



Our recommendation is to engage the services of a **Staff Augmentation company**.

Staff Augmentation companies place contractors on billing with their clients. Your company will pay the staff augmentation an hourly or daily rate, and then the staff augmentation will pay the contractor a rate that is less than that. The difference between what the staff augmentation firm charges you and what they pay the contractor is called the "gross margin". Gross Margin typically averages 25% to 50%.

Co-employment is a concern for any company that is hiring contractors. Find out whether the staff augmentation company that you are using is paying their contractors as 1099, corp-to-corp or w2, and then consult with your legal staff to understand and assess your co-employment risk.

Feel free to give us a shout and we'll be happy to answer any questions that you have about hiring contractors, as well as give you some recommendations of agencies that are in your space. And depending upon your requirements, we may direct you to The Recruiting Division, a staff augmentation agency that is part of the ContractRecruiter.com family of companies.

Let's Talk

We're in the people business. Let's get acquainted.

800-797-6160

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