

PI PROCESS & TRANSCRIPT BIBLE



Trusted for Success

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IIM Ahmedabad

PROCESS 2021

Experience-1

Panel 4, no. 2

P1- Professor (looked 45ish)

P2- Professor (looked 35ish)

KK- Me

P1- Tell us what do you do at Reliance?

KK- Told, mentioned about reliability improvement, budget preparation among other things)

P1- So how do u improve reliability?

KK- Told

P1- So how do u decide which equipment should be single line and which should be double line?

KK- Told

P1- How do you prepare the budget?

KK- Told(in detail....also mentioned shutdown event, a major event in a manufacturing plant,in detail)

P1- Who are the competitors of Ril in the sector u work?

KK- Told, also told that RIL sells its product at a premium as it promises quality so it exports most of its produce & in domestic market sells only to high end consumers.

P2- Are you comfortable with statistics?

KK- Yes sir.

P2- Do u know about Probability distribution?

KK- Mentioned about binomial & poisson for discrete and normal for continuous.Explained each with P.D.F.

P2- When do we use binomial & when poisson?

KK- Told with examples(gave real life example related to my job)

P2- When do we use normal?

KK- Told

P1- So how do you keep urself updated?

KK- Told I read news online and that's how I start my day.

P1- Which part u r interested in like politics, sports or other?

KK- Sir, economic & sports.

P1- Tell us about economics?

KK- Told about recent budget & also told i like to track stock market....so i keep in touch with business news.

P1-How u select stocks?

KK- Told by using both fundamental & technical analysis. Also told what strategy i currently use and how it can beat nifty returns by a good amount and that too as a passive investor as i can't be in front of a trading screen due to job.(Looked impressed)

P2- What happened in GameStop?

KK- (was just waiting for this)Told in great detail....from the hedge funds bets and the level of short position to the reddit bit.

P2- So what was the response of the government & what is ur view?

KK- Said, it was totally legal what retailers did and they are actually buying a stock they think has a future we cant argue with that...but these hedge funds have been betting against these companies and rooting for them to fail since long and no one bats an eye.(they agreed)(Also mentioned about robinhood banning trade of GSE)

P2- Sports?

KK- Told about how I'm doing weight training since last 5 years & how it helps in reducing my stress & also keeps me fit.(Perhaps mentioned about football too don't remember clearly)

P2- So u have done some courses from IIM Bangalore in 2020 only...was that a byproduct of pandemic?(Smiling)

KK- No sir, I completed those courses in 2019 only....exams were delayed due to covid thats why in 2020.

P2- Ok krishnakant, nice talking to u. Thank you!

KK- Thank you so much sir.

P1- Have a toffee.

KK- No sir, I don't eat toffee. Thank you!

P2- Yes Yes(smiling).

Experience-2

Panel 3 serial number 1.

2 panelists, 1 male, 1 female.

No grilling whatsoever, it was just like a normal conversation.

Start with telling us about yourself.

Told.

Difference between MBA and MiM and why one over the other.

Couldn't answer properly.

Asked questions about marketing (my favourite subject in undergrad).

Asked what STP was.

Told didn't know.

Next question was about segmenting. Then I remembered about STP and answered. Asked to explain in detail. Explained properly.

Asked about Big Basket's strategy at the start of lockdown. Demand increased but production capacity didn't. What changes, if any, should be made to the marketing strategy?

Explained.

Asked a little about football (my hobby).

Told about playing and watching football. Told in a funny way how I watched a match at 1:30 in the morning before coming for the interview. Asked if the interview wasn't important to me. Told couldn't sleep, so watched the match. Also, I am able to function on 2-3 hours of sleep as I am a night owl. Smiled a little on hearing this.

Asked some questions about the AWT.

Explained what I had written and stuck to my opinion.

Asked if I was up to date with current affairs.

Told that I don't know everything but I do my best to be aware of my surroundings.

Asked just a single current affair question about the covid vaccine that's in the phase of development right now in India.

Answered Covovax.

Asked whether a single or two shots are required for it.

Replied that I didn't know.

Asked a bit about normal distribution and differentiation. Told to draw a normal distribution curve on the paper in front of me.

Drew.

Asked what the middle line was.

Told median.

Asked if it was not mode or mean?

Replied that I think this is a trick question and that mode, median, mean are equal for normal distribution.

Are you sure?

Replied affirmatively.

They were quite friendly throughout the interview.

Side note: Just be straight with them. Don't beat round the bush.

Interview lasted for about 20-25 minutes.

Experience-3

Electrical and Electronics engineering, 2020

John Deere, Nov 2020

Q. Welcome

A. Thank you sir

Q. So, you are working with John Deere right?

A. Yes sir

Q. So what are you doing at your job?

A. I am currently under training. So I am learning softwares and understanding projects.

Q. Tell me some softwares

A. MATLAB, SIMULINK, STATEFLOW

Q. You might have learnt these in Undergrad also right?

A. Yes sir, here I am learning in depth

Q. So Stateflow is like a Finite state model right?

A. Yes sir (Just told yes. I did not know this)

Q. Gave a problem

A. I don't have any idea about this sir

Q. I know you don't know. But just try this.

A. Sure sir (Tried but did not get anywhere)

Q. It's fine, tell me your Favourite subjects.

A. Power electronics, Machines

Q. What is Slip speed?

A. (What more did I want 😊) Explained everything in details. Drew some diagrams. Forgot what is Flux but remaining everything was good

Q. What is the market share of John Deere?

A. 10%

Q. Competitors?

A. Gave some names.

Q. Where is this company based?

A. Answered

Q. Where is Illinois? Distance from Chicago? North/South/West/East USA?

A. I have no idea about the map of USA

Q. As an engineer, give me a solution for the pollution caused due to Stubble burning.

A. Gave an example of Maharashtra where molasses from sugarcane after harvesting are used to make ethanol. We must find something like that

Q. Why are they burning stubble at all?

A. Natural decomposition will take a long time. But farmers want to grow 2 crops every year.

(Guessed this but turned out to be true)

Q. Hobbies?

A. Reading books

Q. Favorite authors

A. Dan brown till Origins. Amish Tripathi later

Q. Then go to C. If you are Chetan Bhagat fan, come here (laughing)

A. Laughed

Q. Some discussions about the Meluha series.

A. Not great but average answer

Okay Bye

Experience-4

2 Member Panel

Profile- CA with 2 yrs of work ex with US clients in Healthcare

1. What is Corp Governance

2. why Correspondence Bcom

3. Which fav subject in CA. Explain Ebitda to Debt. why EBITDA not PAT

4. How NPAs impact Bank. Provisioning in balance sheet and all

5. Explain any issue faced by client - Which best deal you worked on. Talk abt how you'll analyse a company before giving loan

6. What do you do in free time.

7. Explain Circular economy

8. PLI vs SEZ

9. What is govts stance on 377. Whats 370

Experience-5

IIM A FABM - PI

1M 1F

Very friendly and cheerful.

Asked about my city Khargone

Historic importance of the city

Have you heard of rawalkhedi, why is it famous?

Do you watch films? You watched Bajirao Mastani?

What was connection between its last scene and Rawalkhedi?

What are some subjects you liked in your graduation?

Asked some basic questions on that.

What is agricultural economics to you? Explain?

What is MSP and how it's calculated?

Asked me to make a demand supply curve along with MSP in it on the graph and explain how it works (wasn't able to do but tried)

Where do you see yourself 5 years from now?

Tell us about some big names in the sector? Asked about some of their products.

Choose between HUL and AMUL and explain why?

Tell us about your Rural agriculture work experience?

Why MBA?

What all calls do you have?

How you travelled to Pune?

Do you know what's Pune is known for?

What do you do in your leisure time?

What's recent interesting science article you read?

Asked some questions related to it.

Asked to leave.

Experience-5

Interview begins

One Male (M), One Female (F)

And me

M: Good Morning Himanshu. How are you?

Me: Good Morning, Sir and Ma'am. I am good. How are you?

M: We are good.

M: In your AWT why have u assumed the guy as a male

Me: Answered

M: Why are you saying no evidence, his own point of view is an evidence right?

Me: Tried to defend. Ultimately agreed and apologized for misunderstanding.

M: Yes, it is insufficient evidence, not zero.

M: You Graduated in 2020, what did u do in mean time.

Me: Answered

M: Oh great, you work with reliance, where ? JMD?

Me: Answered

M: Ok, so NIT Trichy, you have a problem with your 2nd year (grades)

Me: Answered

M: Oh, what did you do to learn English.

Me: Answered

M: Ok, in your Internships u mentored a student for maths right.

Me: Yes

M: differentiate $e^{(\ln x)}$ wrt x

Me: Sir it will be 1 as the function is x itself.

M: nothing to do with interval ?

Me: Realised and corrected mistake

M: what about $\log 0$

Me: gave a wrong answer. He asked me are you sure??

Me: asked for 30 seconds

M: ok

Me: gave a good and right answer.

M: gave me advise to not react quickly, u r a bright student, can't afford to be careless like that.

Me: gave a weirdo smile

F: Ok Himanshu, tell me, why you are a good MBA student.

Me: Answered (Unilever Changemakers program mentioned Perfectly 😊)

F: Ok tell me, what would you recommend to me to do about having very less female candidates in MBA.

Me: Gave answer, bit of cross Questions, but handled fine. Didn't fumble luckily. Overall theek thaak answer.

F: Ok Himanshu, fair enough.

M: Any questions for us himanshu?

Me: asked

M: dodged

Me: asked another

M: dodged with a joke

Me: laughed and said thank you sir.

M: take a toffee

Me: thank you sir. Thank you Ma'am. Have a good day.

Curtains closed.

Experience-6

Panel 4, 2 M, FABM PI

- what is MSP

- how is MSP calculated

- what is DCB scheme

- diff between subsidy and direct cash benefit
- some follow up qsns on whether the scheme is useful or not
- asked abt stubble burning problem in northern states
- disadv of stubble burning
- draw a supply demand curve for food grains
- gave some situations on supply and demand
- fav subjects in undergrad
- what is agronomy
- production function formula
- what is combined harvester, why is it called so
- what is variance
- what is standard deviation
- formula for standard deviation
- asked if I knew calculus
- what is the derivative of x^2
- does the graph $y = x^2$ has maxima or minima

12:05

In reply to this message

Boris Johnson's R-day no-show can start a debate if Soviet style military spectacle is needed. British PM Boris Johnson's cancellation may end up having a republic day event without a chief guest for the first time since 1966. As the pandemic is still present, is it needed to have a Soviet style military spectacle? Now is the time to ponder, as the new central vista transforms Rajpath.

Q) What are the assumptions made in the above write up? Give the reasons and counter-reasons? Do u agree or disagree and why?

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IIM Bangalore

PROCESS 2021

Experience-1

Fresher-B.com(hons)

3 interviewers

- 1.You have written you that you like marketing.. Tell us what marketing is and what you like in it?
- 2.what is brand?...how brand works in marketing?... How do you market?... Explain how brands influence your decision?
- 3.Name 3 women CEO.
- 4.Difference btn mean, median and mode.
- 5.Name one distribution where mean, median and mode are same.
- 6.Name 3 women freedom fighter.
- 7.Ex-CEO of ICICI bank? Why she is in news?
- 8.why she is wrong?
- 9.Brands and successful strategies.
- 10.Is is ethical to market bad quality product? What you will do if you have to market a bad quality product.
- 11.Amul butter contains 98% fat.. Isn't bad to market it?
- 12.meaning of nike, what is logo called?
- 13.marketing vs selling
- 14.What is problem in giving loan to husbands friend.
- 15.If 5 people are giving security... To whom you will give loan?
- 16.What is inflation
- 17.What is deflation
- 18.which is good for the economy-inflation or deflation?
- 19.Why inflation is good for the society? How you will decide?

Experience-2

College: IIM Bangalore

Date: 16.02.2020

Your educational background: X/XII/B.Tech (Mechanical Engineering, NIT ROURKELA)-
95/96.33/8.73

Work experience: Production Engineer (2 yr 7 months) at Kohler India.

Process: WAT (12th February) - PI (16th February)

Panel: P1: Ashish Misra (Associate Professor - Marketing) & P2: Ritwik Bannerjee (Associate Professor - Economics & Social Sciences)

PI qs asked:

P2: You graduated from NIT Rourkela and worked at Kohler. Tell us about your work experience.

M: Told

Follow up questions on how many people report to me and the organisation structure which I answered.

P2: Tell us about a situation when somebody far more experienced reports to you and disagrees. What will you do?

M (Smiled): I have experienced that. Told about how I will focus on facts and data.

P2: With an example tell us how you resolved when both were not ready to agree.

M: Told.

P1: Tell us about Kohler's business. Who do you sell your products?

M: Told.

P1: Is it profitable?

M: Told a bit and was interrupted.

P1: You have not studied Kohler's business?

M: Explained about the business in India and just a bit about overall business. (Not so convincing)

P1: Kohler's competitors?M: Told

P1: Why Kohler's market share is lower than Jaquar?

M: Told

P1: Do you think it should focus on other sections of the market?

M: Told.

P1: Is 1% profit acceptable to you?

M: No. Told the reason.

P1: What are your hobbies?

M: Told about Quora and Books of Biographical Genre.

P1 (Made a face which looked like he was thinking if those can be counted as hobbies): Do you think Quora is a credible source? I could write about having climbed the Himalayas. You'll believe that?

M: Told about how my focus was on the experience and not on the achievements.

P1: Name some books you have read.

M: Told

P1: Wings of Fire is a vision and not a biography. And Elon Musk and Jack Ma's businesses are not scalable?

M: Why is Jack Ma's business not scalable?

P1: I didn't mean that. I mean you can't just read and build a business. What benefit has it done to you?

M: Told about traits and tried to give eBay vs Alibaba example in China.

P1: What is the name of Alibaba's website similar to eBay?

M: Told

P1: What was the reason that Jack Ma won?

M: Told but was interrupted.

P1: Ebay's business model is different. "Told some name"

M: I am sorry I am not aware of that.

P1: Please look into it.

M: Okay.

P2: You are from Odisha. Tell me the reason for Naveen Pattnaik's popularity.

M: Told about his people-centric policies and gave examples.

P1 (He was from Odisha): Just accept that there is no strong opposition.

M: Not exactly but that's a reason.

P2: Why hasn't BJD done well at the national level? M: It won all the 21 parliamentary seats in 2009 and lost just one seat in 2014 elections.

P1: Still, it is not a national level party.

M: Yeah Sir. I just meant it has done well in the parliamentary elections in Odisha.

P1: Any questions for us? M: Yes. Asked.

P1: Thank You!

P2 (After searching on google): Mitesh. BJD won just 12 seats in 2019.

M: Yes Sir. But I was talking about 2014.

P2 (Smiles): Okay. You can leave.

Overall feedback: P1 tried to counter everything I said. P2 was very calm. The total interview lasted for 20 minutes.

Experience-3

Mechanical engineer 2020 passout

88/84/81

6months of work experience

3 interviewers 2F 1M

P1 :- tell us about Aarti industries (working in company)

Me :- told

P2:- what does that do who are suppliers

Me :- told

P1:- you are working in procurement department so currently what you are procuring

Me :- plate type heat exchanger (expecting counter que but didn't ask)

P1:- you are aware about current situation in pharmaceutical

Me :- told

P1:- tell as about your internship at Mercedes Benz

Me :- told about my role

P1:- are you familiar with auto industries in india

Me :- yes

P1 :- what are current trend in auto industries in india

Me :- Told about current gov police of vehicles scrapping

P2:- is it beneficial for mercedes

Me :- told

P1:- what about electrical vehicle in country is something happening or going to happen

Me :- told about delhi gov initiative

P1 :- what is the structure for maintenance

Me :- told

P1 :- okay fair enough last que from then over to sir how can gov regulate contact on social media

Me :- told

P2 :- do you think it is good think to do

Me :- told

P2 :- what do you think you do in your free time

Me :- watching cricket or following stock market

P2 :- tell me about stock Market

Me :- told basic about stock Market

P2 :- on your technical analysis which one stock you'll recommend for buy for this year

Me :- ITC & Hindalco

P2 :- reason

Me :- told about breaking multiple year chennal in Hindalco & RSI trend change in ITC

P2 :- can you explain how candle stick pattern work

Me :- explained

P3 :- what is the current share price of hindalco

Me :- told Don't remember exactly but it's around 300

P2 :- do you know about aluminium prices

Me :- didn't follow commodity Market

P2 :- okay , so do you invest in stocks ?

Me :- told

P3 :- what are other types of analisis apart from technical analysis

Me :- told

P3 :- what tool you used for analisis

Me :- told about indicators

P3 :- so you didn't follow what aarti industries Is doing & it's share price & all

Me :- I'm following and told about share prices & trend of stock

P3 :- what your long term goal in which firm you want to word

Me :- told that there is nothing like any particular firm ive though of

P3 :- you are in touch with what's happening in economics

Me :- yes

P3 :- in which topic you've read about recently

Me :- told about budget

P3 :- is budget is good topic to ask ?

Me :- sure ma'am

P3 :- what is there in budget that is good for individual

Me :- told (seem convinced)

Suddenly p1 told I've an one que you seems like an interesting person to ask this que (don't know why she said this)

P1 :- you are working in company with your close friend and you find he is involved in corruption so what do you do?

Me :- told

P2 :- so if your friends is doing any side business & according to company law its to allow to do any other work so what do you do

Me :- told

P2 :- fair enough

Done done from our side

Do you have any questions for us

Me :- no

Thank you siddharth

Nice talking with you

Experience-4

24.2.2021 3:00 PM

IIM Bangalore

10th/12th/grad (GEM): 95/95.4/85.7

18 months work ex @ EXL

P1 (~45 yrs old... Bad Cop)

P2 (~60 yrs old... Bad cop)

P3 (~30 yrs old.... Probably alumnus and was chill throughout)

Duration: 25 mins

Me: (Greeted both the panelist)

P1 – Good Afternoon. How are you?

P1 - show me your ID card (Shown the aadhar)

P2 – Is this really you? You look so mature now and kid in Aadhar.

P1 – Why are you smiling? Is it your strategy for the interview? (Related it with general outlook)

P2 – So Mr. Jovial Suyash, tell me the difference between humbleness and politeness. (Gave an example).

P2 – What is a permanent trait – humbleness or politeness?

P1 – How did you develop the inactivity predictive model? Do you know logistic regression? How is it different from other classification algorithm that you used?

P1 – Do you perform prescriptive analytics as well?

P2 – Explain the process.

(P1 & P2 Grilled on it and were bombarding with cross-questions as soon as I finish one sentence)

P3 – How does your model performed and also explain the working of random forest classifier?

P1 – You are talking superficially like any manager. I think you don't know anything apart from this. (I clarified, but soon P2 cut me short)

P2 – Govt invested so much on you during your graduation, talk to us about something from your stream. (Replied but they never seemed convinced from me, I don't know why!!)

P1 – What advantages does Bio-ceramics have over traditional materials? What are the areas of application? What is the cost?

P2 – Suppose there is a farmer, an IT employee and a sportsperson. Who do you think will be able to benefit from it?

P3 – Suppose I met with an accident. Which material would be readily available for implant – traditional or bio ceramic? (Explained)

P1 – I see you have interest in photography. Tell me what business opportunity do you see in it and how will you address it?

P2 – Answer in one sentence: Will it affect the established photographers?

P1 – How will you address this pain point?

P2 – Do you always smile?

P1, P2, P3 – That's it from our end. Do you have any questions for us? (Asked)

P2 – That's a very interesting line. Who taught you? (Clarified)

P2 – You seem confident. I hope you are not displaying this just for the interview. (Smiled again and replied)

P1 – See, you are smiling again. All the Best Mr. Smiley

M – Thank you sir. Have a great day ahead.

No current affairs; no Maths/ stats; Entirely based on SOP

Experience-5

3 Panelists (All Male)

Around 25-30mins

Profile: GEM (ECE)

Workex: 2.5 years in IT

Experience: Very chilled interview. More like conversation.

1) Tell me something about yourself not mentioned in resume.

Ans: Told them about my work visit to Korea last year.

Lots of questions on that.

-- About cultural differences between india and korea

-- My learnings

-- Should there be uniform culture in MNCs

-- Positive and negative thing about korea

-- how culture play crucial role in one's development

-- how organization culture linked to society culture

And a lot more questions.

2) I said my school was the game-changer for me (I went to Jawahar Navodaya vidyalaya)

-- Lots of Cross questions on that.

-- what I have learnt from school

-- any special memory

-- what incremental change I have observed from school to clg to Samsung(I joined there as software engineer)

3) Justify your decision of opting MBA in purely monetary terms.

-- Lots of cross questions

-- they asked me to give a financial model

-- how to justify my investment for next 2 years

4) About my work. What I do. And underlying algorithm

5) My hobbies (I won gold medal at state level in badminton). They started with that and asked me how I'm following my hobbies now.

Experience-6

IIMB PGP/PGPBA

19TH MARCH 2PM

3 panelist 2 Male (M1,M2) 1Female(F)

Greetings from both sides

Id card verification

M1: So Ankur, you have a branch that is very unique...tell us about Food Technology

Me: Told him and also concludedHe was ok with that

M1: Asked my perspective on farm laws

Me: Told 1st one FP(T&C) ..and its advantage when he interrupted

M1: Ok so earlier ...were farmers not allowed to sell outside their state??

Me: Sir they were but it wasnt explicitly mentioned...but now it has been stated by govt ..so farmers will be more aware of it

M1: Ok and next point?

Me: Sir...2nd law pertaining to contract farming will now give security in minds of farmers...they now have options.as earlier crops depended heavily on monsoon...i myself belong to farming family so i know how much relief it has brought up.....(he interrupted)

M1: so were earlier they not supposed to go under this?

Me: Again sir,they were but explicitly mentioning is what ...more and more farmers will now be aware of it

M1: Ok..any other point??

Me: Told about pros of farm laws and advantages from removal of middlemen

M1: Asked 1-2 more questions on food technology...

Me: Answered..He was ok

F starts***

F: Asked how could food technology help out during incidents like pandemic

Me....A lot of discussion over it....she was unable to get me...even i was unable 🙄🙄🙄🙄

F: Again asked same ...

Me: Talked about innovations in food technology...She was okay with it

F: Challenges faced during covid

Me: told

F: Tell me Ankur...how as a food technology u can help out during pandemic times to provide food and nutrition to people...Tell me technical ways

Me: told...talked about nutrient lossess,food fortification...

F: So this fortification will again enough to remove this starvation???

Me: Mam this will only solve nutritional deficiency...talking of food security....we can make few checkpoints and can give food to needy ones...also during covid times...food industry and trucks were not abandoned as they come under essential commodities...so accordingly we can scale up our production...do overtime.. maintain more stock in warehouses and distribute same to people.. Also mam every company has CSR domain which is actively responsible for these purposes...they can also help

F1: (Smiling) U are so optimistic...hope it could solve such problems👌

F1: So Ankur,tell me about your job and responsibility and how have been your experience here?

Me: Told

Few more questions on technological developments in food technology...I answered

****,*****M2 Starts*****

M2: So Ankur, Your company is so giant in food products...tell me few of your competitors?

Me: Told him alongwith regionwise...He was fine with it

M2: So,Tell me initially in our northern families people used to cook food in mustard oil...then they moved to rapeseed and canola oil...now they are again back to square one..Whats your view on it?

Me: Told that use of mustard was controversial in few countries it was allowed in few it wasnt....with passage of time people became health conscious and they moved to refined oil...again they realized that refining causes considerable amount of nutrient losses so they again are moving towards natural one.He was okay

M2 : So Ankur tell me few things that how can digital world help in agriculture business

Me: Answered ..he was fine with it

M2: Ankur, u belong to a agriculture dependent family...u have seen all things closely...suppose you have to start a startup...for what product you will do and what steps you will take?

Me: Sir 1st thing is climate,then soil,nutrition,market demand,competitors activities....He interrupted

M2: Okay suppose you have to sell your product and fight with competitor..what steps you will take?

Me: I said i will take product suppose pulse..i will look over variety that i need to develop..i will consult specialist in this field..look what competitors are doing..accordingly improve my product..launch it on small scale....and on same cycle...i will develop and sell it at bigger level subsequently..He seemed satisfied

M2: So Ankur..can digital media also help you?if yes how??

Me: yes sir...told him pros of it..mentioned portal ENam...and also other portals like jio mart

M2: Yes..fine..

F2: Suppose Ankur...you have to sell a food product of your brand ANKUR CHAUBEY.... which product it will be.....why it will be..and how will you do that???

Me: Sir i will go with pulses..because there have been a little research over it only..

Also it is a staple crop...so i will get large pool of people..again i will look over my competitors...what things and what nutrients are they missing out...accordingly i will develop my crop..fortify it with nutrients...i will tell what benefits you will get upon using my pulse..and what you will lack if you miss out on it ...and continuously based on market feedback..i will improve my quality

M2: Seemed satisfied...asked 1-2 more questions

Me Answered all

M2: Ankur..i think we are done

Me : Mam i have a query

F: Yeah go ahead

Me: asked and got reply

F: Wish you best luck Ankur...

Me: Greeted all panelist

*interview was over****

Duration: 29 minutes

Experience-7

95/97/81 BTech NiT Trichy Civil

Ews - 98.84 (99/81/99.5)

3 male... M1,M2,M3

Me - P

M1 - give intro

P - std intro..

M1 - you did civil.. work in IT.. and now you want to learn and work in markets.. so is the 4 years waste in engg?

P - No sir.. have learnt a lot of other things and not only curriculum..

M1 - that's fine.. what happens to the knowledge you possess in civil engineering

P - me mumbling.. general benefits of engineering

M1 - can you design a dam? A bridge?

P - No.. involves life's and I would try but not implement.

M2 - So you have mentioned u did something in stocks.. what did u do?

P - Do intraday trading via price action and technical analysis.

M2 - explain how you prepare for trade?

P - have a set of stocks that I follow.. and follow the trend of Nifty.. use Bollinger bands and RSI for trade entry.. have a fixed stoploss and target

M2 - so overall are you in profits or loss.

P - was profitable in equity.. but then I tried options were lost a lot.. so net to net in red zone

M3 - ok.. so you have mentioned something abt ML in sop .. there are lot of jargons.. can you segregate what is ML, data science.. and AI.

P - did a decent job in ML and AI. But failed to have a clear distinction between data science and ML..

M1 - there is too much speech abt cloud.. what is it?

P - said that companies now outsource data storage and infrastructure to cloud companies instead of running it locally on their servers.. (blabbered something related to centralized server where he questioned if it's so and I corrected)

M1 - india has said it wants all its data to be inside india.. what's your take on it..

P - I said even if data is there india if companies want to steal .. they can.. and so instead of rigid rules.. we should come to a common term with the company abt data security.

(Didn't do this part well 😊. The cloud and data science part)

Few more qns here.. which I said I'm not aware..

M3 - ok so which Indian trader do you follow..?

P - I don't know any Indian trader.. but I keep a watch In rakesh Jhunjhunwala portfolio

M3 - I asked trader .

P - donno any Indian.. but I admire the works of Jim Simon's (not sure if I blabbered Jim Parsons (Sheldon ,Cooper) 😊)

M3 - what's the name of his company

P -- Renaissance tech

M2 - is there any company which uses ML in trading?

P - as I previously mentioned renaissance tech were the first movers to use data in trading and they are quite successful.. they are giving 66% returns annually

M2 - Can we give the decision making to machines in trading then?

P - I fumbled.. and said no..

M2 - countered by saying that trades happen in Milli seconds.. then how can human be involved

P- the decision to implement a model lies in human..

M1 - ok so u are a civil engineer.. who works in IT and want to work in markets.. so are you now a zero sum..?

P - no have many intangible learnings.. which stays all through life and can put into use whenever required.

Ok you can log off

Not bad.. not good as well.. hoping for the best

Experience-8

IIM B Interview Experience

10 CGPA, 93.33, 8.55

Engineering Male Fresher

(Answers that I gave in Interview were bit long and detailed.. the answer in the transcript are brief form of answers that I gave)

Three Panelist

P1, P2, P3

P1 - So Priyanshu have you heard about conflict of interests..??

Me - Yes I have heard about you..(tried to explain what I could understand by it)

P1 - So let me put it this way.. you were the placement representative of your department and still you were to sit for placement.. How is it justified?

Me - The job that I was assigned for was to serve a specific point of communication between the students and the Placement Cell. I had my rights to sit for the placements.

P1 - Don't you think you are at an advantage being the PR and knowledge about all the companies?

Me - I was supposed to have knowledge about all the companies that visit the campus and I was supposed to impart those info to my peers to keep everything transparent and fair.

P1 - I am not convinced...justify how you could have not taken advantage of your position..?

Me - Sir.. even if only I had the powers in my department to have access to info from the Placement Cell.. it is not like my peers cannot have that info directly from the cell... So if they feel anything dicey or If I do something wrong I could always be replaced. Moreover the position of PR is always decided by the students. They propose the name of the student who they want to be their PR. I even faced an interview before claiming that position.

P1 - So you were elected

Me - Yes Sir I had such relationship with my peers.. they knew I was honest and I would keep everything transparent and not use the position to my advantage.

P2 - So.. Where are located now.?

Me - Ahmedabad Gujarat

P2 - What are you doing there..?

Me - GET, AEL

P2 - why has it not been mentioned in the form? (This was the 4th interview in which I was asked this question)

Me - Explained the reason

P2 - Fair enough.. So what all books have you read.?

Me - Told a few..

P2 - So you also teach..?

Me - Yes Ma'am.. told them about FILO..

P2 - So you get paid or what..?

Me - I get paid on per hour basis..

P2 - So Priyanshu tell me a name of few EdTech Companies in the market.

Me - Unacademy, Vedantu, Toppr, Byjus

P2 - Are you ok with the way they are Monetising the education..?

Me - Gave my personal view points..

P2 - Do you think they are overcharging money ? What do you think about the salary the teacher get..??

Me - Explained with a well thought answer.. about how teacher also need to get paid enough for their needs and at the same time making it affordable for the students.

P2 - If I give you enough powers for one day.. what changes will you bring so that you can bring the access of the quality education to underprivileged students.?

Me - Tax exemption on reserved seats for poor and underprivileged students... I will try to implement this.

P2 - What else could you do on personal level...?

Me - It is all about finding people on with real serious interest in mentorship and guiding students.. teaching them apart from their full time job.. Like I would love to do it.. I need to find people with similar interest and bring them under a single platform.

P3 - So Priyanshu you are working with Adani..

Me - Yes Sir for the past 1 week.. Today will actually be my first day at office..

P3 - Nice.. So does you company know that you are appearing for IIM Interviews..?

(THIS WAS A TRICK QUESTION.. IF I HAD SAID NO I WOULD BE COMPLETELY TRAPPED BECAUSE I HAD MENTIONED ABOUT ME BEING HONEST IN THE PREVIOUS ANSWERS)

Me - Yes Sir.. My HR knows..

P3 - He allowed you..???

Me - Yes Sir.. In our company we don't stop anyone if the want to move ahead in life..

P3 - suppose if you convert will you join MBA..??

Me - Yes sir I definitely will..

P3 - don't you think your company will suffer a loss because of that..?

Me - Yes Sir they will...I havenot actually contributed anything to the company till now..

P3 - So if Mr. Gautam Adani Comes and asks you for compensation how would you do it..?

15:57

Me - Sir I am in my Probation period right now..so I donot have anything such as notice period or anything for leaving the job..so I could offer them my 1 month salary.. also for the few month that I am in the company I could offer them my extra working hours after 6:30 and full day on weekends..

P3 - You mentioned money.. Do you think money is important..?

Me - I won't say it is important.. I would it is necessary..

P3 - are you a money minded person... Why does you answer include money?

Me - Explained by adding that my answer was not all about it was about efforts of the employees as well.. I also accounted that in...

P3 - well explained Ok.. tell me some non monetry way of compensating me if I have incurred some loss because of you..?

Me - (Took some time to think about it could not find anything concrete..)

Sir I can't think of anything particular as of now.. but I could simply ask you if there is anything I could help you with I will be glad to do so..

P3 - Ok.. Nice.

There was some discussion on if I had any questions for them etc etc.

They wished me all the best for my first day at office

THE END

Experience-9

IIM B Interview Experience (PGP + PGPBA)

There were two professors : A male and a Female

Interview time: Around 25 min

F1: What exactly do you do at your job?

Me: Answered

F1: How does it will help you in an MBA?

Me: Tried to explain in terms of cost reduction of product that we sell and improving the efficiency

F1: I am still not convinced(A lot more grilling on the topic)

Me: Tried to convince her by saying why exactly i want to do an mba(Told him about my idea of startup)

F1: Elaborate more on that

Me: I explained about my idea of agri supply chain startup and told about demand and supply prediction

F1: How did you predict the demand and from where did you collect the data?

Me: Told about APMC and government's data

F1: Is all the data available online:

Me: No, some we have to collect manually

F1: How did you predict the demand?

Me: Using machine learning

F1: Could you explain detail

Me: I told but later explained that my other friend was tech guy who used to handle all the things

F1: How will you learn business management and she explained a bit on that

Me: I will like to work in supply chain management and then in the long run go for my own venture

F1: I am handing over to other professor, meanwhile if i have more questions i will ask

Me: OK

M1 was a chilled person and very calm

M1: So as i can read you come from agricultural background and you also has a startup idea in same, i will ask the

obvious question on farm laws and where do you stand on it

Me: Told about the farm laws and problems in my village like the mandi is very far and due to payment issues

we sell it to the middlemen, so the farm laws will be helpful and also told about what i think are problems in it

M1: Why are farmers protesting?

Me: Explained that they are worried about MSP and major protest is happening in northern states which benefit from msp

M1:(Seems satisfied) Why do you think people from chemistry are actually winning nobel in biology

Me: Told that in higher research, all the disciplines merge and it is due to heavy application in biology

Chemistry and physics find a lot of application in biology that is why. Explain with an example of optical tweezers which won the nobel prize two years back

M1: So you have studied in Nagaland, are you aware of the politics there or you did not pay attention to it?

Me: Explained in detail as to what problems the people have and how is it that they do not feel to be a part of india

M1: So how do you think we can resolve these conflicts?

Me: Told about how government is handling the things carefully and if we talk peacefully, in the long run this problem could be solved

M1: So i am done. Then he hands over to F1

F1: So abhishek, we are done here. You can ask if you have any questions and please do not make up the question

Me: I saw that the number of science student in IIM B is very less around 2% (to which they both agreed), so is there any skill or certain knowledge which i can learn in the meantime which will help me better at the campus, if i get selected

F1: No, you do not have to worry about that. We provide everything like course materials and caselets which will help you

Experience-10

IIM Bangalore (BA) PI

Date: 01/04/2021

Reporting time: 3:40

Interview time: 4:20-4:55

95/95/8.41

CAT: 98.84

GEF (Chemical from NITK)

21 months w/ex as Analyst (HSBC)

Two panelists: M1, M2

M1:

What is the meaning of your name?

Do you think it is true?

Is HSBC a public company?

Is it a domestic or a foreign bank?

Why are foreign banks important for India?

What type of bank is SBI?

Why are govt banks accumulating NPAs?

What is the work that you do?

For elections, is a state based forecast better than a national forecast? Why?

Which forecasting is better - individual or aggregate? Why?

Why is more complex?

What is your future aspiration?

How does BA fit into it?

M2:

What are the measures of dispersion?

How is standard deviation and variance related?

What is kurtosis?

How do you measure skewness?

What are moments?

What is longitudinal and cross sectional data?

What is Lagrange and Jacobian matrix?

How is big data different from data?

What are the distributions?

Which area of mathematics are you familiar with?

Gave two differentiation questions.

Is BPCL a loss making company?

Is LIC a loss making company?

When should an investor exit a company?

Why is the govt disinvesting LIC? What are your views on it?

How many districts are there in Assam?

How many Lok Sabha seats?

Name one famous singer from your state.

Trusted for Success

IIM Calcutta

PROCESS 2021

Experience-1

IIM Calcutta Experience

Profile: 10, 93.4, 9.16 (CAT: 99.95)

BITS Pilani graduate (20 months workex in Logistics)

Professor(P1, P2), Shivam: S

P1: Where do you come from Bihar?

S: Muzaffarpur

P1: (Smiling) My next question is what is Muzaffarpur famous for?

S: Litchi

P1: Yes. And what else?

S: I said a few other things including Khudiram Bose Statue.

P1: Are you still working or left your job? If yes what is your job role?

S: Working. Explained the job role.

P1: How is Logistics different from supply chain?

S: Told

P1: She shared her screen and told me that okay so if I have to summarise your work, it will be this eqn. (She wrote a linear programming maximization problem with a lot of constraints)

S: I said no Ma'am, it is incorrect. Told about operational challenges and how the eqn will not hold true.

(She kept on arguing and adding variables and constraints to the eqn for 2-3 minutes. I argued for sometime, then I stopped arguing)

P1: How will you solve this linear programming problem?

S: I said we can solve using simplex method. Told about basic variable, non-basic variable, artificial variable. And told it is the Big-M method.

P1: Why do we need to do all of this? We can simply differentiate?

S: Ma'am, differentiation won't work here as there are multiple constraints which we need to take care of.

(She didn't give any response)

Over to P2

P2: Who is Khudiram Bose? Why is he famous?

S: freedom fighter, told him that he conspired bombing in some court.

P2: You are using too much "some event", "some thing". You don't have an idea.

S: Sir, I will definitely read about it.

P2: What did you do in the waiting time?

S: I said I studied Benford's law and its results are so amazing.

P2: Nice. How have you prepared for the interview?

S: Told went through the events and activities which I have pursued since my childhood.

P2: What do you want me to talk about?

S: Sir probably Logistics industry or my research experience at NUS.

P2: Logistics is boring. (Ignored the NUS bit). Okay let it be. What was there for logistics in this budget?

S: Talked about Bharat Parimala project and dedicated freight corridors.

P2: What happened with Congress? (I couldn't get the question)

S: I talked about Pondicherry

P2: that is a recent event, things are not going good in Congress. Anyways, let it be. Seems like you don't follow politics (*facepalm*)

P2: Some question related to NASA and their one project. He asked me the name of the person involved in the project

S: Didn't know

(3-4 rapid fire GK questions which I had no clue about)

P2: Seems like you don't follow these news as well. (*Facepalm*)

P2: What is this new parliamentary project?

S: Talked about Central Vista project and it's significance.

Thanks Shivam. You can log off.



IIM Lucknow

PROCESS 2021

Experience-1

Panel 3

1 male in his 30s ig 2nd male in late 40s or something

So Aditi you have been shortlisted for ABM, right?

Where are you from?

You could've come to the institute for the interview rather than giving it online (it takes around 15 min from my place to reach iimL)

You are in GB Pant University... where is it?

Which course? Three year or four?

Currently in which year

Any business or economics related subject?

What do you think about dams being built?

The particular incident with dams people have since long been protesting what do you think?

Why are farmers protesting against farm laws?

What do you think about the new laws?

Why are they scared of privatisation when arhityas take advantage etc.? (Told what i think the reason is)

Name one of the old irrigation projects in India.

Which other calls?

Told them had Cap in the morning

Asked me to rate the interview out of 10

Asked why not 10 and why as high as i did.

Thank you ..

Experience-2

IIM L - 19th feb

98.59 GEF

Shortlisted only for SM

Panel 3

Tell us about yourself in 30secs.

What is Pokhran?

Have you seen the movie?

Some question about satellite which I didn't know?

Talk about your work.

Do you know about augmented reality?

Can we use it to monitor compressors (my work)?

What if there are no banks in India? How will it impact you and others?

What if tax is not collected?

How will you help income tax with IT?
Tell us your hobbies.
Are you socially active on facebook and instagram?
Why not?
Which is the last book you read.

No grilling. Sweet panel. Decent experience.
No questions on SM though.

Experience-3

IIM L Chemical Engineer 42 Months work ex
Panel 8

Two male panelist.

P1 - good cop

P2 - Bad cop

P1 - where do you currently work ?

P1 - why are your grades so fluctuating ? and why low GPA in final sem unlike the normal trend.
(told)

P1 - explain your role in current organization.? (No cross questions)

Had opted for SM as well.

P2 - you have opted for SM as well, so give some background on that.(gave example of my previous job - PepsiCo)

Grilled 5 min on Ethical responsibility of beverage manufacturers charging high price for bottled water. P2 Had strong bias against bottled water, was not convinced with my argument.

P2 - what are the sustainability goal ? (Told)

P2 - Asked preference between PGP and SM. Told (PGP) P2 - made grim face.

P1 - Asked what other call do I have. (told)

Told Thank you, you can leave with smiling faces.

Total duration 12 Mins, waiting time 10 Min.

Experience-4

IIML Interview experience

E& TC Engg

Work ex: 2.5 yrs (Tata Motors)

Panel 4

2 profs : a male and a female (both in 50s)

First 2 mins for mic adjustment

P1 (Ma'am) : You applied for PGP SM right? (I got shortlisted for both PGP & PGP SM)

Me: No for PGP only.

P1: So tell me what are you doing lately? Are you working?

Me: told

P1: From where have you joined?

Me: Pune

P1: So tell me Akshay why are COVID cases are increasing in Pune?

Me: told

P2: Is there any restrictions being imposed?

Me: told

P2: We have not heard any news about Tata Daewoo lately. What's happening?

Me: Told whatever I remembered

P2: You have joined one of the respected brand and you're working for 2.5 years, why do you want to pursue MBA?

Me: told rehearsed answer (Seemed convinced)

P1: What projects are you working on lately

Me: told

P2: Why do you think fuel prices are increasing?

Me: nailed the answer (both seemed convinced and nodded to each other) 😊

P1: Okay Akshay we're done. Do you want to ask any questions?

Me: No ma'am. I'm fine.

Greetings and then left the meeting

Experience-5

IIM Lucknow PI 03-03-21 Panel 6

GEF civil NIT Nagpur 85/75/83, CAT 97.97

5+ years workex in oil & gas sector

12-15 minute interview for PGP-SM

P1 Male(50-ish), P2 Female (30-ish),

P1- tell us about yourself

Me - said wanted to share one HSE topic first.

P1 - Go ahead.

Me - talked about an topic over plastics, how it enters into our food chain and causes cancer.

P1 - few cross questions on that topic and thanked for sharing that topic.

P1 - now tell us about yourself.

Me - told

P1 - why you want to do MBA now.

Me - told

P1 - what all calls you have?

Me - told that this is my best call. And have a call from IIM Shillong.

P1 - why LPG and oil prices are increasing?

Me - told about the heavy taxes imposed by both central and state

P1 - what is fiscal deficit

Me - explained

P1 - why is Domestic LPG (red) & commercial (blue)

Me- not able to answer.

P1 - what is G-23 in Congress

Me - told.

P1 - what is oil pool deficit

Me - unable to answer

P2 - does your company has a sustainable management committee

Me- answered yes, and explained how my organization helps in providing solutions to its clients

P2 - can you name few companies which are doing best in sustainable solutions.

Me - told about Nike.

Okay thank you you may leave.

Experience-6

IIM Lucknow interview experience_17th Feb

Panel 1

Introduce yourself

Which is the field of your engineering?

Which is the subject you are interested in?

What is the meaning of corner points in Operations?

Which other methods are there for LPP?

Which is the other subject you are interested in?

How oil is being used in the industries?

What other purposes does it serve?

What is the angle of teeth of helical gears?

And what is for spur gears?

What is the oil grade?

What is viscosity?

Any other purpose that oil serves?

Does it help in dissipating the heat?

Any other interests of yours? Do you read?

Anything related to management?

Why are oil prices high?

Why has oil not been added in GST?

What is something new that the government is thinking to do in GST?

How many tax slabs are there?

Any questions for us?

Experience-7

IIM Lucknow Experience

10/94.2/9.21

CAT 99.21

Mechanical engineer with workex in IT - TCS - 41 months

Kolkata - Hometown

Panel 3 - interview started even before my allotted time of 9:50

P1: in 40s

P2: in 50s

P1: So we let you in before the scheduled time. Is it good or bad?

P1: Where are you from?

P1: Which school did you go to?

P1: Why is twitter in news? What is micro-blogging? Is twitter better than newspaper?

P1: Which newspaper do you read? Is the hindu complicated due to its english? What is the proportion of indian speaking population in the world? What is the proportion of english speaking population in europe?

P1: Do you know Diego maradona? Is he alive or dead? What language do they speak in his country?

P2: How many calls do you have? What is the probability that you make it to at least 1 IIM?

P2: What did you prepare for this interview?

I said operations research, current affairs and my work ex.

P1: What is simplex method? Frame the linear programming problem for your performance in bschool based on constraints?

P1: Do you have a sister? She is elder or younger?

P2: What did you read about economic survey?

P2: Who is ram's mother? Who is mother of Jesus? What is the difference in complexity between these two questions?

P2: What do you do at work? Is it interesting?

Interview lasted for 20 min

Experience-8

IIM Lucknow Interview Experience Panel 1(1 young , 1 old)

They asked me to share screen to show CAT scorecard.

1. What is your Father's Business?

-said trader of Imitation Jewelry

2. Okay So tell us about yourself in short

- Gave very short introduction and mentioned only relevant things and ended with projects in Blockchain Technology

3. What is Blockchain Technology and how is it different from other technology?

- Answered with examples and mentioned something about 51% computational power (Here P1 said it was a good answer)

4. How can we use Blockchain in supply chain to improve agriculture ?

-gave general answer about supply chain then he asked how in agriculture, I mentioned about fractional ownership (was convinced but I could have framed it better)

5. What is International Gold price? (He said although your dad's business is about imitation jewellery are you aware about it?)

- Sir don't know exactly but around 49000 INR

6. I asked in terms of USD and what is 1 ounce ?

- quickly calculated and said 1700\$. (He said bit less but okay you calculated, it was quick)

7. Do you follow any CEOs or any particular idol of yours who have done MBA and is doing well?

-Not any particular

8. Name Indian CEOs working in MNCs

-Answered

9. Have you studied any subjects related to management?

- Corporate Finance, Entrepreneurship, Economics (mentioned that I took this as electives)

10. What you studied in Corporate Finance?

- Financial Statements, NPV, IRR etc .

11. What is Time Value of Money?

- Answered and he nodded very positively (Idk why)

12. Asked about something like Project risk Beta

- I said don't know about this term but I know beta which is used in stock market and explained that

13. Wanted to clarify my Graduation percentage so asked about that

14. You got a 100% scholarship?

- No and explained about how I receive and on what basis.

15. How did you get admission in Nirma University through state exams or Jee?

-Answered

Okay Thankyou, You can leave.

Overall it was good experience. Lasted for 15-17 mins. I noticed that they have read my form because they specifically asked me about my scholarship, grad percentage, management subjects which all I mentioned in my form.

No GK, No current affairs for me. Nothing technical except Blockchain.

Experience-9

IIM Lucknow

Panel 2

BA English Honours (Fresher)

1. Tell me about yourself.
2. So being from literature background what value can you bring to the table?
3. Why not go for MA and PhD? Why MBA?
4. Tell me 3-4 works or excerpts from literature which can be helpful in business management.
5. What about Dostoevsky fascinates you? How is he different from Leo Tolstoy? (I mentioned that I like to read Russian literature)
6. Asked me few names of editors of times of India (I said I don't read it)
7. So who is the chief editor of The Hindu? Who was before him?
8. Do you know Premchand? What was his real name? Have you read Godan?
9. You have stayed 3 years in Varanasi. What 3 things you'll suggest to the PM or CM to improve there?
10. Who is the District magistrate of Varanasi?
11. Do you have any questions for us?

15 min Interview

Experience-10

CA, CFA L2 and B. Com (h)

Workex - ~1.75 years

P1

1. What is Security Market Line?
2. What does it's intercept represent?
3. What does it's slope represent?
4. Which asset can you best describe as risk free rate asset? (Answers: Govt bonds and Treasury bills)
5. But there have been sovereign defaults, haven't there? Any other asset you can think of?
6. How do you think RBI decides the spread between repo rate and reverse repo rate? (Didn't know)
7. Can reverse repo rate be negative? (Didn't know)

P2

1. <My employer> is not doing too well. Do you think the company will be successful in future?
2. But why then has the valuation come down?

Experience-11

IIM Lucknow

Panel 6

P1- Show me the copy of Govt id, Payslip & Cat scorecard by sharing your screen.

P1- Introduce Yourself.

Was interrupted in between & asked you have such a great profile. Would we not be doing injustice to the country by selecting such a talented engg & removing him from tech field.

C- Explained him how during my work i realised that managers have a complete view of business & i just write a piece of code whose impact on the overall business i am not able to know. I want to get a 360 degree view of the business.

P1- Convinced. Go ahead with the intro.

P2-What is the difference between purchase order & invoice(I have developed screens for both so was asked)

C- able to answer easily.

P2-You've done some courses on Finance from Coursera. Tell me abt them.

C- Told her

P2- What is YTM. What is P/E

C- Explained. Not convinced initially but was convinced at last. Explained overvalued & undervalued.

P1- What is Nifty. Why only top 50 when we have lakh of companies. How just the top person Elon musk affect a economy?

C- Explained but not convinced.

Gave example of Nifty 50,100,200

P1- Got convinced & said okay it is just a snapshot of the health of economy. Tell me other indicators. (P1 was not a finance guy)

C- GDP. Was asked abt indian gdp. Handled easily.

P1- Why is stock market going up?

C- Explained the sentiment part & how vaccines have affected.

P1- Convinced

P2- You invest in stocks. Tell me company names

C- Told abt 5-6 current ipos

P2 - Price of Indigo

C-Told & also abt listing gain for all 5 ipos

P2- Convinced

P1- You want to be an investment banker. Why?

P2- Paise kamane ke liye?

C- Explained

P2- Investment bankers earn money by scamming. When someone earns it is at the expense of others. Total sum is zero.

C- Agreed with his point but told it is not unethical. Gave an example of how Jio disrupted telecom market. But we can't blame jio for airtel's loss. This is his how business works.

P1- Convinced

P2- Which other calls you have?

Done

Experience-11

Profile: 95, 93.4, 9.16 (CAT: 99.95)

BITS PILANI Chemical Engineering

20 months workex in Logistics

Professors: P1,P2. Shivam: S

P1: What are you doing?

S: Started speaking about a video (he stopped me)

P1: No, no I mean are you working?

S: Yes Sir. At Delhivery Private Limited.

P1: What is your job role?

S: (his video froze, I adjusted my screen) explained my role.

P1: What is your educational background?

S: Sir I have done my undergraduate in Chemical Engineering. I also went to NUS Singapore for my final year thesis.

P1: Explain your thesis project

S: Explained in great detail.

P1: So your project was related to Plastics. Which marine animal one should use to prepare plastics and why?

S: I said brine shrimp because my project at NUS was related to that. But I gave random reasons. (He didn't cross question)

P1: Which ministry will you approach if you want to ammend a policy in plastics industry?

S: said don't know.

P1: Who is the Chemical and Fertilizers minister?

S: Sir, is it Devanand Gowda? (It is Sadanand Gowda)

P1: I am asking you this. (I smiled and said I am not sure)

P1: Who is the Petroleum Minister?

S: Couldn't recall. Said sorry.

Over to P2

P2: Tell me three application of maths which is used in Chemical Engineering.

S: Sir Newton Raphson, Simplex for LPP, differential eqn for heat and Navier Stokes.

P2: When is simplex method used?

S: Explained. Talked about slack and surplus variable (he cut me in between)

P2: No no don't tell me the method. What is the starting solution?

S: I said first feasible solution would be $X_1 = X_2 = 0$. Then we find the intercept and perform next iterations.

P2: What is bisection method?

S: Sir it is for root finding where root lies between (X_1, X_2) if $f(X_1).f(X_2) < 0$.

P2: which theorem is used which leads to conclude root lies between (X_1, X_2) if $f(X_1).f(X_2) < 0$?

S: Said mean value theorem. (I was not sure). But tried to explain.

P1 enters again.

P1: who is xyz? (Don't remember the name what he said)

S: I don't know

P1: So you don't follow news.

S: Sir I follow it, but I am unaware of this person.

P1: So you come from Muzaffarpur. What is the historical significance of Muzaffarpur?

S: Told about how Muzaffarpur got its name. And then I told about Khudiram Bose and how his activities led rise to revolution in Indian Freedom movement.

P1: Any medieval significance?

S: Talked about Magadha, Patliputra which is near Muzaffarpur. Gupta Dynasty. Maurya Dynasty.

P1: What other calls do you have?

PI Process and Transcript Bible

S: Sir I have calls from all the IIMs.

P1: old and new both?

S: Yes Sir.

Ok you can log off. Thank you

Experience-12

IIM Lucknow PI 03-03-21 Panel 1

GEM ECE Fresher 94/92/69, CAT 99.86

Official time: 9:40, start time: 9:45

12-15 minute interview

P1, P2 both males, one younger (25-ish), one older (50-ish)

P1- where are you from, where are you currently, do you read a lot? (a part of my bookshelf was visible in the background), laughs and says so you should be going into academics, dont do MBA
- Answered about the former, joked a bit about the academics instead of MBA part and they laughed too

P1- do you think its important to be learning and reading even after you are at a high level management position, why

- Answered, he seemed satisfied

P1- what do you do in your free time?

- mentioned reading, chess and playing cricket/moba games with friends

P1- so you're from telecommunications branch right, tell me about GSM and CDMA, the differences between them, how are they used to connect to the networks

- Explained a bit about how they're used, SIM cards, devices etc, gave examples of both carriers

P1- which is better for voice and which is better for video, from GSM and CDMA

- Attempted to answer, wasnt very sure but explained my logic behind the answers

P1- So if in a country like China where there are both GSM and CDMA, how would a GSM connect to a CDMA carrier network and vice versa

- told him I'm not sure, but tried to explain a bit about what it could be with a bit of reasoning

P1- do you know about SWARM intelligence?

- said i wasnt aware of it, he gave a brief explanation, then asked if i remembered anything from that, i explained a bit based on what he prompted

P2- okay so you're from electronics, you must be using a lot of maths right? explain fourier transform, why is it used and tell me the formula for it

- Answered, messed up the formula a bit

P1 (jumps back in) - do you know about telegram?

- Asked if he was talking about the messaging app, he laughed and said no i mean the old communication system, i explained a bit about what i knew but said haven't studied about it so don't know much

P2- okay so what do you do in your free time? (dunno why he asked again)

- reiterated my previous answer, mentioned that since i recently picked up on chess, I'm mostly practicing that and reading up on theory, he asked what other kind of games, i explained what MOBA is, he asked which games specifically, gave him 2-3 examples

~ fin ~

overall pretty chill interview, they prompted a bit when i didn't know the answers and weren't grilling or cutting me off, no HR or GK questions

Experience-13

IIM L Transcript- 95/94/89

6.03.2021

Apparel Production fresher

P1- Tell us about yourself.

Told

P1-So tell us the steps involved in opening your own boutique?

Told about creating a brand, production, etc. Gave a long answer.

P1- You seem to tell more about the operational aspect. Don't you think the most important part is creating a brand?

Told how my specialisation is in Apparel production and told about branding as well.

P2- okay so tell us 3 different business ideas in apparel.

Told 2 in detail and they stopped me after.

P1- So tell us about your subjects in Undergraduation.

Told

I feel they couldn't find any subject that they could use to ask questions so left it there.

P1- Asked about what genre I read?

This was nowhere related to my hobbies.

Told I read fiction and newspapers

No counter question on current affairs although I was expecting one.

P1- Asked what role can the institute offer to me during placements.

Told in FMCG and retail

P2- okay that was it. It was nice talking to you. You can now relax and leave the call.

Experience-14

IIM L interview experience

Panel 1

Waiting time : 40 mins

Interview 17 mins

1M, 1F

Both busy having snacks

M: so you are pharma student

When did you pass out?

Why do you want to have experience?

Me: answered

M: what type of business

Product line

Me: answered

M: what type of billing software do you use?

Me: told

M: who will take care of business if you join b-school

Me: told

M: why are you not interested in ABM?

Me: told

M: what other things have you prepared for today

Me: 3 current affairs told

This was first 5-6 mins

Then grilling started next 12 mins only one topic

F: explain the pharmaceutical patent.

Me: told

F: do you know WTO and TRIPS

Me: told

Now different scenario regarding patent

F: why at present pfizer and other companies are following which rules for patent

Me: told

F: what do you think not patenting vaccine is good or bad?

Me: told

F: what is normal condition for patent for any company and how do they market in other countries?

Me: told

F: do u know the era of swine flu and specific medicine and why it was available cheaply in india?

Me : don't know

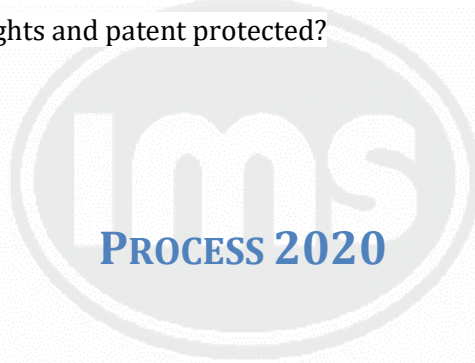
M: difference between copyright and patent

Me: told

M: under what acts are copyrights and patent protected?

Me: don't know

Okay you can logoff



Experience 1

Panel 1 (2 M), date - 28/04/20

They asked me to show the ID proof by sharing screen

P1:

1. Introduce yourself
2. Why MBA?
3. 2 things you used at your job which were taught in college and 2 things u wish u were taught in college.
4. 2 reasons if u agree to 'engineers can't be good leaders'

P2:

1. Do u think COVID-19 cases are more where economic activities are more, and why
2. Do you think government put lockdown a little late, situation could have been much better
3. Do u read news
4. Which newspaper
5. Who is the editor of The Hindu
6. Do you read books? (Nop)
7. What do you do in leisure time (no cross questioning)

Before ending call, one reminded other to ask about B school calls I have.

Duration - 10 minutes

Experience 2

PI Process and Transcript Bible

Interview start: 4:00 pm

P1:

1. Introduce yourself
2. 3 questions related to work ex.
3. Why are you leaving your job
4. Questions about Maharashtra state politics
5. Opinion about performance of both central and state governments
6. Hobbies and interests and 3 follow up questions

P2

1. 3 questions related to Indian banking industry (I'm a banker)
2. What other calls do you have
3. Why Italy had so many COVID caves
4. Strategic relationships between China and Italy

Asked to show identify card.

Concluded: 4:15 pm



IIM Indore

PROCESS 2021

Experience-1

Indore Exp

GEM fresher, Chemical Engg.

Panel 3

2 panellists

Asked me about the courses I have in my current semester.

Asked me what was the topic of my college project.

P1:

1. Started to ask me about the Manufacture of Catalysts for reactions and fertilizers.

Told him that these haven't been taught to us.

2. Is Haber's process exothermic or endothermic & Why?

3. Explain the energy of a reaction in terms of bond energy?

4. Do we need to supply heat for Haber's process or is heat released from Haber's process?

5. What is the type of bond present in Nitrogen & Hydrogen?

6. If I leave a block of Sodium in air, what will happen? Will there be any reaction and if yes, what will be its nature (exothermic or endothermic)

7. What will happen if I leave the block of Sodium in Chlorine?

P2:

1. What do you know about the WhatsApp crisis and why are people making noise about it?

2. Extempore: How did child labour start? How is it happening in India? How will you put an end to it?

3. If you're the manager of a company, how will you try to put an end to child labour?

Experience-2

IIM Indore interview experience

BTech CSE fresher.

Panel number 5.

P1,P2 both male. P1 and P2 both in 40's.

P1:By any chance do you happen to have watched the movie UP.

No sir.

P1:Okay then,Introduce yourself.

P1:You should not try to give us this coached introduction. We don't like these coached answers. Be more natural.

Me:I haven't even gone for a single mock interview and they call this coached.

P1:What specific type of novels do you read.

P2:Name some work of George Orwell apart from Animal Farm.

P1:Name some novels that come in to this category of allegorical fictions.

P2:What do you know about Russian revolution(I said I don't know much about it.)

P1: Then how did you understand Animal Farm. It is not possible to understand it without it?

I was speechless. Lost my smile and got nervous.

P2: Please Just don't mention it if you have watched the movie and haven't read it. Justified it by saying that i have done both. Talked about pigs and all of us laughed.

P1: Forget about the george orwell thing it's okay. Let's go the academics part.

P2: what are your favourite subjects.

(I said DBMS, OOPS, Blockchain.)

Basic questions on them.

P2: okay name three sorts and their worst case time complexity.

(I mentioned four) got grilled.

Luckily was able to tackle most of it.

P1: You must have learnt something about electronic chips and IC's. Name a few and brief us about them.

I mentioned a few.

P2: That's it (like he wanted me to name more). Okay what is microprocessor.

Answered.

P1: You mentioned about food. Extempore on difference in food habits of different parts of the country.

30 seconds to think.

P2: Suppose i want to buy singh (groundnuts) where should i buy it from.

Bhavanagar, jamnagar, rajkot.

Don't know.

P2: If i want to eat lilo chevdo where should i go.

You'll get it here in surat as well.

He said NO. Suddenly i realise that p2 is a Gujarati.

I suddenly say.

Vadodra jagdish farsan.

P2: This is common about us Gujaratis we laugh when we talk about food.

P2: There is a common saying in Gujarati about food of surat.

I recalled and said it.

Thank you, you may leave.

Experience-3

IIM Indore interview experience

BE MECH work ex 30 months .

Panel number 4

P1, P2 both male. P1 in 50s P2 in 40s

P1: are you working now?

P1: When are you graduated?

P1: in 2018 so it will be easy for you to remember mechanical engineering

P1: what kind of work you were doing in start and what about now?

P1: Let's discuss engineering

P1: tell me what kind of boilers are there, what are its advantages over each other

P1: How do you burn coal in furnace or boiler how it's fed if we are not using NG

P1: how we overcome problem in water tube boiler what issue we face?

P1: what is v engine and inline engine and why we are using it over other..

P1: What are benefits of v engines

P1: handing over to my colleague

P2: you are doing planning now in your job so tell me how it's feel and what's your daily jobs

P2: what do you do apart from work?

Told about some startup

Both smiled

P2:(smiling) I am talking about your hobbies

P2:Do you read newspaper?

P2: are you on social media? Which app Indian government making?

P2:Any social issues you follow?

Told about farmers law and budget

P2:how much money allocated to education in this budget?

P2: you said farm laws and budget(both smiling) so your extempore topic is Killing of birds is Solution of the bird flu you have to speak for them 30 sec to think and 2 mins to speak..

P1:you talked for about a minute and half that's good

Thank you, you can leave now it was nice talking to you..

Experience-4

IIM Indore

Panel 7

2 male one in early thirty, P2 one over 50 P1

P1 says good afternoon, 4 times.

Ok, show your Id

Says something about my beard in the id
you use phone or laptop for office work
when do you start your work

No, what time were you going to office

When do you usually come back from office

What do you use more frequently word or power point

What kind of analysis you do on power point. You said you do data analysis what kind of analysis is done on power point

But you said you use power point frequently and you do data analysis

Ok, how long have you been using SQL

Diff between pl SQL and SQL

What's the diff between c r python sql

What is analysis

What is statistics then

So everything is analysis and statistics is useless you're insulting statisticians

So what is analysis minus statistics

So what is diff between analytics and analysis

P2 gave some examples of analysis and statistics

What was your fav subject from engineering

Give me all the laws of electrical engineering

There's a law similar to Sri Lanka's capital's name

Similarly said something about Gauss's law, related to guessing

Ok so what do you do apart from work

Give me 5 forms of painting

Who said the dialogue "always" in hp

Have you read cursed child

Who's the cursed child

So you have these academic awards and all and at Hogwarts also the education is important

Speak on nep for two minutes

Experience-5

IIM Indore, Panel 7 experience

B.Com fresher

2 Male profs, 40+

P1:

- Tell me about yourself
- What is Current ratio
- What is quick ratio
- Cost of Equity
- Cash cycle
- Format of an Income Statement (top to bottom)

P2:

T20 vs tests, where do you stand?

Why couldn't Kambli become a great player?

What happens if the ball hits the spidercam?

Farm bills

Why are Jats protesting

LS Constituency of the PM

Your area's MP and MLA

1 minute topic : IPL player auctions, good or bad?

Experience-6

IIM Indore interview experience

BE MECH work ex 7 months .

Panel number 2

P1 male. P2 female

P1: what is soft dollar

P1:types of turbine & went into detailing

P1:carnot cycle draw and explain

P1: what is stress strain curve and various points

P1:what is gannt chart

P1:tell me what kind of boilers are there, what are its advantages over each other

P1: How do you burn coal in furnace or boiler how it's fed if we are not using NG

P1:how we overcome problem in water tube boiler what issue we face?

P1: what is v engine and inline engine and why we are using it over other..

P1:What are benefits of v engines

P1:probability question

P2:explain your job role

Both smiled

P2:(smiling) recession and inflation difference

P2: few countries and their currency

Told about farmers law and budget

P2: extempore topic is should children be taught how to face rejection you have to speak for them

30 sec to think and 1 mins to speak..

P1:you talked for about a minute and half that's good
Thank you, you can leave now it was nice talking to you..

Experience-7

IIM Indore.

P1- very serious, poker face, stress.

1. Give a brief about yourself

2. What are the missiles India have (because I mentioned I am working for MoD)

- I mentioned Agni, I said I'm not sure about the generation.

3. What else ?

- can't recall anything less. I'm aware of the Tejas order.

4. Have you heard of Brahmos.

- yes sir, now that you mention it, I just remembered it's Brahmos supersonic missile and an order has been placed recently.

He commented that your working for MoD and you don't know this. I tried explaining how I'm doing a different thing.

5. What's the speed of Brahmos.

- sir I'm not aware.

6. What is a field marshal ?

- I said I've heard of the term but can't recall the exact meaning.

7. He said take a guess.

- I said I think he's a part of the airforce sector and monitors take off and landing of the aircrafts.

6. GP series question

- almost solved it while guiding him as to what I'm doing.

7. What's complex no.

- said.

8. What's real no.

- said

9. Is 1 a real no. ?

- yes sir, it can be expressed in the no. Line.

10. Define 1

- said natural no. He asked what else ? I tried to say it's unitary.

11. He kept stressing , said I take 1 apple away from you , how many do you have left ? I said none.

He said then isn't 1 imaginary. I tried saying something about how the number is independent of the object. Pretty bad it was. The other panelist was laughing at this point.

P2 - always smiling.

1. What's your fav subject ?

- marketing because I specialized in it.

2. What are the differences between different pricing Strategies

- mentioned cost plus + skimming + penetration.

3. What is the P of STP.

- mentioned.

4. How is IIM K and I positioned ?

- I mentioned some facts and he was like you're mentioning facts , tell me how's it's positioned.

I said some gyaan.

5. Okay mayank, we'll test your communication skill via extempore.

- Liberal arts education in India 🙄

- I spoke something. NEP holistic education + IIM K course in LSM. Etc.

Experience-8

IIM Indore experience

BMS Fresher

Panel 2

2 professors: one male, one female

P1: Tell me about yourself

P1: What are your favourite subjects

P2: How do you value an investment? What is NPV and IRR?

P2: How do you calculate NPV

P2: What comes under cost of capital?

P2: What are preference shares?

P2: what is sunk cost and opportunity cost?

P2: How do you account for preference shares (said I didn't know)

(finance is not my favourite subject btw)

P1: what are the 4Ps

P1: How is 4 Ps different from 7Ps ? what is the difference between product marketing and service marketing?

P1: What is inbound marketing

P1: give an example of a recent successful marketing campaign

P1 what news have you followed (I said farmers protest and the disha ravi and munawar faruqui case)

P1: Tell me about the Facebook and Australian government issues

P1: Speak for one minute about (something on the lines of) the value of the product is indicated through its packaging

P1: what is the French separatist bill (I did not know this)

P1: what is the paris agreement?

Experience-9

Panel 5

1 Aged prof and another young

95.5/91.6/87/92 ==10/12/Grd/CAT

Grad- B.Voc (in BFSI From TISS-SVE)

P1- Why ATM is Called Automated teller ?

What is teller?

What is Money laundering? ?

How to access the risk while giving him credit card ?

What is CIBIL ?

What score is considered good ?

How it is calculated?

How to catch a person when he defaulted and changed his name ?

What can we do to reduce such cases ?

Over to p2

Have you studied statistics

Gave 2 equation asked for condition for unique solution

Condition for infinite solution

What is Mutual fund NAV is calculated (Profile specific)

Extempore - Women are already empowered in India and talk in favor of it

(I covered 3 points political representation and reservation for good, another one is social that no of reported cases against women is increasing which shows they are empowered and last one is legal backing and recent case against Mr. Akbar defamation in favor of women and Metoo gave them voice to speak up) and suddenly my time is over and they stopped me and said it was nice talking to you ...can leave

Experience-10

IIM Indore

2 panelists - 1 male and 1 female

Ece fresher 97/96/77

Cat - 96.81

Panel 2

F - Tell me about yourself

F - Extempore on Magic is not an illusion

F - hobbies

F hands over to M

M - branch in Engineering. Told Ece

M - operation of triode

M - you know about diode?

M - Different types of diodes

M - difference between LED and Zener Diode

M - Led emits light or absorbs light(I mentioned wrongly that it takes light in previous answer). Corrected myself and told it emits

M - LED is made up of. Answered in layman terms

M - No, I want specific composition. Told it depends on the chemicals we use for different light colours, we use different chemicals

M - tell me the chemicals used for different led colours. Started talking about it but he stopped me and told think properly and answer. Do not jump into it. Took a pause and told something on that

M - At what voltage led works

M - Im using a 5v battery and I need led to work on 220 volt supply. Is it possible and how can we make it?

M - how does bridge rectifier works

M - Components used in bridge rectifier?

M - Asked me to design a circuit. Told about the components like resistor, diode, capacitor but was cut off

M - I want values of each of them. Like which value of resistor and capacitor you use?

M - Colour coding of Resistor

M - why gold and silver colours are used?

M - value of gold colour

M hands over to F

F - what are your hobbies once again

F - you watch cricket or you play?

F - Number 1 test team

F - before India, which team held the 1st place

F - which team held the number one position in test cricket for Longest duration

F - number 1 position for Longest duration in all formats

F - When did India first win world Cup

F - 4 world cup winning captains of Australia

That's it from our side. You can leave now

Edit - 1. What is oled

2. How is it different from lcd and led

Experience-11

IIM Indore Experience

16/03/2021

Profile: Mcom, CA, CFA Level 2, 30 months workex

P1: Introduce yourself

Me: Gave my answer

P1: Why MBA after CA and CFA

Me: Gave my answer

P1: What is XIRR

Me: It's like IRR but mostly used to calculate returns in Mutual Funds where there are multiple inflows and outflows

P1: What is LBO

Me: Leveraged Buy Out. Used by Private Equity to exit an investment.

P1: What's the difference between PE, Angel Investor and Venture Capital

Me: Angel Investors are for new businesses. Venture capital are for relatively new businesses. PE can be for older businesses.

P1: What about risk factors?

Me: All these investors are very well aware of the business models and are well educated hence risk would not be a major differentiator.

P1: What about ownership?

Me: Yes Sir, the business is managed by the PE firm themselves however in Angel Investment and Venture capital the firms only finance the business and do not participate in it's operations.

P1: Why is PE multiple important for these valuations.

Me: It gives a broad idea based on the industry average PE and helps in understanding whether the company is over or under valued.

P1: ROI and IRR what is the difference?

Me: ROI is like a one time return and IRR is the return across the period. However both can be used for decision making. If ROI and IRR is greater than the required return then one would invest in the venture.

P2: What is FDI?

Me: Foreign Direct Investment

P2: How much FDI is allowed in insurance?

Me: Said increased from 49% to 74%

P2: For Life or General Insurance?

Me: (Wasn't sure) Said Life Insurance

P2: What are your thoughts about increasing FDI?

Me: Mentioned how welcoming foreign investments is a good step.

P2: What is WTO

Me: World Trade Organization

P2: What is it's role?

Me: Maintain peace and harmony across the world trade

P2: Is it doing it's job well?

Me: I said I wasn't so sure about it. (Should have mentioned about US China Trade war)

P2: You have 1 minute to talk about any topic you want

Me: Had prepared a RAP. Performed that rap.

P1: It's the same thing you said earlier.

Me: Mentioned that it's actually the same thing but in the form of RAP.

P2: Started laughing as he understood and said okay okay

P1: Okay last question. What is the tax audit limit?

Me: 10 crores. Was explaining the conditions.

P1: Cut me short and said okay you can log off.

Me: Thank you. Have a nice day.

P1&P2: You too.

There was no cross questioning and a poker face throughout the interview except the laugh at the end.

Experience-12

IIM Indore Interview Experience

Date: 18th March 2021

Time slot: 10:00 AM, Actual: 10:25 AM – 10:45 AM, About 20 minutes

Panel 5: 2 Males

Background: CA with 2+ years of GenMan experience in a startup

(Amicable panel, but they were taking a lot of pauses between questions, almost as if they weren't sure what to ask. Do keep your ID proofs ready for verification at the beginning.)

M1: (after I showed them my PAN) Tell me Aakruti, what do the letters in your PAN denote?

AF: Sir, I am unsure of the first four letters but the fifth one denotes the name of the assessee. That is why in my case, it is F.

M1: Very well. Introduce yourself.

AF: (did the spiel, he seemed very interested and was actually reacting to stuff – 'ooh nice', 'impressive')

M1: That is a very versatile profile you have Aakruti.

AF: (unsure what to say, because compliments in an interview do sometimes lead into difficult questions) Thanks sir.

M1: So you are a CA, when did you qualify? (answered, 2019) And you're from Podar college in Mumbai, that is a very good institution. What year was that? (Answered, 2017)

Who are you working with right now? (Answered, Xtreme Media. Had already spoken about my profile and a couple projects I had handled there.)

M1: That is quite a leap, from being a CA to doing work that is not traditionally that of a CA.

AF: Yes sir, it was a conscious decision on my part. My parents are entrepreneurs and they have always been a big influence on me. After articleship, I decided I needed to have a more holistic experience and do a deeper dive into business ops.

M1: Wow, impressive that you see entrepreneurship as a goal. Why do this course at all? You should start up and then come to IIM Indore to recruit people, not the other way around. (everyone laughed)

AF: But sir, while these two years have been invaluable in shaping my goals, they have also made me realize that there exist quite a few work points, both for me as an individual and as a potential leader. Looking at the journeys of the businesses I have been exposed to, my parents' and my current

employer, I do see areas where a management education would enhance my abilities to tackle those situations better. Hence the decision for this course.

M1: Alright. You seem quite focused. Can I ask you some commerce related questions?

AF: Sure sir.

M1: Rapid fire: (could answer all of these, someone up there likes me.)

(1) Tell me what is PE Ratio (MPS/EPS – uses, what it denotes)

(2) What is the Modigliani-Miller Theory (capital gearing has no effect on earnings)

(3) The other day, I overheard a CA and a person who worked in PE talking to each other. PE guy said, “You CAs only look at ROI, ROE, ROCE and all. But we look at multiples – 5x,10x.” Any idea what he was talking about? (Answered that since this is a PE professional, he’s most likely referring to the EBITDA multiple of a startup. Explained why this is a better metric for startup valuations, and that we would have to look at the exact industry he was referring to, to infer more about it.)

(4) What is a Long Form Audit Report (LFAR)? Spoke about the context of bank audits, detailed asset analysis and vulnerabilities. Did not know much about format etc., did not tell him this.)

(M1 passes the baton to M2, whose internet is glitchy.)

M2: Hello Aakruti. So can you tell me a bit about ‘pumping profit’.

AF: Sir I haven’t heard about this term but, what I can infer is that it refers to the overstating of profits in order to show better than actual performance, a sort of window-dressing.

M2: Have you heard about Toshiba?

AF: Yes..

M2: Toshiba had been involved in pumping of their profits a while ago.

AF: I’ll definitely read up on this sir.

M2: Okay, do you know about what happened at Enron (answered that I was unaware of details, but it was a case of whistleblowing on the top management over window-dressing the company’s results). What about the chit fund scam in India? (Said I knew what it was but would need to refresh the details.)

12:09

M2: Okay. Let’s talk about COVID-19 vaccines. There are a number of players in the market right now who are manufacturing vaccines. What kind of market do you think this is?

AF: Sir I would say this is an oligopolistic market, due to the following reasons: There is panic in the consumer, to the extent that being vaccinated is more important than the brand or price. Also many governments such as the Indian govt. are not giving their citizens the option to choose which vaccine they are inoculated with. (Spoke also about how there is product differentiation, such as the J&J vaccine being different, also shift of confidence relating to effectiveness of the vaccine – like the AZ being stopped in 8 countries, the role that WHO and others play in influencing the market. But how these factors were minor as compared to the high demand for vaccination against Corona.)

M2: What about price differentiation? For example, Pfizer vaccine is definitely priced higher than AstraZeneca and others. Does that change your answer?

AF: As of right now, effectiveness of the vaccine is a much bigger influencer than price for most people, and some governments and private companies are also bearing part of the costs of vaccination for their people. Perhaps some time later, with the entry of more pharma cos into vaccine manufacturing, this situation could change, and competition could be introduced in the COVID-19 vaccine market.

M2: Alright. Talk for a minute on ‘Violence against women’. (Spoke about the pre- and post-COVID situations, causes for increase in violence cases. Diverted the matter to rights and spoke about the Abortion Amendment floored yesterday. How India as a country has a lot to do for rights of women in general.)

M1: Okay Aakruti, you can leave the meeting now.

AF: I have a question sir. Could I take 30 seconds of your time? (asked my question, we had a nice 1-minute chat.)

M1: You're quite unique for a CA. All the best for the future.

Experience-13

Two people in the panel P1,P2... One prof one alum

P1:Hi, What does ur name mean??

P1:Am I pronouncing it correctly

P1:So tell me , have u heard about RAW(ekdum random)

P1: Who was the founder of RAW?

P1: Give me the russian counterpart

P1:The US counterpart

P1: The pakistan counterpart

P1: The Israeli counterpart

P1: Beta you seem to know a lot..Itna kha pada...

Ans: Told interest about mossad, black september, Munich olympics

P1:Beta, mechanical padhte ho... Favourite subjects

P1: Okk, won't ask from those, let's move to manufacturing (kuch nhi aata)??

P1: Explain welding and it's types

P1: More??

P1: Difference between casting and moulding

P1:Okk what is a pulley??

P1:You are a mechanical engineer, give me a more technical explanation

P1: Cool, what are cutting tools?

P1: More

Over to the alum,P2

One thing I liked was he had read my whole form

P2:(in hindi) MIT waala course btao

P2:(From the form) Hedge Funds ke baare me padhna pasand hai..??

P2: Difference between hedge fund and mutual fund

P2: Long short strategy

P2: Capital structure arbitrate

P2: Delta neutral hedging

P2: So u are quizzier... Explain the umbrella movement from Hong Kong

P2:I will give u a problem... Suppose u are a company who manufactures garden hose pipes.. you have to supply hose pipes to the whole country... What all factors

Now again P1: You have an interest in football

Which club and why

And : Told FCB and explained

P1: So now I am giving yu a topic...Take 30 seconds to think...

"Why is fifa managed better than icc"

Experience-14

Profile - 9,9,8, PwC work ex)

M1(middle aged) M2(old)

M1:

1. Introduce yourself
2. Dimensions of cricket pitch (couldn't answer width) and stumps.
3. Tools and models used in work
4. Lasso , PCA - Asked for detailed explanation
5. K means . Lot of qsns from this, like how do you choose K, negative points of K means etc
6. Eigen Values, Vector space, multi collinearity (couldn't answer most)
7. Probability qsn of 20 people in a room. Probability that bdays don't coincide. (Couldn't solve but mentioned it's the bday paradox problem and spoke a little about the approach)

M2: GK qsns

1. Shahid day (Galti se I said bday of Bhagat Singh but he it's martyrs and then quickly corrected myself)
2. Who were other people who were hanged. Why were they hanged.
3. Jallianwala Bagh related lot of qsns. (I am doubtful about the year that I mentioned)
4. Qsns about Dandi March (again doubtful about kaha se kaha hua tha March)
6. Role of AAP in Indian Politics. Why haven't they been able to move out of Delhi.
7. Extempore on whether Crypto should be banned, for 1 mins (I had good points but they stopped me in the middle bcz of the time limit, should have adhered to that)

Some other GK qsns probably, which I can't remember.

I think I could have done better on the GK qsns, forgot a few things that I already knew.

Around 20 mins. Panel was chill, but it was more of a QnA than a conversation.

Experience-15

IIM I panel 2 experience : P1(40s), P2(50s) : very supportive. 20 minutes.

20 months experience Data Analytics.

(After greetings, ID check and tell me something about yourself)

1. What are the major challenges with Big Data today?
2. What is Big Data?
3. Questions on Workex
4. How would you check if a number is prime or not?
5. Continuity and Differentiability of Functions.
6. Any function, which is continuous, but not differentiable?
7. When was Nalanda University established? What led to its downfall?
8. Why is Bihar still developing despite being a centre of education, power and culture?
9. Which river is the sorrow of Bihar?
10. Extempore on "Affordable healthcare".

IIM Kozhikode

PROCESS 2019

WAT Topic:

The recent events in Europe and elsewhere indicate a rise in socialist tendencies. Do you agree?

What can be the reasons for the same? Does it indicate capitalism has run its course?

WAT: Religion and politics are inseparable.

Resume writing:

- 1) Good/bad decision from work life
- 2) Risk taken in life/work. Specific risk and outcome

PI Experience:

- 1) How many months work ex
- 2) What have you done in these years to learn about management
- 3) Why is it ZS Associates Limited. Why associates?
- 4) Why limited? Why not unlimited?
- 5) Name some other firms which are associates
- 6) You are not serious about management. You don't seem like someone who has done something
- 7) Do you have a girlfriend? What are your career plan for 5 years?
- 8) You say you will apply things from B school in consulting. You are not applying anything from NIT education.
- 9) Difference between tube and pipe
- 10) What is viscosity
- 11) What is repo rate? What is it's impact on consumer price index?
- 12) Tu kuchh bhi likhta hain Kya? Ye framework ka Matlab Kya hota Hain?
- 13) Is a flowchart and framework same?
- 14) Is a concept and framework same?
- 15) How would you rate this interview?
- 16) What other calls do you have?
- 17) "Bhagao issko. Ye Lucknow milega toh chala jaayega". What will you do if you get Lucknow?

PROCESS 2018

The process included:

Written Ability Test

Duration- 25 minutes

Group Discussion

Duration- 10 minutes

Personal Interview

Duration- Around 20-25 minutes

Number of panelists-2 – 3

WAT + GD - PI Experience

Wat/gd- (something which meant) social media has only selective content that makes you parochial

PI- 2 male panelists (same facilitated the wat and GD)

- 1) tell me about yourself
- 2) which other calls do you have
- 3) how is your Gk. Asked 3-4 geographical questions
Where is Falkner islands? Where is Iceland? Where is Polynesia? What is the first language of Brazil, Argentina?
- 4) GDP of India? I said 2 tr
- 5) GDP of USA
- 6) population of USA. I said around 30 cr-not sure about the number
- 7) asked me to calculate per capita income. I made a mistake with the zeros. They said your math isn't good. Struggled to give them the expected ans a while later. They accepted my ans.
- 8) why MBA. You are doing well at Jpmc.
- 9) and they stuck to this question
- 10) made me write down costs of MBA-cost of MBA, loss of two years income, interest income, etc.
The sum was a whopping 50lacs+
- 11) then discussion was only about why you shouldn't do mba.
- 12) why don't you do masters in social work
- 13) they asked are all Interviews done? I said FMS is remaining. Then again they came back saying that is a good college because less investment. I just said I am in the interview process, let's see how it goes.
They said all the best.

IIM Shillong

PROCESS 2021

Experience-1

IIM Shillong

BBA final year

2 panelist. Both male in mid or late 30

91.2/93.6/7.2

Started 15 mins late than allotted time.

Verification of Id. (I had mentioned pan card. But showed voter ID 😊😊)

P1: (P2 was quiet when P1 asked majority questions)

Q. Where are you basically from

> Answered that I was born in X city brought up in Y city and currently pursuing my bachelor's from Z city.

Q. Asked about dance team (I am a choreographer and member) and completion won. Show certificates.

Q. Asked about college editorial team (as I am a member)

Q. What constitutes good content?

Answered: easy to understand and topic should be attention grabbing and content should such that the reader is engrossed.

Q. Is Information not necessary?

> Answered that it is the base of any content. As any all articles are informative in a way.

> Explained more about the college magazine.

He was nodding head.

Q. Show marksheet of bba if you have in soft copy.

> Showed FY marksheet

(No questions asked)

> Closed that and showed SY marksheet.

Q. Why E grade in one subject? What does this mean? (I had E in one subject operations research and quantitative techniques. I'm glad he didn't ask me anything on this)

(I had dengue and was hospitalised during this exam time thought of mentioning it but didn't)

> Sir it is a 5 pointer. F is the lowest grade allotted. And E stands for average according to the marking scheme.

(He didn't ask any more questions on this)

Told me that I can stop screen sharing.

Q. You have recycled plastic as a project? What is the company in mumbai that is recycling plastic in big quantities (?) Couldn't answer and said I don't know I will look into it.

*Corrected him that it was a business stall idea and we recycled glass bottles and decorated them and sold.

Q. Why did you take up this particular business?

> Said cost was negligible as we reused the glass bottles.

Q. Why is India lacking in export?

Q. What are government schemes to promote export?

Q. Despite so many government schemes why is india still lacking in export and manufacturing? What are your opinions on this?

Q. How do you study a customer?

> Survey, observational methods (lab monitored and unmonitored)

Q. Which one is a better method monitored or unmonitored and why?

Shift to P2

Q. What were your 2 expectations from budget before it was released?

> I said one expectation then panellist interrupted me and asked..

Q. Is fiscal deficit so big only because of Corona?

Q. If corona hadn't happened then what would've been the budget scene?

Q. Okay so what project did you do in your college ?

> Answered that project is to be made in final year/6th sem and I have just started my 6th SEM and gave a brief about what I'm planning to do in my project work. (Made it up at the spot.)

Thank you that's all you can leave.

Pretty chill interview. They were nodding their heads all the while when I was answering. Didn't interrupt me at all. No GK.

Went on for 20 mins.

Experience-2

IIM Shillong Pi.

85/67/57

2 year workex in mba coaching industry.

2 male Professor (35-40 yr)

P1- organization doing work for climate change?

Me- organization don't know specifically, said about Paris Agreement

P1- BRICKS nation

Me- told

P1- what is common among these nations.

Me- (I don't why?) I said these are Commonwealth nations.

P1- are Britain china are Commonwealth nations?

Me- China is not. Told definition of Commonwealth nations, told by this Britain should be a part of Commonwealth nations.

P1- is there anything which don't let u sleep in night?

Me- Told fear of failure, since I'm not getting success in what i am aspiring for since past 10 years.

P1- in which states there are upcoming elections

Me - West Bengal.

P1- Tell incident from your work experience where u learnt something about yourself.

Me: told how one student started misbehaving in zoom meet and started using cuss words and I maintained composure and handled situation by ignoring those comments so that the flow of class doesn't break.

P1- any business personality u follow

Me - ratan tata

P1- he's too old now, any other?

Me- no one specific, but I like mukesh ambani the way he handles business.

P1- great, u follow 2 prominent businessman. Can you tell me difference between their ideology.

Me - told about Tata's spend their profits for welfare of society heavily and ambani is a hardcore business man.

P1- Ambani also does for welfare of society through reliance foundation etc.

Me- but sir in percentage terms tata's do more than ambani.

P1- which company owns maximum part of tata's business.

Me - said tata trust . (Blunder)

P1- is it tata trust or tata and sons?

Me- tata trust sir

P1- can trust be an owner of a company

Me- yes sir, I guess so.

P2- You are from Maharashtra , do u know about handicrafts from your region

Me - I don't know sir

P2- You received 1 lac seed funding for your startup, briefly explain.

Me- told about The indus entrepreneurs (formerly mentored redbus, foodpanda), received 1 lac seed funding, startup was agri based, problem faced by farmers, our offering, had met with MLA of our region, used his contacts etc etc.

P2- how was it different from others?

Me- told I was trying to do same as what Amazon and flipkart were doing but in agri domain, and thought that even if we were able to cover 2-3 district, that would have been decent.

P2: you are from CS background, and doing something different, reason behind it.

Me: told I had intrest in teaching and mentoring aspirants.

P2: what does basically your work involves.

Me: told about marketing, customer acquisition, delivering Qa Lrldi lectures.

Told how I along with a team member setup coaching center from scratch. Generated more than 30 lac revenue.

P2: did u pumped in the money?

Me : No sir, I get commission based on no. Of students I convert and salary based on no. Of lectures

P2: is the director of your Institute is your relative?

Me : no sir.

P2: asked something related artificial intelligence

Me: told basic definition

P2: follow up in depth question on Artificial intelligence

Me: I don't know sir.

P2: does google maps use artificial intelligence

Me: Yes sir. Talked about Real time analysis of traffic.

P2: but they are just taking the user data, how is artificial intelligence used there?

Me: they take user data and based on that it is able to give us real time analysis about traffic conditions and change in routes etc.

P2: Thank you, you may leave meeting now.

Experience-3

Interview experience

Fresher ECE

CAT - 99.23

2 panelists 1M 1F both in 40s

They joined and were astonished to see my long name and started rhyming it ... a fun experience at start

M-share your screen and show the certificates

Meanwhile

F - whats the meaning of your name

Me-told

F - who kept your name and why so

Me-told my mother

F- why not father

Me- told them how my name was derived from my brothers name... and thus a mutual decision of both of them... idea was from mother and the decision was mutual

Both of them laugh

And F said ya thats a better answer

F- where you are joining us from

Me- told (ranchi)

F- tell me about birsa munda

Me- confused .. he was a freedom fighter and a figure that has many chowks and an airport named after him

F- Asks about chattisgarh tribal community

Me- dont know much about that

F- its same as ranchi or jharkhands rich tribal history... can you give light on that topic?

Me- started to answer about the different communities and the artifacts as well as the work they do is mostly what brings tourists here and their rich culture

F stops me in between and asks

F- if you were a minister what 3 points would you do to encourage the uplifting of tribal community based on what you have learnt

Me- 5 sec thought

Told about the percentages and numbers of tribals and slums in ranchi as an example... thus indicating that the reform should be from the bare bottom

Firstly, forming more and more NGOs for the same .. education is foremost

Secondly, doing or managing skits so to change how the public perceives the tribals... by showing their culture and heritage in those

Third, giving examples of highly ranked people in the govt and other institutes as motivations to the tribals that they can also do what others did

Not a perfect answer but that's what I gathered

F- what are your hobbies

Me - football, sketching, ping pong, reading, badminton

F- sketching hmmm... do you have any online documents of your sketches...

Me-no ma'am ... I have it physically present

F-is it near you?

Me-no ma'am but I really want to show u that (lol) I have uploaded that on Instagram and I can surely send a mail to you.(I think I overdid it)

F- no no it's totally fine

F- how does your family and friends define you

Me- fun, loving, can be a part of majorly anything, helping academically and mentally, athletic

F- how did your experiences shape your skills and attitude which you mentioned

Me- told about my academics talked about for a minute then started to think that I am deviating from the asked question hence brought myself back and concluded by telling them this is how change in my mindset took place... for the fun and loving part told them about the experience I had in heading one of the biggest organized marathon in Bangalore .. for the martyr families.... left me with compassion for people and a feeling that I can make their day by simply being good to them and for the athletic part told them it was for my own good (lol)
She was satisfied I think

F - so what do you read.. what newspapers

Me- I read in the past but currently I am really in the backfoot for GK but I am really trying to catch up

She told that ohh.. u admit it.. it's fine

F- Sir u can take from here

Asks me to show the grades

He noticed them properly

Asks why there is a drop in grades... (a mistake)

I told him there is no drop sir

He agreed and said he misread that

Seemed pretty satisfied with grades

M- why cell phones are called cell phones

Me- started explaining about how the connection exists between cell phone

M wasn't much satisfied i think but he kept up the good mood and asked another question saying that this way u can answer

M- when you go in a car how does the mobile communication works

Me- told about roaming.. some laws that were made 2003 law by congress that i read somewhere... shared towers for operators... explained whole of it

Don't know if it was right or wrong

11:05

M- what are the faraday's law?

Me- (shit this is what i missed).. was pretty easy but i wasn't able to recall it.. i told it slipped my mind and i can't recall correctly now

M- not able to recall currently?

Me-yes sir

M- Thats fine

M- asks about modulation and FM and AM

Me- defined modulation and showed him graphs of FM and AM by hand in air as i couldn't recall much of it...

M-asks when is FM used and when is AM used

Me- sorry sir i cannot recall it currently

M-not able to recall, its fine

Both- ok u can log off now

F- have a great day

Me- u too.. its been pleasent to talk woth you

Experience-4

Interview experience IIM Shillong

ECE fresher

9.8/89.9/87.45

Panel - 1M(P1), 1F(P2) both in 40s

P1 - hi Dhivya so tell us about yourself

(Told)

P2 - according to you what are the 3 major problems faced by India

(Told)

P2 - are any of the problems that you mentioned interrelated ?

(Answered)

P2 - what can be done to avoid corruption ?

(Staggered a bit but told)

P2 - what are the policies/schemes India is taking to help people to prevent poverty and to get employed?

(Told)

P2 - Who am I to my family and friends?

(Now P1 took over)

P1 - show your marksheet

P1 - okay so how does signal flow through optical fiber ?

(Answered)

P1 - is there no loss when it comes to optical fiber ?

(Staggered but told)

P1 - how does a electronic microscope work?

(Told I'm not able to recall it)

P1 - how is micro wave generated ?

(Told and linked to convection microwave)

P1- which is your favorite subject?

(Told)

P1- what is used in an elevator (microprocessor or micro controller) and why ?

P1- you told you are from Chennai but how is your mother tongue sowrashtra ? Isn't it from

Maharashtra ?

(Told the history)

P1- okay thank you dhivya, you may leave now

Interview went on for 15mins

Experience-5

IIM SHILLONG

Two male panelist

1. So I can see you are a hospitality student. Why did you go for hospitality?

(Answered)

2. What do you think is the most important thing while serving a guest?

(Answered about having a personal touch in service.)

3. In hotels , when there are too many guests and it gets difficult to pay attention to each and every guest, how can you provide them with personal touch than?

(I answered about the some common steps that can help in providing good service)

4. Hospitality industry has suffered a setback, what would you suggest to recover from these measures?

(Answered)

5. You being a manager, how would you asses the quality of service provided by your juniors?

(I answered regards feedback forms)

6. What would the feedback form entails?

(I answered, tried confusing me with adding new information)

7. How would you make Indian hospitality industry a hub of conferences and conventions? (

Question was not clear)

(I answered about the initiative government and some initiatives I would take for my hotel)

8. Which state are you from?

(Madhya Pradesh)

9. You have mentioned gwalior here,tell me something about history of gwalior before schindias and Mughals.

(I told him about the story of creation of gwalior fort, he stopped me in between)

10. You wrote about dancing, what form of dance you do? Are you trained? (Answered)

11.Tell me the name of the ruler of the dynasty who ruled gwalior and dholpur and rajasthan before Mughals?

(I didn't know)

No problem that's it from our side. You can exit.

Experience-6

IIM Shillong 23-02-2021 12:20 PM Slot

B.Com(H) Fresher
CAT (98.77)
2 M Panellists

P1: How Long have you played chess? (couple of follow up questions after seeing the certificates)

P1: Who is the number one chess player?

answered

P1: Since when is he #1?

answered

P1: So is there something wrong with the system that one player has been at the top for so long?

explained why is it not wrong

P1: What's so special about him?

answered

P1: Who's the most likely person to take over Vishy Anand as India #1?

answered, also told about the upcoming youngsters.

P1: So you have studied taxation and accountancy?

yes

P1: Tell us about your family business.

Told in detail

P1: Turnover/Revenue Margin

Told

P1: What is goodwill of a company?

Answered

P1: What is capitalising an asset?

P1: Difference b/w Profit and Loss Statement and Cash Flow Statement.

P1: What other subjects did you study?

P1: What other things did you do, during your graduation?

P1: What is P/E Ratio?

P1: What is good for an investor, high P/E or Low P/E?

P1: What are bonus shares and stock splits?

P1: Is the money going out of the firm when bonus shares are issued?

P2: So you are from Madhya Pradesh, Tell us about the MP and CG Split, Why was it needed and how have things been after that? What can be done to improve the situation now?

P2: What all major issues have you followed/ read about recently?

P2: What are APMCs (a couple of follow up questions)

Experience-7

IIM Shillong PI

Date: 02/03/2021

Reporting time: 10:20

Interview time: 11:30-12

95/95/8.41

CAT: 98.84

GEF (Chemical from NITK)

20 months w/ex as Analyst (HSBC)

Two panelists: M1 (South Indian) M2 (Assamese)

(Guessed by accents) 🙄

M1: Tell me about yourself

Me: Answered (fumbled)

M1: Take a sip of water and calm down 🧘

Me: Said that I'm a little excited as it is my first interview

M1: So, you just decided to pack your bags and move from Surathkal (where I studied) to Kolkata to be nearer to home (Ghy)

Me: Told no and explained about my internship at IIMB and correlated it to interest in management and moving to analytics

M1: Follow up questions on internship project

Me: Answered

M1: Tell us about your work

Me: Answered

M1: How do you perform your analysis? Give example.

Me: Took a portfolio and explained

M1: What do you use this analysis for?

Me: Explained

M1: How do you report this number?

Me: Told absolute and relative basis (didn't understand what he meant by the question)

M1: Which techniques do you use?

Me: Moving average and linear regression

M1: Why do you use regression?

Me: To get best fit of the sample data

M1: How do you ensure best fit?

Me: Sum of least squares

M1: Why is it squares and not just the absolute value?

Me: To remove the nullifying effect of positive and negative deviations

M1: Okay, now over to my colleague.

M2: So, you are from Assam. Who is Mula Gavoru?

Me: Idk

M2: Do you know about Sati Jaymati?

Me: Could recollect a vague story. Told and said that I can't recollect totally.

M2: How is Kamala Harris?

Me: Told

M2: Why did the White House intervene recently wrt her?

Me: Told about Meena Harris' merchandize line

M2: Name the poll bound states.

Me: Assam, WB, Kerala, Puducherry, TN

M2: When are the elections going to be held in Assam?

Me: 27 March, 1 and 6 April

M2: What happened in Puducherry?

Me: Told about INC losing majority and dissolving government, Kiran Bedi being removed as governor and Tamilsai being given charge

M2: What are the changes due to Look East policy in Assam?

Me: Told about startup incubator (Nest), new bridges and focus on publicizing traditional cultural heritage. Said couldn't recall more.

M2: Why is the river Brahmaputra turning black?

Me: Told about industrial sewage being released without treatment

M2: How many industries are there on the banks?

Me: I don't know the number.

M2: Tell some renewable sources of power in Gujarat and Rajasthan.

Me: Guessed solar and wind

M2: Which state in south is a pioneer of one form of renewable energy

Me: guessed Tamil Nadu for wind

M2: So, what is the work you have done for Junior Red Cross?

Me: Told and showed the certificate

M2: I'm done

M1: What do you like to do in your free time?

Me: Told about reading

M1: You wrote that the diary of Anne Frank is your favorite. Why?

Me: Told about resilience and source of strength during lockdown

M1: Tell me what else you read.

Me: Told Harry Potter and mythological fiction

M1: No, something else like self help or management

Me: Genre or book

M1: book

Me: Said i haven't read management books but for self help, I have read Monk who sold his ferrari

M1: Tell me the learnings from it.

Me: Told about attaining balance in life.

Done

Experience-8

IIM Shillong PI

Date : 05/03/2021

Interview time : 11:35 (started at 11:28)

95/92.4/69.35

CAT : 91.17

General, female, B.Sc. (Geology + Geography + Economics, Currently in final year of M.Sc. Geology

2 panelists (1 male and 1 female), very friendly and made me feel comfortable

Just asked for aadhar card before the interview

1. Difference between geology and geography
2. What are tectonic plates and how they effect the surface (many follow up questions on tectonic plates)
3. How earthquakes are measured and how epicentre is calculated, describe what Richter scale is
4. Why rivers change their path due to earthquakes
5. Since you're from a very diverse field, how will you contribute in MBA program
6. Name a famous female MBA leader who inspires you and why
7. Which quality should a leader have, oratory skills or in depth knowledge
8. Suppose there are 2 candidates and you're the interviewer, who will you choose, one with the oratory skill or one with the knowledge
9. Name a female political leader and 2 qualities that you like about her
10. Since you're from Devi Ahilya Vishwavidyalaya, tell something about Devi Ahilya, who was she, why her husband was not given the throne

The panel was smiling all the time, overall a very chill interview, no GK or current affairs ques.

Experience-9

BFM (fresher)

95/96/87

2 panelists (both male)

I have financial markets background.

Mostly questions revolved around that.

P-1

- why is there a growth in markets
- when you look at share price what all information do you get
- why are markets growing if there is slow down in economy
- if people have lost their jobs , how are the investing in markets, where is money coming from
- why domestic and foreign investors invest
- any international issue which affected indian stock market
- if fundamentals of a company are strong is it necessary that the technicals will also be supportive always

(there were a few more which I can't remember now)

P-2

- What is Bhopal famous for (its my hometown)
- cleanest city of india , what polices are taken by government there.
- what are two houses of parliament
- how are members of Rajya Sabha elected
- how many members in both houses
- how is a bill passed
- what do you know about north eastern states
- why are they called 7 sisters and not brothers (both were laughing)

There was not much cross questioning and grilling.

Experience-10

IIM Shillong Interview experience

Profile -87/78/77 - mechanical engineer

CAT percentile -99.51 (94.4/98.66/99.46)

1M,1F

Good afternoon

M

- So pavan you have done btech ?
- working at atlas copco ?
- mechanical ?

Yes to all.

- You had maths in engineering

Yes differential calculus, used in vibration analysis.

- So tell me about electric technology in vehicles ?

Told about how electric vehicles come somewhat late in india as compared to usa etc (because of tesla). But its gaining trend in India too. Also told how its affecting ICE market too. hybrid cars are used, energy recovered from devices like mguh, mguk etc.

- Mechanical engineering that goes in a car ?

Told that i was in sae supra

Heart of the car - (ICE) told about its mechanical components

Gearbox

Transmission system

steering

suspension etc.

- Difference in dynamics of a diesel and petrol car

Told about the basic difference SI, CI

More vibrations in diesel etc.

- In your form you said something about 3rd in sae supra.

Explained.

- Oh ohk you like F1 ? 🤔 Who is world champion ?

Sir Lewis Hamilton for last few years

- Who provides engine to red bull racing

Honda F1 for the last few years

- Who did before that ?

Renault F1... but they were not happy with that engine so they switched it.

- Team Principal of Red bull ?

Christian Horner since the time they won 4 championships with Sebastian Vettel

- Who Sebastian Vettel ?

Yes

- What about Force India ?

Told now it's Aston Martin racing after being bought by Lawrence stroll a Canadian businessman.

Also told that it was named racing point till last year

F

- Ok pavan what else do you do apart from watching racing on weekends ?

Told i volunteer in a ngo

i like reading novels

i like watching sitcoms

- Do you follow politics ?

Yes

- Whats going on in politics nowadays

5 state elections

Nandigram election going on as we speak. from where mamata banerjee is contesting

Modi visit to Bangladesh (some people say it might have something to do with west bengal elections)

International politics - Quad meeting took place - discussion on rare earth metals and vaccines

- Ok coming to Shillong , what do you think about permits required to travel in north east?

I haven't visited north east since childhood hopd . (Just to divert the topic). But i just heard a speech by Nitin Gadkari (Road transport , highway minister) speaking about how they are trying to make things smoother by establishing a north east development entity etc.

- Ok pavan you can drop off the call

Thankyou Sir/Mam

Overall around 10-15 min Interview

IIM Rohtak

PROCESS 2021

Experience-1

IIM Rohtak interview - 5th Feb Afternoon session.

Cat-99.13%ile

2 panelists

Extempore topic- Globalisation- is it an opportunity or a threat?

1.Any Extra-curricular activity?

Me- Yes,mentioned all of them.

2. Do you have any specified leadership quality?Please elaborate.

3. What were your favourite subjects in Graduation?

Me- Management and Accountancy.

4. What is the difference between a Promissory note and a Bills of Exchange?

5. Is cheque payable on demand or on a specified date?

6. Who is a holder in due course? Privileges offered to a holder in due course?

7. What is an Inchoate instrument?

8. Difference between Voidable contract, voidable agreement and Void agreement?with an example for each.

9. Who is called as the father of management?Name any 5 of his principles.

10. what is negotiation back?

11. What is wager?One example.

Experience-16

Tell me about yourself

Extempore- electric vehicles impact

BS4, BS6

Are EVs actually environmentally good?

What is flywheel?

Supercharger?

Governor?

3 leadership qualities

Bill gates or Elon Musk - better leader... Why?

What makes Elon Musk different?

Is he manipulating the stock markets with his tweets?

Name Farm Bills - your views

How is essential commodities bill aimed at helping farmers?

Contractual Farming

Life Goals?

How would you operate a restaurant and possible bottlenecks in the same?

Any questions from the panel...

10:56

Speak about 3 Farm laws for 2 minutes

What are your opinions on Rihanna's tweet

How MSP is calculated

Asked Who is minister of external affairs, Home Minister, Defence Minister, Health Minister

Which is your favourite subject - explain the difference between the primary and secondary winding- tell the concept being used

WHICH SUBJECTS WILL YOU STUDY When coming to IIM Rohtak

Kashmir dispute -

Experience-2

IIM Rohtak interview experience.

Panel 6 Serial Number 6

Panel - 2 Male (I will refer as L and R)

L : (Asked to see my CAT score card and degree, showed him both over webcam)

R: Gave an extempore topic : "We need to be bullish about India"

(Gave me 30 secs and allowed to use pen and paper. I spoke for roughly 90 seconds and was somewhat on track. R said ok thanks)

L : So you are working as content writer? What content do you write? (Explained him somewhat, technical and marketing content)

L : So references/bibliography is important in your articles?

(Explained that my webpages don't require too much bibliography)

L: Your field of work appears to be different from your graduation? Why so?

(Explained to him that I had worked in manufacturing industry/QC for almost 2 years and I had a passion for writing so I was doing so since college and also freelancing as an SoP writer later. Since I had decided to do an MBA I wished to pursue my passion for writing and be a part of a marketing team to gain diverse experience)

R : So you graduated from Electrical Engineering in 2018? Do you remember anything about it? (L, R laughed and I also smiled. Told them that I am still somewhat comfortable)

R : A bird sits on a line and doesn't die? Why/How?

(Answered correctly)

L: Are you comfortable with derivatives in math?

(I was, so I said yes)

L: What is the derivative of $y = \sin x$ at $x = 0$

(I answered that it is not differentiable at $x = 0$ and I upon cross questioning, told him why also)

R : Ok. Name 3 headlines and give your opinion on it.

(1st I talked about farm bill. Told that it is a progressive move mostly but government should take it back now to not lose political mileage because of so much backlash)

R: Ok so I'm a taxpayer. If I take 100 people and start protesting should government change the laws?

(I was thinking about the answer when I was interrupted by L)

L: ok, next headline.

(I spoke about cybercrime as it is related to the product I work with. L again interrupted).

L: Ok tell me about DTOS attacks. I think they are major form of cyberattacks.

(I did not remember much so said sorry sir I don't know)

L: ok do you know phishing?

(I knew it. I said that I was going to speak about it after this only. Told them about email phishing and all)

R: You have mentioned hobbies as football and creative writing but mentioned no certificates?

(Told him I had won a cash prize in a poetry contest and was content writer for the month 1 time while freelancing as a writer in college but they were no formal certificates for the same.)

L and R thanked me and wished all the best. Interview ended.

[Somewhere in the middle, third headline got lost. They were not giving more than 3-4 seconds to think, I was thinking about the Myanmar coup, but they were constantly cutting each other off and moving on. But they seemed jovial also]

Experience-3

IIM Rohtak PI

GEM Fresher, Mech Engg.

P1,P2 - Panelist ;One Male and other female. ; M - Me

Document Verification

Extempore - Privatisation of Universities

P1- What is your educational background ?

M- Mechanical Engineering

P1- What is a 3 stroke engine ?

M- I'm not aware. I know 2 and 4 stroke.

P1- Difference between 2 & 4 stroke engine.

Had prepared so told them.

P1- 2nd law of thermodynamics ?

Had prepared so told them

P1- Are you sure ?

Told two more statements - Kelvin Planck and Clausius statement.

P1- Zeroth law of thermodynamics ?

Had prepared so told them.

P1- What is Entropy ?

Told them.

P1- What is Enthalpy ?

Told them.

P1- Draw a graph of e^x and e^{-x}

Drew e^x correctly but the other incorrectly. Told them second one is not correct.

P2- Give a brief introduction about yourself.

P2- Elaborate on your leadership roles

P2- What was a challenge you faced.

P2 - What was a conflict you resolved.

Answered all these questions.

P1- When is Maharashtra day ?

M - 1st May

P1- When was Maharashtra formed?

M- Don't know exact year .. but as my cousin was born on 1st May so I know the day.

Panelists laughed and got to create a moment there.

P1- Any other day celebrated on 1st May ?

M - Labour day is celebrated.

P1- When is Marathi diwas ?

I did not know.

P1- Which is the highest peak in Maharashtra ?

M - Mt.Kalsubai

P1- What is its height ?

I did not know.

P1- Name two mountain ranges in Maharashtra.

M - Sahyadri mountain range. Don't know if there is a second one. (There is only one range in Maha)

P1- Oldest mountain range in India ?

M - Aravalli mountain range

P1- Youngest mountain range ?

I did not know.

P2- Name a warrior from Maharashtra

M - Chatrapati Shivaji Maharaj

P2- Where was he born ?

M - Fort Shivneri

P2 - Okay Thankyou

Experience-4

Panel 16

Profile :- 9.8/90.33/75.36

BA Economics

Duration :- 12-15 minute (did not time it)

2 panelists (1 male - M, 1 Female - F)

Me - P

M :- tell me about yourself

P :- wasn't prepared at all, answered spontaneously. Told about my agricultural background

F :- extempore on the Farm laws.

P :- Answered with my perspective as well

M :- slope of IS curve.

P :- Answered downward sloping

M :- Exact value of slope?

P :- Told I couldn't recall at the moment.

M :- Investment multiplier with it's value.

P :- Answered but couldn't tell the exact value.

M :- Draw the consumption curve wrt income.

P :- Drew.

F :- Are you sure?

P :- Answered yes.

F :- What is MPC and MPS. Draw their curves.

P :- Was drawing their curves when M interrupted and asked me the slope of consumption function that I drew above. I answered that.

M :- How to calculate MPS from MPC?

P :- Answered

M :- What is GDP and how is it calculated?

P :- Answered

M :- How to calculate NNP from GDP?

P :- Answered

F :- Relationship between GNP and NNP?

P :- Answered.

F :- So you're from Jharkhand. How is the state of affairs after separating from Bihar?

P :- Answered well.

F :- How is it that Jamshedpur is so well developed but just a few KMs ahead Jadugoda has so much of health and social problems?

P :- Answered well connecting how Jsr is managed by TATA and how Uranium extraction by UCIL is jadugoda is taking a toll on the health of residents.

F & M :- What according to you should be done to uplift the condition of residents of Jharkhand.

P :- Answered about the investment by corporates and optimum planning of natural resources by Govt.

M :- So there is a huge coal deposit in Jharkhand. What are the different types of coal and which one is best of them?

P :- Told three of them and which one is the best. Told I can't recall the fourth one.

F & M :- Okay we're done. Thanks

P :- Thanked the panelists.

Experience-5

Background - bcom + ca(pursuing)

Extempore - how will you link India's ban on Chinese apps and India's 5trillion economy from financial perspective.

1)why mba before completing CA and are you working right now

2)what all subjects do you have in graduation

3)M-M model

4)something like H3 model in finance(I could not understand even after asking them 2-3 times)

5)which subject you are comfortable with

6) different methods of depreciation

7)why is the straight line method called straight line and not curve line or something else

- 8)any recent business news you follow
- 9)why did sebi ban kishore Biyani
- 10)you know about Elon Musk
- 11)how did he became the richest person in the world
- 12)why did Tesla stock price rise

Experience-6

GEM Chemical

24 months work ex

- 1. Checked CAT score, ID proof
 - 2. Extempore Pros and cons of digital education
 - 3. Largest chemical company
 - 4. Future of chemical industry
 - 5. List some chemical companies(what is Greenfield ~not sure what they were askin but answered about Greenfield vs Brownfield)
 - 6. Phosgene(couldn't answer)
 - 7. Methyl isocyanate
 - 8. Famous beaches in Gujarat
 - 9. Cleanest beach in Gujarat
 - 10. All the coastal states(messed up saying Telangana)
 - 11. 2 extra curricular activities (no cross questions)
- Done

Experience-7

IIM Rohtak interview experience

Profile- fresher, bsc maths hons

Panel- 1M 1F both middle aged

First document verification

Then tell me about yourself

Extempore on work from home

Then some acad questions-

Draw graph of x^3 and $-x^3$. Further questions on the graphs

What is central limit theorem

Explain mean median mode. Which is a better measure of central tendency and why

What are different types of mean. What is the difference b/w GM and HM

Difference between variance and standard deviation

Where is Pythagoras theorem used

Questions on general awareness-

Why is twitter in news in india?

Why is trump in news again? Explain impeachment and the reason for it.

Who is law minister?

How many awards did shakuntala devi receive?

Since I mentioned I am interested in defence related topics so,-

Explain why the relation between india and china deteriorated in past 2 years

Who is army chief, chief of defence staff, NSA and his role, some other questions on army .

Then asked me what books have you read and questions on that.

Verification of extra curricular documents and questions related to them.

You can log off now!

Experience-8

Work Ex 3.5 years in IT
Rohatk Interview- 2 panel
P1 Male P2 Female

P1

- 1 Introduce yourself
- 2 Document verification

Extempore on Online Education System

- 3 Asked stream of Engg
- Answered : Civil

P2 -

- 4 What is stress and Strain
- 5 What is Critical path ?
- 6 Difference between Sturcture and Architect
- 7 What is slcak time
- 8 What is early initiation and final initiation in project ?

Answered all most all the academic questions with example

P1

- 9 Is India member of UNSE ?
- Answered : Yes

- 10 Who is Governor of MP
- Answered : Anandiben Patel

P2

- 11 Anandiben Patel belongs to which state ?
- Answered : Gujarat

P1

- 12 World Yoga Day ?
- Answered : 21st June

- 13 When world yoga day started ?
- Answered : 2018 (correct ans 2015)

- 14 When teachers day is celibrated in India and why?

Answered : 5 th September , as b'day of our 1st vice president Dr Sarwapali Radhakrishan. He was a great teacher and mentor

15 Does he became the president of India ?

Answered Yes

16 Tell me 5 PM names which are from non congress party

Answered : 3 stopped in bw and asked Any Union Minister from MP and his ministry ?

Answered : Jyotiraj Sindhiya (Correct Answer Narendra Singh Tomar)

This were questions from My state and hobbies

P2

17 As you said you loved your job ? (she smiled) then tell me diffrence bw Bussiness Analyst and Bussiness cosultant ?

Answered : BA works at operational level that is my area of work in my current job and BC works at stratgic role that I am looking after MBA.

Then we all three smiled 😊

P1 & P2

Do you want to share your extra curricular certificates ?

Showed all the winning certificates of Debate, Quiz and Skit competition at state and district level.

Thank You, you may leave the meeting.

Experience-9

CAT 99.85

98.5/95.4/8.65

GEM Fresher

Panel 2 (M in 50s, F in 30s)

F asked for CAT %ile, Xth, XIIth, grad docs, along with 3 best extra curriculars

F: Introduce yourself

P: Did

F: Tell me about your weightloss journey(I had mentioned it in intro)

P: Did

F: What did you do in NSS?

P: Told I was the head and established Teaching cell.

F asks me for an extempore on

Pros and Cons of AI (I had mentioned AI specifically as my interest)

P: Talked about legality, superAI, lifestyle changes as cons and efficiency, speed and how humans will get more time to solve complex problems (gave the tactics vs strategy example)

F(seemed satisfied): You are clearly passionate about it. So a computer science grad right? Tell me what is data, information and programming?

P: told the differences and definitions

F: Explain with examples the applications of ML vs Deep Learning.

P: Talked about stock prediction and chatbots.

Here is when M enters. He maintained a poker face throughout.

M: Okay tell me why are stock prediction algorithms unsuccessful?

P: Talked about how they focus on time series predictions mostly.

M: How will you decide what stock to invest in?

P(getting nervous slowly): Talked about technical and fundamental analysis.

M: Which one do you prefer and why?

P: Said both have value and told that I am a value investor myself so fundamental analysis.

M: Recommend a stock and explain why.

P: Recommended X

M(smiles as if I fell in his trap): Why X and not Y. Even Y is fundamentally great.

P: I backed off saying I do not know much about it but listed the pros of X.

M: Okay tell me about Armenia vs Azerbaijan

P(did not know much): Told about the border dispute

M: What are the learnings from that?

P: International cooperation, art of negotiation.

M scoffs and is dissatisfied.

M: Okay tell me how do we apply that in our border disputes.

P: Told whatever I could.

(At this point I did not want it to go into military and politics)

M: What is neo-imperialism?

P: Sorry sir I don't have an idea.

M(smiles): Okay you are the indian army commander. You have surrounded enemies from all sides. Is it a good thing?

P: Yes sir, we are benefitting from it.

M: Tell me about risks associated with it.

P: Connected to my fav game Age of Empires(immediately M cut me off)

M: Tell me directly.

P: Talked about less concentration if spread out in all directions, rationing issues if it is a standstill.

M(still dissatisfied): Switch the situation. How will you get out of it?

P: If any communication line is not broken, call for reinforcements. If not, then attack at their weakest link(cited 2nd world war).

M smiles and recommends Art of War to me.

F smiled throughout.

F: Thank you

Baby IIMs

(IIM Nagpur, IIM Vishakhapatnam)

PROCESS 2018

The process included:

Written ability test (case study)

Duration- 30 minutes (10 minutes –to think, 20 minutes –to write)

Personal Interview

Duration- Around 15-20 minutes

Number of panelists-2 – 3

WAT-PI Experience (IIM Nagpur)

WAT: Case study on work ethics

PI:

Why do you want to do your MBA?

Why IIM Nagpur?

What are your career goals?

Explain your work experience in detail.

What you want to change in education sector?

Difference in teaching pedagogy in different age groups.

Why not do a certification or an online course?

Explain the process of manufacturing of a pencil.

NMIMS

PROCESS 2021

Experience-1

Profile- GEM - 9/9/7, Btech Civil Engg- PEC Chandigarh, 26 months work ex - Engineering design & construction in Atkins, NMAT score-245

1 female panelist & 2 male they were chilled out.

PI experience

- 1) Tell me about yourself
- 2) What were your roles & responsibilities?
- 3) According to you, which two sectors will boom after covid pandemic?
- 4) Two salient features of budget.
- 5) Any Acquisition/merger in Ed tech industry?
- 6) Where do you see yourself 5 year down the line?
- 7) What difference did you find between Indian engineers and engineers who worked with you from the UK team during your job?
- 8) What do you think is the most important vertical in a corporate -HR/finance/Ops/marketing?
- 9) How has new technology helped the E-commerce industry?
- 10) What have been your learnings from the Pandemic?

Experience-2

Education: BE CSE

2 male panelists 1 female panelist (M1, M2, F1) . Kept switching turns between themselves a lot (so the order is vaguely correct). Lasted roughly 10 minutes.

M1: So walk us through your day.

-told something and mentioned that i read today's headlines

M2: What did you read?

-told 4-5 headlines then interrupted me.

M2: Engineering and MBA are so different, how do you justify? grilled me a little on that

F1: You're into dancing a lot. If you were to set up a company for dance how would you go about it and how would an mba help you?

F1: Big data is talked a lot about today. How is it relevant to MBA or a business?

M1: Who is your role model?

M1: No, you've talked about climbing the ladder. Who is your role model when it comes to leadership? Why?

M2: What are the courses provided in the first year of mba?

-made vague guesses

M2: Cross questioned on that a little.

M2: You did computer engineering, what is the diff b/w structured and unstructured data?

Experience-3

97/96/77 - ECE fresher

Logged in at 12:15 and they explained the process

WAT at around 1:00 for 20 min . PI at 6:00 pm

3 panelists - one male and 2 females. Asked the questions in a random order

P : So Bharath, are you tired of waiting so long?

Told that I'm watching the IPL auction to keep myself engaged.

P : Which is your favourite team? Answered

P: Share some news from the auction. Told

P: You're a fresher right. How can you cope up with the curriculum and work ex peers?

Answered and they seem satisfied

P: You got any placements in college? Told about it

P : What drives you towards us and this field? (Why MBA in simpler terms)

Told the prepared answer

P : Explain to us about the xxxx club and what your role is.

Answered (mentioned about it in the SOP)

P : How did you raise funds and sponsorship?

Answered (told this in earlier answer)

P : You have this subject of Ethics in under graduation. So tell us about it. Answered

P: What did you learn about Women Entrepreneurship?

Answers (one of the electives in under graduation)

P : Tell me the names of 5 women entrepreneurs.

Could tell only 3

P : Do you follow news and sources?

Told about newspapers, blogs and social media

P: So Bharath, can you tell me some latest business news?

Told a couple of them

P : Anything latest which happened in last 2 days?

Told that I don't know

P: Asked CEOs of 4 Organisations.

Answered 2 and and left 2

P : Any questions for us?

xxxxxxx

Everyone smiled and that's the end.

Experience-4

Educational background : BBA

Q: Introduce yourself

Q: Tried to grill on why MBA after BBA, saying same things are taught, no new things are there, it starts from basic only etc etc.

Q: What was your role in RBS?

Q: If we call your manager, what will be the 1 greatest achievement of yours, that he will tell?

Q: If you were so successful in that job, why did you leave it for a startup?

Q: How is the marathon industry of India doing, when compared with that of US/Europe?

Q: 3 things you noted about marathon participants in India?

Q: Do you know about MBA in the sports field? Why don't you do that instead of a regular MBA?

Q: What kind of family business? Do you plan to join that after MBA?

Q: What do you like to do apart from studies and job? (I said I like to paint)

Q: What medium of painting? Name 3 contemporary artists?

Q: Anything else from painting, do you read? (I Said I recently completed Shoe Dog book)

Q: 3 things you learned from that book?

Q: So you are interested in marketing, what do you think is the role of a person working in the marketing department of a company?

Q: 3 skills you have that you can apply well into a marketing job?

Experience-5

NMIMS Mumbai Interview

25th February, 2021 4.45pm

ECE GEM Fresher, NMAT Score- 249

Group 252, Serial no. - 3

PI - 7.10 - 7.20

Female Panelist

Introduce yourself.

What was your role as finance secretary for the college event?

What are your learnings from the experience?

Did you study Electrical concepts as well?

Difference between radio and radar?

Male Panelist 1

Difference between electrical and electronics?

Number of squares on a chessboard?

Number of squares in a sudoku?

You have interest in maths so solve this equation

$(x-a)(x-b) \dots (x-z)$ (some math question)

Male Panelist 2

You have mentioned a competition at Google. What project did you work on?

Similar apps exist in the market.

How is your app different from others?

You are interested in finance. Which role do you wish to pursue?

What does an investment banker do?
3 Investment Banks that come to your mind?
Roles of an Investment Banker?
Any recent M&A you know of?

Interviewers were friendly and did not grill at all. Be confident. Questions will come up from SOP and introduction which you give in the interview.

Experience-6

NMIMS Mumbai PI transcript
24/02/2021 - 1PM slot, PI started without any intimation @ 4:40 PM
3 Panelists

As soon as the video got started, a male said to someone else - Last one (I chuckled)

P1: Female

1. Most important Chess piece according to you?
2. Why? Why not other pieces?
3. 3 opening principles of chess?
4. What is a smothered mate? Told (I forgot, took a shot it was right, thanks to clever vocab usage :p)
5. What is game theory? (I forgot, I was like damn how can I forget. Asked for a hint :P so she gave me a case)
6. Gave a business scenario, asked what would you do ahead w.r.t. game theory.

P2: Male

1. About work.
2. Why did you leave?
3. Tell 1-2 things you learnt from the work stint.
4. What is a profit & loss statement?
5. EBIT, EBITDA full form?
6. How profit is surpassed in the P&L statement, how do businesses do it?
7. Is the profit and loss statement prepared before the balance sheet?
8. Is the asset booked on purchase value or cost value?
9. Name a few fixed assets in balance sheet

P3: Male (Faceless)

Said that most of the questions already asked, (said something like) not much left to ask so I'll ask only few or hardly any questions. I was glad but turned out to be the worst part of the PI

1. Total number of squares on the chessboard? Except the 64 squares.
2. GK question related to work
3. Then follow up question
4. Largest 5 accounting firms?

Told about the big4s, he mistakenly heard Ernst & Young as Accenture, I didn't realise until after PI, damn online PI -_- and he was interested in the 5th one, I named few top consulting firms but the answer was Grant Thornton, I was like ahh yeah GT)

5. Something on the lines of what is the difference in GT compared to the other top 4 firms?

Experience-7

22/02/21- morning 8:30 slot

Nmat : 253

Acads : 86/72/7.4

Work ex : 22 months in market research.

P1 :

Q. Nice SOP, did you write yourself?

Q. Are you following any current affairs?

Q. What is happening in Australia?

Q. What would you do if you were the media outlet and the death of the newspaper is evident?

What will you consult them?

Q. What is differentiation and what sets you different from others?

Q. Why do you want to do marketing?

Q. How does it relate to your job?

Q. What will you bring to the table for NMIMS?

P2:

Q. That's a nice set of headphones you are wearing. Sell them to me?

Q. Do you like to work from home or do you like to work in the field?

Q. What softwares or tools do you use for market analysis?

P3:

Q. Do you know about sustainability? Explain it to me in an easy way.

Q. What would be more sustainable? Work from home or work from the field?

And a long discussion followed.

Q. Have you read the book written by WHO personnel known as the fourth generation or something like that?

Thank you.

Experience-8

GNEM (BCOM/CA/ CFAL2)

NMAT : 245

Ex : 15 months (Audit, Investment Banking, Startup)

Three panelists (2F,1M)

F1

Q. Introduce yourself.

Q. Why MBA after CA?

Q. Explain Bad Loan in context of Budget.

Q. Explain DFI current budget.

Q. Why MBA after your own venture?

Q. Haven't gone for funding yet?

Q. AUDIT Committee composition.

Q. CSR percentage and applicable on what companies.

Q. NPV and explain what hurdle rate is.

F2

Q. Why not continue with the venture?

Q. What about social funding? Haven't tried?

Q. Again what will you learn in MBA, already a CA with experience and Own venture.

M1

Q. If not MBA right now what will you do ?

Grilled hard !

Experience-9

1 Female(P1), 2 Males(P2, P3)

P1

Where do you live? (Near vijayawada)

Special about Vijayawada? (Nearest city capital, best plywood manufacturing, business hub, first city proposal for Metro in AP)

Special about AP?(coast-line, first linguistic state, rice-bowl of India, best performing state in 2020)

P2

About yourself?

About my work?(related to Pharma and defense)

API in Pharma?(sorry, I don't know)

Major pharma companies in AP and Telangana(Bharat Biotech, Eisai, Pfizer)

What did Bharat Biotech do? (Ofcourse, Covaxin for covid-19)

P3

Why MBA after CSE?(explained my long-term goal and about my family business in hardware and aqua sector extension)

P1

What can you bring to the classroom in NMIMS?(strong work ethic, so finishing any tasks on deadline)

What you can bring to the classroom from WorkEx?(learned project management a lot since I worked in a Startup)

Experience-10

3 panelists 2F,1M

Nmat score: 256, Acads: 95/84/78, workex: 18 months, GEM.

F1: Tell me about your work.

F1: Tell me about the projects that you have worked on.

F1: Do you read newspapers?

F1: Let me tell you about the 2008 crisis and Covid crisis. It was explained to me. Now compare between the two in terms of the Indian economy and how can India combat the current crisis.

F1: Do you like reading? Tell me about what you read recently.

F2: Let me take the covid crisis ahead, what do you think has been its impact on India?

F2: Why is sensex on the rise even during the slowdown.

F2: What is your view on bitcoin?

F2: As you mentioned Elon Musk, what do you feel about EV in india? Will it be successful?

F2: How should India go about EV and driverless vehicles?

M1: Coming back to your work experience, give me one incident where you feel you contributed the most to the organization.

M2: If you face a problem where your team member needs to go on leave, how will you handle it as a manager?

M2: Give me one positive and negative trait of your manager.

Thank you for participating in this process and good luck.

Overall experience: The 2 panelists were friendly but sir had a poker face throughout. I could answer almost all the questions. I had a work ex in IT and an electrical background so all the questions made sense to me.



IIFT

PROCESS 2021

PI-1

BMS Fresher
Percentile: 99.967
CS: ~30

Duration: 20 minutes ekdum

Extempore Topic - "High paying jobs vs Job Satisfaction"

I accidentally spoke for exactly 3 minutes, not too good, not too bad.

1. Why no work ex? MBA is more useful with work ex, don't you think? (i flustered real bad after cross questioning and at the ended up murmuring an MBA is similar to my undergrad so I'm familiar with the subjects and shit, epic fail)

2. You read any business papers?

3. Why is the stock market rising despite the pandemic?

4. What are your hobbies?

Mentioned music, he asked about 2 local guitarists who I didn't know about 😊 Though I remembered one of them later and mentioned that he is from Delhi.

5. Brands spend a lot on celebrities like Virat Kohli and MS Dhoni for advertisements, should they do that or is it a complete waste of money?

6. Let me rephrase, what should be the optimal strategy for brands? (I picked up the hint on game theory and explained

In reply to this message

Panel 1 people

PI-2

GEF
Fresher
2F, 1M panelist

Extempore topic: Globalisation vs de-globalisation

P1:so u have studied electronics, is LED an electronics device or electrical device

P1: what is fuse, what is circuit breaker , difference between the two?

P1:Is sensor electronic, electrical or mechanical device

P1:Are u placed

P1:why MBA now,why not after work experience

P2: describe your internship experience at Maruti Suzuki

P2:How do u see urself after 5 years

P2:what type of data are you working on in internship?

P3:how was your experience in college

P3:How did u feel after winning this competition you have mentioned in CV

P3: Schneider electric is based in which country (I had experience working with it)

P3:TVS motor company belong to which group (internship related)

P3:what are your hobbies

P3:what is the last answer u wrote in Quora

P3:your hobbies?

All questions based on CV, many follow up questions asked

PI-3

Panel 16

Extempore : Yellow or Fake Journalism in India...

Explained 4 pillars of democracy..

Importance of media ...

It's fake...mostly on viewership based...to earn money...we need to streamline by making stringent laws to be a real democratic country..

Mam said very good beta...(she was gujarati)

F1 same mam started..

How will you market & sell new products?

I talked through digital media & mentioned it's advantages...

Your father owns a business, tell me what you do if you join your father's business...

Currently our customers are in Gujarat , i try to expand in other geographies like maharashtra , Rajasthan, madhya pradesh...

You seems like more entrepreneurial person, why don't you join EDI (Entrepreneurship development institute)

Mam, EDI can produce a domestic leader but if i want to be a global leader then there is only one place in our country- IIFT...

F2 jumped in...

What kind of consulting firm that you want to start in the future that you mentioned in CV....

I want to help small & medium scale Entrepreneurs market their products to the globe specially small & marginalized farmers...it's kind of a social enterprise model...

What is negotiation?

Middle figure to close the deal...

Then what is bargaining ?

It's adding more force at the customer side, not at the seller's side ...

M1 now i will ask...

Mention farming commodities that we are exporting...

Cotton, rice, maize..

What is the contribution of farming ? & Why is it important ?

When we see the world top 5 economies, only India is the country where farming contribution is around 18%. The rest of the countries have only 1-2% farming contribution in their gdp...so it's a huge potential for farming in our country....

R we net exporter or importer of farming produce ? & How much ?

We are net exporters, i don't know the exact figures...

Who is the international body for farming exports ?

I don't know...

Top 3 countries that India is exporting...

USA, China & UAE...

F1 jumpedbeta you seems more interested in international business...thank you , you can leave.

I told i want to ask question...

I asked there is lots of demad of IIFT, each year so many aspirants apply, then why IIFT is not expanding ?

F1 said our 3rd campus will be in set up...but due to covid it will be open next year...& We also run other courses for managers and Entrepreneurs....but in future we will definitely expand...!

PI-4

BA economics, work ex with Home textile manufacturing sector as have done Diploma in Textile tech.

Extempore - The single biggest problem in communication is miscommunication.

Spoke for 2.5+ minutes

M1- You have a work ex of 5+ years, then why MBA?

Me - Answered

M1 - (cross question) You can learn answered things from books and newspapers, then why?

Me - Answer (M1 seems satisfied with the answer)

M1 - What would you do if you would not be selected in any B school?

M1 - Answered and shared the converted call?

M1 - Explain your job profile?

Me - Explained

M1 - Asked some garment QA standard related questions.

Me - Dont know sir as I was involved in product development cell.

Over to M2

M2- Which specialisation want to opt and why?

Me - Answered for marketing and related the same with my work ex.

M2 - Are you doing something for your interest.

Me - Answered with an online free certificate course, which I have completed recently.

M2- What are your hobbies?

Me - Singing and listening to songs, and regular workout.

M2- Ok, u can also sing, which type of songs would u prefer?

Me - Told, songs post 2000's.

PI Process and Transcript Bible

M2- Ok, then sing a good song for me.

Me - Sang "Fir mohabbat karne chala from Murder2.

M2 - praised for the song & asked about favourite singer.

Me - Told, Arijit Singh

Over to M3

M3- your subjects in UG?

Me - Answered.

M3- What happens when the repo rate fall.

Me - Answered.

M3- Asked about some economic curve (not able to recall exactly)

M3- not able to recall as left UG's subject long ago and totally involved in textile sector.

M3- No problem.

M2 & M1 - it was nice talking to u. Now u can leave.

There were highly experienced members in my PI panel but the process went comfortably, revolved around my work-ex and hobbies. Fumbled a bit during extempore as, topic was very generic and open ended. Overall good experience.

Time - 20 mins approx.

PI-5

IIFT Experience (18 mins)

B.E.(Mech) 24 months work experience in Power Plant

3 Panelists (2M,1F)

Extempore: Effect of China's dominance in Asia Pacific Region

Panelist 1(Female)

P1: Tell me about yourself?

P1: Tell us about your job profile.

P1: Challenges faced during work .

P1: How would you adopt to multicultural and multilingual company in near future?

P2(Male)

P2- Byjus recently purchased Aakash institute.. what's your take on this ?

P2- Byjus has tied up with a Company that provides free physical content for their videos. Do you think this company will provide them free content for lifetime? Why not?

P2- Suppose I have a YouTube channel of my own...How can I earn revenue from it?

P2- Who pays me? How YouTube generates revenue? How will they pass it to me?

P2- What should I do to increase my earnings through YouTube?

P3 (Male)

P3- Tell me what are different ways in which power is being generated in India? Tell me their percentage contribution to India's Electricity generation.

P3- What is solar energy? How power is generated through it?

P3- Why Solar Energy sector is not growing in India?

P3- Raw materials used in Solar Sector.

P3- How Joe Biden presidency will be beneficial to India? Give three points.

P3- United States Recent controversy with India? Is it resolved?

P3- For which Vaccine, India is asking US to send raw materials immediately?

P3- That's all from our side. Thank you and All the best.

PI-6

Extempore - India China Relations and the way forward. (no cross questions on this)

M1 - so what other calls did you have?

Me - told

M1- okay so Ruchi, I'm looking at your form and you've mentioned a blockchain project on the Indian agro supply chain.

I want you to first explain blockchain to me and then briefly describe the project with the benefits

This was followed by a few cross questions regarding how I implemented it and stuff. Mostly technical

He also asked about a national level govt competition where this project was selected and I pitched it there etc

PI Process and Transcript Bible

M1 - okay have you worked on any other startup ideas or so
I talked about the project I worked on during my summer internship and technical details on that
M1 - what else are you interested in? What are you working on/doing these days

Me - told about interest in fin/consulting. A few cross questions on that

M1 - I notice you've done your education in Mumbai, will iift which is Delhi will be an issue since you've always been in your home city

M1 - asked about preference between PSUs and private sectors, what would I choose if given a choice and why.
Asked about how my supply chain project could be implemented in collaboration with both public and private sector

M2 - asked about any 2 applications where AI is used these days
Me - mentioned facial recognition softwares, recommendation systems (like in Amazon) and so on

M3 - (he really seemed to be interested about the blockchain project and also knew few technical concepts himself)
So do you know the concept of proof of work? How is it implemented? Adv/disadv? What concept does your project use etc etc. (fairly technical)

Me - explained the functioning. Talked about how we are solving current issues etc

M3 - okay so tell me how can cinema halls revive their business models?
A lot of cross questioning here, discussion went on for a while

M3 - nowadays radios are gaining traction again, why do you think so?

M3 - okay thanks that's all from my side now.

Went on for around 20 mins
Panel was extremely friendly , a lot of good discussions, very conversational, no formal interview vibes.

P.S - around 80% of my interview was based on cv form answers

PI-7

Commerce graduate
Fresher
B.com hons.
My PI experience
started with Extempore
topic: Responsible Management Education
Q1.) What did you do after pursuing graduation in 2019 ?
I was involved in family business.
(next 6-7 min. discussion on family business)

Q2.) What do you feel special about marketing ? (I mentioned about Mad over marketing in CV)
Q3.) Difference between Sales and marketing.
Q4.) Tell me any marketing campaign u follow ...(one follow up question)
Q5.) What is brand loyalty?
Q5.) Tell me about motor vehicle act .(followed by New vehicle scrappage policy) (I mentioned about it in CV in news column)
Q6.) what incentives Govt. will give under new vehicle scrappage policy ???
Q7.) Tools used in market research .
Q8.) Industry 4.0(any idea)
Q9.) Standard deviation?
It was a nice interaction.
There were 3 Panelists.

PI-8

IIFT Interview 2021, 96.14%, GEM 33 months

1. Your extempore topic- How to make India a cashless economy.
Talked about UPI, its success. Other Digital payments methods, need for Digital economy. NUC challenge to NPCI and need for Digital payments without Internet connection.

2. Why do you want to do an MBA after so long?

3. In what domain do you want to do MBA?

4. Why not in Information management, Prodman roles?

5. What is STP that you mentioned?

6. Give examples of Targeting?

Gave eg of HUL- Clinic Plus, Sunsilk, Tresemmé. And Mountain Dew

7. Why did you take a Break from your work?

8. What is SAP HANA? How is it different from legacy SAP?(Work ex questions)

Based on my CV interests-

9. What is Vaccine Diplomacy?

10. How India's Vaccine diplomacy has been so far? Is it right or wrong?

11. Should the Govt stop it?

I feel it, till we augment capacity. And simultaneously import foreign vaccines for commercial use.

12. What were errors in our Vaccine strategy?

13. Give 3 reasons for such record Covid spikes in India?

Ans. Forgot the most important one- Covid mutations 😊😊

14. Pandemics in the last 100 years?

Mentioned Nipah, H1N1, SARS 2002, 1976 outbreak. Forgot Ebola. 😬 😊

15. Spanish Flu isn't a pandemic?

Ans. I didn't mention it sir, cause it happened in 1918, more than 100 years ago. And then explained it.

Conclusion-

Last 3 answers weren't the best.

PI-9

IIFT interview experience

3 panel members (2M and 1F)

Though only two members asked the questions

Extempore : Vaccine diplomacy - advantages and disadvantages

M : What is bitcoin?

M : What is it's value?

M : Who are miners?

M : What is proof of work?

M : Recent Indian policy on crypto?

M : Difference between Cryptocurrency and Crypto assets?

F : So you've said that new skill that you acquired last year is cooking? Tell me something about it

F : Cooking channels that you follow on YouTube?

F : Biggest experiment that you did in cooking?

F : How was the experience?

F : How can you make cooking easier using artificial intelligence. Take your time for this answer.

Chill interview. They were letting me complete all my answers.

PI-10

BSc(Math/CS) fresher

2 years gap, 2019

2 male panelists, 1 female panelist

Extempore topic - Organic agriculture and it's future

M1 - why international business?

M1- ok, you know about Haldiram? They sell vegetarian and they have gone international. How do you validate that?

That's all from my side

F- so you have mentioned about US bond yields? How is high US bond yields affect on indian FDI/FPI?

F- you have done a course on digital marketing? Elaborate on it.

(2-3 questions on that)

F - coming back to bond yeilds, how should India increase its FDI?

F - how is inflation measured?

M2- you participated in NSS, when was it formed?

Which ministry it comes in?

M2- do you know about gold rates right now?

Has it increased in the last 2-3 months?

What is the price now of gold rates?

Under which index gold comes in?

Have u heard about NCDEX

M2- what specialisation u want to go in?

Does IIFT provide one in digital marketing?

That's all from our side. You can log off.

PROCESS 2020

Experience 1

WAT: Suggestions for the 2020 Budget.

GD: Expression but only of opinions, no facts.

Interview (Panel of 3. The interview lasted for 15 minutes)

1. Tell me about yourself.
2. What was your favourite subject (I answered Business plan and entrepreneurship.)
3. What are Angel Investors?
4. If your business doesn't earn money for a long time, how do you pay them back?
5. What is the difference between a business model and a revenue model? Or are they the same?
6. What do you want to do in finance? What were your subjects in your finance specialization?
7. Why is IIFT your first choice?
8. Questions about my extra curriculars (languages)
9. What's the OBOR project? Should India be a part of it?

Experience 2

WAT- Corporate tax cuts: right way to revive economy?

GD- Plastic ban: is it possible in reality?

Interview

1. Tell me something about yourself briefly in 2 lines.
2. What is an automobile compliance certificate?
3. Process to obtain it?
4. Future of electric cars?
5. Remarkable aspects of Tata Nexon?
6. What is Kan-ban? (just in time inventory)
7. Index definition?
8. Parameters to define an index for market feedback?
9. Any questions for us?

Experience 3

WAT: Is life Black and White?

GD: Workforce Diversity! A fad or a necessity?

Interview: 2 Members Panel- 1Male(M), 1Female(F),12min.

1. How are you doing?
2. What was your last tweet? (Me-Mentioned about it and discussed about my interests in that area.)
3. What is your opinion about social media and its effects on society?
4. Why are your scores low in graduation?
5. Why MBA?
6. Why did you leave your job?
7. Did you join any coaching institute for your MBA preparation? Where did you join?
8. Describe about your work experience and learnings?
9. Describe any conflict you faced during your work experience and how did you handle that ?
10. Which other calls do you have?
11. What are your Hobbies?
12. What is your take on remake culture going on in the film industry?
13. What are the qualities required to be successful in your MBA?



SIBM Pune

PROCESS 2021

Experience-1

Extempore- Your company's new beverage sales are falling, as a sales head what should I do to improve the sales.

Tell me about yourself?

What about your work ex?

Situation- For procurement, what would you prefer

1. Supplier with a high price, located near you
2. Supplier with low price, located far away from you

Why don't you continue working?

Why MBA?

Explain one of your weaknesses?

You have mentioned extracurriculars. Which sports do you play?

Any questions?

Experience-2

Extempore on brand image - an insect is found in one of the beverages that your brand manufacturers and it is going viral. This is impacting the brand image negatively, what will you do to fix this?

PI:

What is overfitting and underfitting

Favorite ML algorithm

What all techs have you worked on?

Why MBA after data science?

Why do you want to switch from ECE to management?

How to resolve a conflict with another person?

How will you make your team stand out in a world where everything is available at the click of a button?

I found the questions to be too generic(some similar to XAT DM) and nothing was from my SNAP form C except for the work bit

Experience-3

PI-15 minutes

Extempore: What you'll do if you're part of a famous cosmetics company and due to pandemic and people wearing masks being prevalent, the sales of lipsticks get affected. Will you shift to a new product or continue with the same?

No introduction .

Where is H2O2 used? (As my UG stream was chemical)

Why such a drastic shift to consulting from Chemical Engineering?

What are your roles and responsibilities in Deloitte?

What are your thoughts on Insurance sector in India?(As I worked in Insurance domain)

What do you think is the best marketing strategy for an Insurance company in India to sell its products?

Since you've mentioned something about LIC IPO, a follow up question on this which I can't recollect.

What position do you play in football and who do you think is the best in the world in that position right now?

Which team is called the Les Bleus?

Nickname of Italy NT?

If you were Ronald Koeman, what would you do to develop Barcelona if/when Messi leaves to PSG/City?

Experience-4

SIBM-Pune PI Experience

Background 9/9/8, workex 18 months, SNAP-99.52 %ile

2 Prof, 1 gentleman in late 50s, 1 lady in late 30s

Extempore- You're a ceo of a mobile mfg company which is in a price sensitive market. You are being informed about saturation in the market, will you continue in the same market or move to the high end segment?

P1- Let's say more competitors come into your market, what will you do?

P2- Tell us something about yourself. You've such a good profile, why do you want to do post graduation?

P1- Okay, how many people do you manage in your job in a shift?

P1- Tell us about a situation when you faced a crisis in job.

(in my mind I be like when cat prep and job had to be managed 😊)

P2- Okay Rashesh, tell us about your hobbies.

P2- Tell us something about your photography skills and how you got the award?

P2- We're done with the interview, do you want to ask us something?

It lasted around 8-10 minutes. The panelists were very chill and had a smooth conversation. No current affairs question

Experience-5

PI

Very friendly panel and general questions.

Extempore - On what kind of products will you offer a discount if you're the owner of a retail store?
Rate of discount being 20%.

1. Where are you from?
 2. What's your mother tongue?
 3. Family background.
 4. Why MBA? You're very young. Don't you think another 2 years of work ex will be better?
 5. What specialization are you interested in?
 6. You've good academic track record and play kho-kho as well. Any other extra curricular in the arts field? Like singing, dancing.
 7. Do you know about Maslow? What was the 5th need in his hierarchy?
 8. McGregor? Theory X and Theory Y (CAP interview helped me to brush up on this)
 9. Hawthorne experiments.
 10. What other calls do you've? (Told scmhrd first to avoid getting asked about IIM)
- Then proceeds to ask.. no I meant IIMs.. I'm sure you wrote cat as well. (Told cap and Shillong).
11. If both IIM and SIBM offer admission, which one will you choose?
 12. Suppose we give you Admission, what will you offer to the both of us (panelists)
 13. What skills do you think you'll learn in MBA?

That's it.

Experience-6

PI:

I am currently in the final year of BBA, no work ex

Two male panelists.

P1: Brief us about yourself in 30 seconds. Told.

P1: What was your research paper on? Told. It was on SEO.

More questions on the research paper.

P1: Talk about a company whose marketing strategies interest you and why? Told.

P1: Do you think PM's Mann ki Baat is a marketing strategy? Told it is more of a PR strategy.

P2: Asked a quants question out of the blue. A pipes and cisterns question.

Told the method of solving, but made a silly mistake in the answer. Wasn't expecting this kind of question, honestly.

P2: If I have a small budget, should I invest in marketing? Told.

P2: Explain marketing and selling to me like I am a villager. Told.

P2: What are the things you write about? As I mentioned in my hobby. Told.

Done.

The panel was friendly, and they were more interested in conversing than in getting right or wrong answers. So it went well.

Experience-7

A case was given first

You're a senior management consultant to a supermarket chain, you've to advice them to increase their sales during the pandemic (not the exact words)

45 secs to think 1 min to speak

Panel: 2 Males

Questions:

M1:

One of us is an industry expert and the other is a college professor, tell us who's who

(Guessed it right because one of them used Dr. with their name, that gave it away they said it could be a double bluff but I'd already said that's a possibility so I stuck with my answer and it turned out correct)

Calls?

First choice? Where is SIBM in the order?

M2:

You like reading, tell me some non-fiction books you like.

You have a good academic record, why not go into the industry, why MBA now?

How do you keep yourself updated, how do you enhance your skills?

M1:

Tell me something about Kiran Bedi (had mentioned politics earlier)

Which specialization?

A ques in connection to my answer to the very first question regarding supermarket sales

Any job offers you have?

RBI Governor

Monetary Policy vs Fiscal Policy

Bonus ques: Chief Economist of IMF?

Pleasantries exchanged, you can leave.

Chill interview, no ques on acads. Short, about 10 mins I guess.

Overall the process is very smooth, very well organized

Experience-8

Extempore: You are a team lead, but you are younger than your subordinates, and they are not listening to you. What will you do to make things work?

PI: 2 panelist, no grilling, friendly conversation

1) meaning of your name?

2) Do you follow Narendra Modi?

3) He recently visited IIT KGP, what did he say there? (I already knew about it from past PI experience, so told everything, they seem satisfied)

4) How is India trying to reduce import dependence? What is the government doing to utilize our capability? (Told about 2-3 Budget schemes, and how is country doing in FDI)

5) Work ex related 2-3 questions

6) When you go to your work, what motivates you to do the same work everyday? (Told about the challenges, & opportunities to improve things)

7) What was your personal contribution to the company? (Told about how covid affected financials of company, and what small initiatives I am taking to reduce Operational costs)

That was all.

Experience-9

Extempore: You are a team leader and you have noticed that your team members start working hard only when the appraisal time is near, and once they are rewarded they show a laid-back and careless attitude. How would you ensure that they work diligently throughout the year?

Told them, but they were not convinced.

Panelist 1:

Q: What do you like about Oracle? told

Q: Is there something you wish to change in Oracle? told about youth culture not promoted

Q: Tell me the time when you faced this issue. Told

Q: You follow the stock market daily or just sometimes (Yes). Why was there a market crash on Friday? Told all the reasons

Q: You said you have read 'the intelligent investor'. Tell me one great quote in that book that you like the most. told

panelist 2:

Q: You said you lack multitasking. Tell me when did you realize that in Oracle and how are you working to improve on that? told

Q: Are you a team leader, manager, or team player? Started immediately...she stopped me and asked me to think.

Q: You love to play so many musical instruments. Is there anyone in your family who is already in this industry (No). Then when did you realize that you have an interest in this? told

Q: You like the stock market so which stream will you choose? told finance

Chilled panelists. No grilling. No technical questions. No GK.

Experience-10

Extempore: A leading mobile phone company discontinued providing the fast charger in the box. As a growing start-up in the mobile phone industry, will you follow the same move to save on net cost? Justify your decision.

P1: Coordinates of Bermuda triangle? Doono the exact, but told location

P1: What is Mein Kampf? Donno (It is my struggle in German)

P1: Where do you work? Told, some cross questions

P1: Given academic record, why dont go for CA? Told well rehearsed answer

P1: Five rivers of punjab? Told

P2: 3 qualities you would like to develop while MBA? Told

P2: One quality why we shouldn't select you? Told

P2: Goals? Told, some cross questions about dream company

P1: Asked some things about NCC? Donno, gave guessed answers

P1: Asked about Some Rishi/Guru since I do meditation? Told i do unguided one, some cross questions

P1: Capital of australia? Donno

P1: Capital of Canberra? Told that it is not a country (It's actually capital of australia)

P1: Last question, swore to me you will give the right answer, Who is the Speaker of lok sabha? Told

P1: What other calls do you have? Told

Didn't feel like an interview, the panelist and I were laughing half of the time. (Colonel made a few lame jokes)



SCMHRD

PROCESS 2021

Experience-1

12 Feb - SCMHRD GE-PI experience

First there's a PPT presentation.. then GE then PI

Profile - G/NE/F with 1 year 9 months experience.

PI

1. Why is stress management one of your weaknesses? Any situation as example.
2. What is your current role as an HR?
3. How did your organisation deal with pandemic?
4. Why HR? Any particular company in mind?
5. Any situation where your seniors did not agree with your idea. What did you do?
6. You have stated that planning is important. Do you think everything can be planned? What happens if you face uncertainties?
7. Any awards at national level? International level?
8. You did B. Com. and now want to pursue a career in HRM.. how does that work together?
9. Why MBA when you can invest in stocks and make money?
10. Where do you see yourself in 5 years?

Any questions? Asked about their experience conducting interviews virtually vs f2f.

Experience-2

PI

Asked if I was standing...(my setup is too good lol)

Said no (had a laugh)

Asked about 10 pointer in last sem. Said that it was an industry internship in Tata motors

What did you do in that internship? Told

What was the challenge that you faced there?

Told about getting parts from the quality department on time was difficult ...had to build a rapport etc.

How did you manage the inventory? explained in detail.

How did you come up with the stock no.? Told lead time and the frequency of failure (spare part management)

What do you want to do after MBA ? Told about marketing and ops ...no specific choice as of now

How did you develop interest in these topics? Told

You seem good in acads, have you faced any challenges in life? Told about overcoming my weakness(I lose my focus when I face some success). Told how I overcame it.

Asked about the international conference certificate. Told

Asked what goes into the pit stops of F1 and what goes into the backend of F1. Told very confidently (was anticipating this question 😊😊).

Missed a question... Tell me two instances when you used what you learned in the books that you read.

Done.

Experience-3

1. How has your day been? Do you want to ask us anything before we begin?
2. So, tell me about your work at Mu Sigma.
3. Why did you quit?
4. Tell me an incident when you did not take criticism positively.
5. What did you mean when you said you are responsible for consumption? How to use statistics to drive consumption?
6. What is Regression?

(Some more questions were there that I don't remember)

P1 : I'm done you can take over

P2

7. Why did you take Electronics and communication in BTech?
8. Why MBA?
9. Which stream will you choose for MBA?
10. Where do you see yourself in 5 years?
11. What do you think you will take with you when you are done with your MBA from SCMHRD?
12. Can you share the writing (poem) that is closest to your heart?
13. Any awards on National/International level?
14. Any questions for us?

P2 : It was a great conversation, thank you.

Both : All the best

Experience-4

- Q. Tell us about yourself.
- Q. Please explain your role in the current org.
- Q. I see a primary role as requirement gathering, has there ever been a case when the requirement shared was different? How did you process it?
- Q. How did your manager react to this?
- Q. How is logistics different from what it was 2 years ago?
- Q. TCI - How many vehicles are self owned and how many outsourced?
- Q. How has digitisation helped logistics?
- Q. You seem to be in a very good role and both your manager and you seem happy. Why MBA?
- Q. Have you done any certification courses? Why not? You had a lot of time.
- Q. Have you read any management books? Why not? Not even 7 habits of a highly effective person?
- Q. Do you plan on doing PMP?
- Q. Describe the structure of PMP and pre requirements.
- Q. Any National / International achievements.

Experience-5

- Q. Tell us about yourself?
- Q. Tell us about your startup?
- Q. How did you market your product?
- Q. What challenges did you face during the startup?
- Q. Any personal challenges you faced in life?
- Q. Why have you scored less in 12th compared to 10th?
- Q. Why MBA?
- Q. Which are the top 3 teams in the English premier League?
- Q. Do you feel Manchester United will win the league this year ?
- Q. Any national level certificate? (I mentioned my final year project paper presentation)
- Q. Tell us more about your final year project?
- Q. How would you rate yourself in coding?
- Q. Difference between C++ and Java.

Experience-6

Panel : H
Engineer, 3 years work ex
Interview duration - 37 mins

P1: Female

- 1) Tell me about your work ex in 5 sentences.
- 2) Stream of engineering and why did you choose that?
- 3) Abstract of your engineering project?
- 4) Which stream you'll choose in MBA and why?
- 5) Have you gone through the syllabus of course, which subject of marketing did you like and why?
- 6) Why do you want to do an MBA in Marketing?
- 7) Responsibilities of an account manager?
- 8) What skills are needed to become an account manager and what efforts have you taken to learn them on your own?

P2: Male (more of technical)

What all things u know about scmhrd? Have you gone through the website? Do you know any faculties? How much experience do I have in teaching?

- 1) Asked about my six Sigma course in detail, like formulas and all. It was easy.
- 2) Application of six Sigma in marketing.
- 3) Why SCMHRD?
- 4) Why marketing- he asked again.
- 5) An incident when a customer didn't agree with you and a difficult situation at work. Counter questions (3-4)
- 6) Why did you join xxxx company after engineering? What was the criteria to choose?

- 7) What if you get selected in 2 companies having the same stats in all aspects, which one will you choose? (Tried to speak about reviews, work culture, discuss with faculties, senior) he then told you don't have any of these options. - I fumbled (may be should have talked about growth)
- 8) How would you calculate the growth of a particular organization?
- 9) Would you prefer a startup or well established company? Why?
- 10) What countries have you visited? Challenges faced while working there?
- 10) Last drawn salary along with travel allowance? What if you don't get that much after MBA?
- Overall good, except the one que of choosing a company

Experience-7

Panelist - 1M,1F

F : So we have a popular youtuber here

Me : No mam!

M : Sumit, tell me something about yourself

Me : told

M : Sumit what you like the most, Indian or Western and why?

& Tell me any individual incident that happened while running your NGO.

Me : told

F : Tell me one time when you showed your skill in music that will help you further

Me : told creativity & team building skills

M : Sumit, you are interested in diverse things, how will it help you in MBA?

Me : told, one should be diverse in his thinking.

M : I am done

F : Tell me any instance you helped a child & he got inspired and was a life changing moment for you.

Me : Told I saved the life of a girl once

F : What are your negatives?

Me : Told, I overthink too much & get anxious a lot

F : What are you doing to improve?

Me : Told, I mingle with people.

F : You are such a kind person, what will you do if someone will exploit you?

Me : Told

F : Even now if they're not listening, since you are a kind person?

Me : I will inculcate strict laws

F : Where's the kindness?

Me : I would not let my personal skill interfere with professional work.

F : Last Question, What did you read while preparing for CAT?

Me : I use to read some articles from blogspot of future MBA & HR

F : Can you name a few?

Me : Trying to remember, but I am not getting any...sorry

F : It's okay

Me : Thanks ma'am

F : So sumit, would you please drop your name in chat so we can enjoy your music too

M : Sumit, it was a good session, all the best for your future

Me : Thanks, it was a dream interview experience

Experience-8

- You have done python certification...how will it help in mba?

- Biggest failure?
- How did you overcome it?
- You said...you have been a pampered child...and faced difficulties being a girl..explain how both are possible.
- Research paper discussion.
- From where you are?
- You participated in activities in college...do you do that still? How?
- How did you manage time between work and preparation?
- How would you manage the fast paced life of mba and post that?

Experience-9

How have events of the past year influenced you?

The impact you would like to make in your community, career, or both?

- Explain a difficulty or conflict you experienced as part of a team.
- Describe a time when you had to overcome a failure.
- Describe yourself in three words?
- Mention any one life experience that you wish to change.
- What are your negative qualities which you are working on?
- Do you think being ethical is considered important in today's environment? What's your take on that?
- Do you think there are any specific types of people with whom you can not work in future?
- What according to you is that one managerial quality which all managers must have?
- Elaborate on your accomplishments. Any situation where you stood out and took the responsibility as a manager?
- What do your parents do ? Follow up questions related to that.
- About yourself.
- Three major Strengths with examples from professional/ college life.
- Two weaknesses with examples from professional/ college life. How it hampered your working.
- Achievements in academics and sports.
- Extra Curricular activities.
- Two new skills that you learnt last year.
- Why do you wish to pursue education in management and what is your career plan(s)?
- Short and Long term goals.
- Why not do a job and then go for MBA?
- Why should you be selected in our management program?
- Give one instance where you showed leadership qualities and what did you learn from it.
- What would you do if not selected in this management program?
- What has been your most challenging or rewarding academic experience so far?
- What would you do if a team member wasn't pulling his own weight?
- If you are admitted to our program, what do you think your biggest challenge will be?
- What would be your contribution to our B-school?
- Who is your role model? What qualities of your role model inspire you the most?

Experience-10

SCMHRD(90/83/73)

2 male panelists

Q: You said you learned about the techno-functional skills of the banking sector. Tell me how do banks earn money?

Q: Tell me about your work ex at Oracle in the last 19 months.

Q: You wrote about the challenge that you faced at oracle. Tell me something about that.

Q: You have a great job. Are they sponsoring for your MBA?(nope, laughed). Then why do you want to do an MBA and why SCMHRD?

Q: You have worked for national and international clients. What difference did you find while working for both of them?

Q: What do you regret the most in your life?

Q: What are your hobbies?

Q: How does a grand piano work?

Q: Can you solve a rubik's cube right now?

Q: Except for playing musical instruments, what else is your stressbuster?

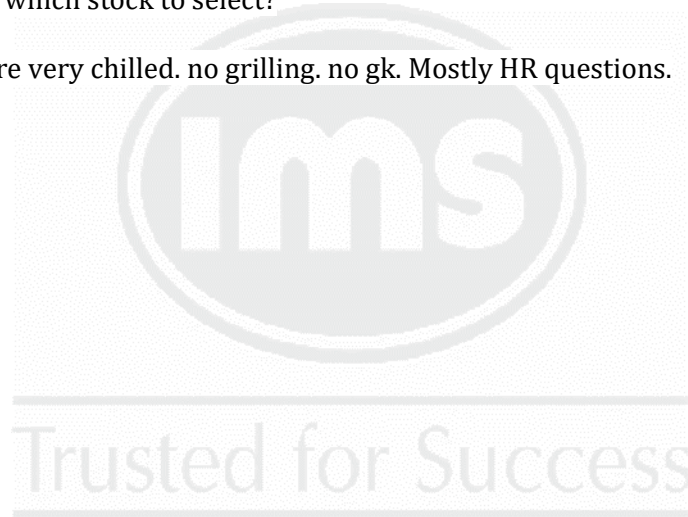
Q: If you had an option to rewind 3 years of your life, what would you do?

Q: If for one day, you have everything, how would you spend that day?(will you also go to oracle?..laughed while asking that)

Q: Won't you do anything for your family?

Q: How do you decide which stock to select?

Both the panelists were very chilled. no grilling. no gk. Mostly HR questions.



MDI Gurgaon

PROCESS 2019

WAT and GD Topic:

Generation Y are in a sprint and not marathon.

PI experience:

2 panelists both Male

P1 : What subject did you pursue in engineering ?

P2: Where do you work now ?

P2: Why MBA ?

P2: Tell me in 2 words that you learnt from your work ex.

P2: Gives a situation . Keep two bottles and a paper above the two bottles and ask to balance his apple iPhone. CEO of Apple

P1 : Have you studied system theory ?

P1 : What is system and surroundings in daily life. Correlate with thermodynamics.

P1 : Apply system theory to your workplace.

P1 : What is open system and closed system ?

P2: Give examples of open and closed system

P1: What is entropy ?

P1: Does it decrease ?

P1 : If we increase the AC temperature will the entropy increase / decrease ?

P1 : While meditating , does the entropy increase or decrease?

P1 : Where are you from ?

P1: Sell your city to me.

P1 : Explain the line : The river is built around a sand.

P1 : In the GD , you mentioned Nirmala Seetharaman. Connect this to Gen Y .

P1 : What is Gen Y , Gen X , and millennial ?

P1 : What are your other calls ?

P1 : Given a chance to join MDI , will you ?

P1: If not MDI , where else will you join ?

PROCESS 2018

The process included:

Written ability test

Duration- 15 minutes

Group Discussion

Duration - 15 minutes

Personal Interview

Duration- Around 20-25 minutes

Number of panelists-2 – 3

WAT/GD PI Experience:

Topic: Is there a right way to do a wrong thing?

Time: 15 mins; Word limit: 150 words

WAT is immediately followed by GD.

Topic for GD is same as for WAT. 15 mins discussion to be carried out.

INTERVIEW: 2 Panelists(1M,1W)

Started off with a question on my moustache, asking which Bollywood actor portraits a moustache similar to mine?

Which stream I had completed my engg? Name one international company dealing in electronics who is facing an issue? (I had no idea, the company is Toshiba)

Name one domestic company dealing in electronics?

Who is the chairperson of L&T? (I had no idea)

What does your father do?

How have you helped him in the business?(I answered in the supply of goods)

Name one industry which would be completely dependant on supply chain operations in the near future?(I answered food industry). He seemed satisfied with the answer.

Later the man proposed a theory where he said "it is said that a person should spend an hour daily with a person who is 65+ and also an hour with a child who is around 9-10 years old" Could you explain the reason behind this?

Some more discussion around this.

Then he said the word "Shringar-ras" and its relation with politics.

The above questioning was done completely by the male. (The man tends to converse in Hindi very often)

Later he said the woman to continue.

She started with "you seem to be interested in sports, tell me what is the height of the basketball net from the ground?"(I did not know)

"Ok, what is the height of the net in an badminton court?"

I answered in metres which she asked me later to convert to feet.

Later she asked me about the bracelet on my wrist (she did not seem to like it) and indirectly said that it shouldn't have been worn.

XLRI

BM PROCESS 2019

GD/WAT:

Should India make serving military mandatory for *boys* going into professional education?

PI:

Q1- You said in GD about wastage of money or something on that line. You did Btech from IITB. Why are you wasting govt.'s money?

Q2- what did you do for 6 months after graduation?

Q3 - How does govt make money? They pushed me regarding trade. They asked if govt does trade, I was confused but didn't change my stance.

Q4 - If I make an airport is that capital expenditure or revenue?

Q5 - 3 years later my ceiling is leaking, I want to repair that and pay 10 cr is that capital or revenue?

they pushed me and I was confused but didn't change my stance of it being capital expenditure

Q6- What is straddle and strangle? Drew that V curve and talked about how to make profit.

Q7- who sells these options?

Q8- You told me about straddle, what is strangle?

Q9- why is there no reverse gear in aircrafts? I thought they were talking about mid air but they wanted to know about ground. I told them all the ramkatha about how planes fly and why can't they reverse mid air.

Q10- Why don't F1 cars fly?

Q11 - what is fly by wire? Unable to recollect but it's related to a/c design.

Q12 - what did you think was the difference in culture in your college and school and IITD? I talked about animals and connection with nature, waha panther kud ke nahi aate side ki wildlife sanctuary se but IITB me aate hai 🐅. They joked about that panther thing and havan culture.

Q13 - what us culture?

Q14 - How much time do you need to know a culture?

Overall they were trying to grill and push me but I kept my composure and had a happy face throughout.

Didn't know about 1 question, got confused in 2 but didn't change my stance.

HRM PROCESS 2019

WAT - GD:

The armed forces must be rewarded with a separate quota in B schools.

WAT - 15 minutes

GD - 15 minutes (very well behaved group. Everyone was patiently listening to what the other person had to say and all the members were able to pitch in at least thrice)

PI:

3 panelists: 2 middle aged men and 1 middle aged woman

Profile: ECE, 2 years in Data Analytics/Decision Sciences

W: I see that you're an engineer. What else are you interested in apart from engineering?

M1: What have you been doing since you quit your job?

M2: The first Agatha Christie book that I read was _Death on the Nile_ post which I was quite successful at guessing who the murderer might be, in the subsequent books that I read. Since you're interested in probability, were you able to identify the pattern/guess the probability as well?

M2: What! You couldn't? Well... (looking at M1, 'sir you go ahead')

M1: You mentioned Hercule Poirot. Name 5 of his strengths and 5 of his weaknesses.

M1: we're assuming you have a BM call as well. If you were to convert both, which one would you choose and why? Which programme do you think will bring out the best in you and enable complete realisation of your potential?

M1: We're done. Have a good day.

It was a good interview. No grilling at all. Seemed to have wanted to find out whether I'm fit for an HR role.

PROCESS 2018

The process included:

Group Discussion

Duration - 10-15 minutes

Personal Interview

Duration- Around 20-25 minutes

Number of panelists-2 – 3

GD PI Experience

GD - Demographic Dividend is a farce

GD lasted for about 10 minutes

PI - 3 Panel Members

Where have you done your graduation from?

So what did you do for these last 6-8 months?

Isn't it risky not sitting for placements?

B-Schools prefer to take people with work ex. How will you justify?

The other panel member interrupts and says that you seem to have mugged up answers. You appear to be coached.

What have you done in BMS?

Changes in Accounting Standards

What are the differences between Ind AS and current AS?

So what is traditional capital structure theory?

What are the assumptions?

Suppose you are selling sugarcane juice or idli vada how would you use mean median mode

How would you use standard deviation?

You seem to be focused on sales

Isn't there anything else on which you can apply it?

You seem to be very academic? Don't you do anything else?

So which movie did you watch last?

One positive takeaway and one area of improvement right from the day has started till now.

SPJIMR

PROCESS 2019

WAT:

Is it better to be a big fish in a small pond or small fish in the big pond?

GI 1 (5 People : 2 finance and 3 Marketing)

The discussion was mainly about marketing. It was about brand positioning and perception. People were asked about the brands they worked in.

For me the questions were:

1. Tell me something about yourself
 2. If you're a CA why MBA
 3. Types of Taxes in the stock market
 4. Current DDT rate
 5. 2 accomplishments at work to be detailed
- 4 people from my panel were selected for round 2

PROCESS 2018

The process included:

Written ability test + Psychometric Test

Duration- 30 minutes

Personal Interview (Group Interview - GI)

Duration- Around 20-25 minutes

Number of panelists-2 – 3

GD PI Experience

WAT topic - Is technological advancement a bane or a boon to the working class?

Psychometric test: Total 25 statements- 6 answers with reasons

GI 1:

1. Tell me about yourself

2. I had mentioned trekking in my first answer. So they asked me where have I trekked and did I learn from it.

3. What jobs are you looking for after MBA?

4. Had Mentioned IB / PE. Why not apply there directly?

That's it.

GI 2

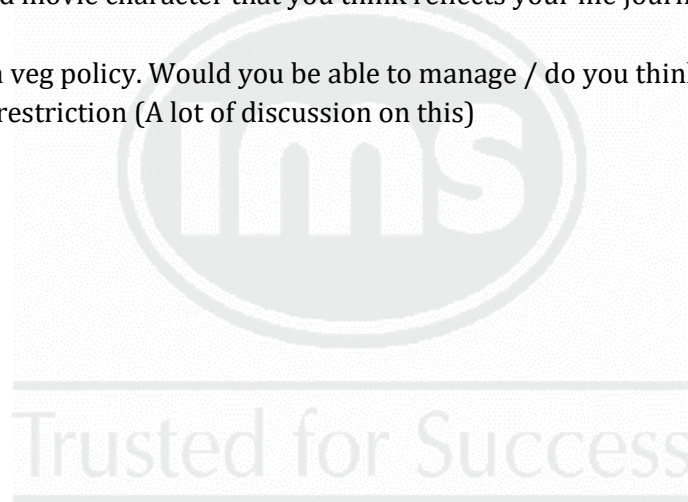
1. If you were to hire a team member, which is the one quality you would look for and how would you evaluate it.

2. Is there any difference between ethics and morality?

3. If you were the CEO of a company, and the business is in crisis, would you be willing to bribe a govt official to get your work done?

4. State One Bollywood movie character that you think reflects your life journey

5. SP Jain has a no non veg policy. Would you be able to manage / do you think its right on part of SP Jain to impose such a restriction (A lot of discussion on this)



XIMB

PROCESS 2018

The process included:

Written ability test

Duration- 15 minutes

Group Discussion

Duration - 15 minutes

Personal Interview

Duration- Around 20-25 minutes

Number of panelists-2 – 3

Process

The process of selection at XIMB consists of WAT, Group Discussions followed by Personal Interviews.

Group Discussion and WAT

No. of Participants in GD : 12

Duration : 2 minutes to think, 8 minutes for GD, 5 minutes WAT

WAT is on the same topic as GD in which you either write for or against the topic.

Bridge course in alternative medicine is a bad idea.

Is dress code necessary for B-schools?

Personal Interview

No. of panelists : 3-4

Your 10th and graduation marks are good but why was there a drop in 12th? Which subject did you like in 12th? Where is isopropyl alcohol found? Where is acetone found? Define 'mean'.

What separates Asia from Europe? What is the revenue of Infosys? Who are the founders of Infosys? What does a Voltmeter do?

What does an Ammeter do? What is the difference between congruence and similarity? What is geometric progression? So, what are your job responsibilities?

FMS Delhi

PROCESS 2021

PI-1

FMS Interview

Date 23/04/21

Slot 4 20 - 6 20 pm

Btech Chemical Engineering NIT Bhopal Fresher

10 cgpa /95%/99.29 Percentile

Two Panelists one male (M) one female (F)

M- what should I call you? Sidra or Nasir?

Me- cleared out that my name is Sidra and my father's is Nasir.

M- okay, Sidra tell me about your background

Me- fresher Btech in Chemical engineering from NIT Bhopal (interrupted here)

M- okay, so you are a chemical engineer. Sidra, do you follow Indian politics?

Me- Yes sir, somewhat.

M- okay so if we say your extempore topic is "how Indian politics is more of chemistry than mere mathematics" will you be comfortable?

Me- Yes sir

(Gave me 15 seconds to think)

Me- told about how Indian politics are not just simple mathematics equations of addition and subtraction. But more complex structures like Chemistry. Told about different types of bonding and forces in chemistry and their degree.. ionic bond, covalent bond, Van der waal forces..and how similarly different parties of India have varying degree of force between them. (Despite many national parties, only two are leading). Then told about forces which only work in a specified region and do not work in a much larger range.. similarly there are some parties that are doing really well in a particular region AAP in Delhi, and how TMC has lead in Bengal but these are not of much importance at the national scale.. also talked about electrophile and nucleophile which attracts opposite electron deficient or surplus atoms towards them.. and how parties attract voters using their setbacks (like people belonging to backward castes). Was interrupted here.

M- do politicians in India play fair on Ethical ground?

Me- not exactly, many use cast and religion as their tool to draw voters towards them and explained how "vote banks" work. And how in India it's not "cast your vote" but "vote your cast".

M- okay. So what is a chemical engineer doing at a B school?

Me- told how engineering was my choice but chemical wasn't. And how I'm inclined to management. (Interrupted)

M- this seems more of a tutored answer. Tell us how you got interested in management.

Me- I was involved in extracurricular (interrupted here and said no activities. Your motivation) I then talked about how women entrepreneurs fascinate me. Quoted Falguni Nayar (Nykaa's CEO) talked about the manager's role.

M- still not convinced. If I'm interested in something I'll read about it right? So what did you read about management?

Me- I've an inclination for marketing. And in 2020 I did an online course offered by Google on "digital marketing".

M- tell me 4 terms that you have learnt from that course.

Me- Search engine optimization, search engine marketing, audience segmentation, 4P's of marketing.

M- okay fair enough. Where are you connecting from?

Me- Bhopal

M- ohh soorma Bhopali? (Everybody laughed)

M- Sidra that's it by our end.

It lasted for about 10 minutes.

F just sat and gazed at the screen for the entire time.

Interview went well, though I'm not sure about the SOP part, because he was just not getting convinced.

PI-2

FMS

22/04 10:35 AM

GEM Fresher (Mining Engg.)

Two panelists - P1 (male) & P2 (female)

I joined with my CAT ID as my Zoom name and P1 made a joke on that as soon as I joined.

P1: Instead of your name, you have put some random number. We couldn't find you.

Me: Sir, that's my.. (got interrupted)

P2: (looking at P1) That must be his CAT ID. But you should have put your name as well.

Me: Yes ma'am, sorry about that.

P1: Is everyone in your family safe and well?

Me: Someone really close in my family passed away last night.

P1: Sorry to hear that. My condolences.

Me: Thank you sir.

P1: So let me explain the process to you. We have 3 components as you might be aware.... (went on to explain in detail)

So the topic for your extempore is - "I have a dream"

Me: (took a few seconds to think) started with quoting Martin Luther King's "I have a dream" speech. Talked about living in a global community, free from discrimination, poverty, terrorism. Achieving globalisation in the truest sense etc.

P1: Great, that would be it.

P2: So in your SOP you have talked about "value based education". How would you correlate values in management to the new normal?

Me: Told what I understand by "new normal". Talked about why ethics are more important than ever due to the lack of transparency now. Gave an example from my life.

P2: (nodded)

What calls do you have?

Me: other than FMS, I have A, C, L, K calls.

P2: Did you get placed?

Me: Yes. (Told the company and role)

P2: Alright.

P1: Okay, let's assume a scenario where you have 3 choices:

- 1) work as a secretary to Ratan Tata
- 2) work as the personal secretary to Alia Bhatt
- 3) work as a political aid to Amit Shah

Me: picked option 1 and backed my stance.

P1: (smiles) Right. If you had to pick your top 3 Tata organisations to work for after MBA, what would they be?

Me: Tata Steel would be 1 because that's relevant to what I learned during my undergrad. Then randomly said TAS and Tata Motors.

P1: Okay. Tell me about your hobbies.

Me: Told. (Cricket, chess, quizzing)

P1: What is a Chinaman?

Me: A left arm unorthodox spin bowler is called a Chinaman.

(Looked at him and realised he wanted to hear more)

Sir, the origin of the term is from a West Indies bowler who was a Chinese. Kuldeep Yadav is a Chinaman who plays for India..

P1: Alright.

So, in the 22 and a half years of your life, have you done something for the society?

Me: Told a couple of instances where I helped my peers.

P1: (Interrupted) that's not something you did for the society. Tell me how many did you help get vaccinated?

Me: (visibly embarrassed) None, sir.

P1: (smiles) do that. That's all from our side. Thank you.

Me: Thank you sir. Thank you ma'am.

P1: aur kuchh naam rakhlo apna

(All of us laugh)

Said thank you and logged out.

PI-3

FMS PI

2 panelist at first.

- Where are you joining from?

Extempore - Antilla

Could speak for about 30-40sec only. 😊😊

-Do you think he (mukesh ambani) is morally right in building one of the most expensive structures in a city having the world's largest slum?

Discussed a little bit about it.

(ps:i was on side of mukesh bhai 😊)

-Share of Jio in market? And shares of other companies?

Told

-News related to spectrum?

Told about deal between Airtel and Jio. Didn't know the exact amount of deal.

-Main issue with farmer law?

Told. Discussed MSP and contract farming.

-Name any poverty alleviation program by the government.

Mentioned MNREGA and elaborated.

-What books do you read?

I said I read randomly and no particular genre.

Female panelist pulled my leg, "oh! random what's the random distribution curve" then she said

Just kidding. Meanwhile another panelist was dozing off. 😊

-Asked my favorite book.

The recursive universe by William Poundstone. Told about the emergence phenomena discussed in the book.

-So, basically the book says there's no God (it doesn't btw but I went with the flow) do you have any problem with that?

Nope.

-Male panelist entered out of nowhere in the meeting, sleepy female panelist woke up and all three said in unison, "Okay, Rishabh that's it you can leave and stay safe."

Exited nervously.

PI-4

FMS interview

What an experience 😊

1M, 1F, lady didn't ask any questions

Extempore: Rock and roll

Guitar player sooo

M: What do you think about jazz?

Small discussion on jazz, jazz singing and stuff. Asked me about psychedelic music, and asked why singers do weird stuff on stage

M: guitar player and mechanical engineering don't seem to go together. Mechanical is dull, music is creative. Monologue mein chale gaye sir. Fir pucha if there are any examples of creativity in mechanical. Said sir there's loads of scope for creativity in mech, industrial design is a subset. One example is the moto razr, which is iconic now.

M: is it a mechanical device? What are the moving parts?

Said its an electro-mechanical device, several mechanical moving parts eg the flip mechanism itself.

Was a game changer at that time. xD

M: What is your vision of India? Positive or negative

Said there's potential, but personally short-term outlook is veering towards negative-

(Cuts in) M: What do you like the most about india?

Talked about how Indians are perennially optimistic, hopeful that things will get better-

M cracks a joke a joke about Indians digging a pit, jumping in, and being hopeful that someone will get them out of it

M: What other hobbies do you have? Do you read? What book did you read recently?

Said I read India moving by chinmay tumbe

M: arre yaar what kinda books are these, read something that we're familiar with no, like gurcharan das

M: What other calls do you have?

Said a,b,l,fms

M: so you don't need fms

Me: NO SIR I ABSOLUTELY DO, judging by how the other interviews went, I really need it

M: So the other interviews didn't go well?

Said I wasn't happy with the interviews, but it's tough to know what the interviewers make of the answers we give I suppose.

M: how do you think this interview is going?

Said it's tough to know what you make of the answers I'm giving

M: Okay, that would be all

PI-5

1M , 1F (M L Singla, Sunita Sengupta)

M - Good Afternoon X

X - Good Afternoon Sir. Good Afternoon Ma'am.

M - Explained the process (Extempore, SOP, PI) Now Ma'am will give you the Extempore Topic.

F - Vande Bharat

X - Told about the Vande Bharat Mission by the Government for evacuation of People. Stopped before they stopped me.

M - Okay. That's Good. So, now I will go through your SOP. You have. mentioned about Theater, Treks, Photography.

So, What are the drama schools apart from NSD?

X - Able to told only one

PI Process and Transcript Bible

M - Okay, tell me about NSD.

X - Perhaps another Extempore. Told about NSD and its notable Alumni.

M - Okay, So What camera do you use for Photography.

X - Told about my camera.

M - What is Camera's Aperture

X - Told

So, Now ma'am will ask some questions

F - What do you think, why India was partitioned?

X - Told

F - If the partition did not happen, would India be the largest country?

X - No, Russia

F - Which Country manufacturers highest no of semiconductor

X - WTF (I am from Civil Engineering) Told I don't know. May be US or India

Okay X, thank you for your time. Stay Safe!

No TMAY, WHY MBA, WHY FMS Nothing



Also, questions on TEDx



TISS

PROCESS 2018

The process included:

Written ability test

Duration- 45 minutes

Personal Interview

Duration- Around 20-25 minutes

Number of panelists-2 – 3

WAT-PI Experience

WAT

Duration : 45 minutes

Topics (write on any two topics):

Should emotions play an important role in negotiations for an HR professional?

Problem of Public Health system in India

Role of India and China Economy in World Economy

Problems of Workers in Unorganised Sector.

Judicial activism in the context of development

Honor killing

Personal Interview

No. of panelists : 3

Duration : 15-30 minute

What is the crisis going in Maldives? What is your opinion on it? What help can India provide in this situation?

What is resistance? What is the difference between AC and DC? Explain the working of electrical instruments in the room (bulb, fan etc.)?

A case study was given : Nestle has recruited you as an HR. As you know Patanjali is giving a tough time to the food industry players, what strategy will you make to counter the competition?

NITIE

PROCESS 2019

GD:

Should reservation be based on economic status? (Healthy discussion for 20 min)

Interview: (20 min)

M1(45):- finance professor

M2(35):- supply chain professor

M1:-Introduce yourself.

M2:-

*Have you represented Maharashtra State ?

*Is IPL a waste of money & time ? What do you think ?

*Did you try for IPL selection ?

M1:-

*Which type of batsman you are ? What was your highest score during state matches ?

*What's your schedule everyday ?

*Why did you leave Rivigo ?(Rivigo is top recruiter in NITIE)

M2:-

*What did you learn in Rivigo ?

*Explain supply chain process of Rivigo on white board !

*Why MBA ?

*What will you choose between IPL contract & NITIE ?

*If you are selected, how will u manage your cricket ?

*Other calls ? Preference and why NITIE ?

*Which subject did you study in engineering ?

*Explain productivity & efficiency ?

*How will you make a process efficient ?

*Why did your score dip in 2nd year ?

M1:-What is forecasting ?

PROCESS 2018

The process included:

Group Discussion

Duration - 20 minutes

Personal Interview

Duration- Around 20-25 minutes

Number of panelists-2 – 3

GD-PI Experience

Group Discussion:

Duration: 19-20 minutes (2 minutes to think/scribble, 15-16 minutes for Discussion, 2 minutes for conclusion),

No. of Participants: 10-13

Topic: Ease of Doing Business: A Reality or Dream in India

Personal Interview

No. of Panelists: 4

Introduce yourself. Are you alone in these initiatives or you have a team? And how do you manage? How did you come across this? What were the survey questions? Who were the people? Where did you do the survey? And what was your final year project?

What did you do in this project? Tell me about your work profile. So you work in Quality Department. What are your responsibilities?

What approaches do you follow for the Defect resolution? Did you resolve any defect? Who else is involved in this? Don't you think operators must be involved in the process?

What is the Inspection Process at your company? How do you decide which parts to check?

IIT Kharagpur (VGSOM)

PROCESS 2019

WAT:

Nature or Nurture. Discuss why going green is a sham.

PI: 2 panellists:

F- Female Professor

M- Male Alumnus

F: how many interviews have you given so far, what have you learned from them?

F: Tell me something about yourself that you're well versed with.

F: Why do you wanna study Operations?

M: Why are you interested in lean manufacturing?

F: What issues have you had in your work life? How did you resolve them?

M: How would you resolve them if escalation wasn't an option?

M: Have you had any issues with senior management?

F: How do you measure productivity? How do you measure efficiency? What's the difference?

F: Gave an integration problem to derive formula for volume of a sphere. Gave a Maxima-minima problem.

M: You're from Mumbai, will you be okay with studying in a small town like kgp?

F: Any questions for us?

PROCESS 2018

The process included:

Written ability test

Duration- 15 minutes

Personal Interview

Duration- Around 15-25 minutes

Number of panelists- 2 – 3

WAT-PI Experience

Written Analysis Test: Write for and against on around 3/4th of a paper

Digital India is not for every Indian

PI Process and Transcript Bible

Feedback - Personal Interview

Average Duration: 10-15 minutes

No. of Panelists: 3

Tell me about yourself from schooling. Tell us about your project.

What did you do after July 2017? Any specialization you have in mind?

What do you want to do in the next 5 years? Today there is more uncertainty in world of IT mostly for mid level executives.

Then why do you want leave role of developer and join as manager? Tell me about your transition from Mechanical to IT after graduation?

Why can't you get the same role in Wipro? (The candidate works at Wipro) Why VGSoM?



IIT Delhi

PROCESS 2019

WAT:

Discuss your views on the impact that cryptocurrencies can have on the Indian Economy in the coming decade.

PI:

1. Tell me about yourself.
2. What impact do you think the technologies AI and blockchain that you mentioned, will have in the future?
3. What is the environmental impact of blockchain?
4. How can you use blockchain in supply chain management?
5. What are your hobbies?
6. Do you have any questions for us?

The process included:

Group Discussion

Duration - 15 minutes

Personal Interview

Duration- Around 20-25 minutes

Number of panelists-2 – 3

GD-PI Experience:

Name India's top 5 entrepreneurs (male and female both). Which are the top 5 female politicians in India? Do you know any popular female politicians in the world (other than India)?

How many nationals have you played in chess? How will you do marketing for chess? If chess is good for the brain then why is it not a primary part of school curriculums?

Who is your favorite chess player? What is the difference between his and your way of playing chess? Why did you score so low in 12th standard?

IIT Bombay

PROCESS 2019

WAT:

Explain with examples your views on the recent attacks on journalists and writers who question the established thoughts. In your opinion how should the authorities act in such cases?

PI:(1 alumni, 1 female prof)

1. Tell me about yourself.
2. What is it that you work on?(Explained but interrupted in between to ask other questions)
3. Why MBA?
4. Tell me about your strengths.
5. I am from Rajasthan, so why do you think Congress won this time?
6. How many heritage sites are there in Rajasthan?
7. How is a site classified as UNICEF heritage site?
8. How will you use machine learning in agriculture sector?
9. Other call? Which one will you choose?
10. Do you have a question?

PROCESS 2018

The process included:

Written ability test

Duration- 15 minutes

Personal Interview

Duration- Around 20-25 minutes

Number of panelists-2 – 3

WAT-PI Experience

WAT

Instructions: Is reservation valid in today's time? Justify your answer.

Recently there have been many fires in restaurants. What can be done to restrict these?

Personal Interview

Average Duration: 15-25 minutes

No. of Panelists: 2

What were your favorite subjects? Explain lapping, honing and grinding. Why are these used? What are surface finish values? Can you tell us a few methods to judge surface roughness? Why is Carnot cycle not used? What can be done to achieve Carnot-like values?

How does shaper machine work? Explain its mechanism. Draw mechanism and show the angles. Why is slider crank not appropriate? What are the types of grinding?

Did you read today's news? Tell me the headlines. How many demands of farmers were accepted? What about other demands. Any other news you know about?

How many IITs are there? How many States are there? How many engineering colleges are there? Give an approach to count.

How many students graduate from engineering? How many of them are employable?



CAP

PROCESS 2021

PI-1

IIM CAP Interview experience.

15th February || Afternoon slot || Panel Number 24

Panel - 2 Males. One looked early 40s (L) and another mid 50s (R)

Exchanged greetings.

R: Sudarshan tell me briefly about yourself.

Me : Usual rehearsed answer. Graduated in EEE. Worked in QC for 2 years. Shifted to content writing. Interested in multiple domains. Wish to do an MBA.

R: Sudarshan what content do you write?

Me: Explained the product that I work in and that I wrote both technical and marketing related content, mostly related to cybersecurity. (I had prepped in that subject a bit and was hoping for questions on that).

R: Apart from this, where else do you write as you are passionate about it?

Me: (Didn't understand and asked him to repeat).

Told him I was a freelance writer in college and wrote football articles on Sportskeeda. Then about how I used to freelance. Also told him I had won cash prizes in poetry contests.

L: Sudarshan you are interested in football?

Me: Yes sir.

L: Who is the coach of Mohun Bagan?

Me: Sorry sir I don't know as I don't follow Indian football.

L: Why? Is it bad?

Me: Sir it is not bad but since childhood I was hooked onto International and European football so I am into that.

L: Ok. Do you follow Spanish League?

Me: Yes sir, somewhat?

L: Ok who is the coach of Atletico Madrid?

Me: Sir Diego Simeone.

L: No I don't think so that he is the coach now.

Me: No sir he still is.

L: Are you sure? (smiling)

Me: Absolutely sir! (Diego Simeone has been the coach of At. Madrid since 2011.)

L: Who is the coach of Juventus?

Me: Andrea Pirlo.

L: He was a former player also I think?

Me: Yes sir he was a legendary player for Italian national team and AC Milan and Juventus. This is his first coaching assignment.

L: Sudarshan you are a passionate person. You are into writing. Blogs and poetry and all. An MBA is a very boring and monotonous course and will lead to a boring and monotonous life. Why do you want to do an MBA?

Me: Gave some generic answers. Told him that MBAs from top colleges such as IIMs are challenging and engaging and are usually never regarded as monotonous. Also told some sappy cheesy stuff like how creativity comes from within.

R: Sudarshan do you have any followers from your writing?

Me: Told him that I don't. Since I don't write on a particular platform as such.

R: Tell me something you have excelled at?

Me: Honestly sir I try to be more of a "Jack of All Trades" kind of person and have not formally excelled in anything. In college in soft skills class in my 1st year I got a certificate for giving the best extempore in the department and ...

R:(cutting me off) Thank you Sudarshan. I think you have answered the question.

L: What is your percentile and what other calls have you received?

Me: Sir 98.43 and I have calls from MDI and SP Jain apart from this one. I also have XLRI calls through XAT.

L: Sudarshan once again I am telling you. Think before joining an MBA. You are a very creative person and you may not have time for all this creative work. MBA will drain the creativity. (Some more rants about this) If you get admits, think before nodding. (R was nodding. Thank you for your time Sudarshan, you may leave the meeting from your end.

PI-2

Engineer

26 months work Ex

B.Tech. Electrical and Electronics

2 Male Panelists

Pleasantries exchanged

P1: So give a brief introduction to us.

Me: Gave a Prepared Answer

P1: So how long have you stayed in Italy

Me: Around 10 months

P1: Asked couple of questions related to politics in Europe.

Me: Able to answer only few.

P1: So are you aware of Shengen or have you heard of it.

Me: Told

P1: Tell me about brixit.

Me: Sorry sir I haven't heard about it.

P1: Brixit stands for Britain Exit. You have never heard about it.

Me: No sir, But from the name I guess it is about the Britain's exit from the shengen group of Europe.

P1: So you are guessing?

Me: Yes Sir.

P1: Which other countries have Euro as their currency.

Me: Sir Apart from Italy, Germany, France.

P1: Okay so you have done your graduation in?

Me: Sir I have completed B. Tech. from Electrical and Electronics.

P1: So if I ask few questions will you be okay with it.

Me: Sir I will surely try.

P1: Have you heard of Michael Faraday and Faraday's law.

Me: Yes sir I have heard of them but I cannot recall right now. Its been more than 4 years and I have lost touch.

P1: I can understand. So you have work experience as well.

Me: Yes sir, I have a work ex of 26 months and have worked as Client Relationship Manager for 2 different organization.

P1: What did you do in the first company.

Me: Explained.

P1: What about the second organization?

Me: Told

P1: So you were into client facing role.

Me: Yes sir.

P1: Asked P2 to ask further questions.

P2: So have you heard of Morano?

Me: Yes sir, It is a place near Venice which is famous for its glass work. In Venice I have seen few workshops where the artisans and people working there were from Morano itself.

P2: So you said you wanted to start a business in future. What kind of business.

Me: Told

P2: So and online platform to purchase painting. But people can do that from amazon also.

Me: Sir with my organization, people will be able to share requirements according to their preference and liking.

P2: But some websites give provide that option also. How will you organization stand out.

Me: We will not only cater the needs of art lovers but also train armature artist with new techniques and methodology and will help them gain recognition and business.

P2: So you want to start something that will be an Art School and Business platform.

Me: Yes Sir.

P1: Okay Apoorva, Just wanted to ask 1 more questions. What are the three news that you have heard of in 2021.

Me: Sir Uttarakhand Glacier Burst, Farmers Protest and Budget.

P1: Okay thank you Apoorva. You can leave the meeting now.

ME: Thank you sir.

Around 12 Mins

Kind of stretched the interview a little bit on Politics in Europe and Italy.

PI-3

Engineer

23 months work exp

B.Tech CSE

2 male panelists

P1: Give a brief intro

Me: Answered a prepared one I also added why mba in this

P2: Ok so we are going to talk on 3 things football, coding and current affairs is it okay with you

Me: Sure sir

P1: Which was the first club of maradona and pele

Me: knew pele's first club but couldn't remember maradona's

P1: What is the official name of FIFA world cup trophy

Now I didn't know it had an official name so I couldn't answer

P1: Which club do you follow

Me: Real Madrid

P1: What is galacticos?

Me: answered

P1: now lets come to coding

P2: how do you define a pointer

Me: didn't remember so I told them that I remember the theoretical part better so they said no issues and they started asking me theoretical part

P2: difference between c and c++

Me: told the memorised answer

P2: difference between HLL and Assembly language

Me: only knew 1 point so told that

P1: give 3 points from budget that you liked

Me: improved investment in healthcare, hydrogen cells for sustainable future and new education policy and a few statistics

P2: who was your client

Me: Microsoft

P1: who is the founder of Microsoft

Me: bill gates

P2: and...

Me: *silent*

Both of them started laughing and said no one remembers the 2nd man

Me: Sir I know steve wozniak was the 2nd founder of apple

P1: what about google

Me: larry page and...

They again started laughing and said that's ok

P2: lets come to arithmetic

I was like finally something I am good at

P1: so lets talk about coordinate geometry

Wasn't prepared for this

P1: so what is a locus

Me: answered correctly

P2: what is the eqn of parabola
Me: quadratic and gave the general structure of quadratic formula
P1: hyperbola
Me: didn't know so I said I can't seem to recall it right now
P2: how is an ellipse different from circle
Me: differentiated based on structure
P2: general eqn of ellipse
Me: wasn't aware
P1: That's all from our side Abhigyan you can log off now
Football is a hobby
What is ca?
They started asking coding because i was cse

PI-4

BA Economics
Panel 42 - CAP - 16th feb 2021
Two Interviewers
Male - mid 30s (P2) Male - late 50s (P1)
p1 :- Tell me about yourself
Me :- Prepared answer of 1 min. Mentioned marketing.
P1 :- weakness
Me :- Answered
P1 :- why marketing
Me :- Answered
P1 :- 7ps of marketing
Me :- Answered 5, couldn't recall the other two 🙄
P1 :- Favourite marketing Indian Company.
Me :- answered about the Reclaim your life marketing campaign of TATA 15 years back.
P1 :- Any recent ones.
Me :- Answered about the Fevicol Ad (that Sharma ki bitiya one).
P1 :- Do you watch movies? There was one movie in which there was one song with Fevicol in it.
Me :- Told the movie name and the song Fevicol se.
P1 :- Actress?
Me :- Answered about Actor but told couldn't recall the actress's name.
P2 :- Relative comparative advantage theory?
Me :- Couldn't recall.
P2 :- In recent one year, Money supply in US has been increased by 25%, but inflation rate is still around 1%. Why?
Me :- Connected that people are not using the money to purchase consumption basket goods (CPI one) so inflation is not increasing much. They might be using the money to invest in gold or real estate.
P2 :- Mortgage rate is low now. What would be the effect on housing sector.
Me :- Demand should pick up when economy revives and people are able to spend.
P2 :- Velocity of Money?
Me :- Answered.
P2 :- Connect it with US's Money increase question above.


PI Process and Transcript Bible

Me :- Answered how if money supply increases but Velocity declines, the inflation would not increase much.

P1 :- who is esther duflo?

Me :- Answered

P1 :- who's her husband?

Me :- Forgot the first name.  Told Mr. Banerjee. He then asked if I meant Abhijit Banerjee. I told yes sir. Couldn't recall the first name.

P1 and P2 :- Okay we're done.

PI-5

CAP interview experience

Panel 13, forenoon session

Bcom fresher

Duration: 12 minutes

Q: tell me about your profile in brief

A: told, ended with reading articles on philosophy, psychology

Q: follow up questions on philosophy, psychology, poetry

Q: apart from commerce what management subjects you've studied

Q: contribution of economics in management

Q: authors of economics

Q: how will you contribute to mba classes with your knowledge of commerce, philosophy, psychology

Q: define psychology

Q: 4 best sellers in management

Q: any specific authors in management you admire

Q: do you read newspapers, which one, who's the editor

Q: you have a paper on income taxes, your opinion on taxes that govt is taking from common people

Q: if you have to replace income tax with some other kind of tax what would you replace it with?

Q: benefits of implementing gst

Q: what do you know about the insolvency and bankruptcy code

Q: any extracurriculars you can highlight

PI-6

Satvik Tripathi

CAT - 97.3%ile 98/76/96

BA Eco

1M and 1F

M: Saw my racket. Do you play or just for show?

Yes, I do play

M: Any achievements?

No recently started as a hobby

F: Singles or doubles?

Ma'am both

M: Ok so any other extracurricular achievements worth mentioning? National or international?

Sir intercollegiate chess, departmental magazine and fest

M: Chess what rank?

Sir, 7 out of 11 in MU competition

M: Only 7th rank???

... Yes sir

F: Okay let's see your acads. You have a 9 CGPA

Yes ma'am

M: what do you think about it?

Sir, I think it was okay but could've been better

M: (laughs) I think it was too much. I don't like such high scores

(Me puzzled on how to respond to a joke because I was max nervous)

M: Are you ok?

I am sir

M: Achha okay. You got a A+ in Macroeconomics. What is it? How is it different from Micro?

Microeconomics is the study of individual players whereas macroeconomics is a study of large number of players.

M: That even my 5th grade son can answer

Sir I mean it includes govt policy, international trade, etc.

M: Yes but those are examples. What does it mean?

Sir it's an aggregate of all players in an economy.

M: Okay I think I'm done. Ma'am over to you

F: So what's your favourite subject?

Ma'am psych and eco

F: Which eco?

Ma'am micro

F: Okay what are market structures

(Me visibly confused because we rarely use this term)

Ma'am do you mean monopolies, oligopolies, etc?

F: No you tell me what do I mean

Ma'am I'm not sure about it.

M: Oh so you're hearing this term for the first time?

F: (interrupting) Yes yes you're right. It's those only.

Yes ma'am I know what those are

M: Okay so if Indian Railways is the only buyer of a lot of a commodities, so what is it in the market?

Sir then it's a monopsony structure. One where there's a single buyer and a lot of sellers.

F: Okay

M: So you really don't have any extracurriculars worth mentioning (ha bhenchod maar do mujhe)

Sir there's my departmental magazine and the fest

M: Hmm okay. I see there are a lot of history related activities here too. What is iconography

Study of symbols

M: How different from Symbology and *another term which I don't know*

Sir iconography would come under Symbology as the study of symbols used in architecture

M: And *that term again*

Sir I don't know what that is

M: Okay. Okay fine then we're done here. Thank you

PI-7

Acads - 9,9,9 CAT - 98.37

18 months workex in Tech Consulting

Two panelists.

P1: Rate your academic career out of 10.

Me: 9/10. Deducted 1 marks as I could have done better in a few undergrad subjects.

P1: What was your favourite subject?

Me: Data Structures and Algorithms.

P1: What factors are you looking for in an IIM to take an admission decision.

Me: Quality of academics, quality of faculty, alumni network and placement performances.

P1: What will you bring to the table when you join a b school?

Me: Experience in tech consulting industry, academic excellence and a willingness to learn.

P2: You did engineering and work in Tech industry. Why do you want to do an MBA?

Me: (Started answering..interrupted)

P2: Are you going to say that you have gained technical knowledge from engineering and now want to do an MBA to get managerial learning?

Me: That's a part of my answer. Additionally, I want to make a career shift to business consulting and an MBA from a reputed b school is almost a pre requisite to work in that industry.

P2: 90% of management students are engineers. Who will do the field work then?

Me: 90% management students might be engineers, but 90% engineers are not management students. Those who wish to pursue a career in engineering will work in on-field jobs.

P2: Views on Indian Economy?

Me: Impact of Covid, lockdown, markets reviving, budget trying to imcrease capex and boost demand, stock markets responding well, optimistic future.

P2: Do you invest in stock markets?

Me: In mutual funds.

P2: What are mutual funds?

Me: Funds managed by Asset managers who invest the pooled money of investors in secondary markets and earn a commission.

P2: That's all. Thanks for the interview. You can log off.

PI-8

Cap interview 17/2/2021

Panel no. 39

Profile : chartered accountant,95.27%,94.62%,74.86% in 10 th 12 th and b.com

CAT : 93.87%

Reporting time 9.30 am

Actual interview 10.40 am

Both male between 50-60s

P1:

Q.1 where are you right now , location of my city (said)

Q.2 which is major city nearby

(Said pune, aurangabad, mumbai)

Q.3 Bibi-ka-maqbara do u know?

(Told history, place in aurangabad)

Q.4 which is better taj mahal or Bibi ka maqbara?

(Said original is always better)

He laughed

Q. 5 have you visited both ?

(Yes , I smiled, he said then it's correct)

P2

Q. 6: what you did after 2018?

(Said prepared for CA final exams, and told that I have completed my Course in feb 2021)

Both Admired me on being CA

Q. 7: (obvious question) why mba after doing CA (told them story during my articlship and what I want to do after Mba

Q.8 so, if you become CEO of an org , you won't need internal auditor, coz u know both , right?

(Answered)

Q. 9 Is auditor an hindrance to company?

(Answered)

P 1

Q.10 I met a guy who says CEO needs only finnnace people into the grup he doesn't needs technical people , what's your opinion?

Q. 11 company people hate chartered accountants or auditors ,what is you stand ?

(Answered, both seemed impressed)

P2

Q. 12 methods of depreciation calculation?

P1

Q.13 methods of valuation of inventory?

Q.14 in today's era of inflation which method gives more profit?

(Answered, he asked am I confident? I said no and we both laughed ...😊)

Q.15 is LIFO method allowed in India?

Q. 16 calls from any other IIM ?

Q.17 was it you first attempt?

Q.18 what is your opinion on companies act 2013, there has been very debate on this point that new act includes too many compliances?

AT LAST Both seemed satisfied ..and pleased....overall interview was for 10-12 mins, not grilled at all

And also I had asked them in the last , sir I have a question can I ask ,

They both welcomed ...and I asked how do u decide whether I am suitable for kashipur or Trichy or bodhgaya ..what are the parameters?

Answered : we will submit your graph to clg and they will decide what to do

PI-9

CAP Interview

Bcom fresher

- Why aren't you working?
- Why are you depending on your parents for your expenditure?
- Why aren't you contributing to the country's income?
- Are you undermining the importance of industry experience?
- You should go work for two years and then come back for the interview

Panelist 1:

- What is your favourite subject from undergrad? (Said financial securities and derivatives)
- How is the value of an option derived?
- How does the volatility index affect market?
- What forces drive the market?
- Two more questions about finance which I don't remember because I had no idea what it meant

Panelist 2:

- What were the provisions of the Union Budget for Tamil Nadu? (I'm from TN)
- Why did Modi come to Tamil Nadu a couple of days ago?
- Which company is manufacturing Covaxin?
- Which company is manufacturing Covishield?

PI-10

18th Feb Forenoon CAP Interview experience

2 panelists both male 40 - 50 years

Greetings

Panelist 1

1. So ur in ur final year Metallurgy engineering. Tell me some subjects in it?

Ans. Told that I was from materials science and Metallurgical engineering and the difference between pure Metallurgy and MSME. Mentioned few topics in both branches.

2. Do you know about Iron Carbon phase diagram? What is it?

Ans. Told about Iron carbide phase diagram. Mentioned what it means in developing steels and the mentioned the labels for the diagram and also about the eutectic point.

3. What are the materials that are used in aircrafts and why?

Ans. Told about the light weight metals such as aluminum and titanium that are used and the specific reasons why they are used and where they are used.

4. Tell me how an aircraft works and the parameters taken into account?

Ans. Told about the air pressure differences that help aircraft and also about the steam lining. Also mentioned that the advanced topic is more inclined towards mechanical engineering.

Panelist 2

1. So tell me what PM Modi gave to army.

Ans. Couldn't answer it told that he handed some fighter jets. Told I couldn't recollect. When asked about their specific model.

2. Asked about the country and companies involved in Raphael jet situation.

Ans. Told they are from France and one company is Reliance but told that I have no idea on that.

3. Tell me 5 highlights of union budget?

Ans. Told about change in definitions of MSME's. Asked how they changed told it in terms on their turn over with few numbers.

Also told about bad loans and privatization of PSUs

4. What do banks call these bad loans and what is the PSU that is being privatized.

Ans: Told that I have no idea about the banks. Tried to answer the PSU as AAI and railways but they said it's not what he was looking for. Told I have no clear idea.

5. So you participated in art competitions. Tell me something about that.

Ans. Told about sketching, face painting and costume design the prizes I won and such.

6. So what is the difference between modern art and old art

Ans. Told about the expressionism and how the old art used to depict everything that we see whereas the new art from 19th century gives a deeper dive inside the artists' head. Also mentioned about Kalamkari painting.

7. What is Kalamkari painting? What's its monologue. What are the common patterns

Ans. Told about the regional significance and how it is drawn. Tried to answer the monologue but couldn't answer it clearly. Mentioned some common patterns that we see in Kalamkari paintings.

Greetings.

PI-11

Panel 14

Hotel Management Graduate

9.8/83.6/72.45

27 months work ex in Operations

(Burger King India Ltd.)

CAT - 89.7

P1 - Mid 30s and P2 - Mid 40s

Why B.Sc degree from IGNOU and not any other culinary school?

A - IGNOU is the associated university from where my college was affiliated. My campus was IHM Pusa only which is the best college in my industry.

P1 - So you were a manager at Burger King. What all did you manage?

A - My primary role was to handle operations with my staff members while maintaining the brand standards. My secondary roles included back office tasks, hiring and training team members.

P1 - Why do you want to pursue MBA in operations?

A - With already having 27 months workex in operations I want to brush up my skills in operations, learn some principles and decisions making skills needed to handle operations on a big scale.

P2 - Tell us your strengths.

A - Team Player. Never give up attitude in worst of the circumstances.

P1 - So one of your skills in work ex is inventory management. Have you heard about X and Y terms (Not heard. Don't remember what terms they said.)

A - I am sorry sir these terms are not associated with what I worked on.

P1 - So how was inventory managed at your store?

A - First physical counting is done and then the same is entered in the NBO software and then the variance is calculated as per actual stock.

P2 - What is the full form of NBO?

A - NCR Back Office

P1 - Suppose say a huge chunk of stock is expiring tomorrow what will you do?

A - Brief the team to upsell the product and distribute the stock to other stores as well so that nothing is wasted.

P2 - What will you do if you're short of stock?

A - This does not happen often. As we plan well in advance. For example the shelf life of buns is 5 days, we have it delivered every 3 days so that buffer stock of 2 days is maintained. And in worst case scenario we'll ask for stock from nearby stores.

P1 - Thankyou Sunoy you may leave.

PI-12

BMS Fresher

2 male panelist

1)SPAC

2)Six sigma

3) depreciation vs ammortisation

4) recent merger

5) who took over gsk - hul or unilever plc

6) fmcg companies in india

7) aware about stats

- 8) define mean and median
- 9) mean and median same?
- 10) concept of percentile to layman
- 11) what is 50th percentile?? median or mode or mean
- 12) standard deviation
- 13) all numbers 25. what is standard deviation
- 14) no. of seats in delhi assembly
- 15) no. of union territories
- 16) governor of delhi
- 17) what you love about delhi and what you hate
- 18) why was puducherry in news
- 19) interim governor of puducherry
- 20) you know anything about her (interim governor)
- 21) what is ipo??

PI-13

Profile - CA, B.Com (H), CFA L2

Work ex - ~2 years in corporate finance team at OYO

2 Panelists - P1 and P2 both in their 50s

Wait time - 3 hours

P1. So CA sahab, MBA kyun karna chahte ho?

A. (Thinks a little on whether I should answer in Hindi or English; Decide to go ahead with English)
Gave a prepared answer with the broad theme that I want to learn about aspects of business other than finance.

P1. But you can get that done by continuing with your job? Keep working and you'll learn.

A. Gave three drawbacks of this as opposed to doing an MBA.

P1. Who was your Principal in your Articleship?

A. (Surprised a bit about this question) Told

P1. Which subjects did you like the most during your CA?

A. Told I like Financial Reporting and Corporate Finance

P1. Which area in Corporate Finance?

A. Told would be happy to answer any area he wanted to test.

P1. Any advantage of using Payback period over IRR and NPV?

A. Started giving answer about how it was a measure of liquidity which NPV and IRR didn't gauge

P1. But NPV and IRR are better no? They are much more theoretically sound. They take into account the Time Value of Money.

A. Told yes, but Payback Period could be modified to calculate Discounted Payback Period.

P1. Par itni mehnat karni hi hai toh IRR ya NPV nikal lenge na?

A. I agree sir. But this should be used in addition to the two approaches so that liquidity aspect is not left uncovered.

P1. (Looks satisfied)

P1. What methods of inventory valuation exist?

A. Told

P1. Which method would lead to an inflated profit in an inflationary setting?

A. Got confused and said LIFO. The professor asked me to think again. Corrected my stance and thanked the professor for corecting me.

(P1 to P2: Sir aap puch lijiye)

P2. So, OYO is all about occupancy, right?

A. Explained how ARR across different products is also key

P2. Since you want to explore out of finance, suppose I make you head of sales at OYO, which 3 steps would you take to improve the department's performance?

A. (Took a minute to think) Told

P2. (Looks satisfied)

P2. Which other calls do you have?

A. Told

P2. So you're a finance guy, can you tell me what is the best way to resolve the NPA problem?

A. (Took a minute to think) Started with specifying that I would split the answer in 2 sections. I complete the first section of the answer.

P2. (In a tone that he was satisfied with the answer) Okay.

A. Sir, should I continue with the second part of answer?

P2. No, no that's okay.

I think I'm done. You may log off now, Vaibhav.

Overall: Not too sure about how it went. The panelists were nice. Didn't try to pressure me. Prompted me to correct myself when I was wrong.

Duration of the interview: 16 minutes. Feels a bit low.

PI-14

CAP PI

2 MALE, PANEL 6

Profile - cat 95.83% (obc), 7 month workex, acads 83.6/79.5/72.44

P1- Introduce yourself.

Gave the prepared answer.

P2- What's the one thing that interests you in operations management? (mentioned in my intro that I got interested in operations in my final year)

Answered about the techniques used and how useful they are in every industry. Mentioned terms like jit, kanban, lean.

P1- Interrupted in between and asked about Kanban.
Answered

P1- What is JIT?
Answered

P1- You were interested in operations and still you left your job which was in operations. Why?
Gave the well prepared answer. Grilled me here for some time. Was tough to convince him. 😞

Handed over to P2 who asked some really tough things.

P2- What's the difference between value chain and supply chain?
Not able to recall.

P2- Have you heard about porters value chain model?
Nope. (heard about it but didn't knew anything so I said no)

P2- How logistics term originated?
At first I said I can't remember but then I recalled some minor details and told him how it's somehow originated from greek.

P2- What are different methods of inventory management?
Explained ABC Categorization.

P2 - Asked a cross question on same.
Answered.

P2- Asked about pareto analysis.
Answered.

P2- Is pareto anyhow related to ABC?
Told how the 80:20 ratio in pareto is same as the A categorization in inventory.

P2- What else do you like most in case of supply chain management?
Answered how irrespective of the industry, supply chain is imperative.

P2- Interrupted in between and asked to differentiate between push and pull model.
Answered.

P2- Asked more about push model.
Answered.

P2- What is bullwhip effect?
Answered

P2- Asked if it's(bullwhip) a negative thing or a positive thing?

Answered how due to demand magnification extra resources are used and we can use those resources elsewhere and hence negative.

P2- Asked more on bullwhip only.

I said that's all I knew about it.

P2- Ok. Who coined the term Supply chain management?

No idea.

That's all you can leave.



SP Jain

PROCESS 2021

Experience 1

Date: 25-January-2021

Shortlisted for Marketing specialization

My slot was the 1st one at 8AM. They checked the identity card 1st and gave us instructions for further process. The WAT timing was from 8:40 to 9AM. 20mins and 500words limit. The WAT link appeared on the dashboard at the exact time.

WAT Topic: What is your take on complete work from home?

Then we were allotted our respective panels for GI1.

We were four students (Applied for 4 different specializations) and 2 panelists.

1st qn was to tell something about yourself in 1min that is not mentioned in the forms. This qn was common for all. Then they started interviewing candidate by candidate of each specialisation. Nothing was asked in between to other candidates.

IM: Describe your work. What is Data Analytics? Tell me about 2 projects you have done regarding that. What is big data? How is it related to Data Analytics? What is the future in IT and what are the new technologies?

Operations: Projects you are taking care of? Any conflicts that you have faced at site? What are effective and efficient operations?

Finance: What advice would you give to someone new to the stock market and why? How will you do the valuation of a new company?

Marketing: Describe your role at work. How do you find your potential customers? How do you meet the demand and evaluate it? What made you interested in Marketing? Which company's sales strategy did you like and why? Which advertisement did you like? How do you connect 7Ps of marketing in your role? Who all are your competitors and what are your strengths and weaknesses compared to them?

These are the questions I remember. There were other questions too. It takes around 1-1.5 hours to announce the results of the 1st round. I (Marketing Profile) didn't get selected for the next round. 2 out of 4 (IM and Finance) got selected for the next round.

Experience-2

Date: 27 January 2021

Slot: 8:00 a.m.

Profile- B.Tech Chemical Engineering Fresher , Specialization : Finance

WAT topic : With whom you would have dinner and why if given an opportunity? (Renowned person dead or alive)

GI 1

1. Tell me about yourself?
2. What is EGS?
3. Stock Market advice for risk averse and risk taker ?
4. Mutual funds for short term long term?
5. How have you placed your portfolio?
6. What is a balance sheet ?
7. Difference in P&L and balance sheet?
8. What is written on a 1 rupee note? Is it an asset or liability to the government Of India?
9. What is liability?
10. What is the PE ratio ?
11. Discuss a merger in the Indian telecom industry.
12. Penny stocks? Value stocks? Growth stocks ? Equity?
13. What are plastics ? What are the future prospects of the chemical industry in India ?
14. What are Thermoplastics?
15. Difference between injection and extrusion?
16. What is the downstream product ?
17. Is plastic a downstream product?

Experience-3

WAT: Most precious thing you own and why?

GI1: 2 Finance (1 Fresher and 1 exp, me) 1 Marketing and 1 IM

Everyone was asked Tell me about yourself and Why MBA?

I being in Valuations was asked around technical questions relating to this:

FCFF and FCFE

Cost of capital

Different valuation multiples

Recent deal that you felt was not value accretive

Was asked why did Facebook pay for WhatsApp such a high amount? I asked for a minute, they said yes but then they didn't come back. Gathered up courage at the end of the interview and said if I could answer, was then correct.

I and the Marketing girl cleared GI1.

GI2: 1 min to everyone for saying something not on resume.

Why MBA to me

I, being a CA, was asked to opine a lot on CA ethics questions.

Was then asked what is the wildest thing you did (and then to everyone).

Everyone was then asked about 50% reservation for women and scrapping all reservations.

Lots of discussion around this.

1 minute again for everyone who wants to say something they could not mention earlier.

Lastly, what did you learn from the others in the interview?

Experience-4

Slot 1, Jan 27th

GI1 -

Judges panel : One Finance professor and one ma'am (not sure what she teaches)

Candidates: 3 girls and 1 boy - 1 CA, 2 experienced IM candidates (myself and another guy) and one Marketing fresher.

They went sequentially, one by one, asking specific questions on our chosen specialisations -
Some of the questions I remember are -

Candidate 1 (Fresher, Marketing)

Can you mention some job profiles you're interested in post MBA?

Name one strong marketing campaign and one that failed and why do you think they did so.

Why marketing

Can you name a few tools that are used for Marketing these days?

Candidate 2 (CA)

Mostly technical questions.

She had transferred jobs. Why the transfer ?

What is a balance sheet?

Something to do with assets and liabilities..

If you were stuck in a lift with the RBI governor, what tips would you give him?

Candidate 3 (me)

Lots of finance questions so far, you must be bored!

What kind of work did you do in your company ?

Have you talked to some people who are currently working at your desired job profiles?

What were some of your learnings from managing an event at college ? (Form A)

Can you talk more about your academics? (Form A)

Why are engineers obsessed with the e (natural log or ln) - why such an inconvenient number ?

What is its significance?

Can you solve $x^4 = -1$? (I answered but Sir asked me to take some more time and get back, so I missed some of the follow up questions which were asked to the other IM candidate.)

A common question for both the IM guys -

Why are big tech companies not willing to set up their offices in India?

Some common questions that were asked to everyone:

If you were stuck in a lift with Mrs Nirmala Sitharaman, what would you suggest to include in the upcoming budget?

GI2 -

Some Form B questions-

What is passion?

Why did you write a particular statement in your form?

I had mentioned reading, so they asked me what kind of books do you read, and follow up questions based on my answers. My learnings from the books I've read, how do I apply the learnings at my current job etc.

Some other common questions for discussion (this round was more of a discussion and less formal, but I found it trickier than the first round overall)

1. What is your take on celebrities taking a strong stand on a public issue? Is it right or wrong?
2. So if I'm an actor, but I have a strong opinion, should I keep quiet thinking of my power over people?
3. Your friend cheats on an exam and you find out - he apologizes and says he will not repeat it and begs you to not report, and reporting will lead to expulsion and will ruin his future basically, what will you do? This is not his/her first time doing something like this as well
4. How has the philosophy behind Indian Cricket changed over the years ?

If I have one tip, it'll be - Make sure you're thorough with your forms A and B and can back up any statements in it. :)

Experience-5

Slot 2- 9:30 am | 1st Feb

WAT Topic: What is your opinion on the ideology "put forward another cheek if one slaps on one cheek"?

G1 Panel Profile

Candidate 1: Marketing; Girl; BSc Forensic Science; 12months+ work ex in talent acquisition role

Candidate 2: Finance; Boy (Myself); Bcom (H); 14months analyst in CarDekho

Candidate 3: Marketing; Boy; Btech; I don't remember the work profile but he had career gap

G1 Ques (~45mins)

Q1: Tell us something in 2min which you did not mention in the forms?

Q2: Basics of marketing such as 4Ps, social media marketing etc from other 2 candidates?

Q3: their opinion on banning recent Tanishq advertisement

Q4: Girl was asked to justify diversity with her background and why marketing now?

Q5: My role in CarDekho; what is SEO? business model of my product; competitors of CarDekho?

Q6: A few ques from the form A and form B from all.

I and the girl was selected for GI2

GI2 Ques (~60min)

Q1: Tell us something interesting about yourself which you could have mentioned in the form?

Q2: You are a business guy and you have unlimited supply for covid vaccine costing 0. The Government is ready to pay any amount and further they will be distributing it to the end consumer for free? How much will you charge?

Q3: Further, will you save '000 of doses for your caste (Parsi in our question) over and above what you have already supplied to the government?

In conclusion, I would say revise basics of your specialization; you should have in depth knowledge of your profile and company

Experience-6

WAT topic - which is your favorite book and what do you remember about it.

GI - 1

3 students and 3 panelists, 2 of finance and 1 marketing (me)
All of us had work ex more than 12 months

1st round introduce yourself in 60s

To Finance guy

Have you read about the budget announced yesterday? What is your opinion, how is it?
What is its effect on the stock market?
He gave answer related to FDI policy changed to 74% from 49%
Based on that, what will the effect on insurance companies be due to this.
The Remaining couple of questions I don't remember.

Marketing (me)

Panelist 1 - so you are a mechanical engineer working in sales, what kind of compressors used in air conditioners.

Rotary, reciprocating and scroll

State its order of efficiency

What do you use in residential Air conditioners?

Rotary swing

Do all the competitors use it?

Why all of them don't use it if it is efficient?

How is efficiency of compressor measured

Panelist - 2

1. So how do you sell your product to customers? Let's say you have a rotary double swing and you have to pitch your product to the customer. How would you convince your customer?
2. What is the difference between sales and marketing? He looked like he was not satisfied with my answer. He asked do you want to add anything?
3. What is the difference between Brand and product?
4. If I have a new product of rotary double swing how would you launch it in the market? Would you explain the features or would you promote the brand?

Panelist 3

1. So what is brand visibility?
2. How is the brand visibility of daikin ac in Bihar market?
3. I told this answer about Gujarat and stated that I am not aware of bihar.

Another Finance guy

He was grilled on his work experience and his project with a lot of counter questions.
Questions on Repo rate, alpha, beta, gamma constants.

Result - only I made it to next round

GI - 2

4 students 2 Panelist (both professors of more than 20 years of experience at spjmr)

Questions were random and there was a debate type interview.

1. First introduce yourself that should include the person you are and your extracurricular activities.
2. Should the productivity of mothers be considered contributing to GDP.
3. Should freedom of speech be applicable on social media platforms like fb and Twitter.
4. Was Twitter right to ban Trump permanently?
5. If given an invisible cloak and you can travel anywhere where would you go and why.
6. When were you angry last time? Why?
7. What was the moment of pride in your life?
8. What was the biggest mistake you committed in the last two years?
9. Tell us about something we missed to ask and you want to say.

Overall interview went smoothly

Everyone was given a chance to speak about these topics, in some topics there were counter questions such as what do you think about the opinion of one other student. Would you change your stand after hearing his argument?

For GI 2 you cannot prepare. So my advice to you is to be yourself and answer accordingly. Couldn't say how GI 2 went as it was hard to judge the performance.

Experience-7

WAT topic: With the advent of social media, what measures can be taken in the workplace to minimize its use among employees?

All 3 engineers with work ex

1 female (marketing), 2 male (marketing and operations (me))

Round 1

Introduce yourself, why spjmr and why respective specialization?

Questions on work ex (role, values of company, how safety is taken care of, link operations with finance and marketing and cross questions on my answers)

Questions on internship (I had mentioned it in intro)

Other than acads, what interests you?

Common questions

Difference between GDP, GNP current GDP of India

Questions on various sectors of economy

Differentiation and integration

Questions to marketing guys

-favourite brand,marketing strategy followed by them,demand forecasting and some technical stuff on the answers given

Questions were more or less based on our replies

Experience-8

WAT- do you prefer paperback books or Kindle...? Why?

GI1-

P1- female professor

P2- male professor

3 Interviewees

Me- marketing- 14 months work ex

C1- finance- CA, CFA level 2 with 4yrs work ex

C2- IM (not sure of how many yrs of work ex)

Common question to tell something which we would like to know that is not in the form.

Ques to me-

1) My previous company marketing experience, many cross questions.

Next was, relate the product with the 4Ps of marketing

2) compare Hyundai and Maruti cars with Marketing aspect. And a lot of cross questions. (Don't utter any word unnecessarily if u r not confident.. even if we try to manipulate the answer in diff direction...they'll come to the same word we utter without confidence)

3) you were in NCC , how do u think it would help you for marketing...

Finance guy-

Initially he had a very bad network and created a bad impression..

But he killed it... He spoke flawless

I am not aware of questions, because many were related to finance.

IM guy-

Advancement in IM

Machine learning

Three things u learnt from present company

IoT (that's all I remember)

The cross questions are the ones where we get stuck , just be careful with what you are uttering.

Result

Marketing and finance guys got selected for round 2.

Experience-9

GI1-

P1- female professor

P2- male professor

4 Interviewees

Me- marketing- 17 months work ex

C1- finance- Engineer

C2- Marketing (Eco grad)

C3- Marketing (Family business)

Ques to me-

1) About yourself why SPJIMR

2) What's brand positioning?

3) Why is customer segmentation important?

4) Difference between balance sheet and P&L (because my undergrad was in finance)

5) Which sector attracts the most FDI?

6) Which sector has the most employment rate?

7) Your fav brand and why?

8) What do you want to do straight after MBA?

GI-2

1. Do you think vaccine should be made mandatory?

2. If given a chance will you skip the queue and get the vaccine?

3. Your take on Amitabh Bachan's statement in KBC

4. Your Proudest moment.

Round 2 was pretty chill but in round 1 they grilled me a lot.

Experience-10

Background - Class 12th Commerce, Grad - Bachelor of management studies (finance) from Shaheed Sukhdev College of Business Studies (DU), Work ex- 18 months as associate investment banker

Logged in at 9.20

5 min ID verification process

Wat started at 9.55 -10.15

Topic - How will you control social media usage by employees in workplace

entry to panel at 10.30

4 students and 2 faculty

2 engineers, 1 med student, and me

asked about intro in 90 seconds and things not mentioned in form or related to acads or work ex mostly stuck to questions related to work ex

basic finance question - what to find in balance sheet, how will you analyse the company's position

asked the ops candidate to tell processes to be followed for reopening gym

asked the med candidate as to why MBA after MBBS

asked the other person about his work in fintech and how computer and finance can be related

asked me about my different subject in college and then when i said portfolio management so started asking questions on that - i really did fumble there because i hadn't revised it and she asked me to design a portfolio for her (a process that involves a detailed research on the applicants risk profile and something i did 2 years back for an assignment in college which i had copied from someone else :p)

got free by 11.30
stayed in the meeting room till 12.30-1
people were talking to each other
ADMCOM guys were very supportive and motivating
got results at 1
me and the ops candidate got in

got the link for round 2 at 1.45
interview was scheduled for 2.45
joined at 2.30
got panel at 3-3.15

They asked intro again but on things not mentioned in the form
then gave a case
you are the team lead and the HR informs that one member of your team has been fudging conveyance documents. The company policy is strictly non tolerant and says to fire the employee. What will you do?
everyone answered we will do investigation blah blah
twist 1 - thorough investigation proved that he was actually at fault. Now what?
everyone answered
twist 2 - this is a startup and there are no written rules
everyone answered
twist 3- he is actually your best friend. middle aged sole earning member and has 2 daughters
everyone answered

then they asked everyone what cuisine they liked and music preference
finished at 4pm

great experience
very chill panel, stimulating conversation
you will have a lot of free time to make sure you keep food handy. i had like 2-3 meals in between.

Experience-11

GI1 - Stared around 9.15am. Was for around 45 to 50 mins
4 candidates
2 IM (both with work ex)
1 ops (with work ex)
1 Finance (not sure about work ex)
2 panelists (1 IM prof and 1 Fin prof)

Tell us about yourself.

Questions to me IM (BE E&I 2.5yrs work ex)

Why product management?
Why IM?
What is product management?
Difference between ML and DL
Explain random variables in regression to a layman.
Explain 5G in M-M world
Explain simple and complex control system
Questions related to a debate I participated
Ask the other candidate a question on music.

Questions to Fin (UG related to finance, CFA L3)
Explain corporate finance to a layman.
On corporate securities.
Explain CAPM
Explain Beta
Questions on NGO he worked in

Questions to Ops (UG in mathematics, workex)
On linear vs nonlinear equations.
Equation of regression.
What is regression analysis?
About Optimization.
About linear algebra and constraints.
Questions on NCC

Questions to IM (BE Computer workex)
Difference between AR and VR
Explain IoT
What are 'Things' in IoT?
Ethical challenges in IoT
Asked the other candidate a question on music.
Questions on the NGO he worked in.

All 4 got selected for GI2

GI2 - Started around 2.10pm. Was for around 45 to 50 mins

4 candidates

2 panelists

Tell us something interesting about yourself.

One person mentioned climate activists and then something related to Steve Jobs and was asked about that.

A situation related to a senior employee presenting with the contents of someone else and claiming to be his.

A situation taken from one person's form B.

Asked everyone about a social evil in India and what action can be taken.

SJSOM

PROCESS 2021

Experience-1

SJSOM Interview experience:

Mechanical Engineering, 9months work ex. in renewables

1. What did you want to do in life?
2. How would an MBA help to achieve that?
3. How do you know that an MBA will help you achieve that? (mentioned about few management electives in UG)
4. Questions on Inventory management ..EOQ with formula and graph (management elective)
5. One quality you learnt during work ex.
6. China India relations
7. What is your favorite UG subject (thermodynamics)
8. How would you explain (thermodynamics) to a five year kid?
9. What is a bad bank?
10. What is International Solar Alliance (work ex- renewables)
11. Why manufacturing is cost effective in china

Overall the interview was cool and not at all grilling..and I think they are asking questions based on our reply and words we use in the interview.

Experience-2

SJMSOM PI:

91/93/82 - CAT 98.83

25 months work ex GEM & 25 months Civil Services prep.

Panel 5: Three panelists M1 M2 F1

F1: Tell us about yourself.

Told a long introduction as they were not stopping me ~2 mins.

M1: Talk about your work ex in detail.

Told(S/4HANA Cloud). Lots of follow up questions.

M1: I am done, over to M2.

M2 : Asked about cloud computing.

Told.

M2: Why enterprises move to cloud? Advantages?
Told.

M2 : Asked about edge computing.
I didn't know(Got confused between multi and edge computing).

M2 : You work in the cloud domain and you don't know this?
I said I'm sorry I never worked on this but read about it but currently I am confused.

M2 : Do you follow current affairs?
Yes.

M2: Talk about budget? What was the Govt's objective?
Talked about Infra, Railway... interrupted.

M2: What is India's GDP?
Told. Number and current percentage.

M2: So, is India under recession? What is recession?
Told both.

M2 : What is India's fiscal deficit?
I didn't remember the number but told the definition.

M2 : I am done. Over to F1.
F1 : I am fine, you may leave.

Done in 14-15 mins.

Enjoyed Gather application. It was fun! Smooth process. Keep hard copies of all docs including extra curricular ready.

Experience-3

SJMSOM INTERVIEW EXPERIENCE:
3 Male Panelists P1, P2, P3, Irvin - I

P1: asked how my name is pronounced
I: told
P1: asked the meaning
I: told
P1: why mba
I: told prepared answer
P1: asked questions about father's business
I: answered all questions
Over to P2
P2: asked when i completed my graduation
I: told
P2: asked favourite subject
I: Heat Transfer Operations

P2: what is * some random type of heat exchanger *

I: said I'd only heard name but we weren't taught about this in graduation

P2: moved on to shell and tube heat exchanger, which side is hot fluid sent and why

I: said wasn't aware of why but sent in tube side

P2: which type of heat transfer in boiler between fuel and steam

I: convection

P2: asked about other modes of heat transfer and a few questions on convection.

I: told

P2: asked the significance of Reynolds number

I: said I didn't know but could tell the formula then suddenly remembered that I know this, then said excuse me, i do know and told.

P2: why do we need to differentiate laminar and turbulent fluids?

I: not sure if I was correct here, said that the mechanism of flow is different and different equations govern the two flows that's why

Over to P3

Asked me properties of coolant, told one or two, asked what scaling is. told.

Asked what all calls I have.

Experience-4

SJMSOM 2021 - 4th March - Morning slot

Panel no. 5 (2 Alumni from consulting, one prof from sjmsom all of them from ECE)

Profile - 95/95/7.7 GEF (ECE)

CAT - 97.73

Workex - 18 months - Data Analytics

Prof - Introduce yourself.

A1 - Who is the CEO of Capgemini (Indian and global)

CEO of Infosys

Competitors of Capgemini

Environment related highlights in Budget

Finance Minister

Fiscal deficit

Act related to Fiscal deficit

A2 - Ques about work ex

In depth process understanding and follow up questions

Why MBA

Difficulties faced in current role

Any startup you read about

GSM working

Difference between GSM and CDMA

Prof - Asked about a scientist I didn't know about - name sounded south Indian

Who was CV Raman

His works

What is Padma Shree Chakra

What is it awarded for

To whom is it awarded

Thank you.

Experience-5

SJMSOM Interview Experience - 04 March 2021 (Morning Slot) - Panel 10

B.Tech. (Mechanical Engineering), 32 months work ex (Oil & Gas)

3 Panelists (M1 - Alumni (Male), F2 - Female Communications Faculty (Female), M3 - Operations Faculty (Male))

F2 - Tell us something about yourself. (They carefully listened to everything I had to say)

F2 - Why MBA? Or wait...let me ask it this way, Why should we select you?

F2 - If you had to describe yourself in two words what would they be?

F2 - Tell us your weaknesses.

F2 - You mentioned that you completed your education from Moradabad. What is it famous for?

F2 - What is brass? Is it an alloy? (Mentioned the composition)

M1 - So, you were the T&P Representative of your batch. What did you look out for?

M1 - Whose opinion did you value more? Recruiters or students?

M1 - Suppose you are a PlaceComm member at SJMSOM? How would you convince companies to visit the campus?

M1 - What is the USP of SOM?

M1 - What is one method/tool you use during improvement of an existing process? (Mentioned DMAIC approach)

M1 - Tell us about a process improvement project that you completed? (Explained in detail)

M2 - What is the derivative of e^{2x} ? (Told him the integral)

M2 - $1/2$?

(Corrected myself)

M2 - Derivative of $\log x$?

M2 - What is the significance of this derivative?

(Gave the generic derivative answer; he wasn't satisfied)

M2 - Can you give me more insights?

(Apologised that I did not know; I think there was a connection error at his end. He couldn't hear me when I said that)

(Awkward silence for 15 seconds)

M2 - Okay. Tell me 5 things about the national flag.

(Could come up with 4)

F2 - So, are you sure there are "28" spokes?

F2 - What is the significance of those "28" spokes?

(Could not answer)

F2 - How many states are there in India?

(a static GK question that I don't remember now)

F2 - Who is the Vice President of India?

--end--

Experience-6

SJMSOM Interview

GEF FRESHER ECE

9/9/8 CAT- 98.89

Panel-2 - 1 SJMSOM Prof(Marketing-P1) 2 Alumni - P2&P3

P2- Introduce yourself

Me -Done

P2- So u might have done workshops in 1st year..

Me- Yes, Engineering Drawing and Metal Workshop
P2- Why are you made to do the Metal Workshop
Me- Answered
P2- What metals used
Me- (Forgot) Said some alloy
P2- Steel?
Me -Yes
P2- So why do we use steel and not pig iron
Me- Said something on the lines of strength..and malleability
P2- What is the difference between ductility and brittleness
Me- Answered
P2- Why is steel /alloys used in construction and not iron
Me- (Forgot)
P2- No issues..u must have forgotten..studied in 11th 12th
P2- Fav subjects
Me- Analog, Microprocessors
P2- Components of Microprocessor and its architecture
Me-Explained in detail
P2- Great..I am done..
P3- So u r interested in Sales and Marketing..U are so strong in Technical aspect ..have done so much work in the field..Then why MBA now not later
Me- Gave prepared answer
P3- Fair enough..Can I ask current affairs
Me- Yes sir
P3- Can u tell me about the recent spectrum allocations
Me- Explained in detail
P3- Great..Do u know why govt sells spectrum..why is it not available for free to all..
Me- Gave reason about different bands have different valuations on basis of preference of customer..and Govt segregates them..Couldn't arrive at the right answer
P3- Ok ..U spoke about Entrepreneurship..Do you know oyo etc.
Me- Know about them but not their business model
P3- Their valuation?
Me- Said I know about valuations of two healthcare startups but not oyo.
P3- Cool..How is valuation done..do u know..
Me- No sir..
P3- No issues
P1- So do u know about the ipl auctions which happened
Me-(Extremely happy) Yes sir..
P1- So can u brief me about the recent one
Me- Explained in detail which player went where..highest bid ..etc
P1- Great..do u follow IPL?
Me- Yes sir..Big CSK fan!!
P1- Ahh..is it because of Dhoni..?
Me- Yes Sir!!
P1- So he might retire next or in a few seasons ..then will u stop following.
Me- Gave a detailed explanation..
P1- Great..I am done..
P1&P2&P3- U can log off..

Extremely chill panel..Very pleasant..Were helping throughout

Though I did not know a few things ..that's why can't understand how did it go 🤖

Experience-7

SJMSOM 4Mar 21, Panel 4

from WB, CSE, TCS 3Y work ex with insurance client

P1:1 sjmsom professor economics background, 2 alumni one from each P2:IIT Bombay and

P3:sjmsom

P1 - Good morning

me - Good morning everyone

P1 - introduce yourself

me - told

P1 - you're missing out something

me - sir can you please point out

P1 - think yourself, without that you're incomplete

me - got it sir, family background

then told about family

P1 - so do you bully your brother

me - not at all, he used to bully me and parent scolding and all..some laughing around that

p1 - why mba

me - told

p1 - alright, do you remember your graduation subjects

what is some xxx pipeline, (don't remember the name)

me - i can't recall sir, then told about pipeline in general

p1 - what is flip-flop and something (again which i don't remember)

me - told about flip flop only

p1 - everyone remembers flip flop but forgets the other one

again some laughing around that

p1 - do you know budhhadeb babu

told - yes, 1-2 lines , added my grandfather used to admire him once upon a time

p1 - do you know someone who I don't know

me - I don't know

p1 - who is major opposition governor

me - no idea, talked about bjp, Dilip Ghosh 🤔

later understood he was referring to Buddhadeb Bhattacharjee

p1 - you don't seem to be interested in this

me - not at all sir, I'm not much into politics knowledge

P2 - what is your team size, you're team lead or team member

me - told

p2 - suddenly you get to know only 50% of the resources will be there. what will be your reaction

me - told

P3 - how can we calculate premium

me - told not sure about exact process, but can mention what factors are taken into consideration and told

p3 - interrupted in between, did you study somewhere

me - no, just stating from my observation regarding the tables n information

p3 - okay continue

me - continued

p1 jumped in between

p1 - what is risk aversion and risk avoidance

me - I don't know

p1 - why , these are insurance related term

me - I'll definitely look into them later

later checked economics term 😊

p3 - do you know anything about FDI in budget

me - told along with advantage and disadvantage

p3 - name three foreign insurance companies in india

me - there are no foreign insurance companies with 100% contribution, but tie up is there and named top 3

p1 - can Buddhadeb babu win

me - told

p1 - what other calls do you have

me - told

p1 - you've calls from all over the India
again some laughing

p1 said ATB, asked to leave the meeting

Experience-8

SJMSOM PANEL 1

CAT 99.1 (93.54/94.89/99.46)

10/12/grad (87.40/85.40/6.46)

29 Months work ex Capgemini

GEM- IT

3 members(1 sjmsom professor - P1and 2 alumni - A1,A2)

P1: show me your id proof?

- showed my aadhaar card

-

P1: instantly asked me to tell the first four digit of my adhaar card without looking back at it)

- handled it comfortably with a smile.

P1: tell me about yourself

- told I have attended 6 schools throughout my life and further interest in physical geography (reasons in particular not names)

- I was coming onto work ex .. interrupted

P1: there is something between school and work ex

- Alright, I will walk you through my graduation . Told what I did Then explained about my work ex

P1: I find it very intriguing that we have CS and IT. I think they are the same. What's the difference?

- if you want to develop a software you would hire a CS graduate

- IT basically deals with the backend

P1: Tell me the difference between KPO and BPO?

- I know that they are used for outsourcing resources for business. I don't know the exact difference as I haven't heard about KPO?

P1: There are several layers in TCP/IP , name any three?

- it's been time since I have read about TCP/ip .also, I'm more comfortable with OS

Grill

P1: you don't even remember what you have studied in your b.tech , you won't remember it after your MBA as well?

- sir, I will have a team and I will utilise my resources (with a smile)

P1: If you don't know the theory how will you implement it, suppose an Mbbs Doctor says he doesn't remember what he has studied then how will the system work?

- again with a smile, he will have experience and nothing can beat experience in my view

P1: have you heard about quacks? Compounder on medicine shops claim they are doctors. What is your view on these frauds?

- sir, I won't have that problem since I will have an MBA degree.

Phew, transferred on next member with a smile

A1: So you have worked on testing device drivers, tell me about the software test development cycle?

- wasn't good with terminologies hence he dug a bit deeper on how the process goes in the development.

That's it

**

A2: Tell me the top 5 largest economies in the world?

- usa, china, japan, uk, couldn't tell the fifth one. But told him that India is on 6th.

A2: What are the economy sizes of the US , China and India?

- India's real GDP is 134 lakh crore, don't know about the rest two. As I don't follow numbers

A2; what conversion medium do you prefer?

- it's just calculation sir, I can handle it pretty well

A2: How much is a million dollars in INR?

- answered with a smile though I missed a point. (I was wrong)

A2: What is your view on the digital economy?

- Fintech is coming up for rural areas as well, demonetisation had a positive effect on bringing up people on digital platforms, meetings have turned to Zoom. Hence business opportunities are there and people are inclined towards it.

A2: Can India become a 5 trillion economy, looking at the infrastructure we are lacking and the requirements for such a target?

- asked for 30 seconds

P1 jumps again: I'm counting

- definitely sir, you can. With a smile again

- capex has been increased , we have got a promising vision, atma nirbhar bharat , inclination towards manufacturing. Seems promising

*

P1 : Are you ready for a rapid fire?

- definitely, sir I'm always ready for it.

P1: Tell me 4 rivers flowing through Uttar Pradesh?

- ganga, yamuna, Hindon didn't know any other

P1: Lucknow is situated on which river?

- sir, I know ganga flows through kanpur and Lucknow is very near to Kanpur

P1: tumne toh question bhi change kar diya or answer bhi , aise thodi kar skte ho.

- alright sir I will follow that from now on, I was telling my logic as I wasn't pretty sure about the river. (it's gomti)

P1: accha ayodhya ka btaao?

- it's a holy place should be ganga(wrong again, it's sarayu)

*Thank God he didn't remember my interest in geography** lol,

Chill overall, I just remember I was smiling throughout. Didn't let them turn me down or get nervous. That's it.

Experience-9

SJSOM - 07/03

Three panelist - 1 Prof, 2 Alum

P1: Tell me about yourself

Me: Prepared answer

P1: Asked me to describe my work ex

Me: Explained in detail

P1: Asked what things we consider in new model development

Me: Started with the market research part, then design and various production trials.

P1: Asked in which part of model development I work

Me: Answered in detail

P2: Asked my views on EV industry and what is the future of existing automobile companies

Me: Explained in detail about challenges of EV . How can BS6 and CAFE norms improve conventional vehicles

P2: What is the maruti strategy

Me: Said that for maruti to sustain in the future they have to venture into EV but path should be CNG, hybrid vehicles. (Seems satisfied)

P2: Asked my opinion of 75% reservation law in haryana

Me: Answered how it can impact modi government view of one nation one market. It can impact the efficiency and productivity of top firms and it might generate ripple effect in other states

P2: Asked is this law constitutional

Me: Said that it relates to labour and labour being a concurrent topic both state and central government can make laws.

P3: What is OEE

Me: Don't know

P3: What is reliability

Me: Answered what is the definition of reliability

P3: Asked what is the formula to calculate reliability

Me: Don't know

P3: What is lean manufacturing

Me: Answered the basic of lean and waste

P3: What are the specific type of waste

Me: Started in general sense but he wanted exact name (said I don't know)

P3: Asked what different kind of inventory we consider

Me: Safety stock, WIP, Kitting stock

P3: How do we calculate safety stock

Me: Answered with example

P1: Asked me to name Indian nobel prize winners

Me: Told

Thanks

Experience-11

SJMSOM Interview Experience 5/3/21 Afternoon Slot - Panel 7

B.Tech- Electrical

20 month work-ex - Analytics

3M Panelists - 2 Alumni(A1,A2), 1 Prof(P)

Exchanged Greetings.

P -Thank you for showing your interest in the MBA course at SJMSOM. Are you working currently?
Can you tell us more about your work profile and the kind of work you do?

A1(I think he was from the same company I work with) -So you work with EXL or Inductis?

You said you work with a banking client. Is AmEx your client?

Name top 5 banks in the USA. By market cap? By Asset size?

Name other large banks not based in the US but having a global presence.

You have done your bachelors in Electrical. Would it be fair to ask you?

Name your fav subject. *I said Electrical Machines

Difference between Induction Motor and Synchronous Motor? Which motor is used in Fans? Mixer grinders? Watch?

A2 -

Budget highlights related to banks. *I started with FDI in insurance. A long discussion continued.

Do you know about PSU bank privatization? Would it help?

Do you still play badminton? Why did you discontinue it?

P -

What aspect of SJMSOM interests you?

Do you know about the curriculum? The faculty? * I said yes so he asked which faculty/research area interested you?

Which was the last book you read?

How would your hobby make you a better Consultant?

A2 -

So say you are a consultant and you suggest something to the client. He says that I have another approach which would be better. What do you do as a consultant? Do you agree with him and compromise on your offering?

We are done. Nice interacting with you. You may log off now.

