



The SPIN Selling Methodology

Course completed by Rishi Raj
Aug 27, 2024 at 08:42PM UTC • 38 minutes

Top skills covered

SPIN Selling

Sales Effectiveness

A stylized, handwritten signature in black ink that reads "Dar Brodnitz".

Head of Global Content, Learning



Certificate ID: 476d20c0a1fda1bae8cfc4e3a51a6cd0b57664ed1c323b53fe6304ca9f79a8d0