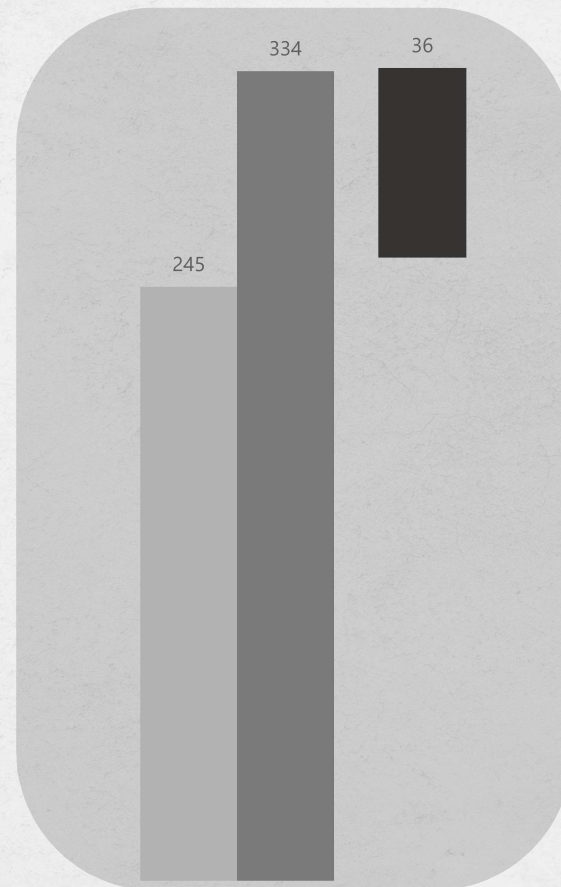




# Unique products 2020 vs Unique products 2021



Unique Products 2020

Unique Products 2021

Percentage change  
from 2020 to 2021

## Unique product counts for each segment

| Segment     | Unique Products |
|-------------|-----------------|
| Accessories | 116             |
| Desktop     | 32              |
| Networking  | 9               |
| Notebook    | 129             |
| Peripherals | 84              |
| Storage     | 27              |



### Unique product difference per segment from 2020 to 2021

| Segment     | Product<br>count 2020 | Product<br>count 2021 | Difference |
|-------------|-----------------------|-----------------------|------------|
| Accessories | 69                    | 103                   | 34 ↑       |
| Desktop     | 7                     | 22                    | 15 ↑       |
| Networking  | 6                     | 9                     | 3 ↑        |
| Notebook    | 92                    | 108                   | 16 ↑       |
| Peripherals | 59                    | 75                    | 16 ↑       |
| Storage     | 12                    | 17                    | 5 ↑        |

Products having the **highest** and **lowest** manufacturing costs

263.42



A2118150101

AQ HOME Allin1 Gen 2  
(Premium 2)

0.87

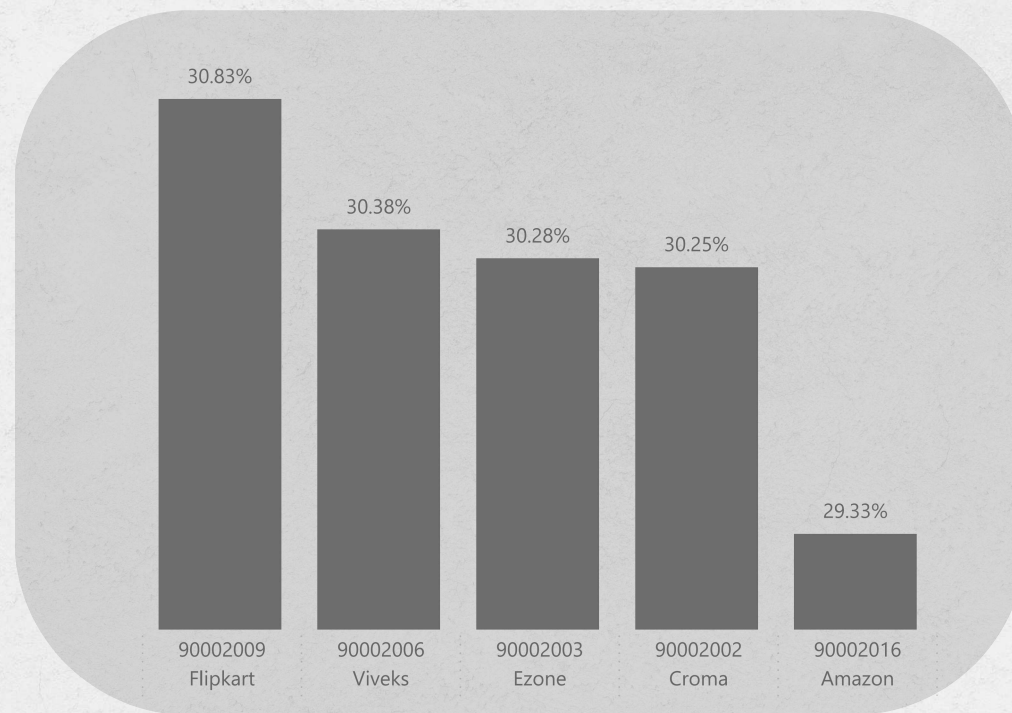


A6121110208

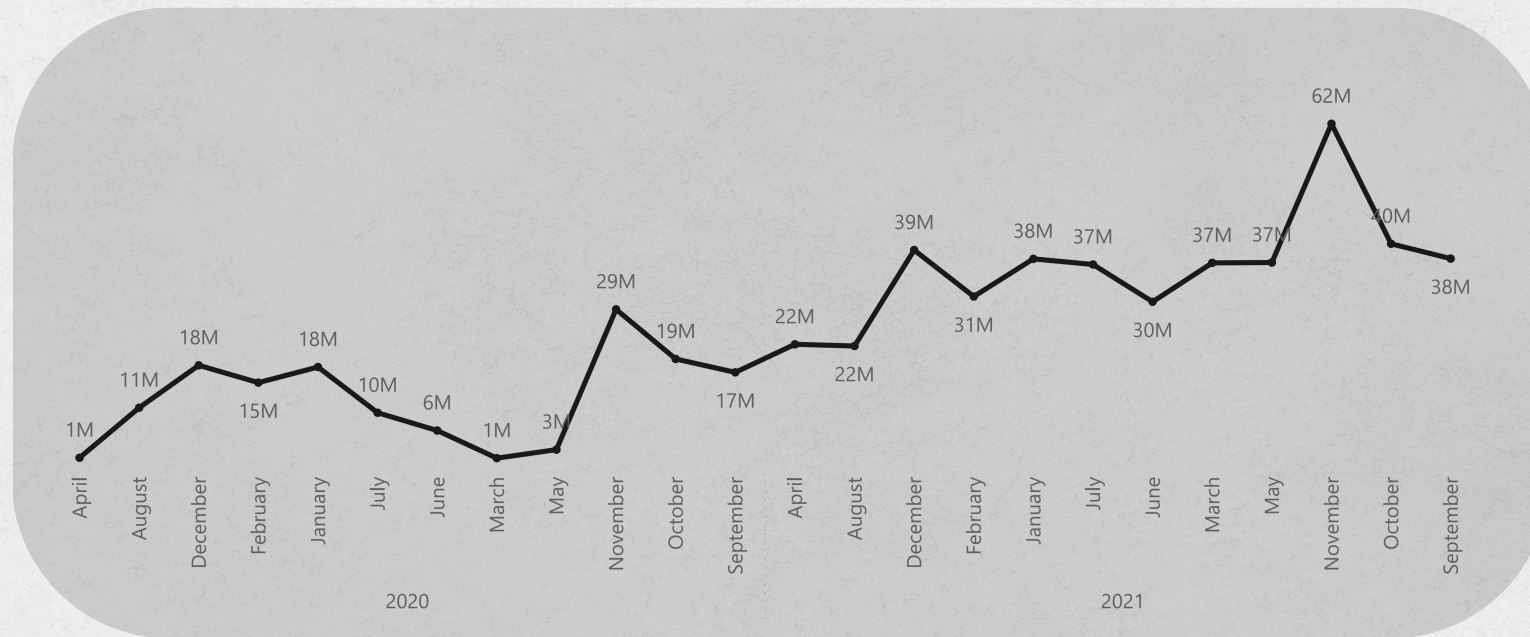
AQ Master wired x1  
Ms (Standard 1)



## Top 5 Indian customers with highest average discount percentage for FY 2021

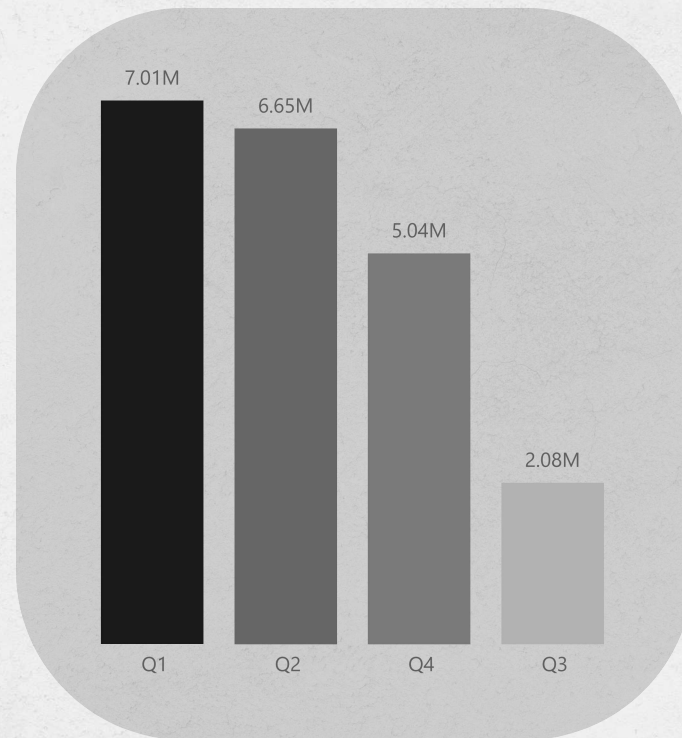


## Gross Sales Amount of AtliQ Hardware in each month for Fiscal Year 2020 and 2021



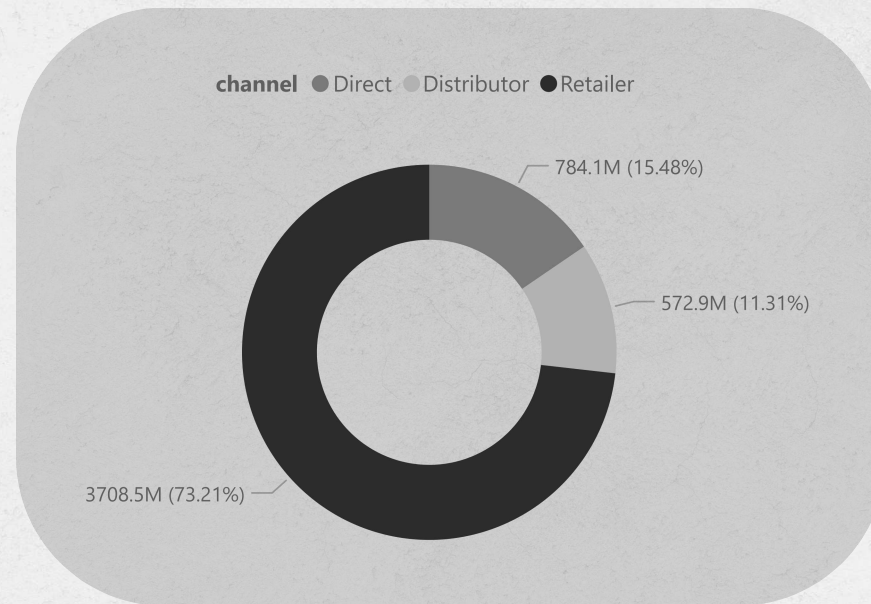


## Quarterly Sales Report for Fiscal Year 2021





## Revenue Contribution by channel



### Top 3 Products in each segment for FY 2021

