



SQL PROJECT

Airtel Telecom Customer Analytics System

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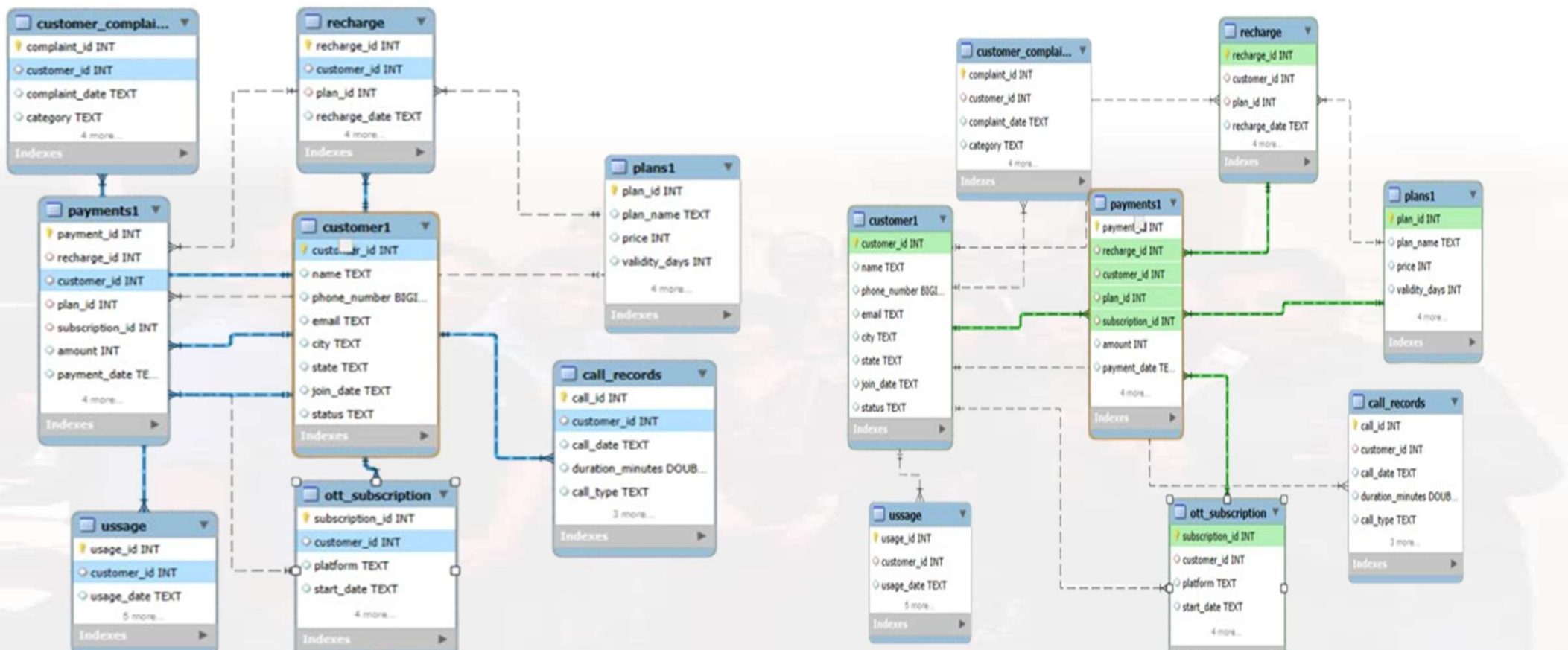
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CUSTOMERS

EER DIGRAM



PATYMENTS





Top 5 customers who made the highest total payments

```
SELECT c.customer_id, c.name,  
       SUM(p.amount) AS total_payment  
FROM customer1 c JOIN payments1 p ON c.customer_id = p.customer_id  
GROUP BY c.customer_id, c.name ORDER BY total_payment DESC LIMIT 5;
```

| | customer_id | name | total_payment |
|---|-------------|---------------------|---------------|
| ► | 855 | Mrs. Melissa Barnes | 3596 |
| | 3176 | Melanie Patton | 3596 |
| | 2665 | Kristine Gray | 3595 |
| | 263 | James Perkins | 3394 |
| | 4131 | Michelle Bailey | 3196 |



how many customers have an active OTT subscription

```
SELECT COUNT(DISTINCT customer_id) AS total_ott_users  
FROM ott_subscription;
```

| | total_ott_users |
|---|-----------------|
| ▶ | 3812 |



Most Popular Plan (Highest Recharges)

```
SELECT p.plan_name, COUNT(r.recharge_id) AS total_recharges
FROM plans1 p
JOIN recharge r ON p.plan_id = r.plan_id
GROUP BY p.plan_name ORDER BY total_recharges DESC LIMIT 5;
```

| | plan_name | total_recharges |
|---|------------|-----------------|
| ► | Airtel 199 | 1555 |
| | Airtel 499 | 1505 |
| | Airtel 299 | 1481 |
| | Airtel 399 | 1459 |



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Total Revenue Collected Per Plan

```
SELECT pl.plan_name, SUM(p.amount) AS total_revenue
FROM payments1 p
JOIN plans1 pl ON p.plan_id = pl.plan_id
GROUP BY pl.plan_name
ORDER BY total_revenue DESC;
```

| | plan_name | total_revenue |
|---|------------|---------------|
| ► | Airtel 399 | 770485 |
| | Airtel 299 | 760401 |
| | Airtel 499 | 740596 |
| | Airtel 199 | 738319 |



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Most active customers by number of calls

```
SELECT c.customer_id, c.name, COUNT(cr.call_id) AS total_calls
FROM call_records cr
JOIN customer1 c ON cr.customer_id = c.customer_id
GROUP BY c.customer_id, c.name
ORDER BY total_calls DESC
LIMIT 10;
```

| | customer_id | name | total_calls |
|---|-------------|--------------------|-------------|
| ► | 2404 | Ashley Christensen | 7 |
| | 3772 | Janet Peterson | 7 |
| | 3558 | Donna Morgan | 6 |
| | 2224 | Carlos Campbell | 6 |
| | 4270 | Paul Hansen | 6 |
| | 877 | Cameron Anderson | 5 |
| | 2586 | Kristen Mccarthy | 5 |
| | 592 | Thomas Saunders | 5 |
| | 1184 | Emily Young | 5 |
| | 441 | Jonathan Williams | 5 |



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Count of OTT subscriptions per platform

```
SELECT platform, COUNT(*) AS total_subscriptions  
FROM ott_subscription  
GROUP BY platform;
```

| | platform | total_subscriptions |
|---|------------------|---------------------|
| ▶ | SonyLIV | 1227 |
| | Disney + Hotstar | 1134 |
| | Amazon Prime | 1175 |
| | Zee5 | 1265 |
| | Netflix | 1199 |



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Customer with longest average call duration

```
SELECT c.customer_id, c.name,  
       AVG(cr.duration_minutes) AS avg_call_duration  
FROM call_records cr  
JOIN customer1 c ON cr.customer_id = c.customer_id  
GROUP BY c.customer_id, c.name  
ORDER BY avg_call_duration DESC  
LIMIT 10;
```

| | customer_id | name | avg_call_duration |
|---|-------------|-------------------|-------------------|
| ▶ | 4041 | Connie Long | 20 |
| | 2482 | Sean Delacruz | 19.99 |
| | 2122 | Katie Hendricks | 19.98 |
| | 872 | Scott Lewis | 19.97 |
| | 500 | Patrick Gutierrez | 19.95 |



VIEW



Customer Without OTT Subscription

```
CREATE VIEW no_ott_customerss AS  
SELECT c.customer_id, c.name  
FROM customer1 c  
LEFT JOIN ott_subscription o ON c.customer_id = o.customer_id  
WHERE o.subscription_id IS NULL;
```

```
select * from no_ott_customerss;
```

| customer_id | name |
|-------------|------------------|
| 2 | Kenneth Boyer |
| 3 | Linda Reynolds |
| 7 | John Miller |
| 9 | Christina Ross |
| 13 | Gregory Crawford |
| 18 | Alyssa Hubbard |
| 19 | Michael Leonard |
| 22 | Erik Gutierrez |
| 23 | Michael Brown |
| 27 | James Benson |



THANK YOU