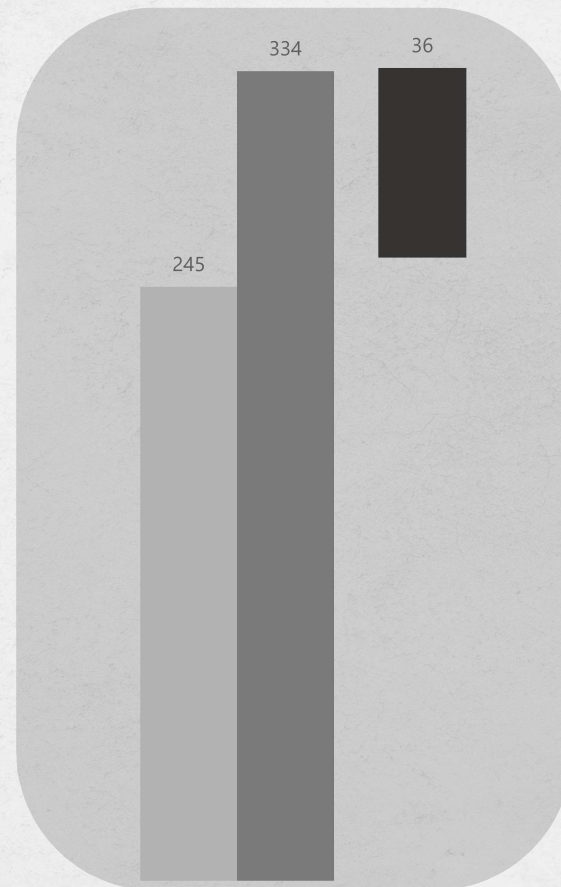




# Unique products 2020 vs Unique products 2021



Unique Products 2020

Unique Products 2021

Percentage change  
from 2020 to 2021

## Unique product counts for each segment

Segment	Unique Products
Accessories	116
Desktop	32
Networking	9
Notebook	129
Peripherals	84
Storage	27



### Unique product difference per segment from 2020 to 2021

Segment	Product count 2020	Product count 2021	Difference
Accessories	69	103	34 ↑
Desktop	7	22	15 ↑
Networking	6	9	3 ↑
Notebook	92	108	16 ↑
Peripherals	59	75	16 ↑
Storage	12	17	5 ↑

Products having the **highest** and **lowest** manufacturing costs

263.42



A2118150101

AQ HOME Allin1 Gen 2  
(Premium 2)

0.87

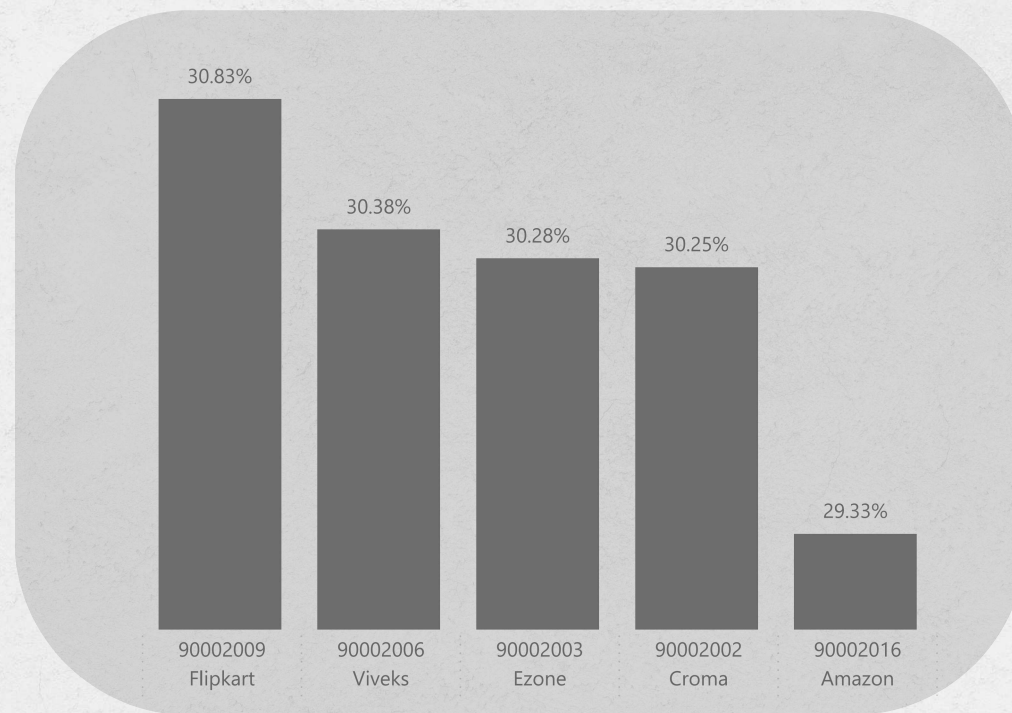


A6121110208

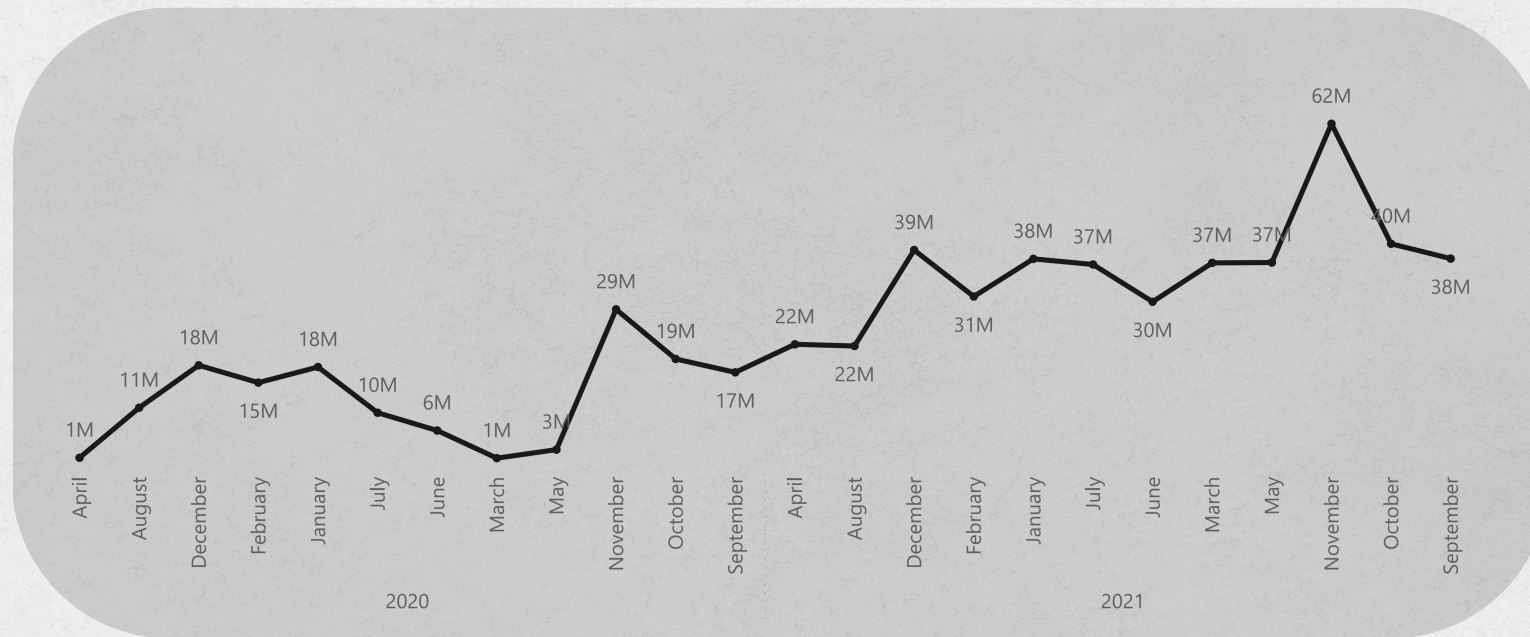
AQ Master wired x1  
Ms (Standard 1)



## Top 5 Indian customers with highest average discount percentage for FY 2021

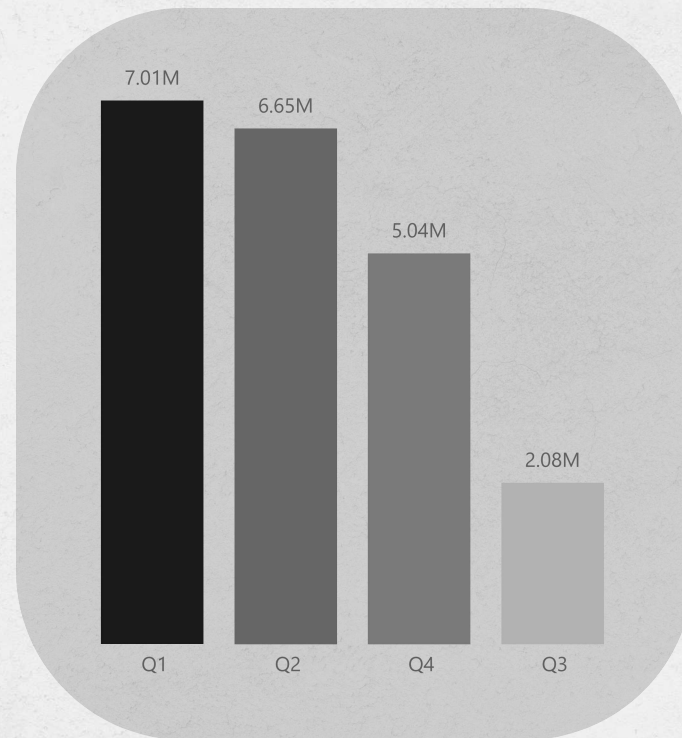


## Top 5 Indian customers with highest average discount percentage for FY 2021



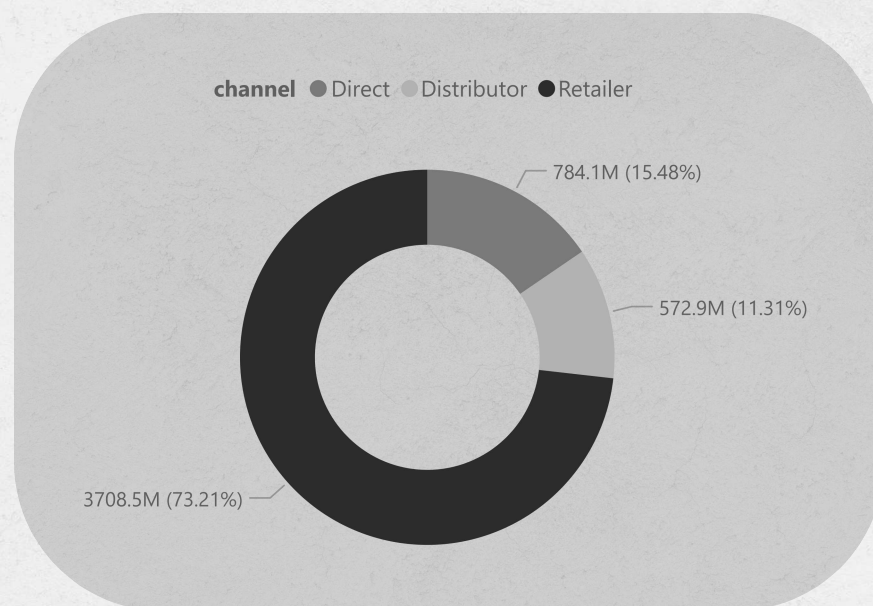


**Top 5 Indian customers with  
highest average discount  
percentage for FY 2021**





## Top 5 Indian customers with highest average discount percentage for FY 2021



## Top 5 Indian customers with highest average discount percentage for FY 2021

