PROPOSAL DOCUMENT

This proposal is made and entered into this 16th day of March, 2025, by and between:

Homeowner: Alice Smith, residing at 123 Main Street, Anytown, CA 91234

Contractor: Bob's Renovations, Inc., a California corporation, with its principal place of business at 456 Oak Avenue, Anytown, CA 91235 (License #1234567)

1. Scope of Work:

Contractor agrees to perform the following work:

Kitchen Remodel

Demolition of existing kitchen cabinets, countertops, and flooring.

Installation of new custom cabinets (specified in Exhibit A – Cabinet Design).

Installation of granite countertops (specified in Exhibit B – Countertop Selection).

Installation of tile backsplash (specified in Exhibit C – Backsplash Tile).

Installation of new stainless steel sink and faucet.

Installation of new recessed lighting (6 fixtures).

Installation of new flooring (specified in Exhibit D – Flooring Selection).

Painting of walls and ceiling (2 coats, color specified in Exhibit E – Paint Color).

Plumbing work necessary for sink and dishwasher connections.

Electrical work necessary for lighting and appliance connections (GFCI outlets).

All work will be performed in a professional and workmanlike manner in accordance with local building codes.

2. Proposal Price:

The total contract price for the work described above is \$30,000.00 (Thirty Thousand Dollars).

3. Payment Schedule:

Deposit: \$10,000.00 due upon signing of this proposal.

Phase 1 (Demolition & Rough-in): \$5,000.00 due upon completion of demolition and rough-in plumbing and electrical.

Phase 2 (Cabinet & Countertop Installation): \$10,000.00 due upon completion of cabinet and countertop installation.

Final Payment: \$5,000.00 due upon final inspection and completion of all work.

4. Change Orders:

Any changes to the scope of work must be agreed upon in writing and signed by both parties. Changes may result in adjustments to the contract price and schedule.

5. Timeline:

The work shall commence on May 22, 2025, and be substantially completed within 6 weeks. This timeline is subject to change due to unforeseen circumstances (e.g., material delays, weather).

6. Permits:

Contractor is responsible for obtaining all necessary permits for the work.

7. Insurance:

Contractor shall maintain general lighility incurance and workers' companyation incurrence. Proc