

AdventureWorks

\$1,64,73,618 \$1,68,69,574 (\$396K) -2.3%

sales

Budget

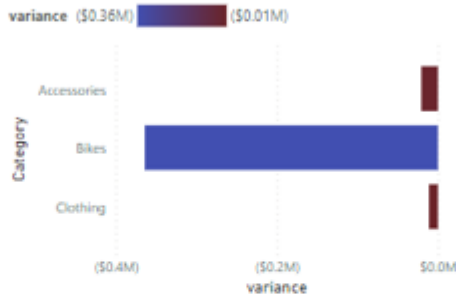
variance

variance%

Budget and Sales by Category



Variance by Category



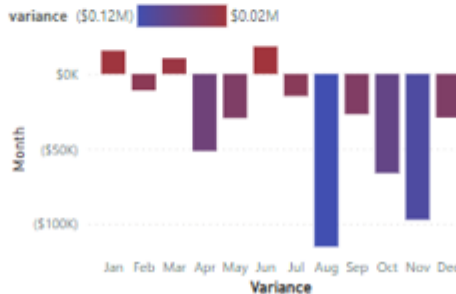
Top 10 Products

ProductName	sales
Mountain-200 Black, 38	\$9,54,716
Mountain-200 Black, 42	\$9,79,961
Mountain-200 Black, 46	\$9,61,601
Mountain-200 Silver, 38	\$9,79,036
Mountain-200 Silver, 42	\$9,09,436
Mountain-200 Silver, 46	\$9,30,316
Road-350-W Yellow, 40	\$4,18,444
Road-350-W Yellow, 42	\$3,99,733
Touring-1000 Blue, 46	\$4,21,980
Touring-1000 Yellow, 46	\$4,10,060

Budget and Sales by Month



Variance by Month



Top 10 Customers

FullName	sales
Turner, Jordan	\$11,484
Shan, Maurice	\$10,861
Munoz, Janet	\$10,418
Nara, Nichole	\$9,717
Henderson, Kaitlyn	\$9,716
He, Margaret	\$9,691
Dominguez, Randall	\$9,688
Gonzalez, Adriana	\$9,664
Hu, Rosa	\$9,637
Gill, Brandi	\$9,617