# **Correlation Concept**

#### Correlation

**Definition**: Correlation measures the strength and direction of a linear relationship between two variables.

#### Formulas:

1. Pearson Correlation Coefficient (r):

$$r = \frac{n(\sum xy) - (\sum x)(\sum y)}{\sqrt{[n\sum x^2 - (\sum x)^2][n\sum y^2 - (\sum y)^2]}}$$

Where n is the number of pairs, x and y are the individual sample points indexed with i.

#### Concepts:

- Strength of Relationship: The correlation coefficient ranges from -1 to +1. A value close to +1 implies a strong positive relationship, close to -1 implies a strong negative relationship, and around 0 implies no linear relationship.
- **Direction of Relationship**: Indicates whether the variables increase together (positive) or as one increases, the other decreases (negative).

#### Real-life Use Case:

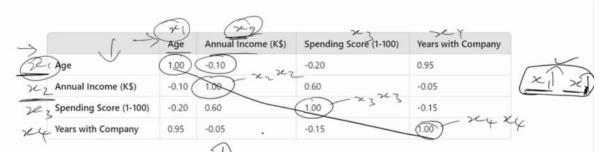
- Determining the relationship between consumer income and expenditure on luxury items.
- In finance, correlating different stock movements to diversify the portfolio.

## Correlation Matrix

### **Types of Correlation Coefficients**

- 1. **Pearson Correlation Coefficient**: Measures the linear relationship between two continuous variables. It assumes that the variables follow a normal distribution.
- Spearman's Rank Correlation Coefficient: A non-parametric measure of rank correlation,
  assessing how well the relationship between two variables can be described using a monotonic
  function.
- 3. **Kendall's Tau**: Another rank-based correlation coefficient, often used for data with a natural ordinal classification.

employee Years with Company Spending Score (1-100) Annual Income (K\$) (34) 48 (27-48) (57 4) 33 62 65 6 2 21 37 25 73 38 88 8



### Understanding a Correlation Matrix

A correlation matrix displays correlation coefficients between sets of variables. Each cell in the matrix represents the correlation between two variables. The value ranges from -1 to +1, where:

- +1 indicates a perfect positive linear relationship,
- -1 indicates a perfect negative linear relationship,
- · 0 indicates no linear relationship.

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#### Real-Life Use Cases

- 1. **Finance**: Correlation matrices are used to understand the relationships between different stocks or financial instruments, aiding in portfolio diversification.
- 2. Marketing: Analyzing customer data to find correlations between different buying behaviors.
- 3. Healthcare: Studying correlations between different lifestyle factors and health outcomes.