



Unilever

Unilever Caribbean Limited

# Unaudited Financial Statements

For the Third Quarter ended 30th September, 2020

Expressed in Trinidad &amp; Tobago Dollars

## CHAIRMAN'S REVIEW

The Company's commendable performance continued through the pandemic period and for the 9 months ended September 30th, 2020 with year-to-date Revenue at TT\$229.4m, 6.0% above the corresponding period in 2019. This was driven by a very strong performance in the domestic business, which grew 14.5% and resulted in a Gross Profit increase of 29% to TT\$100.5m. Profit Before Tax (PBT) increased to TT\$15.1m from a Loss before Taxation of TT\$2.3m a year ago. Working capital optimisation increased the cash position by 133% to TT\$45.2m, which also provided for capital investment for safety upgrades and sustaining brand investment in this period.

Q3-2020's Revenue growth of 4.1% versus Q3-2019 was driven by the performance in the Beauty and Personal Care category. Selling and Distribution expenses increased in support of the business, but Administrative expenses continued to be closely monitored and contained, resulting in a PBT for the Quarter of TT\$6.5m compared to a Loss before Tax of TT\$3.3m the year before.

During the quarter the Company's former Finance Director, Ms. Nanda Persad resigned and we thank her for her valuable contribution over the past 3 years. On September 1st, 2020, Mr. Tim Grothauzen was appointed to the Board of Directors to fill the vacancy created.

The Company would also like to thank all of its employees for their dedication in these challenging times and we continue to implement measures to ensure their safety and well being, which remains the Company's top priority.

Rodrigo Sotomayor,  
Chairman

## SUMMARY STATEMENT OF FINANCIAL POSITION

	Unaudited as at 30 Sep 2020 \$'000	30 Sep 2019 \$'000	Audited 31 Dec 2019 \$'000
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	62,770	138,059	66,002
Retirement benefit asset	92,758	56,188	91,017
Deferred tax asset	14,782	8,767	15,678
	170,310	203,014	172,697
<b>Current assets</b>			
Inventories	37,414	58,978	45,000
Taxation recoverable	9,703	9,658	9,703
Trade and other receivables	109,588	87,851	95,695
Value added tax recoverable	9,542	17,683	12,516
Due from related companies	37,515	126,054	103,063
Cash at bank and in hand	45,159	19,325	23,705
	248,921	319,549	289,682
<b>Total assets</b>	419,231	522,563	462,379
<b>EQUITY AND LIABILITIES</b>			
<b>EQUITY</b>			
Stated capital	26,244	26,244	26,244
Property revaluation surplus	35,643	35,643	35,643
Retained earnings	208,943	250,688	198,346
<b>Total equity</b>	270,830	312,575	260,233
<b>LIABILITIES</b>			
<b>Non-current liabilities</b>			
Retirement and termination benefit obligation	10,121	25,133	10,777
Lease liabilities	3,713	10,199	364
Deferred tax liabilities	28,132	33,178	25,917
	41,966	68,510	37,058
<b>Current liabilities</b>			
Trade and other payables	60,399	92,466	81,006
Lease liabilities	2,355	3,310	9,872
Provisions for other liabilities	5,909	5,023	36,205
Due to parent and related companies	37,772	40,679	38,005
	106,435	141,478	165,088
<b>Total liabilities</b>	148,401	209,988	202,146
<b>Total equity and liabilities</b>	419,231	522,563	462,379

John De Silva, Managing Director

Nicholas Gomez, Director

## NOTES TO THE SUMMARY FINANCIAL STATEMENTS

**1. Basis of preparation.** These summary financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standard Board (IASB).

**2. Summary of significant accounting policies.** The principal accounting policies applied in the preparation of these summary financial statements are consistent with those disclosed in the audited financial statements as at and for the year ended December 31, 2019, and have been consistently applied to all periods presented, unless otherwise stated.

## SUMMARY STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

	Unaudited 3 months ended 30 Sep 2020 \$'000	30 Sep 2019 \$'000	Unaudited 9 months ended 30 Sep 2020 \$'000	30 Sep 2019 \$'000	Audited Year Ended 31 Dec 2019 \$'000
<b>Continuing operations</b>					
<b>Revenue</b>	81,829	78,590	229,446	216,381	284,548
Cost of sales	(47,221)	(51,419)	(128,922)	(138,479)	(179,194)
<b>Gross profit</b>	34,608	27,171	100,524	77,902	105,354
Selling and distribution costs	(23,415)	(18,689)	(67,708)	(55,660)	(76,227)
Administrative expenses	(5,893)	(10,111)	(18,329)	(26,821)	(26,809)
Impairment gain/(loss) on trade receivables	532	(921)	780	(639)	(1,235)
Asset write-downs	-	-	(2,198)	-	-
Loss on disposal of plant and equipment	-	-	-	-	(619)
<b>Operating profit/(loss)</b>	5,832	(2,550)	13,069	(5,218)	464
Restructuring cost	-	-	-	-	(103,744)
Operating profit/(loss) after restructuring	5,832	(2,550)	13,069	(5,218)	(103,280)
Finance (expense)/income	(116)	(1,559)	(250)	534	419
Other income	826	784	2,257	2,399	3,796
<b>Profit/(loss) before taxation</b>	6,542	(3,325)	15,076	(2,285)	(99,065)
Taxation (expense)/credit	(1,879)	1,315	(4,479)	656	23,548
Profit/(loss) from continuing operations	4,663	(2,010)	10,597	(1,629)	(75,517)
Discontinued operations					
Loss from discontinued operations, net of tax	-	-	-	-	(418)
<b>Profit/(loss) for the period</b>	4,663	(2,010)	10,597	(1,629)	(75,935)
Other comprehensive income					
Re-measurements of defined benefit asset/liability	-	-	-	-	30,970
<b>Related tax</b>	-	-	-	-	(9,291)
<b>Total comprehensive income/(loss) for the period</b>	4,663	(2,010)	10,597	(1,629)	(54,256)
<b>Earnings per share - continuing operations</b>	0.18	(0.08)	0.40	(0.06)	(2.88)
<b>Earnings per share - discontinued operations</b>	0.00	0.00	0.00	0.00	(0.01)
<b>Total earnings per share</b>	0.18	(0.08)	0.40	(0.06)	(2.89)

## SUMMARY STATEMENT OF CASH FLOWS

	Unaudited 3 Months Ended 30 Sep 2020 \$'000	30 Sep 2019 \$'000	Unaudited 9 Months Ended 30 Sep 2020 \$'000	30 Sep 2019 \$'000	Audited Year Ended 31 Dec 2019 \$'000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>					
Profit/(loss) before taxation					
Continued operations	6,542	(3,325)	15,076	(2,285)	(99,065)
Discontinued operations	-	-	-	-	(557)
Adjustment for items not affecting working capital	286	4,007	6,906	13,105	79,681
Operating profit/(loss) before working capital changes	6,828	682	21,982	10,820	(19,941)
Net decrease in working capital	9,421	4,683	11,410	13,442	52,016
<b>Cash flows generated from operating activities</b>	16,249	5,365	33,392	24,262	32,075
Taxation & interest paid	(627)	(452)	(1,701)	(1,851)	(2,784)
<b>Net cash generated from operating activities</b>	15,622	4,913	31,691	22,411	29,291
<b>Cash flows (used in)/generated from investing activities</b>					
Interest received	-	-	83	1,012	1,409
Purchase of plant and equipment	(200)	(255)	(2,106)	(1,929)	(2,134)
<b>Net cash used in investing activities</b>	(200)	(255)	(2,023)	(917)	(725)
<b>Cash flows used in financing activities</b>					
Dividends paid	-	-	-	(56,949)	(56,949)
Payment of lease liabilities	(2,934)	(2,937)	(8,214)	(8,813)	(11,505)
<b>Net cash flows used in financing activities</b>	(2,934)	(2,937)	(8,214)	(65,762)	(68,454)
<b>Increase/(Decrease) in cash and cash equivalents</b>	12,488	1,721	21,454	(44,268)	(39,888)
<b>Cash and cash equivalents at beginning of period</b>	32,671	17,604	23,705	63,593	63,593
<b>Cash and cash equivalents at the end of period</b>	45,159	19,325	45,159	19,325	23,705
<b>Represented by: Cash at bank and in hand</b>	45,159	19,325	45,159	19,325	23,705

## SUMMARY STATEMENT OF CHANGES IN EQUITY

	Stated Capital \$'000	Property Revaluation Surplus \$'000	Retained Earnings \$'000	Total Equity \$'000
<b>Balance as at 1 January, 2020</b>	26,244	35,643	198,346	260,233
Total comprehensive income for the period	-	-	10,597	10,597
<b>Balance as at 30 September, 2020</b>	26,244	35,643	208,943	270,830
<b>Balance as at 1 January, 2019</b>	26,244	35,643	309,722	371,609
Adjustment on initial application of IFRS 16	-	-	(171)	(171)
<b>Adjusted balance at January 1, 2019</b>	26,244	35,643	309,551	371,438
Total comprehensive loss for the period	-	-	(54,256)	(54,256)
Dividends paid	-	-	(56,949)	(56,949)
<b>Balance as at 31 December, 2019</b>	26,244	35,643	198,346	260,233