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	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W	X	Y
1	Segment	Country	Product	Discount Band	Units Sold	Manufacturing Price	Sale Price	Gross Sales	Discounts	Sales		COGS	Profit												
2	Midmarket	France	Paseo	None	321	10.00	15.00	8,235.00	-	8,235.00		5,490.00	2,745.00												
3	Small Business	Mexico	Paseo	None	523	10.00	300.00	2,36,400.00	-	2,36,400.00		1,97,000.00	39,400.00												
4	Government	France	VTT	None	368	250.00	350.00	5,34,450.00	-	5,34,450.00		3,97,020.00	1,37,430.00												
5	Enterprise	United States of America	Carretera	Low	325	3.00	125.00	41,250.00	412.50	40,837.50	40,425.00	39,600.00	1,237.50												
6	Small Business	United States of America	Montana	Low	215	5.00	300.00	7,49,400.00	7,494.00	7,41,906.00		6,24,500.00	1,17,406.00												
7	Channel Partners	United States of America	Amarilla	Low	654	260.00	12.00	23,868.00	238.68	23,629.32		5,967.00	17,662.32												
8	Government	Germany	Montana	Low	512	5.00	350.00	6,28,950.00	18,868.50	6,10,081.50		4,67,220.00	1,42,861.50												
9	Government	Mexico	Paseo	Low	785	10.00	7.00	12,320.00	369.60	11,950.40		8,800.00	3,150.40												
10	Government	United States of America	Velo	Low	856	120.00	20.00	14,720.00	588.80	14,131.20		7,360.00	6,771.20												
11	Government	Canada	Velo	Low	125	20.00	120.00	52,320.00	2,116.80	50,803.20		26,460.00	24,343.20												
12	Government	United States of America	VTT	Low	251	250.00	350.00	1,22,150.00	4,886.00	1,17,264.00		90,740.00	26,524.00												
13	Government	Canada	Paseo	Medium	325	10.00	7.00	16,443.00	822.15	15,620.85		11,745.00	3,875.85												
14	Government	Mexico	Montana	Medium	625	5.00	350.00	2,52,000.00	12,600.00	2,39,400.00		1,87,200.00	52,200.00												
15	Government	Mexico	Carretera	Medium	552	3.00	20.00	36,680.00	2,567.60	34,112.40		18,340.00	15,772.40												
16	Government	France	Paseo	Medium	248	10.00	7.00	7,217.00	505.19	6,711.81		5,155.00	1,556.81												
17	Channel Partners	Germany	VTT	Medium	363	250.00	12.00	26,580.00	1,860.60	24,719.40		6,645.00	18,074.40												
18	Midmarket	United States of America	Paseo	Medium	25	10.00	15.00	43,965.00	3,077.55	40,887.45		29,310.00	11,577.45												
19	Small Business	Germany	Paseo	Medium	921	10.00	300.00	3,36,300.00	23,583.00	3,13,717.00		2,80,750.00	32,967.00												
20	Enterprise	Germany	Amarilla	Medium	785	260.00	125.00	1,24,250.00	8,697.50	1,15,552.50		1,19,280.00	-3,727.50												
21	Small Business	Canada	Montana	Medium	255	5.00	300.00	3,84,300.00	30,792.00	3,54,108.00		3,20,750.00	33,358.00												
22	Government	Germany	Paseo	Medium	785	10.00	7.00	16,863.00	1,343.04	15,513.96		12,045.00	3,468.96												
23	Small Business	France	Montana	Medium	359	5.00	300.00	96,600.00	8,694.00	87,906.00		80,500.00	7,406.00												
24	Channel Partners	France	VTT	Medium	625	250.00	12.00	26,808.00	2,412.72	24,395.28		6,702.00	17,693.28												
25	Channel Partners	Mexico	VTT	High	458	250.00	12.00	12,060.00	1,326.60	10,733.40		3,015.00	7,718.40												
26	Government	France	Velo	High	95	20.00	120.00	56,100.00	6,171.00	49,929.00		28,050.00	21,879.00												
27	Midmarket	Mexico	Velo	High	258	120.00	15.00	9,825.00	1,080.75	8,744.25		6,550.00	2,194.25												
28	Enterprise	Mexico	Amarilla	High	254	260.00	125.00	1,18,375.00	13,021.25	1,05,353.75		1,13,640.00	-8,286.25												
29	Government	United States of America	Paseo	High	753	7.00	7.00	2,660.00	232.60	2,427.40		1,900.00	487.40												
30	Enterprise	Canada	Carretera	High	159	3.00	125.00	3,02,000.00	36,240.00	2,65,760.00		2,89,320.00	-24,160.00												
31	Government	Canada	VTT	High	951	250.00	350.00	2,18,050.00	26,166.00	1,91,884.00		1,61,980.00	29,904.00												
32	Channel Partners	Canada	Amarilla	High	852	260.00	12.00	33,132.00	3,975.84	29,156.16		8,283.00	20,873.16												
33	Government	Germany	Carretera	High	588	3.00	20.00	8,840.00	1,149.20	7,690.80		4,420.00	3,270.80												
34	Midmarket	Germany	Velo	High	753	120.00	15.00	9,900.00	1,287.00	8,613.00		6,600.00	2,013.00												
35	Enterprise	France	Carretera	High	159	3.00	125.00	1,27,875.00	17,902.50	1,09,972.50		1,22,760.00	-12,787.50												
36	Midmarket	Canada	Paseo	High	852	10.00	15.00	37,050.00	5,187.00	31,863.00		24,700.00	7,163.00												
37	Enterprise	Canada	Montana	None	654	5.00	125.00	43,125.00	-	43,125.00		41,400.00	1,725.00												
38	Enterprise	Canada	Velo	None	456	120.00	125.00	43,125.00	-	43,125.00		41,400.00	1,725.00												
39	Channel Partners	Germany	Carretera	Low	258	3.00	12.00	9,192.00	91.92	9,100.08		2,298.08	6,802.08												
40	Small Business	Mexico	Carretera	Low	357	3.00	300.00	1,48,200.00	1,482.00	1,46,718.00		1,23,500.00	23,218.00												
41	Enterprise	United States of America	Montana	Low	159	5.00	125.00	82,875.00	828.75	82,046.25		79,560.00	2,486.25												
42	Channel Partners	Germany	Paseo	Low	852	10.00	12.00	9,192.00	91.92	9,100.08		2,298.08	6,802.08												
43	Enterprise	United States of America	Velo	Low	552	120.00	125.00	82,875.00	828.75	82,046.25		79,560.00	2,486.25												
44	Small Business	Mexico	VTT	Low	255	250.00	300.00	1,48,200.00	1,482.00	1,46,718.00		1,23,500.00	23,218.00												
45	Small Business	Germany	Carretera	Low	75	3.00	300.00	64,200.00	1,284.00	62,916.00		53,500.00	9,416.00												
46	Enterprise	Germany	Paseo	Low	585	10.00	125.00	1,01,125.00	2,022.50	99,102.50		97,080.00	2,022.50												
47	Enterprise	Mexico	Paseo	Low	485	10.00	125.00	2,68,125.00	5,362.50	2,62,762.50		2,57,400.00	5,362.50												
48	Government	Germany	Velo	Low	255	120.00	350.00	10,38,100.00	20,762.00	10,17,338.00		7,71,160.00	2,46,178.00												
49	Enterprise	Germany	Velo	Low	69	120.00	125.00	1,01,125.00	2,022.50	99,102.50		97,080.00	2,022.50												
50	Enterprise	Mexico	Velo	Low	369	120.00	125.00	2,68,125.00	5,362.50	2,62,762.50		2,57,400.00	5,362.50												
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Segment	Country	Product	Discount Band	Units Sold	Manufacturing Price	Sale Price	Gross Sales	Discounts	Sales		COGS	Profit		
Midmarket	France	Paseo	None	549	10.00	15.00	8,235.00	-	8,235.00		5,490.00	2,745.00		
Small Business	Mexico	Paseo	None	788	10.00	300.00	2,36,400.00	-	2,36,400.00		1,97,000.00	39,400.00		
Government	France	VTT	None	1527	250.00	350.00	5,34,450.00	-	5,34,450.00		3,97,020.00	1,37,430.00		
Enterprise	United States of America	Carretera	Low	330	3.00	125.00	41,250.00	412.50	40,837.50	40,425.00	39,600.00	1,237.50		
Small Business	United States of America	Montana	Low	2498	5.00	300.00	7,49,400.00	7,494.00	7,41,906.00		6,24,500.00	1,17,406.00		
Channel Partners	United States of America	Amanilla	Low	1989	260.00	12.00	23,868.00	238.68	23,629.32		5,967.00	17,662.32		
Government	Germany	Montana	Low	1797	5.00	350.00	6,28,950.00	18,868.50	6,10,081.50		4,67,220.00	1,42,861.50		
Government	Mexico	Paseo	Low	1760	10.00	7.00	12,320.00	369.60	11,950.40		8,800.00	3,150.40		
Government	United States of America	Velo	Low	736	120.00	20.00	14,720.00	588.80	14,131.20		7,360.00	6,771.20		
Government	Canada	Velo	Low	2646	120.00	20.00	52,920.00	2,116.80	50,803.20		26,460.00	24,343.20		
Government	United States of America	VTT	Low	349	250.00	350.00	1,22,500.00	4,886.00	1,17,614.00		90,740.00	26,524.00		
Government	Canada	Paseo	Medium	2349	10.00	7.00	16,443.00	822.15	15,620.85		11,745.00	3,875.85		
Government	Mexico	Montana	Medium	720	5.00	350.00	2,52,000.00	12,600.00	2,39,400.00		1,87,200.00	52,200.00		
Government	Mexico	Carretera	Medium	1834	3.00	20.00	36,680.00	2,567.00	34,112.40		18,340.00	15,772.40		
Government	France	Paseo	Medium	1031	10.00	7.00	7,217.00	505.19	6,711.81		5,155.00	1,556.81		
Channel Partners	Germany	VTT	Medium	2215	250.00	12.00	26,580.00	1,860.60	24,719.40		6,645.00	18,074.40		
Midmarket	United States of America	Paseo	Medium	2931	10.00	15.00	43,965.00	3,077.55	40,887.45		29,310.00	11,577.45		
Small Business	Germany	Paseo	Medium	1123	10.00	300.00	3,36,300.00	23,583.00	3,12,717.00		2,80,750.00	32,967.00		
Enterprise	Germany	Amanilla	Medium	994	260.00	125.00	1,24,250.00	8,697.50	1,15,552.50		1,18,280.00	-3,727.50		
Small Business	Canada	Montana	Medium	1283	5.00	300.00	3,84,900.00	30,792.00	3,54,108.00		3,20,750.00	33,358.00		
Government	Germany	Paseo	Medium	2409	10.00	7.00	16,863.00	1,349.04	15,513.96		12,045.00	3,468.96		
Small Business	France	Montana	Medium	322	5.00	300.00	96,600.00	8,694.00	87,906.00		80,500.00	7,406.00		
Channel Partners	France	VTT	Medium	2234	250.00	12.00	26,808.00	2,412.72	24,395.28		6,702.00	17,693.28		
Channel Partners	Mexico	VTT	High	1005	250.00	12.00	12,060.00	1,326.60	10,733.40		3,015.00	7,718.40		
Government	France	Velo	High	2805	120.00	20.00	56,100.00	6,171.00	49,929.00		28,050.00	21,879.00		
Midmarket	Mexico	Velo	High	655	120.00	15.00	9,825.00	1,080.75	8,744.25		6,550.00	2,194.25		
Enterprise	Mexico	Amanilla	High	947	260.00	125.00	1,18,375.00	13,021.25	1,05,353.75		1,13,640.00	-8,286.25		
Government	United States of America	Paseo	High	380	10.00	7.00	2,660.00	292.60	2,367.40		1,900.00	467.40		
Enterprise	Canada	Carretera	High	2416	3.00	125.00	3,02,000.00	36,240.00	2,65,760.00		2,89,320.00	-24,160.00		
Government	Canada	VTT	High	623	250.00	350.00	2,18,050.00	26,166.00	1,91,884.00		1,61,980.00	29,904.00		
Channel Partners	Canada	Amanilla	High	2761	260.00	12.00	33,132.00	3,975.84	29,156.16		8,283.00	20,873.16		
Government	Germany	Carretera	High	442	3.00	20.00	8,840.00	1,149.20	7,690.80		4,420.00	3,270.80		
Midmarket	Germany	Velo	High	660	120.00	15.00	9,900.00	1,287.00	8,613.00		6,600.00	2,013.00		
Enterprise	France	Carretera	High	1023	3.00	125.00	1,27,875.00	17,902.50	1,09,972.50		1,22,760.00	-12,787.50		
Midmarket	Canada	Paseo	High	2470	10.00	15.00	37,050.00	5,187.00	31,863.00		24,700.00	7,163.00		
Enterprise	Canada	Montana	None	345	5.00	125.00	43,125.00	-	43,125.00		41,400.00	1,725.00		
Enterprise	Canada	Velo	None	345	120.00	125.00	43,125.00	-	43,125.00		41,400.00	1,725.00		
Channel Partners	Germany	Carretera	Low	766	3.00	12.00	9,192.00	91.92	9,100.08		2,298.00	6,802.08		
Small Business	Mexico	Carretera	Low	494	3.00	300.00	1,48,200.00	1,482.00	1,46,718.00		1,23,500.00	23,218.00		
Enterprise	United States of America	Montana	Low	663	5.00	125.00	82,875.00	828.75	82,046.25		79,560.00	2,486.25		
Channel Partners	Germany	Paseo	Low	766	10.00	12.00	9,192.00	91.92	9,100.08		2,298.00	6,802.08		
Enterprise	United States of America	Velo	Low	663	120.00	125.00	82,875.00	828.75	82,046.25		79,560.00	2,486.25		
Small Business	Mexico	VTT	Low	494	3.00	300.00	1,48,200.00	1,482.00	1,46,718.00		1,23,500.00	23,218.00		
Small Business	Germany	Carretera	Low	214	250.00	125.00	64,200.00	1,284.00	62,916.00		53,500.00	9,416.00		
Enterprise	Germany	Paseo	Low	809	10.00	125.00	1,01,125.00	2,022.50	99,102.50		97,080.00	2,022.50		
Enterprise	Mexico	Paseo	Low	2145	10.00	125.00	2,68,125.00	5,362.50	2,62,762.50		2,57,400.00	5,362.50		
Government	Germany	Velo	Low	2966	120.00	350.00	10,38,100.00	20,762.00	10,17,338.00		7,71,160.00	2,46,178.00		
Enterprise	Germany	Velo	Low	809	120.00	125.00	1,01,125.00	2,022.50	99,102.50		97,080.00	2,022.50		
Enterprise	Mexico	Velo	Low	2145	120.00	125.00	2,68,125.00	5,362.50	2,62,762.50		2,57,400.00	5,362.50		