

MyNiceHome

The story of **MyNiceHome** began in 2016, when a couple living at a hill station, provided accommodation to 2 travelers who had got stranded. They liked the idea of sharing their home with travelers as they loved meeting people and making new friends. Slowly the word spread and they started having more and more travelers as customers. Local tour operators also visited them frequently seeking business from their customers.

They managed most of their services like reservations, food requests, and local site seeing requests manually. As the number of visitors increased, they felt hard pressed to track and handle the growing number of requests.

Their neighbors, mostly retired couples like themselves, were inspired by their success and also felt that they could earn a decent income by providing a similar homestay for the travelers. However everyone was a little apprehensive of managing all tasks manually.

Dan, a young engineer in town, saw a big opportunity in this booming business. He met all the prospective homestay owners and suggested that they could adopt an IT solution which would help manage customer services efficiently as well as provide better visibility for their properties amongst global audience. The homestay owners were enthusiastic about this solution, as long as it was a cost effective solution.

Thus, **MyNiceHome** was born and Dan began the hunt for an IT partner who could help build this collaborative platform to connect property owners/hosts with travelers. Hosts will list their properties, provide details of facilities, post pictures, share tariff plans, handle bookings and tie up with local tour operators. Travelers would select the accommodation of choice, look up reviews, make a payment and confirm bookings all from the comfort of their homes.

After the visit, travelers would be encouraged to post reviews and feedback through social media. Dan planned to have a unique feature called “safety meter” which the travelers could rate post their experience at the chosen homestay. This was mainly targeted to give the right review for single travelers, families with young kids and aged travelers.

Frequent travelers could avail discount based services and receive recommendations on itinerary based on their individual interest. Dan is looking to charge a 3% platform service fee on each reservation, to enable him to sustain, maintain and enhance the platform for better user experience. With the holiday season coming up in less than 3 months, Dan is aggressively looking for an IT partner to help him realize his dream.

Note to customer to align features to capabilities:

Our aim is allow every campus mind to pick 1 user story and implement end to end to get an exposure to all layers UI, Business layer, service layer and DB.

Please ensure the following are addressed in the features they implement:

- Ensure CRUD (Create-Retrieve-Update-Delete) operations are covered as a basic minimum.
- Admin and end user operations to be considered throughout.
- Login
- Search
- Personalization
- Time box 1 could be more on MVP and Time box 2 on personalization.