

# Akash Mewati

Delhi, Delhi

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## Work Experience

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### **Sales Manager**

SONY CENTER

August 2018 to Present

1.SURIYA KIRAN (SONY CENTER)(2 year's)

Authorized RETAIL STORE, I worked here as sales executive 2years.

### **member**

K.P.INFOTECH (HP WORLD) - Delhi, Delhi

August 2011 to August 2020

of this organization, I worked here as (Branch Manager at Distic Center HP World) 5 years.

### Responsibilities

- Looking after entire Retail Marketing - Channel Sales, Developing Dealer's Network with proper co-ordination among our Reseller Dealer, launching of new schemes, following-up on scheme time to time achieve targets & accordingly make strategy to push & promote all our products in market among channel.
- Handling/Managing POP material for advtg. To awareness & promote company products.
- Time to time launch scheme among Dealers, Resellers & SI's to boost up their sale interest in the mkt.
- Try to liquidate old stock from Dealers - Resellers - SI with the help of team working with me.
- Looking after Marketing Support
- Looking after logistics, taking care of all the dispatches of material for resellers, distributors & dealers with our depots & follow-up with courier people.
- Take care of payment part against material dispatch (direct interaction with dealer, distributors & resellers for that)
- Into in sales & keep on pumping to our dealers, distributors & resellers for selling our products, also time to time get feedback about their problems towards selling our products & try to make it solve with the help of Managers & Vice President (Sales) directly.
- To give all the details related new schemes, events & road shows etc. to dealers, distributors & resellers.
- To make planning & work accordingly our events, road shows, conferences, seminars etc.
- Manage & organize systematically to make them success.
- After all our activities during events, road shows & seminars etc. to work accordingly for sale purpose.

### Personal

Date of Birth: 28 Oct. 1989.

Father's Name: Late Shri Chotte Lal Mewati

## Education

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**B. A**

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2019

## Skills / IT Skills

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- Windows, M S Office, Paint Brush, Print Master, Word Star, & more into in Internet also. Personality
- Keeping in touch with development and changes within and outside the industry.
- Punctuality, Think ability and Adapt ability.
- Organizing schematically and systematically.
- Following work schedules and deadlines.
- Having highest level of integrity for the company, office systems and to superiors. Declaration: I hereby declare that, all the information given above is true to the best of My knowledge. (AKASH MEWATI)