### Credit EDA Case Study

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### Data Cleaning, Formatting & Imputations

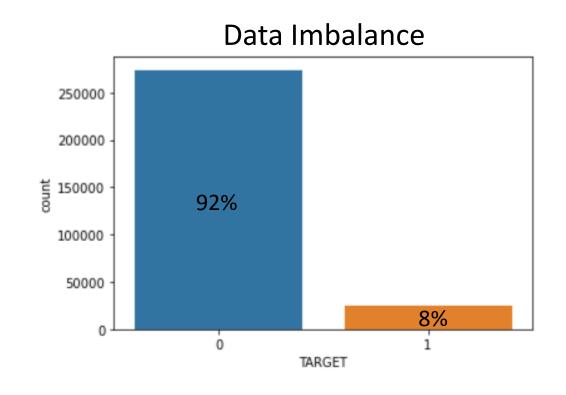
- Number of columns in Application\_data set with missing value more than 50 %: 41
  - Action Taken: Deleted all these columns from the dataset
- Number of columns in Previous\_application dataset with missing value more than 50 %: 4
  - Action Taken: Deleted all these columns from the dataset
- Converted negative values to absolute values for the following columns:
  - DAYS BIRTH
  - DAYS\_EMPLOYED
  - DAYS\_REGISTRATION
  - DAYS\_ID\_PUBLISH
  - DAYS\_LAST\_PHONE\_CHANGE
- Data Imputation :
  - Categorical variable : Filled with "Unknown"
  - Numeric variables: Used mean/median/mode as per data

#### Outlier Detection & Analysis

- Outlier detection has been done for the below columns in the Application\_data set :
  - AMT\_INCOME\_TOTAL
  - AMT ANNUITY
  - AMT\_CREDIT
- Outlier detection has been done for the below columns in the Previous\_application dataset :
  - AMT GOODS PRICE
  - AMT APPLICATION
  - CNT PAYMENT
- Outliers have been handled on the above mentioned columns of both the data sets:
  - Values outside of 99 percentile has been excluded

#### Data Imbalance Ratio

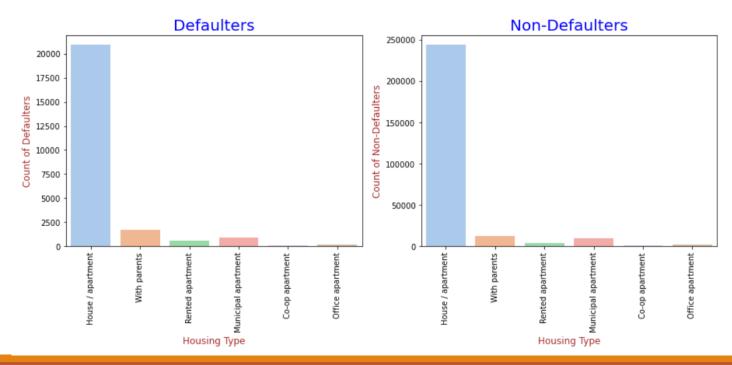
- Number of defaulters in the total population is very less which makes the data highly imbalanced.
- Number of defaulters: 24413
- Number of non-defaulters: 273926
- Percentage of defaulters: 8%
- Percentage of non-defaulters: 92%
- The ratio of defaulters to non-defaulters is 8:92 = 2:23



### Housing Information of Applicant Univariate Analysis

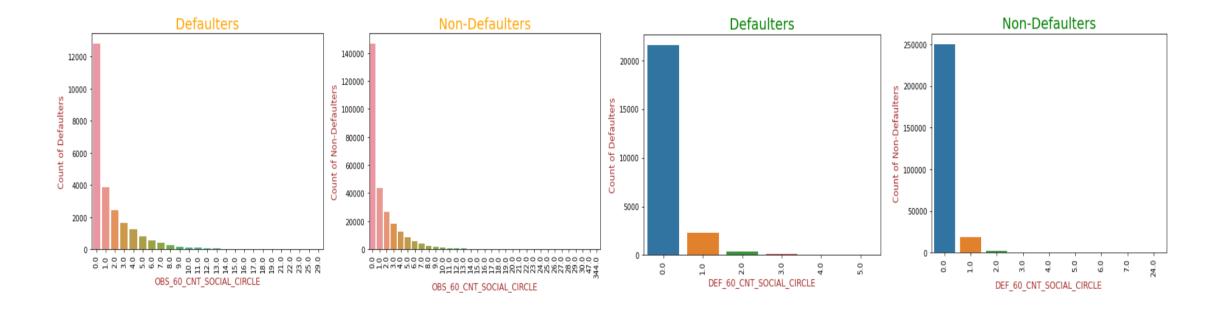
- Large number of people stay in House / apartment and very few stay in Co-op apartment
- People staying in Rented apartment and with parents have the highest chance of being defaulters whereas people staying in Office apartment have the least chance of defaulting

	Value	Percentage of Defaulter
1	Rented apartment	12.447611
2	With parents	11.759863
3	Municipal apartment	8.649094
5	Co-op apartment	8.014572
0	House / apartment	7.904230
4	Office apartment	6.714628



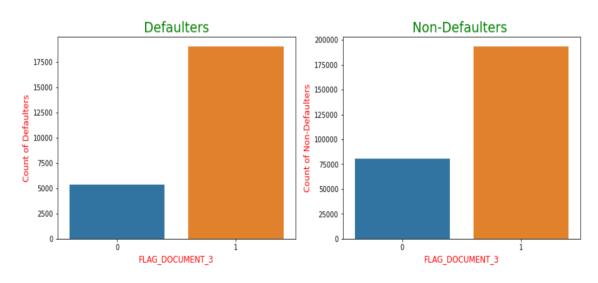
### Social Circle Info Univariate Analysis

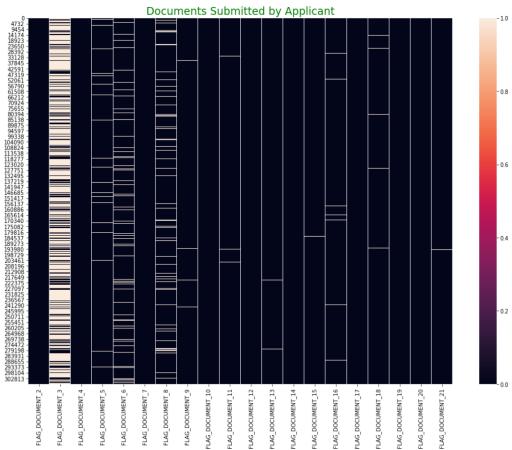
- DEF\_30\_CNT\_SOCIAL\_CIRCLE and DEF\_60\_CNT\_SOCIAL\_CIRCLE are highly correlated
- For both defaulters as well as non-defaulters 'DEF\_60\_CNT\_SOCIAL\_CIRCLE',
   'OBS\_60\_CNT\_SOCIAL\_CIRCLE' columns show a similar trend



### Documents Submitted by Applicants Univariate Analysis

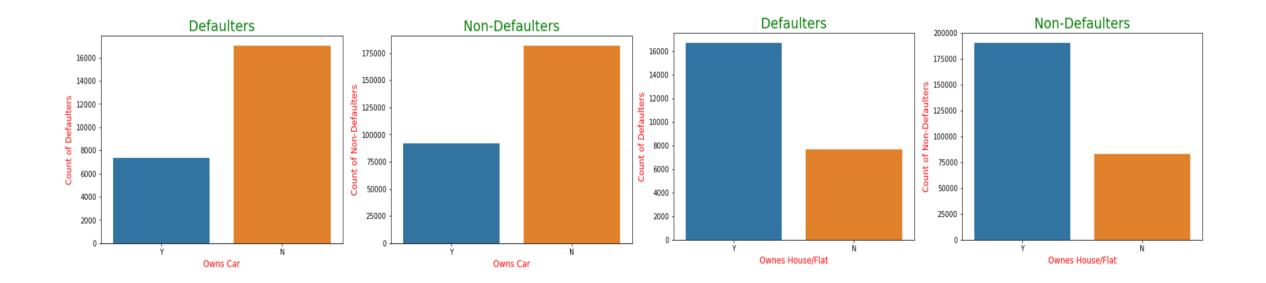
 Apart from Document\_3, majority of the applicants did not submit any other documents. However, the document\_3 submission follows a similar trend for defaulters as well as nondefaulters.





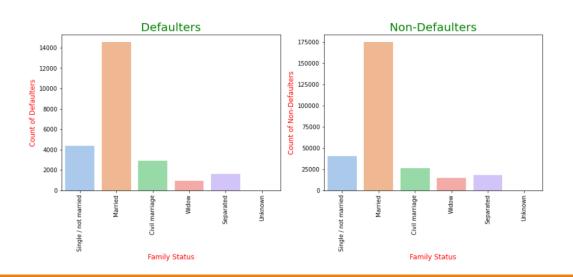
#### Asset Details Univariate Analysis

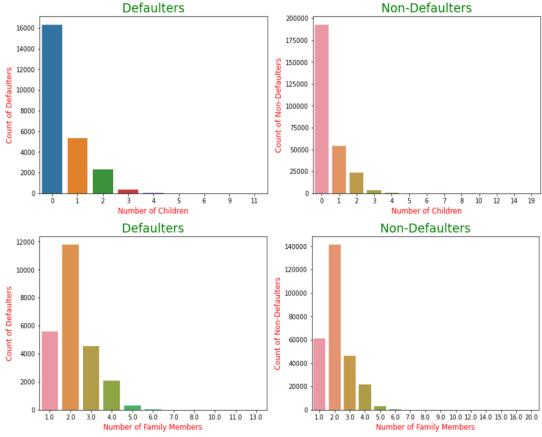
 More number of Non-Defaulters own cars & Houses/Flat compared to defaulters. Hence, it can be concluded that people not owning realty and cars have a slightly higher defaulting rate than the people who own realty and cars



### Family Related Info Univariate Analysis

- Majority People in the dataset are married and have no children with 2 family members
- Civil Marriage and Single/not married people have the highest defaulters rate





### Family Related Info (Contd..)

People with more number of children and family members have higher defaulting percentage

#### Count of Family Status

Value Percentage of Defaulter

Value	reicentage of Delauter
Civil marriage	10.023350
Single / not married	9.894287
Separated	8.262108
Married	7.687316
Widow	5.841298
Unknown	0.000000

#### Count of children

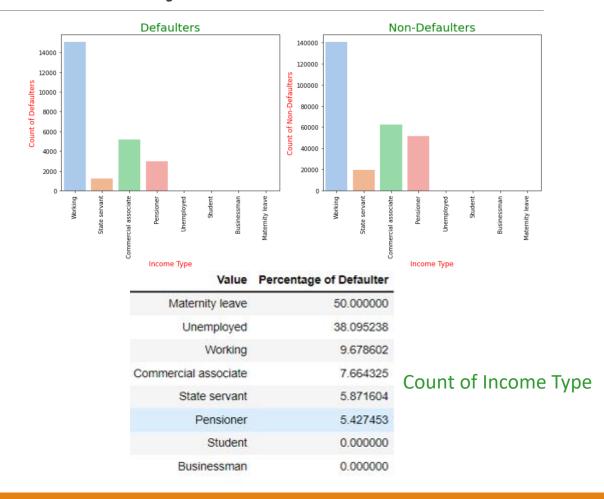
Value	Percentage of Defaulter
9.0	100.000000
11.0	100.000000
6.0	28.571429
4.0	13.235294
3.0	9.777159
1.0	9.070207
2.0	8.876952
0.0	7.805968
5.0	7.228916

#### **Count of Family Members**

Value	Percentage of Defaulter
11	100.000000
13	100.000000
10	33.333333
8	30.000000
6	13.917526
5	9.535161
3	8.900709
4	8.808616
1	8.409275
2	7.701700
7	6.250000

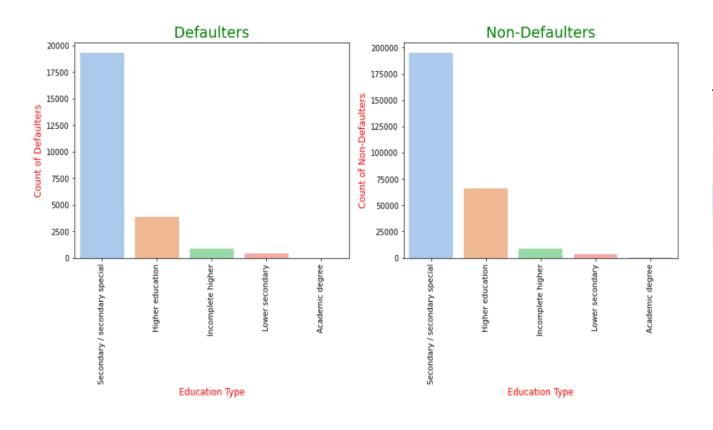
### Education and Occupation Info Univariate Analysis

- Most of the people part of this data set are working professionals
- People on Maternity Leave and Unemployed people have the highest defaulting percentage whereas Students & Businessmen have the least defaulting percentage
- People with Lower secondary as their education have the highest defaulting percentage whereas people with Academic degree have the least defaulting percentage



### Education and Occupation Info (Contd..)

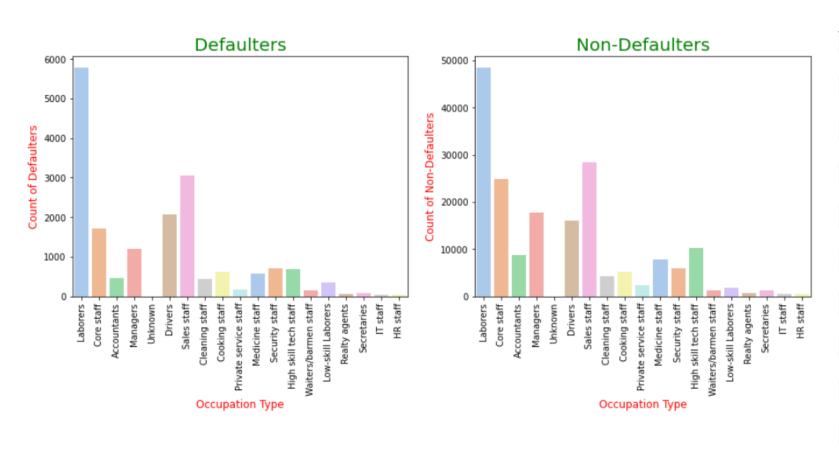
• Low-skill Laborers have highest defaulting percentage whereas Accountants have the least defaulting percentage



#### Count of Education Type

Value	Percentage of Defaulter
Lower secondary	11.022998
Secondary / secondary special	9.000564
Incomplete higher	8.565677
Higher education	5.475137
Academic degree	2.040816

### Education and Occupation Info (Contd..)



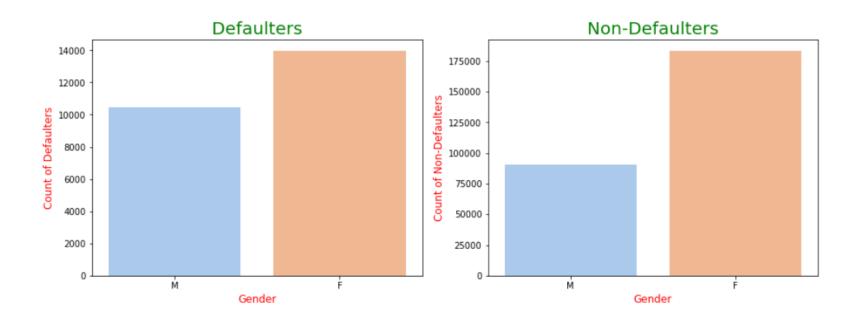
#### Count of Occupation Type

Value Percentage of Defaulter

value	Percentage of Defaulter
Low-skill Laborers	17.178503
Drivers	11.429201
Waiters/barmen staff	11.343284
Security staff	10.794941
Laborers	10.652794
Cooking staff	10.493304
Sales staff	9.691042
Cleaning staff	9.587562
Realty agents	8.104396
Secretaries	7.159717
Medicine staff	6.776426
IT staff	6.776181
Private service staff	6.721376
Unknown	6.594166
Core staff	6.405533
Managers	6.359267
High skill tech staff	6.236912
HR staff	6.049149
Accountants	4.968070

#### Gender Univariate Analysis

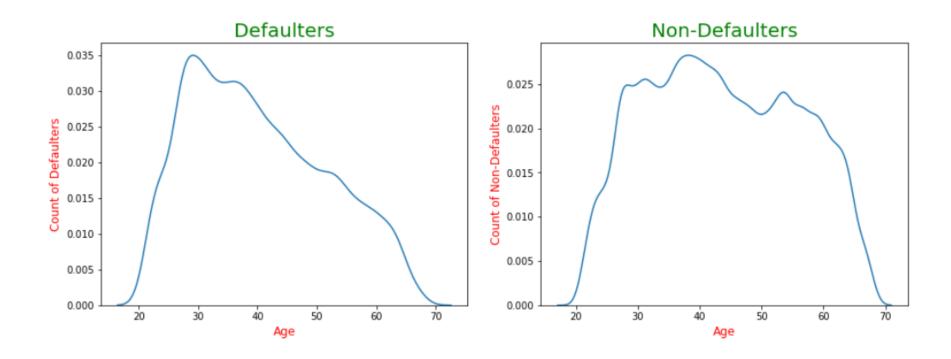
- Regardless of defaulters or non-defaulters, there are more number of females in the dataset than males
- Males have a higher defaulting percentage



Percentage of Defaulte	Value
10.34400	М
7.07731	F
0.00000	XNA

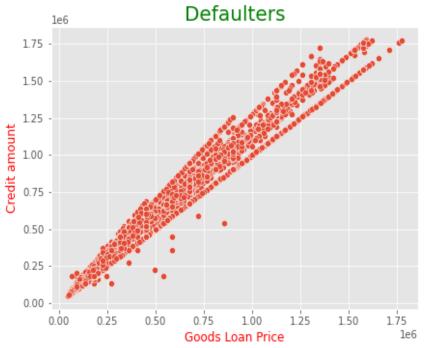
### Age Univariate Analysis

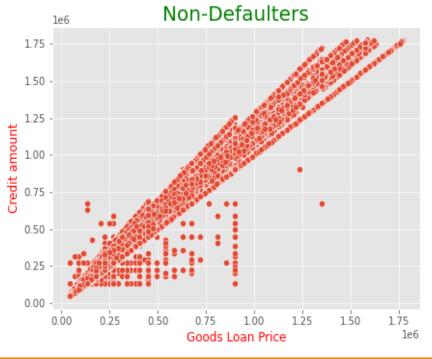
- People around the age of 30 years have highest defaulting rate
- Defaulting rate reduces as the age crosses 30 years



### Credit amount and goods price Bivariate Analysis

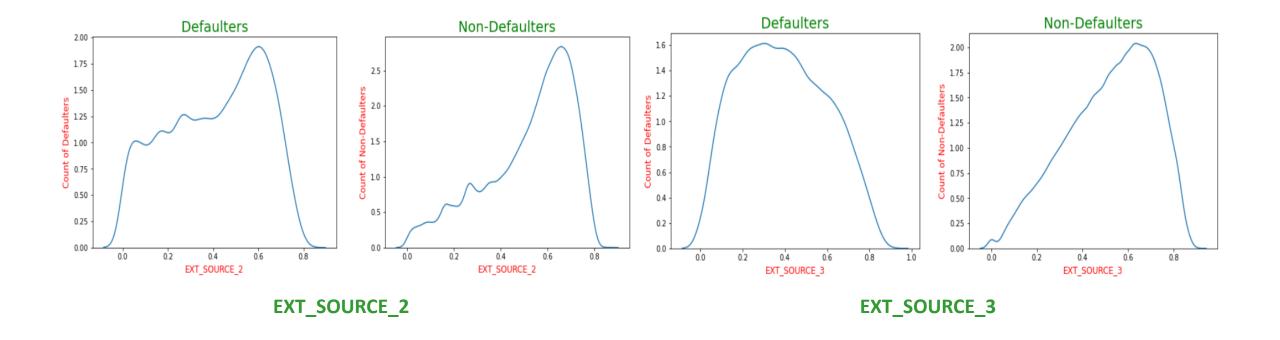
- AMT\_CREDIT and AMT\_GOODS\_PRICE follow a linear relation where the credit amount of the loan increases with increase in the price of the goods for which the loan is given
- The number of defaulters is less than that of non-defaulters for lower range of credit amount and goods price





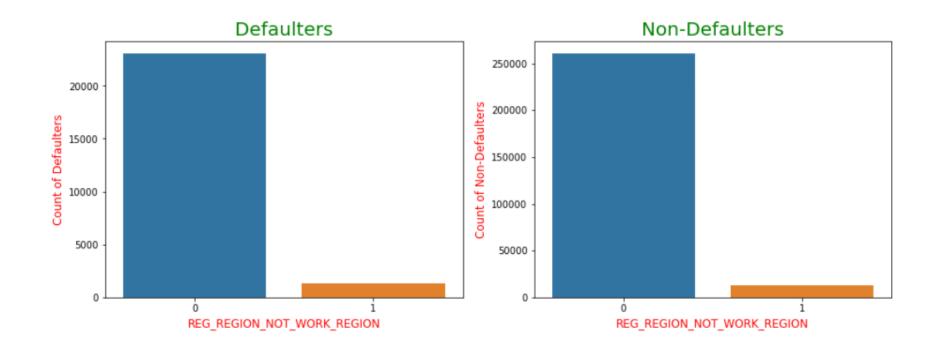
#### Normalized score Univariate Analysis

• EXT\_SOURCE\_3 has a very different distribution for defaulters and non-defaulters whereas EXT\_SOURCE\_2 is almost similar for both defaulters & non-defaulters



#### Address Univariate Analysis

 Defaulter rate is highest when the permanent address is same as the working address which is plotted by REG\_REGION\_NOT\_WORK\_REGION = 0



#### Previous Application Data Analysis

- 8% of the previously approved loan applicants defaulted in current loan
- 88% of the previously refused loan applicants were able to pay current loan
- The percentage of applicants whose current loan defaulted but their previous loans were approved is very less which means that these applicants are more likely to pay their current loan in time than the applicants whose previous loans were refused



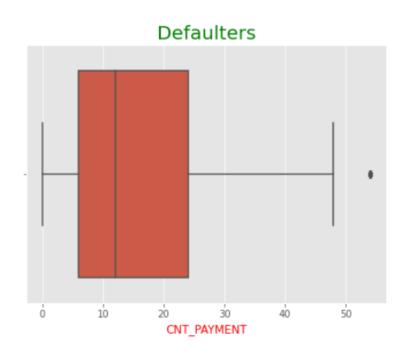
# Income Vs Credit amount Previous Application Data Analysis Bivariate Analysis

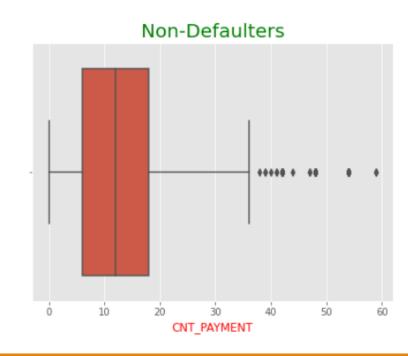
• Loan rejection rate is much lower if the income is higher than 500000. Also, loan requests higher than 200000 has a higher rejection rate



# Previous Credit term Previous Application Data Analysis Univariate Analysis

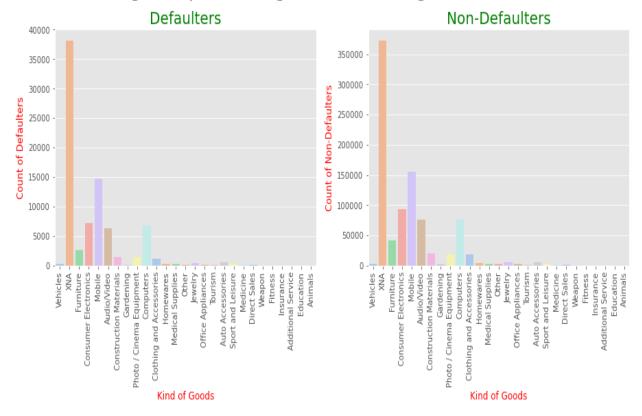
- 75 percentile for defaulters is more than that of non defaulters for CNT\_PAYMENT
- The Maximum line for the Defaulters is more than that of the non-defaulters for CNT\_PAYMENT
- For those who had lower CNT\_PAYMENT in previous application, cases of default are higher





# Goods category Previous Application Data Analysis Univariate Analysis

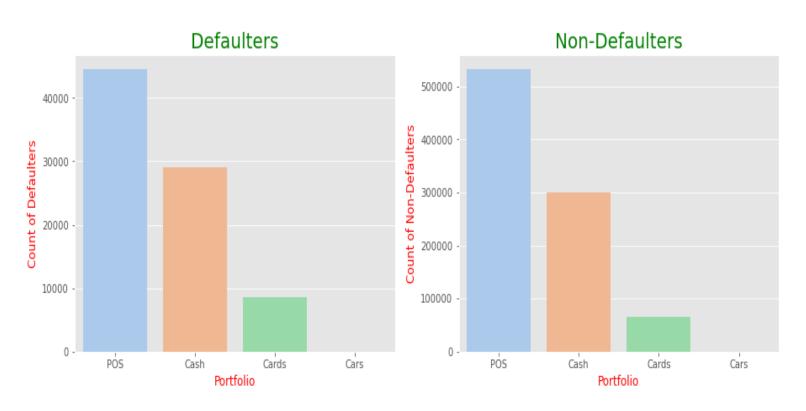
 People who had previously applied for Insurance and Vehicles have the highest percentage of defaulting cases



Value	Percentage of Defaulter
Insurance	10.526316
Vehicles	10.061751
XNA	9.165566
Auto Accessories	9.135593
Jewelry	9.083744
Mobile	8.671627
Office Appliances	8.285565
Direct Sales	8.256881
Weapon	8.196721
Computers	8.136426
Audio/Video	7.757650
Photo / Cinema Equipment	7.489619
Sport and Leisure	7.252836
Consumer Electronics	7.134645
Construction Materials	7.029413
Gardening	6.734603
Homewares	6.717850
Additional Service	6.666667
Medicine	6.389776
Furniture	5.889095
Education	5.882353
Clothing and Accessories	5.826486
Other	5.804749
Medical Supplies	5.673534
Tourism	4.220779
Fitness	3.846154
Animals	0.000000

# Portfolio Previous Application Data Analysis Univariate Analysis

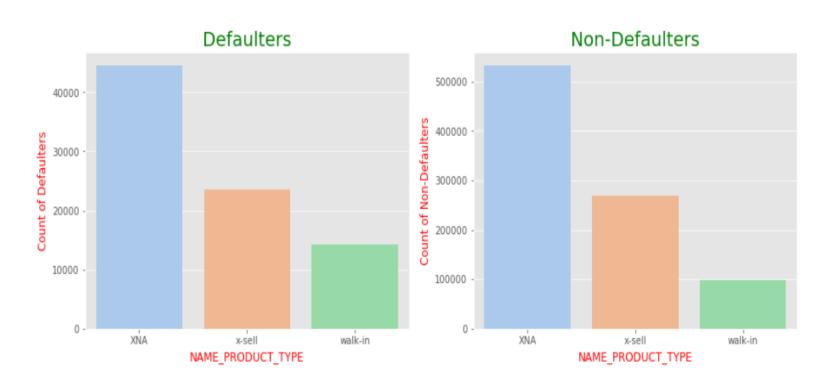
• The defaulter rate is highest where the previous application was for Cards



Value	Percentage of Defaulter	
Cards	11.427467	
Cash	8.848716	
POS	7.673335	
Cars	1 298701	

# Walk-in or X-sell Previous Application Data Analysis Univariate Analysis

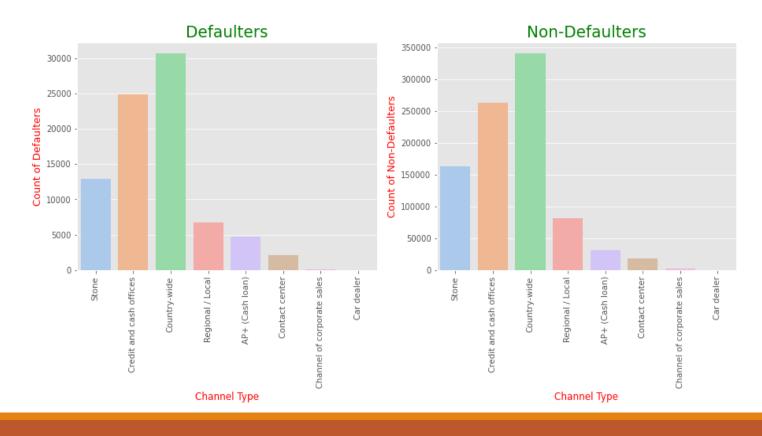
Out of all the previous applicants, walk-ins have defaulted 12% in current loan



Value	Percentage of Defaulter	
walk-in	12.651404	
x-sel	8.052496	
XNA	7.672509	

## Channel type Previous Application Data Analysis Univariate Analysis

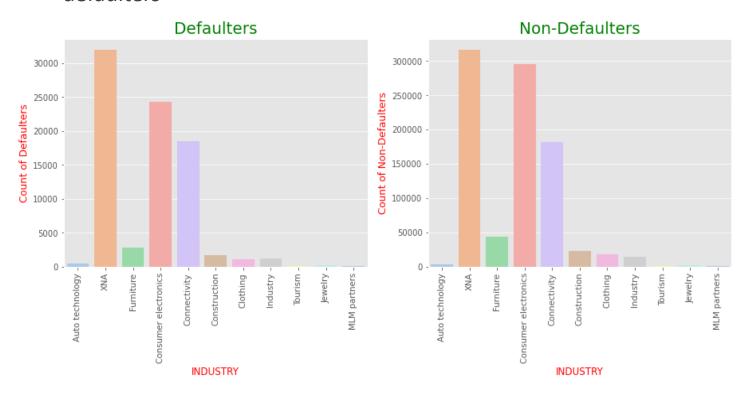
• 13% loan applicants defaulted in the current application who were acquired via channel AP+ (Cash Loan) in their previous application



Value	Percentage of Defaulter
AP+ (Cash loan)	12.972059
Contact center	10.760473
Credit and cash offices	8.641387
Country-wide	8.173713
Regional / Local	7.692308
Stone	7.379731
Channel of corporate sales	4.420073
Car dealer	0.990099

# Industry Previous Application Data Analysis Univariate Analysis

 In seller Industry Auto technology has the highest defaulting rate & Tourism has the lowest number of defaulters



Value	Percentage of Defaulter
Auto technology	10.556962
Connectivity	9.229818
XNA	9.043185
Jewelry	8.860153
Consumer electronics	7.621758
Industry	7.291201
Construction	6.638315
Furniture	6.106690
Clothing	5.859149
MLM partners	5.205479
Tourism	4.069767

# Product combination Previous Application Data Analysis Univariate Analysis

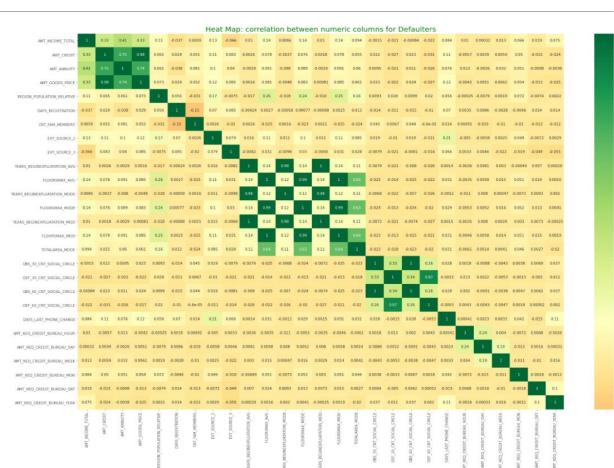
Highest percentage of defaulting cases is for Card Street



Value	Percentage of Defaulter
Card Street	12.547323
Cash Street: middle	11.790563
Cash X-Sell: high	11.586780
Cash Street: high	11.421861
Card X-Sell	9.963417
POS mobile with interest	8.816905
Cash Street: low	8.544237
POS other with interest	7.992753
POS mobile without interest	7.945716
Cash X-Sell: middle	7.760591
POS household with interest	7.689032
POS others without interest	7.236523
POS household without interest	6.736797
POS industry with interest	6.369284
Cash X-Sell: low	5.837450
POS industry without interest	4.744453

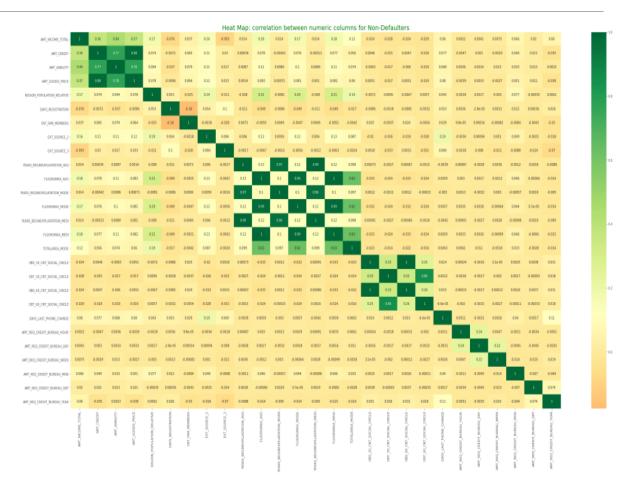
#### **Application Data Correlation**

- Top 10 Correlation between numeric columns for Defaulters:
  - AMT\_REQ\_CREDIT\_BUREAU\_YEAR, AMT\_REQ\_CREDIT\_BUREAU\_YEAR
  - OBS\_60\_CNT\_SOCIAL\_CIRCLE, OBS\_30\_CNT\_SOCIAL\_CIRCLE
  - 3. FLOORSMAX\_MEDI, FLOORSMAX\_AVG
  - 4. YEARS\_BEGINEXPLUATATION\_AVG, YEARS\_BEGINEXPLUATATION\_MEDI
  - 5. FLOORSMAX\_MODE, FLOORSMAX\_MEDI
  - FLOORSMAX\_AVG, FLOORSMAX\_MODE
  - 7. AMT CREDIT, AMT GOODS PRICE
  - 8. YEARS\_BEGINEXPLUATATION\_MODE, YEARS\_BEGINEXPLUATATION\_AVG
  - 9. YEARS\_BEGINEXPLUATATION\_MEDI, YEARS\_BEGINEXPLUATATION\_MODE
  - 10. REGION\_RATING\_CLIENT\_W\_CITY, REGION\_RATING\_CLIENT



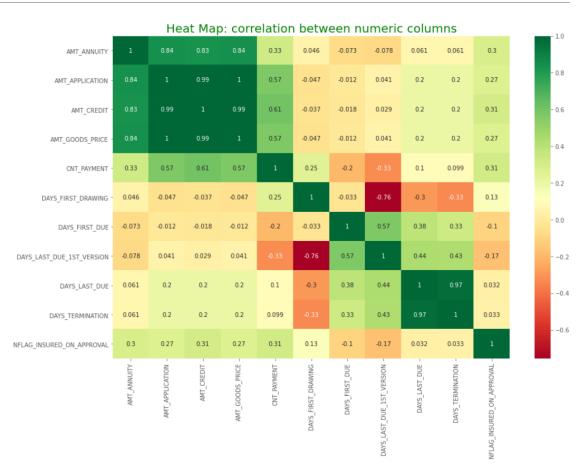
#### **Application Data Correlation**

- Top 10 Correlation between numeric columns for Non-Defaulters:
  - AMT\_REQ\_CREDIT\_BUREAU\_YEAR, AMT\_REQ\_CREDIT\_BUREAU\_YEAR
  - 2. OBS\_30\_CNT\_SOCIAL\_CIRCLE, OBS\_60\_CNT\_SOCIAL\_CIRCLE
  - 3. FLOORSMAX AVG, FLOORSMAX MEDI
  - 4. YEARS\_BEGINEXPLUATATION\_MEDI, YEARS\_BEGINEXPLUATATION\_AVG
  - 5. FLOORSMAX\_MEDI, FLOORSMAX\_MODE
  - 6. FLOORSMAX\_AVG, FLOORSMAX\_MODE
  - 7. AMT CREDIT, AMT GOODS PRICE
  - 8. YEARS\_BEGINEXPLUATATION\_MODE, YEARS\_BEGINEXPLUATATION\_AVG
  - 9. YEARS\_BEGINEXPLUATATION\_MEDI, YEARS\_BEGINEXPLUATATION\_MODE
  - 10. REGION\_RATING\_CLIENT, REGION\_RATING\_CLIENT\_W\_CITY



#### **Previous Application Correlation**

- Correlation between numeric columns:
  - 'AMT\_ANNUITY', 'AMT\_APPLICATION',
     'AMT\_CREDIT' & 'AMT\_GOODS\_PRICE' are
     highly correlated
  - 'DAYS\_TERMINATION' & 'DAYS\_LAST\_DUE' are also highly correlated



### Thank You!