Sales

£9.69M

**Total Sales** 

First Transaction on

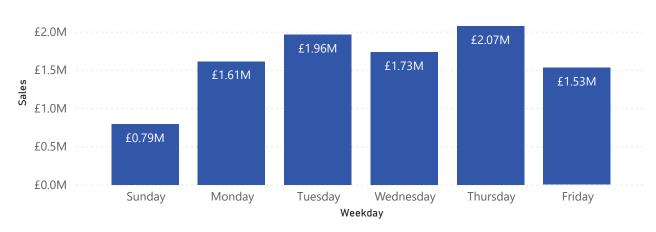
December 1, 2010

Last Transaction on

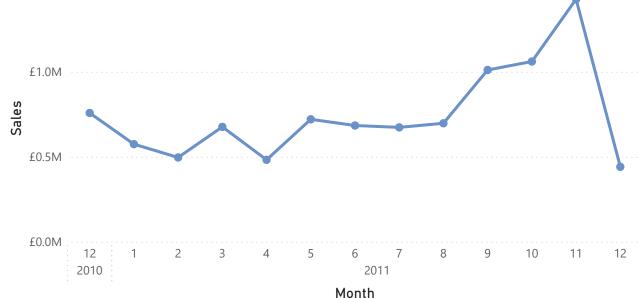
December 9, 2011



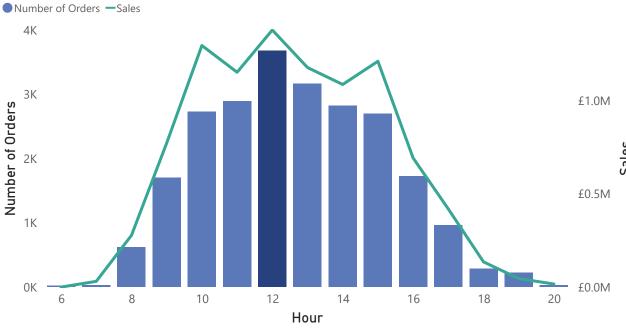
### Sales Performance by Weekday



#### Sales by Month



## Hourly Order and Sales Volume



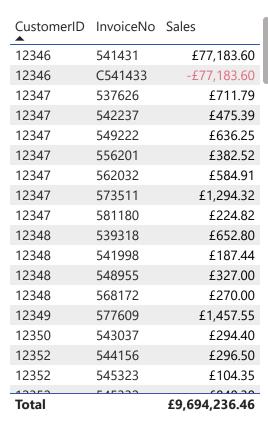
24K

3696

Cancelled/ Returned Orders

16K

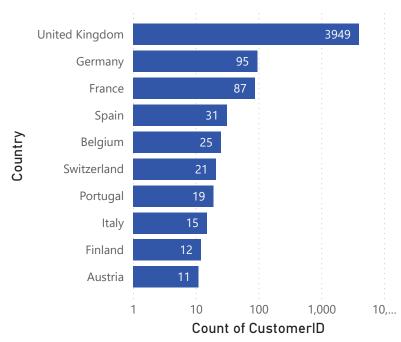
Net Orders



4371

## **Total Customers**

Top 10 Countries by Customer Count



1323
Single Purchase

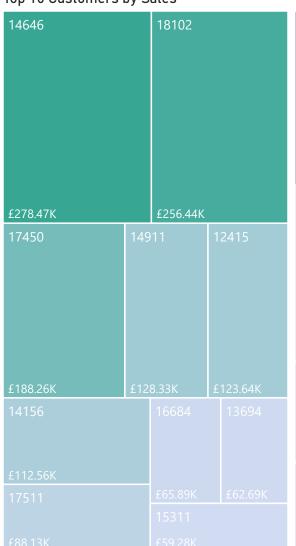
Customers

30% of Customers

£9.69M

Net Sales

#### Top 10 Customers by Sales



#### Top 10 Customers by Returned Orders

-£631.48K

**Returned Sales** 

top to Customer	s b	y Returned	Uraers
14911 47		17841 45	
14606	14	527	15311
35			27
16422		13408	12471
24			
13089		19	18
		13534	
21		18	

## **Products**

**5**M

23.56K

**Quantity Sold** 

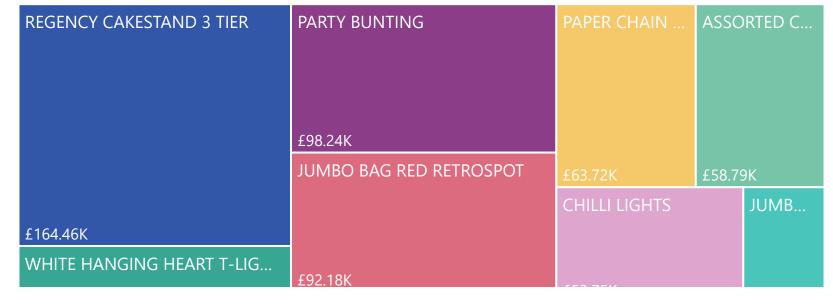
Count of InvoiceNo



## Average Unit Price by Country



Top 10 Products by Sales



Top 10 Products by Quantity Sold





# **(C)** Invoice Details

InvoiceDate	CustomerID	InvoiceNo	Description	Sales
12/20/2010	14646	539491	200 RED + WHITE BENDY STRAWS	£1.25
12/20/2010	14646	539491	CHARLOTTE BAG SUKI DESIGN	£1.70
12/20/2010	14646	539491	FUNKY WASHING UP GLOVES ASSORTED	£2.10
12/20/2010	14646	539491	JAM MAKING SET WITH JARS	£4.25
12/20/2010	14646	539491	JUMBO STORAGE BAG SUKI	£1.95
12/20/2010	14646	539491	PACK OF 12 PINK POLKADOT TISSUES	£3.48
12/20/2010	14646	539491	PACK OF 12 WOODLAND TISSUES	£3.48
12/20/2010	14646	539491	PACK OF 20 SPACEBOY NAPKINS	£1.70
12/20/2010	14646	539491	PENCIL CASE LIFE IS BEAUTIFUL	£2.95
12/20/2010	14646	539491	PINK PARTY BAGS	£4.20
12/20/2010	14646	539491	RED RETROSPOT BIG BOWL	£9.90
12/20/2010	14646	539491	RETROSPOT PARTY BAG + STICKER SET	£3.30
12/20/2010	14646	539491	SET OF 3 CAKE TINS PANTRY DESIGN	£9.90
12/20/2010	14646	539491	SET/10 IVORY POLKADOT PARTY CANDLES	£2.50
12/20/2010	14646	539491	WOODLAND PARTY BAG + STICKER SET	£3.30
12/21/2010	14646	539731	ASSORTED EASTER DECORATIONS BELLS	£305.28
12/21/2010	14646	539731	BLUE 3 PIECE POLKADOT CUTLERY SET	£244.08
12/21/2010	14646	539731	CHARLOTTE BAG SUKI DESIGN	£72.00
12/21/2010	14646	539731	CHILDRENS DOLLY GIRL MUG	£278.40
12/21/2010	14646	539731	CLOTHES PEGS RETROSPOT PACK 24	£180.00
12/21/2010	14646	539731	DOLLY HONEYCOMB GARLAND	£124.80
12/21/2010	14646	539731	EASTER TIN BUNNY BOUQUET	£156.60
12/21/2010	14646	539731	EASTER TIN KEEPSAKE	£156.60
12/21/2010	14646	539731	FAWN BLUE HOT WATER BOTTLE	£91.80
12/21/2010	14646	539731	FELT FARM ANIMAL RABBIT	£40.32
12/21/2010	14646	539731	FELTCRAFT CUSHION BUTTERFLY	£81.36
12/21/2010	14646	539731	FELTCRAFT CUSHION OWL	£81.36
12/21/2010	14646	539731	FELTCRAFT CUSHION RABBIT	£81.36
12/21/2010	14646	539731	FELTCRAFT DOLL MOLLY	£122.40
12/21/2010	1/6/6	520721	EELTCDAET DDINICESS CHADIOTTE DOLL	£162 72

Total £278,466.02