.

Client Servicing Executive in Rashtriya Advertising Agency

Sales Officer In India Book House (P) LTD - North Delhi, Haryana, IN

January 2000 to October 2006

and Uttrakand.

- ❖ My Mobile: - India's best & first mobile magazine.
- ❖ Well known Publishing Company, Distributors of Oxford and BVB Books Company deals with different foreign Publishers like Simon and Schuster, hodder And Stoughton, Harper and Collins, Time Warner, Penguin Group Including Its Sister Concern Puffin, Element, Arkana, Viking etc.
- ❖ Magazine Section Distributes Foreign as well as Indian Magazine like Business Week, National Geography, Forbes, Libas, Gladrags

JOB RESPONSIBILITY:

- ❖ All India Circulation
- ❖ Handling all activities in organizing & for participation in events (Like Mobile Asia, Convergence India etc.
- ❖ All India subscription & dispatches.

- ❖ Product marketing.
- ❖ Book Division: Interaction with Indian As well as foreign Publisher, Show-room inspection, invoicing, shipment Checking and all kinds of dealing with customers of different publishing house.
- ❖ Magazine Division: All India Distribution of Indian And Foreign Magazines, Finalize the Sales Report, Sales Analysis, Market Checking, Supervision, Promotion Lead All Sales Executive and Interaction with Different Publishers.

SALARY EXPECTED:

- ❖ Negotiable

Education

MBA in Financial Accounting

symbiosis institute - Pune, Maharashtra

2006

Post Graduate Diploma in Journalism and Mass Communication

IGNOU

2002

B .Com

Delhi University - Delhi, Delhi

1998

Skills / IT Skills

- Eagerness to learn