

Country

All

Year

All

Sales Revenue

Class	2018	2019	2020
Trading account			
Sales	35,75,428	56,97,845	78,35,369
Cost of Sales	-11,92,182	-17,29,299	-24,94,009
Total	23,83,246	39,68,546	53,41,360
Operating account			
Operating Expenses			
Sales & Distribution	-2,60,004	-3,74,412	-5,27,436
Marketing	-3,43,088	-5,80,923	-9,59,128
Administration	-6,32,349	-10,05,467	-16,17,790
Total	-12,35,441	-19,60,802	-31,04,354
Depreciation & Amortization			
Depreciation	-3,87,996	-5,16,600	-6,98,880
Amortization	-19,008	-15,456	-15,960
Total	-4,07,004	-5,32,056	-7,14,840
Total	-16,42,445	-24,92,858	-38,19,194
Non-operating			
Interest Income	13,496	16,621	30,868
Gain/Loss on Sales of Asset	4,850	5,085	6,351
Exchange Loss/Gain	2,214	3,705	5,016
Dividend Income	15,917	21,751	30,030
Total	36,477	47,162	72,265
Interest & Tax			
Taxation	-1,37,582	-1,98,103	-2,79,082
Interest Expense	-15,840	-21,600	-25,404
Total	-1,53,422	-2,19,703	-3,04,486
Total	6,23,856	13,03,147	12,89,945

Sales For the Period

7.8M

Sales Revenue

17.1M

Gross Profit

2018	2019	2020
23,83,246	39,68,546	53,41,360

Operating Profit

2018	2019	2020
7,40,801	14,75,688	15,22,166

EBITDA

2018	2019	2020
11,47,805	20,07,744	22,37,006

PBIT

2018	2019	2020
7,77,278	15,22,850	15,94,431

Net Profit

2018	2019	2020
6,23,856	13,03,147	12,89,945

Sales to Marketing Cost

Sales vs Gross Profit vs Net Profit

Gross Profit Margin

2018	2019	2020
66.66%	69.65%	68.17%

Net Profit Margin

2018	2019	2020
17.45%	22.87%	16.46%

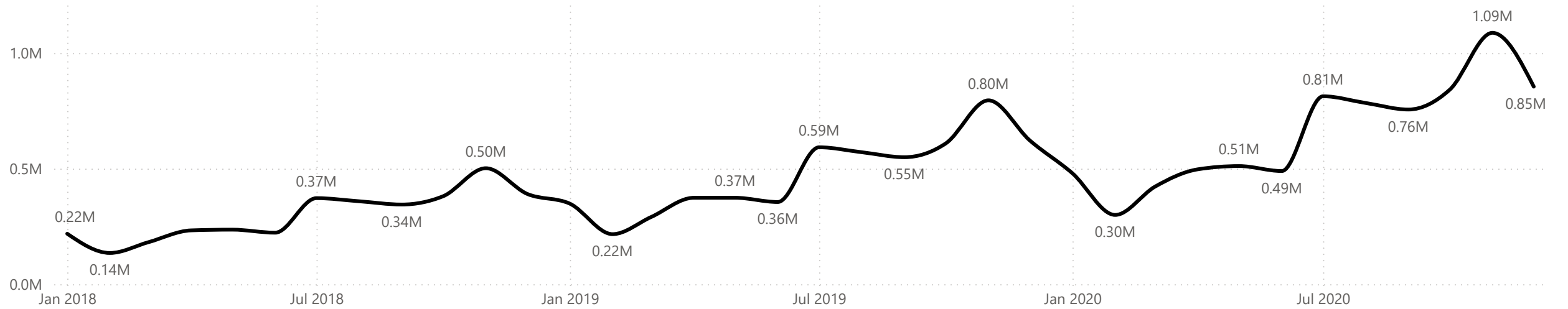
Sales Revenue

SubClass	2018	2019	2020
Sales	35,75,428	56,97,845	78,35,369

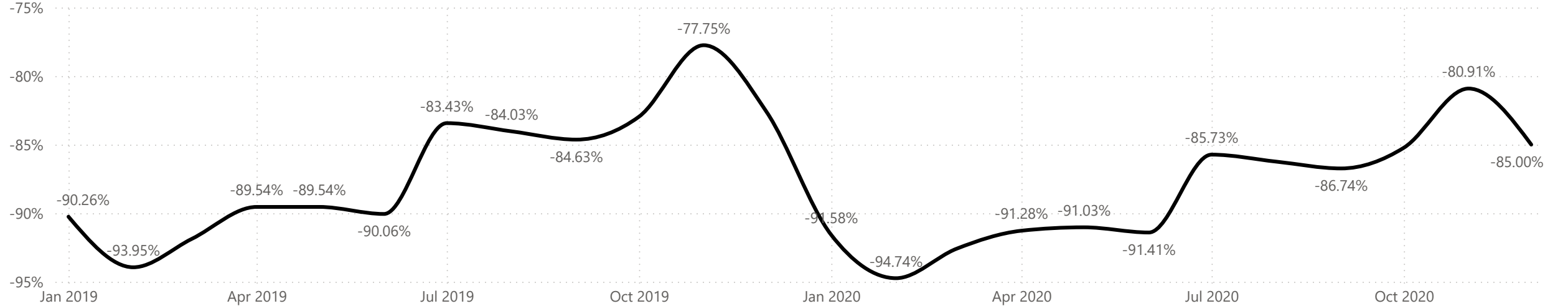
Country

All

Sales Revenue



YoY Profit



1303K

PreviousYTD Profit

824K

CurrentQTD Profit

1927K

Previous Year Profit

363K

PreviousMTD Profit

Year	NetProfit	PreviousYTD Profit	YoY Profit
+ 2018	6,23,856		
+ 2019	13,03,147	623856	108.89%
+ 2020	12,89,945	1303147	-1.01%