Hospitality Revenue Analysis

ADR- Avg Daily Rate | **DBRN**- Daily Booked Room Night | **DSRN**- Daily Sellable Room Night | **DURN**- Daily Utilized Room Night | **RevPAR**- Revenue Per Available Room
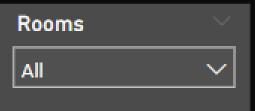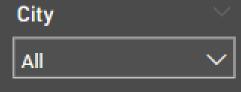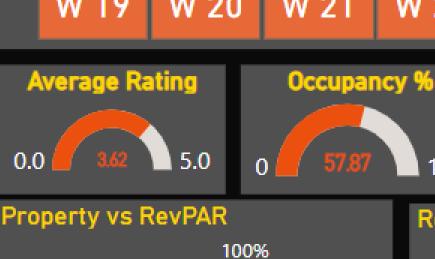
Report 1 | Report 2 | Report 3

Filters

Booking platform
All

Rooms
All

City
All

Property
All

category
All

W 19 | W 20 | W 21 | W 22 | W 23 | W 24 | W 25 | W 26 | W 27 | W 28 | Fil 29 | W 30 | W 31 | W 32

Average Rating	Occupancy %	Cancellation %	Revenue	RevPAR	ADR	Realization %
3.62 (0.0–5.0)	57.87 (0–100)	24.83 (0–100)	1.71bn	7.35K	12.70K	70.15%

Property vs RevPAR

100%

- Atliq Exotica
- Atliq Palace
- Atliq Blu
- Atliq Seasons
- Atliq City
- Atliq Bay
- Atliq Grands

83.5%

Revenue by day_type

Day Type
- weekday
- weekend

weekday 62.6% | weekend 37.4%

City vs Occupancy

category: Business | Luxury

city	Business	Luxury
Delhi	61	60
Hyderabad	60	57
Mumbai	55	60
Bangalore	59	54

Occupancy %

City vs Avg Ratings

category: Business | Luxury

city	Business	Luxury
Delhi	3.8	3.8
Hyderabad	3.8	3.6
Mumbai	3.3	3.8
Bangalore	3.7	3.3

Average Rating

Avg Rating vs Occupancy % by week no

Average Rating | Occupancy %

Week	Occupancy %	Average Rating
W 19	62	3.651
W 23	51	3.651
W 31	51	3.638
W 27	62	3.627
W 25	62	3.627
W 21	51	3.624
W 20	62	3.624
W 28	62	3.624
W 32	65	3.616
W 29	62	3.605
W 26	51	3.596
W 24	62	3.595
W 22	62	3.594
W 30	51	3.592

Revenue by city

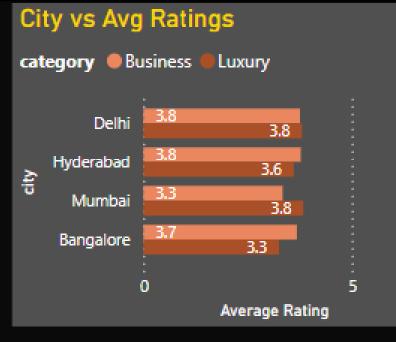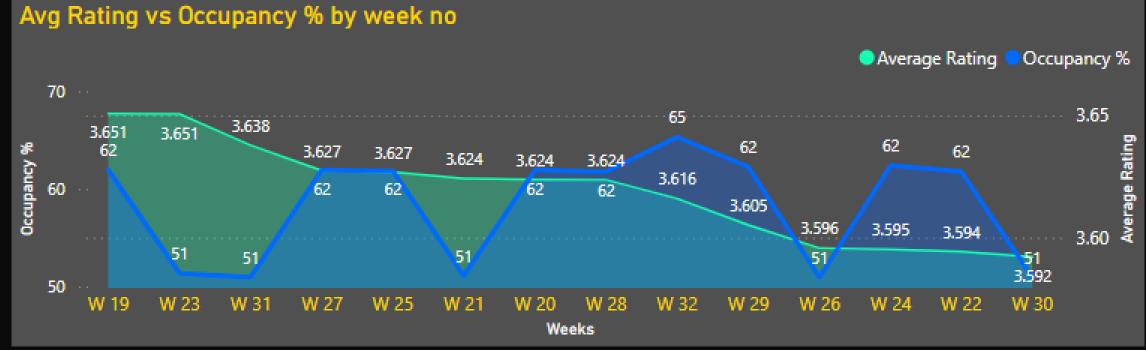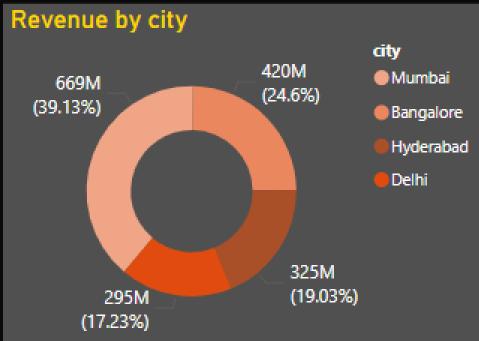| city	Revenue	%
Mumbai	669M	39.13%
Bangalore	420M	24.6%
Hyderabad	325M	19.03%
Delhi	295M	17.23%

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ADR vs RevPAR by week no

● ADR ● RevPAR

Room vs ADR

100%	
Presidential	23.44K
Premium	15.12K
Elite	11.32K
Standard	8.05K
34.4%	

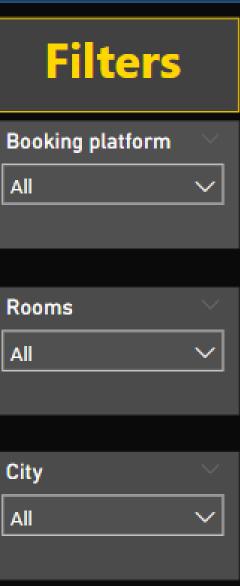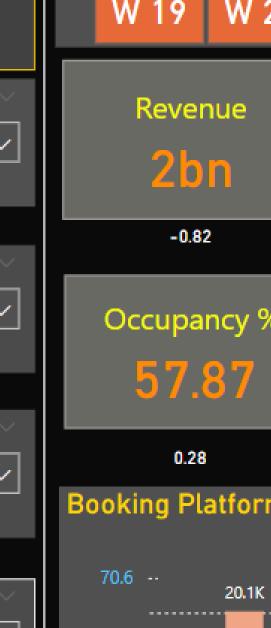| property_id	property_name	city	Total Capacity	Revenue ▼	Occupancy %	Average Rating	Cancellation %	DSRN	DURN	DBRN	Realization %
16559	Atliq Exotica	Mumbai	11132	118.4M	65.92	4.32	24.61	121.00	56.13	79.76	70.37
17563	Atliq Palace	Mumbai	9568	101.5M	66.23	4.29	24.38	104.00	48.67	68.88	70.66
17559	Atliq Exotica	Mumbai	9292	94.0M	66.10	4.32	24.01	101.00	47.27	66.76	70.81
16563	Atliq Palace	Delhi	10764	89.1M	66.40	4.27	25.26	117.00	54.37	77.68	69.99
17560	Atliq City	Mumbai	11316	88.0M	53.14	3.04	25.06	123.00	45.46	65.36	69.55
19562	Atliq Bay	Bangalore	8832	82.4M	65.81	4.28	24.33	96.00	44.51	63.17	70.46
19560	Atliq City	Bangalore	9108	81.9M	65.65	4.28	26.38	99.00	44.92	64.99	69.13
17558	Atliq Grands	Mumbai	9384	74.7M	53.67	3.05	25.66	102.00	38.27	54.74	69.92
17561	Atliq Blu	Mumbai	7820	73.9M	66.28	4.30	24.52	85.00	39.42	56.34	69.98
19561	Atliq Blu	Bangalore	10764	73.0M	53.29	3.08	24.65	117.00	43.51	62.35	69.79
Total			**232576**	**1708.8M**	**57.87**	**3.62**	**24.83**	**2,528.00**	**1,026.21**	**1,462.93**	**70.15**

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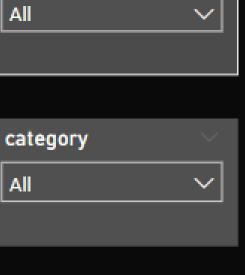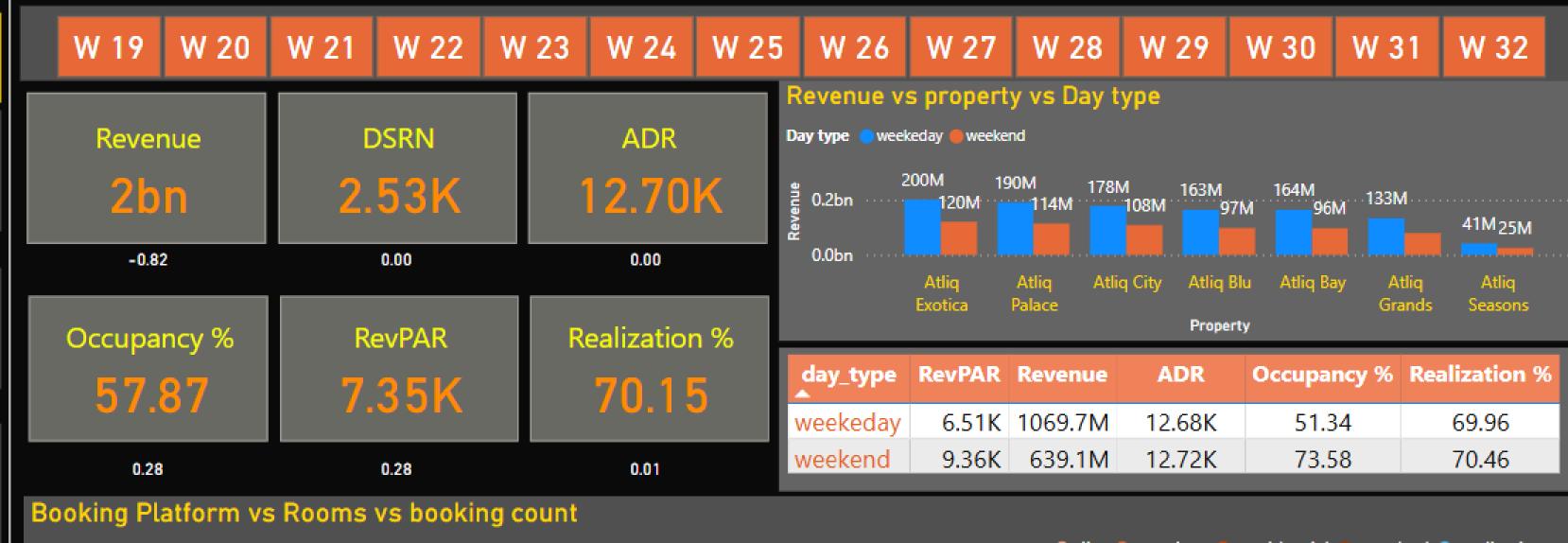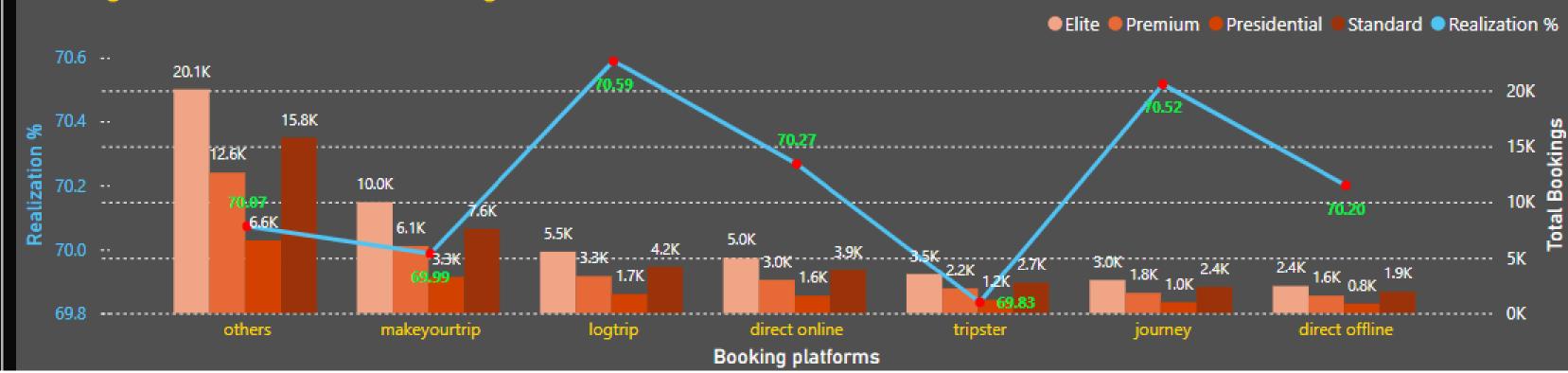
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Revenue
2bn
-0.82

DSRN
2.53K
0.00

ADR
12.70K
0.00

Occupancy %
57.87
0.28

RevPAR
7.35K
0.28

Realization %
70.15
0.01

Revenue vs property vs Day type

Day type ● weekeday ● weekend

Property	weekday	weekend
Atliq Exotica	200M	120M
Atliq Palace	190M	114M
Atliq City	178M	108M
Atliq Blu	163M	97M
Atliq Bay	164M	96M
Atliq Grands	133M	
Atliq Seasons	41M	25M

day_type ▲	RevPAR	Revenue	ADR	Occupancy %	Realization %
weekeday	6.51K	1069.7M	12.68K	51.34	69.96
weekend	9.36K	639.1M	12.72K	73.58	70.46

Booking Platform vs Rooms vs booking count

● Elite ● Premium ● Presidential ● Standard ● Realization %

others: 20.1K, 12.6K, 6.6K, 15.8K — 70.07
makeyourtrip: 10.0K, 6.1K, 3.3K, 7.6K — 69.99
logtrip: 5.5K, 3.3K, 1.7K, 4.2K — 70.59
direct online: 5.0K, 3.0K, 1.6K, 3.9K — 70.27
tripster: 3.5K, 2.2K, 1.2K, 2.7K — 69.83
journey: 3.0K, 1.8K, 1.0K, 2.4K — 70.52
direct offline: 2.4K, 1.6K, 0.8K, 1.9K — 70.20

DATA MODEL