

## **Stationery Sales Performance**

A Data Analysis Overview

## Agenda

- 1 Introduction & Overview
- 2 Top Products by Revenue
- 3 Daily Sales Trend
- 4 Dashboard Overview
- 5 Key Takeaways & Next Steps

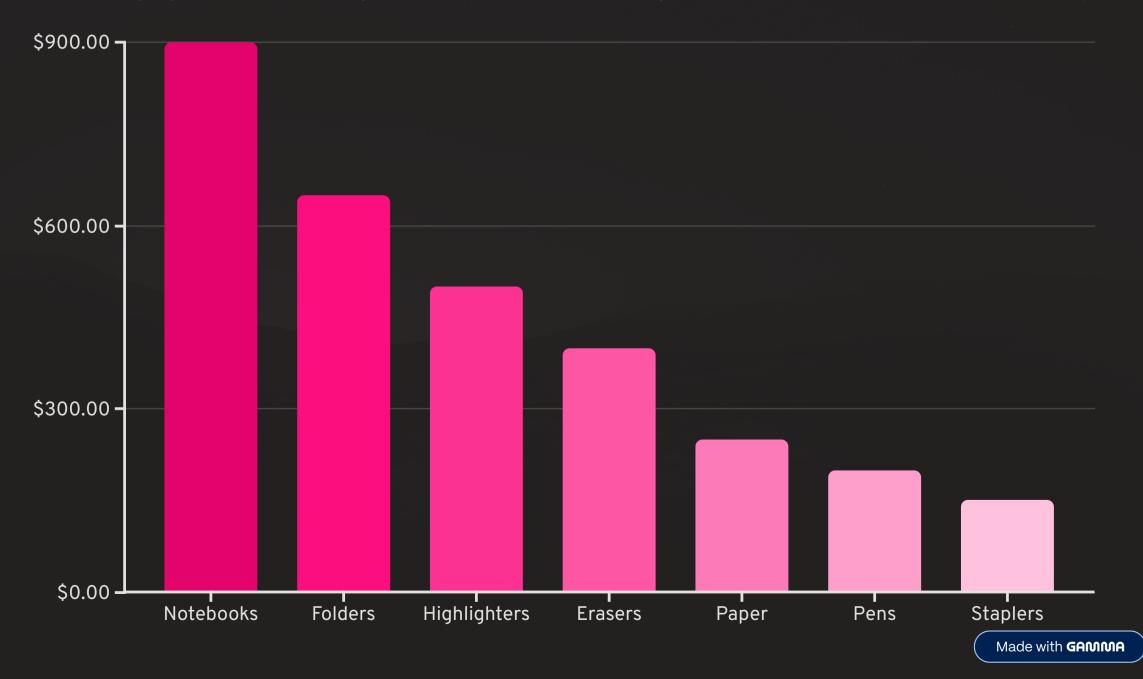


Chapter 1

# Introduction & Overview

## Top Products by Revenue

This chart highlights the total revenue generated by each product, showing clear leaders and underperformers.



## **Key Insights: Product Performance**

#### **Notebooks Lead**

Notebooks are the top-selling product, generating over \$900 in total revenue.

#### **Underperforming Products**

Paper, Pens, and Staplers are the lowest-performing products in terms of revenue.

#### **Strategic Focus**

Focus on marketing notebooks and explore strategies to boost lower-performing products.



Chapter 2

## Daily Sales Trend

## **Daily Sales Trend**

This chart illustrates the daily sales trend based on the number of units sold over a five-day period.



## **Key Insights: Daily Fluctuations**



#### Peak on Day 3

A significant peak in units sold occurred on Day 3.



#### **Drop on Day 2**

A notable drop in units sold was observed on Day 2.



#### **Inconsistent Sales**

The trend shows fluctuations, indicating inconsistent daily sales.



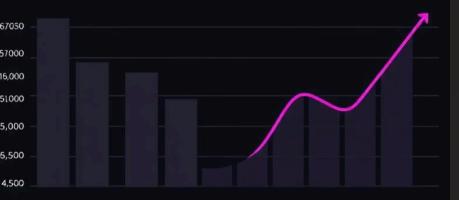
**Chapter 3** 

## **Dashboard Overview**

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## **Dashboard Overview**

This dashboard combines product revenue and daily sales trends for a comprehensive view of performance.

#### **Holistic Understanding**

Provides a quick, at-a-glance overview of key sales metrics.

#### **Deeper Insights**

Allows for deeper dives into specific data points with filtering options.

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